[jon.braun10@gmail.com](mailto:jon.braun10@gmail.com) · (813) 210-2511 · [linkedin.com/in/jonbraunmba/](https://www.linkedin.com/in/jonbraunmba/)

**Sustainability Leader | Renewable Energy Financing and Acquisitions | Alternative Investments**

# Professional Experience



Redaptive, Inc – Denver, CO

Finance Leader, Redaptive Capital May 2023 – Present

* Lead valuation and credit teams as well as capital markets (debt and tax equity) functions.
* Participated in closing $125M warehouse facility with Deutsche Bank and subsequent management of project financings.
* Currently leading project financing and tax equity capital engagement with raise goals of $250M-$500M.
* Subject matter expert and leader of investment tax credit strategy and tax equity funding partnerships.

BluePath Finance – Denver, CO (Remote)

Director August 2022 – May 2023

* Led M&A and deal execution for distributed generation assets including solar, storage, microgrid, and EaaS projects.
* Sourced deal opportunities through new and existing relationships with developer, ESCO, and EPC networks.
* Standardized and scaled deal execution framework including origination, structuring, contract negotiations, and closings.
* Directed new market strategy including partner engagement, policy analysis, and financial structuring.

Wunder Capital – Denver, CO

Associate Director August 2021 – July 2022

* Led Investment and Credit & Underwriting teams to evaluate financing opportunities for solar development projects and active solar energy systems in the commercial and industrial sectors.
* Directed standardization and credit framework analyses for current and potential markets.
* Managed department KPIs tracking deal flow and team performance, as well as periodic executive and investor reporting.
* Worked with software engineering and product teams to create scalable processes and programmatic solutions for underwriting debt opportunities.

Stonetown Capital Group – Denver, CO

Vice President August 2014 – July 2021

* Led and assisted in the acquisition, development, and asset management of diversified utility, affordable housing, and commercial real estate assets across 70+ transactions increasing AUM from $200M to $700M+.
* Developed Sustainability Investment framework to evaluate potential environmental risks and opportunities for new deals.
* Asset manager for all utility and sustainability FP&A, KPIs, infrastructure investments, and related investor communications.
* Managed underwriting and due diligence efforts for new acquisitions targeting $2.5-100M in transaction volume.

## YES! Communities – Denver, CO

## Manager of Sustainability and Utility Systems September 2008 – July 2014

* Managed a $40M utility portfolio and 181 nationwide business units for a leading owner/operator of multifamily and affordable housing. Led multiple sustainability and capital improvement projects which increased portfolio value by $10.5M.
* Developed the YES! Green initiative including corporate office performance programs, sustainability-driven asset management framework, and KPI reporting.

# Education



## Master of Business Administration (MBA) May 9, 2014

University of Colorado at Boulder Emphasis: Management and Strategy

## Bachelor of Arts (BA) – Environmental Studies May 9, 2008

University of Colorado at Boulder

Emphasis: Decision Making, Planning, and Public Policy

# Additional Certifications



## Chartered Alternative Investment Analyst (CAIA) November 2019

CAIA Association  
Topics: Ethics, Real Assets. Private Equity, Hedge Funds, Structured Products, Valuation, ESG, Risk and Portfolio Management

# Skills

Sustainability, project development and execution, renewable energy, investments, acquisitions, private equity, tax credits (ITC), tax equity, FP&A, capital projects, asset management, corporate finance, advanced Excel modeling, strategy, project finance, capital markets, sustainability frameworks, private debt

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# Selected Deal and Project Experience



## Project Finance Capital Raise – Construction, Term, and Tax Equity – Q1 2024

* + Leading capital market engagement, structuring, and diligence processes for $250-500M capital raise.
  + Developed structured finance package for capital markets.
  + Coordinating term sheet, LOI, and contract negotiations with capital partner and engaged legal teams.

## Acquisition of BTM Solar, Storage, and CHP Microgrid Project – Q4 2023

* + Led underwriting and due diligence for $24M solar, storage, and CHP microgrid project with an IG rated offtaker.
  + Developed pitch deck and sourced capital for project level debt and tax equity commitments.
  + Identified key project risks and worked with legal team to mitigate in project documents.

## Financing and Development of 22 MW BTM Solar Development Portfolio – Q1 2023 (RFP)

* + Led underwriting and due diligence for 22 MW solar development portfolio in California.
  + Worked with development partner to evaluate solar, solar + storage, and microgrid scenarios for 33 state-owned sites.
  + Coordinated between developer and EPCs to provide PPA and solar operating lease solutions.

## Financing and Development of 15 MW BTM Solar Development Portfolio – Q1 2023 (RFP)

* + Led underwriting and due diligence for 15 MW solar development portfolio in California.
  + Directed and proposed financing options for canopy solar systems at 71 school district owned sites.

## Acquisition of 880 kW BTM Carport System – Q4 2022

* + Led underwriting, due diligence, and acquisition for 880 kW solar development in southern California.
  + Managed negotiations with developer and offtaker to finalize PPA commercial terms, as well as O&M and EPC Agreements
  + Successfully negotiated and closed via a MIPA in <45 days.

## Financing of 1.8 MW BTM Carport System – Q3 2022

* + Stepped into deal lead role with ESCO developer and municipal offtaker.
  + Led pricing and finance presentations for the City including meeting with the Chief Sustainability Officer to refine project scope, funding options, and contract negotiation.

## Financing of 320 kW BTM Roof Mount Solar Development – Q2 2022

* + Led underwriting, due diligence, and financing for 320 kW solar development in southern California.
  + Determined a significant change in the offtaker’s rate schedule during due diligence, which lowered the project’s potential revenues by over 30%, and impacted potential proceeds.
  + Resized the loan package, presented to the credit committee, and led closing for term-only financing.

## Financing of 16 MW C&I Solar Development Portfolio – Q4 2021– Q1 2022

* + Stepped in to lead financing role for an 18-site, 16 MW portfolio of C&I projects in California.
  + Successfully worked with the developer to compile required diligence items and reengage with multiple offtaker counterparties.
  + The deal ultimately died due to the firm pivoting to direct development and no longer offering financing products.