# Mikhail Arkaev

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Senior finance professional. Successfully closed over \$2.0 billion worth of transactions, including acquisitions, divestitures, and corporate and project financings. Have successfully grown and divested various asset pools. Highly proficient in:

- ✓ Corporate development
- ✓ Asset management
- ✓ Investor reporting
- ✓ Project & corporate financing
- ✓ Restructuring
- ✓ Commercial negotiations
- ✓ Acquisitions and divestitures
- ✓ Commercial and legal diligence
- ✓ Financial structures and governance

# **Professional Experience**

### <u>Chief Financial Officer</u> BerQ RNG, Oakville, ON

(2021 - present)

BerQ RNG ("BerQ") is a renewable natural gas ("RNG") platform of Lotus Infrastructure Partners (formerly Starwood Energy Group). Lead finance and risk management functions for the organization; responsibility includes financial reporting, acquisition support, project finance, tax (including tax credit monetization), insurance and board matters.

#### Consultant

#### MSA Capital Corp., Oakville, ON

(2020 - 2021)

MSA Capital Corp. is an independent financial advisory firm focused on providing tailored solutions to the firms addressing problems of climate change. Several client engagements on strategic initiatives (new business lines) and acquisitions.

# Vice President - Energy & Infrastructure

**Dream Unlimited, Toronto, ON** 

(2015 - 2020)

Dream Unlimited (TSX: DRM) is one of Canada's leading real estate and asset management firms with \$9 billion of assets under management. Lead renewable power division. Responsible for asset management for Firelight Infrastructure Partners L.P., (private partnership with \$1.3 billion of assets). Initiated, executed and asset managed renewable power investments for Dream Alternatives Trust (TSX DRA.UN), a mutual fund trust with \$1 billion of assets. Grown, optimized and subsequently sold the entirety of Dream's renewable power business.

#### **Director, Investments**

# Firelight Infrastructure Partners L.P., Toronto, ON

(2013 - 2015)

Firelight Infrastructure Partners L.P. is a private partnership with a scope to invest in North American renewable power projects with \$1.3 billion of assets under management. Initiated and executed new investment opportunities on behalf of limited partners, secured project financing, optimized, and asset managed a variety of renewable power projects. Overseen reporting to limited partners.

#### **Director, Business Development**

Northland Power Inc., Toronto, ON

(2010 - 2013)

Northland Power Inc. (TSX: NPI) is an independent power producer. Northland is a developer, owner, and operator of sustainable infrastructure assets globally with an enterprise value of over \$13 billion. Corporate development in the international markets. Acquisition support, financial modeling and analysis, execution of project financing.

#### Consultant

#### Greta Energy Inc., Toronto, ON

(2009 - 2010)

Greta Energy Inc. is a private renewable power development company with offices in Canada, Vietnam and Eastern Europe. Performed consulting services to assist with development and capital raising efforts for assets in Canada and Eastern Europe. Created financial models and marketing materials for investor presentations.

#### Sr. Financial Analyst

## Cerner Corporation, Kansas City, MO

(2007 - 2009)

Cerner Corporation (NASDAQ: CERN) is the leading US supplier of health information technology solutions that optimize clinical and financial outcomes. Performed diverse corporate finance functions, including financial reporting and analysis, corporate planning, and acquisition support. Managed special projects to increase corporate efficiencies.

# **Education**

Rockhurst University, Helzberg School of Management, Kansas City, MO, USA Master's in Business Administration (MBA), 2008

- Concentrated in finance
- □ Graduated in top 10% percent of the class, summa cum laude

Bachelor of Science in Business Administration, 2006

- Emphasis in finance/accounting
- Cum laude

### **Additional Information**

- Member of the Renewable Natural Gas Coalition tax advisory committee (2023)
- Advisory board member to eDGe Renewable Partners (2021)
- □ ExecComm interpersonal communication training (2013)
- □ Infocast Advanced Renewable Energy Project Finance seminar (2010)
- □ Marquee group Advanced Financial Modeling training (2010)
- Canadian Securities Course (2009)
- Rockhurst University tennis team: All Conference Player & Academic All American (2005-2006)