# STACY ZOLNIKOV

ANDROID DEVELOPER

#### CONTACT

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## **EXPERIENCE**

# ANDROID DEVELOPMENT IMMERSIVE, General Assembly

New York, New York | Summer 2016- Present

- > Built mobile apps from scratch using Java and XML in Android Studio
- > Created intuitive layouts using Google's Material Design
- > Collaborated with team members on projects using Git merging
- > Connected apps through third party API's

#### **Projects**

- ➤ I'm Possible ToDo App:
  - Using Recycler Views and Singleton classes, I created an intuitive and seamless app to track items, task, and challenges
- Shopping E-Commerce App:
  - Using Database's, Recycler Views, Singletons and Fragments, I created a shopping platform for users to seamlessly purchase items found in a store
- JJS Post News Media App:
  - Using New York Times API, I created a news media platform for users to read recent and topical news articles, favorite and share articles, and subscribe to topics.
- Handy Helper Service App:
  - Using Firebase and Google Cloud Messaging, I created a marketplace using two apps that enables users to find local and available handymen and communicate with them in real time

# RESEARCH & ACCOUNT MANAGER, Zerve

San Francisco, CA | January 2013 - January 2015

New York, New York | February 2015 - April 2016

- Spearheaded pre-sales initiatives such as: PR and mass email campaigns to over 4,000 prospects; identifying and researching over 20,000 business owners and contacts; forecasted yearly revenue for over 1,700 accounts; in depth analysis and case studies regarding competition, market and competitor vulnerability.
- > Managed a team of **35** to increase our gross **revenue by 43%** in one year (2015).
- > Suggested the implementation of a streamlined, product focused platform that converts users into clients under a process known as Flywheel, which has grown our client base by 15%.
- > Successfully worked and consulted with over **50 clients** engaging with our platform, increasing their net revenue on average of **30%**

## **SKILLS**

#### ANDROID RELATED

- ✓ Android Programming
- ✓ SQLite
- ✓ Android Studio
- ✓ Java
- ✓ XML
- ✓ JSON/Retrofit
- ✓ REST
- ✓ OAuth
- ✓ API's/Libraries
- ✓ Git
- ✓ Unit Testing
- ✓ Threading/Services

#### WEB DEVELOPMENT

- ✓ HTML
- / CSS
- ✓ Responsive Design
- ✓ SEC
- ✓ Google Analytics

# **DESIGN RELATED**

- ✓ Prototyping
- ✓ Adobe Suite
- ✓ Wireframing
- ✓ Google Material Design

## PROJECT MANAGEMENT

- ✓ Project Planning/Execution
- ✓ Market/User Research

#### **LANGUAGES**

- ✓ English Native
- ✓ Russian Native
- ✓ Italian Secondary

#### **EDUCATION**

SAN FRANCISCO STATE UNIVERSITY B.A. International Relations 2009-2013

CALIFORNIA STATE UNIVERSITY Study Abroad Program Florence, Italy 2011-2012