Melanie Gagnon

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**Work Experience**

-2021 - … Head of Financial Analysis

-Responsible of the Financial Analysis team within Acciona Concesiones for Bidding and Asset Management

-2012 – 2021 Financial Analysis Manager

-Preliminary financial evaluation of different PPP projects  
-Project Finance Modelling  
-Part of Financial team for Infrastructure and Social PPP projects in Canada, Australia, USA, Spain, Mexico, Peru, Brazil, Colombia, Chile, New Zealand... (financial model audit and/or creation, accounting, tax, term sheets, negotiations, review of documents and internal reporting for approval)  
-Closing of financial conditions and contracts for awarded projects (Contract Close / Financial Close)  
-Follow up on current national and international concessions (refinancing, reporting, control, valuation...)  
-Evaluation of financial aspects for prospect countries

-Internal Acciona support and due diligence / modelling for company valuation and acquisitions  
  
**Recent PPP Projects presented:**  
Inland Rail (2021): bid process

Fargo Diversion Channel (USA, 2021): bid process, Contract Close & Financial Close

Transmission Lines Peru (2020, 2021): bid process

Waste to Energy East Rockingham (Australia, 2019): bid process, Contract Close & Financial Close

Suburban Road Upgrade (Australia, 2019): bid process

Waste to Energy Ness (Scotland, 2018): bid process, closing

Ottawa Trillium (Canada, 2018): bid process

Metro Melbourne Tunnels and Stations (Australia, 2017): bid process  
Southwest Calgary Ring Road (Canada, 2016): bid process  
Puhoi to Warkworth (New Zealand, 2015-2016) (awarded): bid process, Contract Close & Financial Close  
North Commuter Parkway (Canada, 2015): bid process  
Ciudad de la Justicia de Madrid (Spain, 2015): bid process  
Toowoomba Second Range Crossing (Australia, 2014-2015) (awarded): bid process, Contract Close & Financial Close  
Sydney Light Rail (Australia, 2014-2015) (awarded): bid process, Contract Close & Financial Close  
East West Link (Australia, 2014) (awarded): bid process, Contract Close & Financial Close  
Ottawa Light Rail (Canada, 2012): bid process

*Acciona Concesiones, Madrid, Spain*

-2013 - 2018 Financial Professor

-International MBA & Master in Business Management  
-Finance Management & Economic Control

*ESERP Business School, Madrid, Spain*

-2008-2012 Administration

-Support in the Request for Qualification procedures for PPP Projects in Canada   
-Personal Assistant to the Director of Concessions  
-Responsible of business expenses, trips and coordination for the international and financial departments  
-Support in the Accounting department (invoicing, entries, payments...)  
-Responsible of the mobile expenses (tracking and reporting)  
-Translations and review of CVs and documents in French, English and Spanish

*Acciona Concesiones, Madrid, Spain*

- 2005-2008 Accounts Receivable – Order Entry

-Responsible for the cash deposits, receipts, entries, follow up, organisation of payment schedules and collection of the North American accounts  
-Assistant in the accounting of the different boutiques of the group  
-Responsible of the order entry from the North American accounts and P.O. of our offices with the European suppliers

*Steilmann Canada / Eurostyle Distribution, Montreal, Canada*

**Education**

- 2022 Executive Development Program for High Potential Women

(Programa de Desarrollo para Directivos de Mujeres de Alto Potencial)

Escuela de Organización Industrial (EOI)

Madrid, Spain

- 2011-2012 International MBA – Master in Business Administration

ESERP Business School – Universidad Rey Juan Carlos

Madrid, Spain

- 2010 International Project Finance

12 hours, CEF (Centro de Estudios Financieros)

Madrid, Spain

- 2004-2007 Bachelor of Commerce (BComm)

*(Major in Management, Minor in Managerial Accountancy)*

John Molson School of Business, Concordia University,

Montreal, Canada

**Languages**

* English native
* French native
* Spanish bilingual
* Italian basic

**Interests and Activities**

Member of the Diversity Committee of Acciona Concesiones

Computers (advanced Microsoft Office – Excel, Word, PowerPoint), cooking, reading, knitting, travelling, skiing, skating…

*LinkedIn:* [*https://www.linkedin.com/in/melanie-gagnon-a3271828*](https://www.linkedin.com/in/melanie-gagnon-a3271828)