



**Journey**

**Together**

**Partnership & Succession**

**“ In Business for yourself, but NOT by yourself. ”**

*- Ray Kroc*

“ Most people spend  
more time and  
energy going around  
problems than in  
trying to solve them. ”

*- Henry Ford*

# Who is iQuest?

Our journey, and why we are reaching out.



In the past iQuest, like many companies, struggled with human resources, skill shortages, and the ever increasing obstacle of cost, not to mention dilution of profits. We explored the possibility of a team in India or the Philippines, but ultimately these were not long term solutions, and neither supported the Australian economy.

Fast forward to today, through many trials and tribulations, iQuest has built a strong business acumen, with a technically competent team. We want to assist you and your firm with all that we've learned throughout our own journey, so you can achieve business growth and work-life balance.

In the IBIS World report, Australia has over 50,000 IT companies just like us. Why don't we work together to maximise our resources and increase our profitability?

Let's have a chat and see how we can assist one another.

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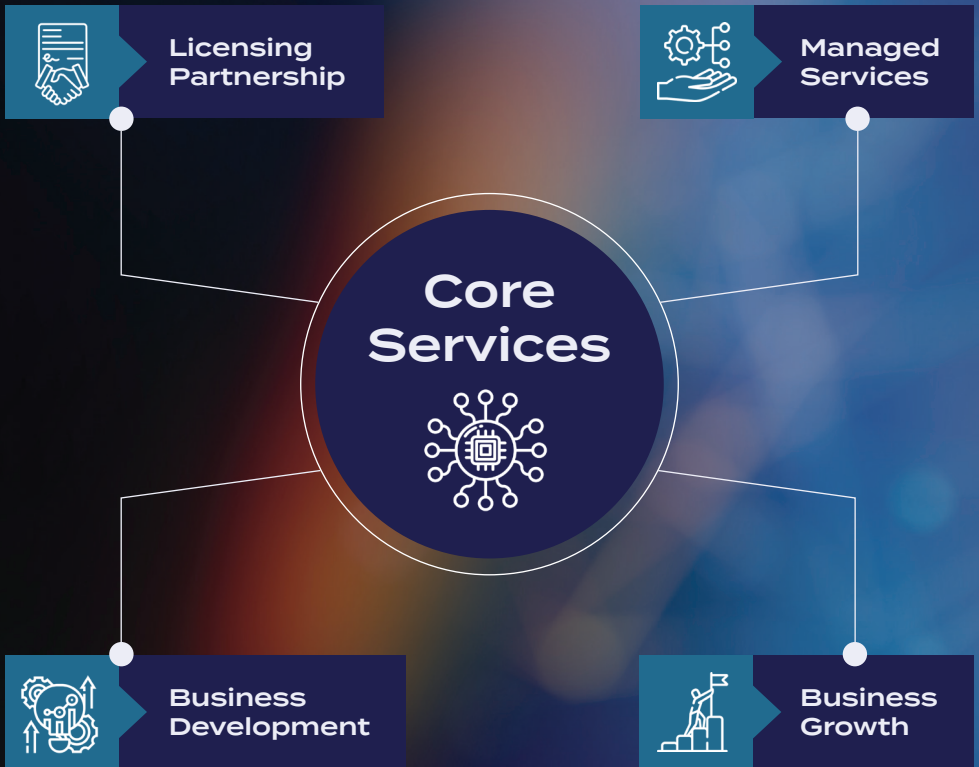
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# Core Services

What we can do for you.



“Coming together is the beginning. Keeping together is progress. Working together is success.”

- Henry Ford

# Partnership

Are you thinking one of these?



You are highly skilled in technology but sick of dealing with the non-tech part of the business.



You are always late in invoicing clients and finance is a mess.



Looking to accelerate growth and build better processes.



Trying to find work life balance with flexible work hours, improve profitability and taking a holiday whenever you like.

## iQuest Corporate IT Solutions

The good news is iQuest's Partnership model could be the answer.



Our mission is to help you establish a successful IT business as well as a happier balance of work and family. We will provide you with our back office support, ongoing training and mentoring.

We offer the potential to be part of a larger MSP group.

Best of all, you can operate in your own brand.



“ If you don't value  
your time, neither will  
others.  
Stop giving away your  
time & talents.  
Value what you know  
& start charging for it. ”

*- Kim Garst*

# Succession / Exit Planning

Are you thinking one of these?



You are a few years from retirement and keen to start the transition process.



You want to increase the value of your business and sell it in a few years time.

## iQuest Corporate IT Solutions

The good news is iQuest's model could be the answer.



Our mission is to assist you with the transition process and increasing the value of your business.

We will provide you with our back office support, ongoing training and mentoring.

We might buy it off you when the time comes.

Best of all, you have the option NOT to sell, by building passive income.

**Get in touch with us today to learn more about your options and ask your questions.**

[iquest.com.au](http://iquest.com.au)