

Seungyong (Steve) Lim

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EXPERIENCE

WEB DEVELOPMENT, Startup Institute - New York

October 2013 – Present (2 months), Greater New York City Area
Immersive 8-week skills accelerator to gain knowledge about Ruby on Rails
to become a junior web developer at a New York City Startup.

EDUCATION

The State University of New York at Buffalo

Bachelor of Science in Accounting, May 2004

Awards: Dean's List; International Student Achievement Reward

Sales Account Executive

Serena Collection, New York, New York 2009-2013

Achieved forecasted sales by following my daily written plan of action
Made every effort to maximize both present and long term sales and gross profits
Constructively handled all customer complaints related to my department
Represented the business at conferences and trade shows to promote products
Recommended changes in products, service and policy by evaluating results
Maintained professional and technical knowledge by following web courses

Sales Account Manager

U.P. Fashion Co., New York, NY 2006-2009

Prepared and conducted regular sales meeting with other co-workers
Constantly strived toward continuing professional growth by attending seminars
Assisted my co-workers in the selling process as needed
Developed long lasting relationship with clients
Supervised and mentored a sales team of three members

PUBLIC SERVICE

Teacher (Bible studies/Christian doctrine) 2006-2012

Korean American Presbyterian Church of Queens, Flushing, NY

SKILLS/LANGUAGES

Korean, Spanish
VBA, Python, Ruby on Rails, Mysql
Javascript, CSS and HTML, AWS