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| CV template | | | | |
| **Nominated Key Personnel** | | | | |
| **Name:** Melanie Gagnon  **Participant/Named Sub-contractor:** N/A  **Current position:** Head of Financial Analysis  **Qualifications:** • Bachelor of Commerce (BComm) (Major in Management, Minor in Managerial Accountancy) • International MBA – Master in Business Administration • Executive Development Program for High Potential Women • International Project Finance | | | N/A | |
| **Overview of proposed role, including key objectives and accountabilities** | | | | |
| Lead the financial analysis for bidding and asset management of PPP projects. Manage a team, create and audit financial models, secure financing, and negotiate contracts. Ensure successful financial close and ongoing financial management of awarded projects. | | | | |
| **Confirmation of availability or constraints to availability, including:** | | | | |
| Project/s committed to and estimated delivery timeline | | Ongoing projects include: Inland Rail (2021), Fargo Diversion Channel (USA, 2021), Transmission Lines Peru (2020, 2021). Timelines vary depending on project phase. | | |
| Project/s in procurement/project tender phase and estimated delivery timeline for commitments | | Recent bid processes include: Inland Rail (2021), Fargo Diversion Channel (USA, 2021), Transmission Lines Peru (2020, 2021), and several others listed in the resume. | | |
| Percentage of time input expected on the Project and confirmation of availability, with consideration to other relevant projects currently committed to and the capacity to resource the various competing demands. | | N/A | | |
| N/A | | |
| **At least two relevant projects the individual has worked on in the last 10 years:** | | | | |
| **Project #1** | **Toowoomba Second Range Crossing** | | | |
| **Form of contract (D&C, PPP, etc.)** | PPP | | | |
| **Dates** | 2014-2015 | | | |
| **Location** | Australia | | | |
| **Approximate value** | N/A | | | |
| **Your role and tasks performed** | • Preliminary financial evaluation • Project Finance Modelling • Financial model audit and/or creation • Accounting, tax, term sheets, negotiations • Review of documents and internal reporting for approval • Closing of financial conditions and contracts | | | |
| **Key achievements** | • Bid process, Contract Close Financial Close • Successful financial model creation and audit • Secured project financing and contract negotiation | | | |
| **Project #2** | **Fargo Diversion Channel** | | | |
| **Form of contract (DC, PPP, etc.)** | N/A | | | |
| **Dates** | 2021 | | | |
| **Location** | USA | | | |
| **Approximate value** | N/A | | | |
| **Your role and tasks performed** | • Preliminary financial evaluation • Project Finance Modelling • Financial model audit and/or creation • Accounting, tax, term sheets, negotiations • Review of documents and internal reporting for approval • Closing of financial conditions and contracts | | | |
| **Key achievements** | • Bid process, Contract Close Financial Close • Successful financial model creation and audit • Secured project financing and contract negotiation | | | |
| **Summarise how the experience demonstrates the individual can add significant value to the Project** | | | | |
| Extensive experience in PPP project finance, from bid process to financial close. Proven ability to manage complex financial models, secure financing, and negotiate contracts. Strong track record of successful project delivery and financial management. Expertise in international projects across various sectors. | | | |  |
| **Provide referees who will attest to performance in the two projects listed above in which the role was closest to the proposed role for the Project** | | | | |
| Project:  Name:  Position/organisation:  Phone number: | | Project:  Name:  Position/organisation:  Phone number: | | |