

February 27, 2024

Recruitment @ REC Solar

To whom it may concern:

I am writing to express my strong interest in the **VP – Project Finance & M&A** role at REC Solar. Currently, I am the co-owner/ Administrator of Social Skills for Life, Inc., a private Applied Behavior Analysis (ABA) company based in San Luis Obispo, CA, USA. Applied Behavioral Analysis is the evidenced – based intervention for treating Autism Spectrum Disorder. We are a small but mighty of dedicated professionals that work with our clients and their families in their homies, implementing impactful and life transforming therapies. Previously, I spent more than a decade working in project finance and consulting in the US, UK, Spain, and later in Mexico. After graduating from the MBA Program at IESE Business School in Spain in 2010, I worked in Infrastructure and Real Estate Structured Finance in Mexico City for BBVA Group, where I was a Vice President. My signature project at BBVA was the limited recourse financing of *Autopista Urbana Norte*, an elevated and subterranean Toll Road in Mexico City.

At BBVA in Mexico, as a Vice President in Investment Banking, I worked in the Project Finance and Equity Capital Markets teams. As a Project Finance banker, I was responsible for Infrastructure and Real Estate Advisory and analyzed over 75 Greenfield and Brownfield projects including Wind Farms, Toll Roads, Ports, Trains, Hospitals, Water Treatment Plants, Industrial Real Estate, Shopping Centers, Resort and Urban Hotels, closing over 1.5 Bns USD in syndicated investment. I was responsible for all aspects of the transaction process from initial project viability analysis and modeling to credit and trust contract negotiation and financial close.

After returning to the US in 2015, I worked at Sunrun as Manager in the Financial Planning and Analysis (FP&A) team, working primarily on tracking and forecasting installation costs for Sunrun systems across a variety of the company's geographic markets. In 2016, my partner and I decided to start Social Skills for Life in San Luis Obispo, which I now see as my permanent home.

As the owner and administrator at Social Skills for Life, I am responsible for a broad range of functions including: Overall Company Strategy, Staff Training, Payroll, AR, Compliance, Network Management, Accounting, among others. While my job is very rewarding, I intend to transition some of my functions to other members of the team.

If at this point you feel my background and skills may be a good fit for this role, I would love to stop by your offices and introduce myself.

Thank you for considering my application.

Thanks,



Alex Urrutia