| Key Partners | | | | |
|---|--------------------------------|--|---|---|
| | Key Activities | Value Propositions | Customer Relationships | Customer Segments |
| AWS server space | developing web and mobile apps | a digital product that helps the customer to manage finances in an | self-service | millenials |
| Apple App Store to host app | | easy and feasible way | | young professionals |
| Google Play to host app | | | | university students |
| SEB payment processor | | | | |
| Bill's Digital Marketing, OÜ | Key Resources | | Channels | |
| digital marketing to spread the word about how sexy our app is | intellectual property | | Apple App Store | |
| Tax Slayer promotions for YAMA in Tax Slaver's accounting | human capital | | Google Play | |
| Tax Slayer's accounting software | | | web | |
| Booking.com whenever someone books a flight, hotel or rental car with 2+ people on Booking.com, promotional link to app appears on confirmation screen | | | affiliates | |
| Commission Junction marketplace to host affiliate offers | | | | |
| | • | | | |
| Cost Structure | | Revenue Stream | ams | |
| Cost Structure server costs | software develo | opment free ba free t one in month | asic features to download app ncome source per | additional features for \$9/month - unlimited expenses - unlimited income sources |
| | | opment free ba free t one in month 9 unio | asic features to download app ncome source per que expenses per | \$9/month - unlimited expenses |