# Stanislav Karzhev

### **Education**

Bsc (Hons) Chemistry 2:1, Queen Mary University of London

09/2017 - 06/2020

A levels, Woodhouse College

09/2015 - 07/2017

- Mathematics, Chemistry, Physics

GCSE's, Heartlands High School

09/2010 - 07/2015

- 9 GCSE'S A\*B
- A in Maths
- A in English

### Professional Experience

#### Assistant Manager, G&S Jewellers

12/2020 - 09/2021

- Initiated the use of an ecommerce website in order to drive more sales via Shopify
- Monitored marketing trends and researched consumer markets for new opportunities
- Built long lasting relationships with suppliers of various brands and goods
- Communicating with workshop team to fulfill and satisfy client orders
- Promoted products and store website via social media ad campaigns

#### Associate Manager, Cashpoint Pawnbrokers and Currency Exchange

11/2018 - 11/2020

- Implemented the use of Bitcoin, a type of digital currency as an additional payment method
- Setup and installed a cryptocurrency ATM which provided customers with the service to buy and sell digital currencies
- Established the use of a mobile app that provided users a way to easily view their transactions/loans and to facilitate payments
- Introduced jewellery/precious metal valuation as additional services
- Monitored weekly and monthly P&L reports for every service/product provided, whilst implementing improvements where necessary

#### Customer service assistant, Cashpoint Pawnbrokers and Currency Exchange

06/2016 - 11/2018

- Identifying customer needs and wants
- Managing and resolving customer complaints/queries
- Inputting and processing customer information on a database
- Promoting special offers
- Meeting and exceeding store commission targets
- Checking the functionality, condition, diagnostics and value of electronic items
- Checking the validity of customer ID and documents

# Skills

- Python - Data analysis

- Data visualisation - PyCharm

- Git - Visual Studio Code

- Adobe Photoshop - Microsoft Word

- Microsoft Excel - Microsoft Powerpoint

# Interests

- Learning Japanese - Artificial Intelligence

- Mindfulness - Chess