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| CV template | | | | |
| **Nominated Key Personnel** | | | | |
| **Name:** Melanie Gagnon  **Participant/Named Sub-contractor:** N/A  **Current position:** Head of Financial Analysis  **Qualifications:** • Executive Development Program for High Potential Women (EOI, Madrid) • International MBA – Master in Business Administration (ESERP Business School) • International Project Finance (CEF, Madrid) • Bachelor of Commerce (BComm), Major in Management, Minor in Managerial Accountancy (John Molson School of Business, Concordia University) | | | N/A | |
| **Overview of proposed role, including key objectives and accountabilities** | | | | |
| Highly experienced financial analyst with expertise in PPP project finance, bidding processes, and contract closure. Proven ability to manage complex financial models, conduct due diligence, and negotiate contracts. Strong track record of success in delivering projects across various international locations. Seeking to leverage expertise to contribute significantly to project success. | | | | |
| **Confirmation of availability or constraints to availability, including:** | | | | |
| Project/s committed to and estimated delivery timeline | | N/A | | |
| Project/s in procurement/project tender phase and estimated delivery timeline for commitments | | Inland Rail (2021): bid process Fargo Diversion Channel (USA, 2021): bid process, Contract Close Financial Close Transmission Lines Peru (2020, 2021): bid process | | |
| Percentage of time input expected on the Project and confirmation of availability, with consideration to other relevant projects currently committed to and the capacity to resource the various competing demands. | | N/A | | |
| N/A | | |
| **At least two relevant projects the individual has worked on in the last 10 years:** | | | | |
| **Project #1** | **Toowoomba Second Range Crossing** | | | |
| **Form of contract (DC, PPP, etc.)** | N/A | | | |
| **Dates** | 2014-2015 | | | |
| **Location** | Australia | | | |
| **Approximate value** | N/A | | | |
| **Your role and tasks performed** | • Lead financial analyst for the bid process. • Development and management of financial models. • Due diligence and risk assessment. | | | |
| **Key achievements** | • Successful bid process and project award. • Effective management of financial aspects throughout the project lifecycle. • Contribution to securing project funding and approvals. | | | |
| **Project #2** | **Waste to Energy East Rockingham** | | | |
| **Form of contract (DC, PPP, etc.)** | N/A | | | |
| **Dates** | 2019 | | | |
| **Location** | Australia | | | |
| **Approximate value** | N/A | | | |
| **Your role and tasks performed** | • Financial modelling and analysis for bid processes. • Due diligence and risk assessment. • Contract negotiation and closure. | | | |
| **Key achievements** | • Successful Contract Close Financial Close for multiple international PPP projects. • Effective management of financial models and due diligence processes. • Contribution to securing project approvals and funding. | | | |
| **Summarise how the experience demonstrates the individual can add significant value to the Project** | | | | |
| My extensive experience in PPP project finance, spanning over a decade, demonstrates a proven ability to add significant value to this project. My skills in financial modelling, due diligence, contract negotiation, and risk management, coupled with my international experience, ensure successful project delivery and financial outcomes. | | | |  |
| **Provide referees who will attest to performance in the two projects listed above in which the role was closest to the proposed role for the Project** | | | | |
| Project:  Name:  Position/organisation:  Phone number: | | Project:  Name:  Position/organisation:  Phone number: | | |