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| CV template | | | | |
| **Nominated Key Personnel** | | | | |
| **Name:** Jorge Garcia Gutierrez-Marcet  **Participant/Named Sub-contractor:** N/A  **Current position:** Global Director Industrial Development – ACCIONA Concessions  **Qualifications:** • 2018 / 2019 Executive MBA at Instituto de Empresa (Madrid, Spain) • 2003 / 2004 Master of Science in Engineering and Management of Manufacturing Systems, Cranfield University (UK) • 1996 / 2003 Industrial Engineering at Escuela Técnica Superior Ingenieros Industriales, Univ Politécnica (Madrid, Spain) | | | N/A | |
| **Overview of proposed role, including key objectives and accountabilities** | | | | |
| To lead the business development, bidding, and M processes for Investment and O of Transmission Lines, Waste to Energy and District Heating Cooling projects. This includes designing strategies for developing industrial projects, entering new countries, and selecting partners. | | | | |
| **Confirmation of availability or constraints to availability, including:** | | | | |
| Project/s committed to and estimated delivery timeline | | Ongoing bids for High Voltage Transmission lines in Chile, Perú and Australia (above 8bn USD), Waste to Energy plants in Canada, UK and Australia (1bn USD); District Heating in Spain, Biomethane plants in Spain (50 MUSD) | | |
| Project/s in procurement/project tender phase and estimated delivery timeline for commitments | | High Voltage Transmission lines in Chile, Perú and Australia (above 8bn USD), Waste to Energy plants in Canada, UK and Australia (1bn USD); District Heating in Spain, Biomethane plants in Spain (50 MUSD) | | |
| Percentage of time input expected on the Project and confirmation of availability, with consideration to other relevant projects currently committed to and the capacity to resource the various competing demands. | | N/A | | |
| N/A | | |
| **At least two relevant projects the individual has worked on in the last 10 years:** | | | | |
| **Project #1** | **High Voltage Transmission line between Reque to Nueva Carhuaquero, Peru** | | | |
| **Form of contract (DC, PPP, etc.)** | Concessionaire | | | |
| **Dates** | 2021 and 2022 | | | |
| **Location** | Peru | | | |
| **Approximate value** | 50 MUSD | | | |
| **Your role and tasks performed** | Managing Director, overseeing all aspects of the project from bidding to contract signing. | | | |
| **Key achievements** | • Successfully secured a 50 MUSD contract for the HV Transmission Line project. • Managed multiple bids simultaneously, demonstrating effective team leadership and strategic planning. | | | |
| **Project #2** | **N/A** | | | |
| **Form of contract (DC, PPP, etc.)** | N/A | | | |
| **Dates** | N/A | | | |
| **Location** | N/A | | | |
| **Approximate value** | N/A | | | |
| **Your role and tasks performed** | N/A | | | |
| **Key achievements** | N/A | | | |
| **Summarise how the experience demonstrates the individual can add significant value to the Project** | | | | |
| My extensive experience in developing, bidding, and managing large-scale energy projects, coupled with my proven ability to lead and motivate high-performing teams, makes me a valuable asset to this project. My success in securing contracts exceeding 2,000M USD demonstrates my strategic thinking, negotiation skills, and ability to navigate complex stakeholder environments. I am confident in my capacity to deliver exceptional results and add significant value to your team. | | | |  |
| **Provide referees who will attest to performance in the two projects listed above in which the role was closest to the proposed role for the Project** | | | | |
| Project:  Name:  Position/organisation:  Phone number: | | Project:  Name:  Position/organisation:  Phone number: | | |