

ZACHARY R. LOVE

1628 14th Street 2A • Denver, CO 80202 • 303-810-8390 • zachary.love@outlook.com

SUMMARY OF QUALIFICATIONS

Highly-motivated and detail-oriented Renewable Energy Professional with 15+ years of experience and a proven track record of execution; significant experience in analyzing, structuring, negotiating and executing financings, joint ventures and M&A transactions across a full range of industries and financing vehicles/strategies; extensive background leading teams and working alongside other executives to create and evaluate investment opportunities and refine business strategies to maximize value for all stakeholders.

EXPERIENCE

- | | | |
|--------------------|---|--------------------------------|
| 2021 – 2022 | INNAGREEN INVESTMENTS
<i>Investment Director – North America</i> | Denver, CO / London, UK |
| | <p>Part of the senior management team who formed the Innagreen Investments platform. Innagreen is a new investment company established to acquire renewable assets from an independent developer across the geographies of Australia, Canada and the United States.</p> <ul style="list-style-type: none">• Successfully developed and executed strategy to raise capital sufficient for the acquisition of two wind farms totaling over 300 MW of generating capacity.• Maintained responsibility for all transactions in North America, including financings and acquisitions.• Set up and managed all HR functions, as well as hiring and management of staff and consultants.• Negotiated all major project documents, which were used as the template documents for all future fund acquisitions.• Managed and coordinated all North American due diligence efforts. | |
| 2017 – 2021 | PROTEA INVESTMENTS, LLC
<i>Consultant and Advisor</i> | Denver, CO |
| | <p>Founder of this investment and advisory firm, which utilized my skillset in corporate strategy and renewables.</p> <ul style="list-style-type: none">• Consulted for RES Americas and led the efforts for the final development and sale of a 136 MW wind farm in Washington, which was being developed through a JV owned by RES Americas and a subsidiary of Southern Company; the project had the added complication of being granted Incidental Take Permits from the U.S. Department of Fish and Wildlife for three species of birds.• Advised multiple start-up companies in the areas of general corporate strategy, fundraising and financial modeling. | |
| 2015 – 2016 | RENEWABLE ENERGY SYSTEMS AMERICAS INC. (“RES”)
<i>Vice President, Project Finance and M&A – Americas</i> | Broomfield, CO |
| | <p>Responsibility for transaction execution in the Americas (Canada, South America and U.S. markets).</p> <ul style="list-style-type: none">• Managed, motivated and led multiple cross-disciplinary transaction teams, ranging in size from five to twenty teammates, that consummated successful transactions generating significant shareholder value.• Headed marketing efforts for the sale of several RES assets, including management “roadshow” presentations and board presentations.• Worked closely with accounting teams and auditors to ensure that structured transactions were appropriately accounted for in financial statements.• Structured and negotiated joint venture agreements to maximize the future value of RES’ development pipeline, by taking advantage of the then current tax regime.• Led, managed, negotiated and executed over \$1.5B in debt financings, asset/equity sales and acquisitions representing generating capacity of over 1.5 GW. | |
| 2011 – 2015 | <i>Director, Corporate Strategy & Transactions</i> | |
| | <ul style="list-style-type: none">• Worked alongside the CEO to develop growth strategies for North America that aligned with RES’ overall global growth strategy.• Coordinated, in conjunction with RES’ parent company, corporate-level capital raising efforts that fit within the confines of pre-existing loan facilities and associated covenants.• Participated on RES’ Regional Risk and Investment Committee, providing recommendations on investment opportunities to both the regional and global RES boards. | |
| 2010 – 2011 | <i>Senior Manager, Renewable Energy Finance</i> | |

ZACHARY R. LOVE

1628 14th Street 2A • Denver, CO 80202 • 303-810-8390 • zachary.love@outlook.com

2009 – 2010	WACHOVIA CAPITAL MARKETS, LLC, CORPORATE AND INVESTMENT BANKING <i>Associate, Securities and Investment Group – Commodity Derivatives</i> Responsibility for day-to-day activities of the commodity derivatives business for energy consumers in the northern U.S. <ul style="list-style-type: none">• Developed, coordinated, marketed and implemented a new business model to capitalize on opportunities created by the Wachovia/Wells Fargo merger.• Created analytical tools that depicted the savings attainable through innovative hedge structures, for presentation to potential clients.• Executed in excess of \$200MM in energy- and power-related derivatives/hedges.	Charlotte, NC
2007 – 2009	<i>Analyst/Associate, Investment Banking – Project Finance</i> Role of structuring, analyzing, modeling, collaborating on and originating financing opportunities for energy, power and infrastructure projects. <ul style="list-style-type: none">• Built and refined the Project Finance Group's base model for analyzing/valuing tax-equity investments, maximizing project economics through optimizing the monetization of relevant tax benefits and accelerated depreciation.• Performed detailed financial analysis and due diligence on technical, commercial, environmental and contractual/legal aspects of potential and mandated transactions featuring various types of debt/equity financing.• Negotiated, prepared and evaluated term sheets/proposals for novel structures containing multiple financing vehicles, including New Markets Tax Credits, tax-exempt bonds, subordinated debt, private placements, mezzanine debt, bank loans and commodity/interest rate hedges.• Analyzed multiple offtake strategies in association with evaluation of financing decisions, including PPAs/long-term offtake contracts and power, natural gas, heat rate and crude oil hedges.	
2005 – 2007	<i>Analyst, Investment Banking – Public Finance/Municipal Analytics</i>	

EDUCATION & PROFESSIONAL TRAINING

2005 & 2008	WACHOVIA CORPORATE AND INVESTMENT BANKING TRAINING PROGRAM Program structured as an intensive multi-month training program focusing on corporate finance, financial modeling, derivatives and accounting. <ul style="list-style-type: none">• Nominated as one of six Analysts at Wachovia responsible for assisting in the instruction of new Analysts and Associates in a rigorous derivatives class.• Was one of only several Analysts to be promoted directly from Analyst to Associate and participated in the MBA-level Corporate and Investment Banking Training Program.• Earned Series 7 and 63 licenses (previously maintained).	Charlotte, NC
December 2004	UNIVERSITY OF COLORADO AT BOULDER, LEEDS SCHOOL OF BUSINESS <i>Bachelor of Science in Business Finance and Accounting; Minor in Economics</i> <ul style="list-style-type: none">• <u>Activities:</u> University of Colorado Student Alumni Association Board Member, 2003-2004; University of Colorado Freestyle Ski Team, 2000-2003.	Boulder, CO

COMMUNITY

2018 – Present	COLORADO STATE FAIR FOUNDATION, Board of Directors	
2012 – 2015	THRIVE, Board Member – Treasurer <ul style="list-style-type: none">• Provided oversight and direction to staff accountant in transitioning from accrual to cash basis accounting.	
2008 – 2010	UNITED WAY OF CENTRAL CAROLINAS COMMUNITY CARE FUND, Education Council – Board Member <ul style="list-style-type: none">• Facilitated the allocation of over \$10MM annually to local agencies; selected liaison to local chapter of Big Brothers Big Sisters.	

PERSONAL	<u>Interests:</u> Passionate about skiing; former white-water rafting guide who enjoys all outdoor activities, including fishing, golfing and biking.	
-----------------	---	--