procur[E]ngine

Empowering agile generation CPOs

AgileApt Solutions Pvt Limited

About Us

- AgileApt - www.agileapt.com A technology company providing innovative and flexible products, mobile solutions and ERP consulting (www.agileapt.com)
- Our flagship product procur[E]ngine – www.procurengine.com is an extremely reliable, effective and very easy to use negotiation platform used by many renowned organisations
- procur[E]ngine can conduct & compile conventional **e-RFQs**, carry out **e-bidding** or English Reverse and Forward Auctions
- Started by technology experts having vast experience in application development and ERP consulting in 2014 at our **development centre in Sector – 63, Noida in INDIA**
- The solution is hosted on **Microsoft Azure** and backed by **Microsoft BizSpark Program**

AgileApt
Collaborate, Innovate, Transform

" ProcurEngine an e-procurement negotiation tool "

AgileApt
Collaborate, Innovate, Transform

Our Clients

micromax
KUDOS Chemie Ltd.
JINDAL MECTEC
paytm
Fever 104 FM
moserbaer REWRITING THE FUTURE
HINDUSTAN POWER
XGen Personal Resource Planner
mind merchants innovative legal outsourcing
Metenere values delivered
MEDULLA-SOFT
Pritul Machines
T.R. CHADHA & Co. LLP Chartered Accountants

- **Our clientel** includes Micromax, Fever – 104 FM, Hindustan Power Projects ltd, Moser Baer India Ltd, Pay™, Metenere India Limited, Jindal Mactech, Mind Merchants, TR Chaddha & Co LLP, Pritul Machineries and many more

- **Industries :** Industries we serve are Manufacturing, Mobile/Electronics, Power sector, Education, Chartered Accountants, Metal Recycling, Hospitals etc. to name a few

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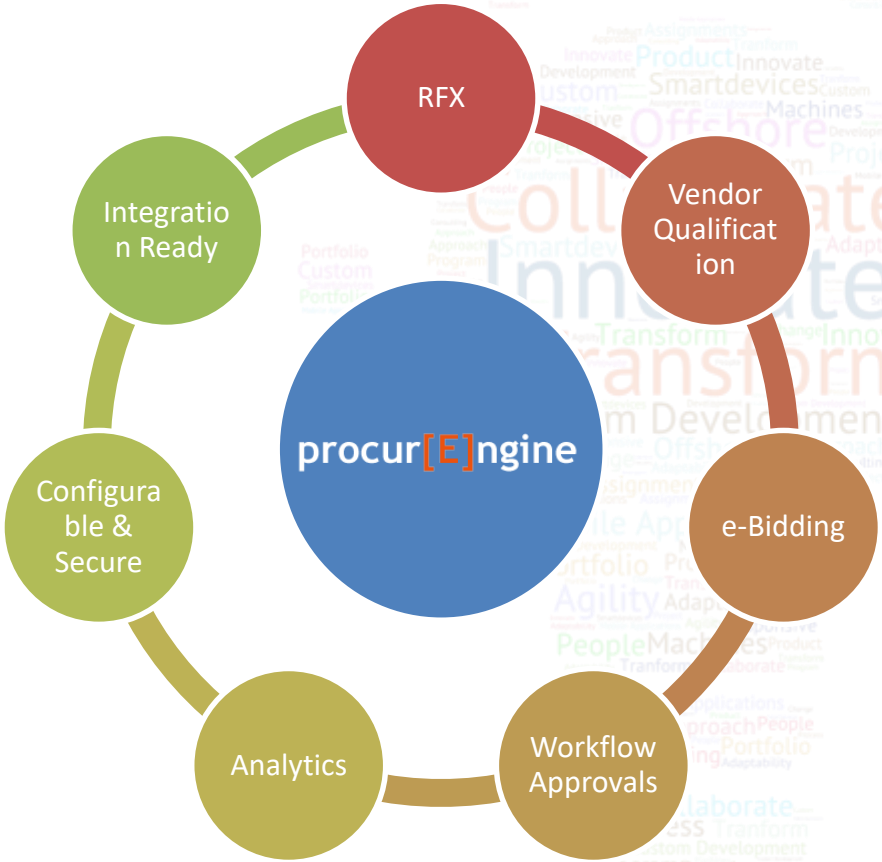
Overview



100% Responsive Product
Our product can be accessed using Mobiles, Tablets, PCs, Laptops having various screen resolution/form factors

Deployment Friendly
Flexibility to switch over from cloud to in-premise or vice versa.

Flexible Licensing
No restriction on no of users/vendors/ bids

Integration Capabilities
100% SOA complaint. Restful API's to integrate with ERP or any other soluti on.

Reliable & Secure Cloud Platform
Hosted on Microsoft Azure Platform.

Platform Effectiveness

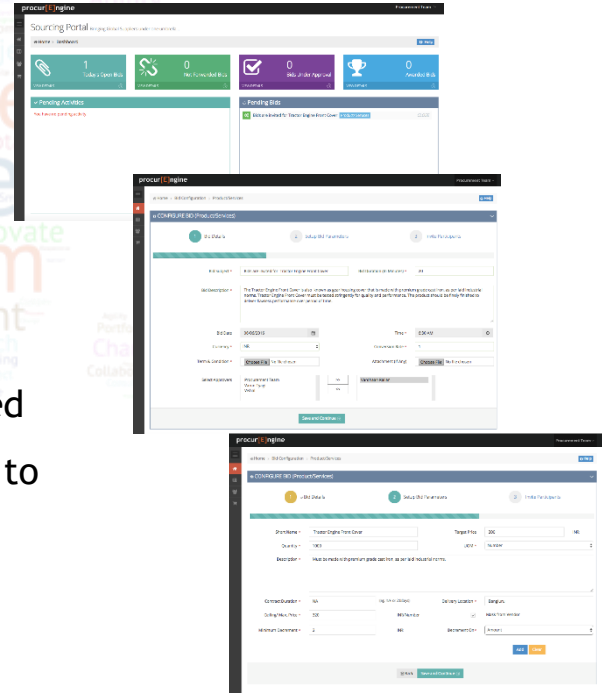
Why Auctions and e-RFQ's

- Reach out as many vendors possible in each product category
- The negotiations are extremely fast and completely transparent
- Frees up management time to develop high end products and good vendors
- Easy to conduct Audits
- System Generated MIS with ability to integrate features like
  - which vendors did not participate with reasons
  - Vendor ranking and ratings

RFI & Vendor Qualification

RFI & Vendor Qualification Process

- Easy to use 3 step process
- Robust qualifying question building framework
- Build dynamic RFI for specific needs/areas
- Provision to define deadline
- Provision to revert if more information is required
- Email alert with user manual for vendors to respond
- Unique password to response every RFI
- Direct Registration for existing vendors
- Integration possible with company website



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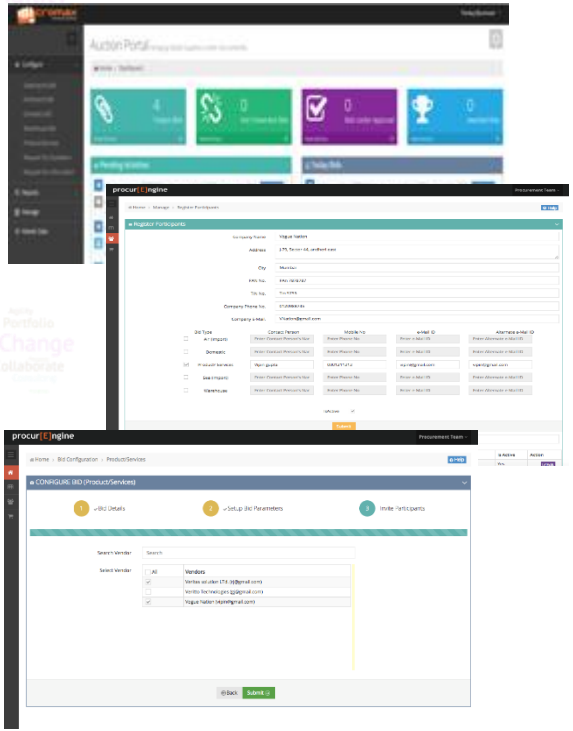
e-RFX

e-Request for Quotation (e-RFQ)

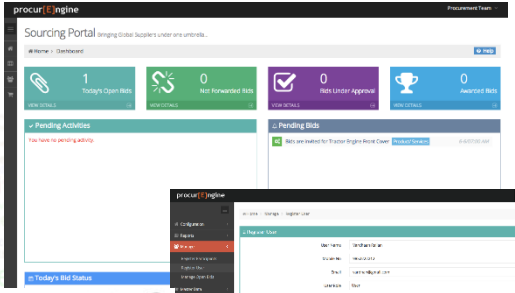
This process is ideal in scenarios where reverse auction is not feasible due to long list of BOM/BOQ items.

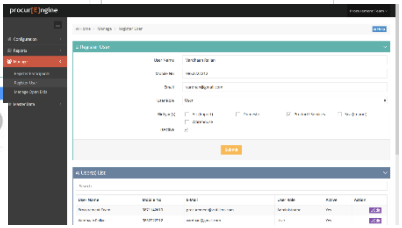
- Easy to use 3 step process
- Provision to define deadline
- Provision to invite quotations at BOM/BOQ level
- Email alert to vendors for response
- Unique password to response every RFQ
- Integration possible with existing ERP solution

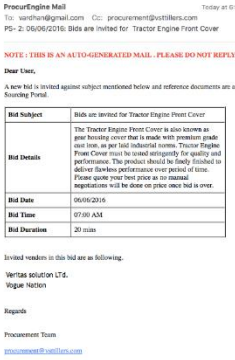


e-Bidding & Approval Workflows

Every screen of bidding process is designed keeping nature of bidding and ease of use in mind. Bidding process covered in our solution are given below







ProcurEngine Mail

NOTE : THIS IS AN AUTO-GENERATED MAIL . PLEASE DO NOT REPLY.

Dear User,

A new bid is invited against subject mentioned below and reference documents are available on Sourcing Portal.

Bid Subject	Bids are invited for Tractor Engine Front Cover
Bid Details	The Tractor Engine Front Cover is also known as gear housing cover that is made with premium grade cast iron, as per laid industrial norms. Tractor Engine Front Cover must be tested stringently for quality and performance. The product should be finely finished to deliver flawless performance over period of time. Please quote your best price as no manual negotiations will be done on price once bid is over.
Bid Date	06/06/2016
Bid Time	07:00 AM
Bid Duration	20 mins

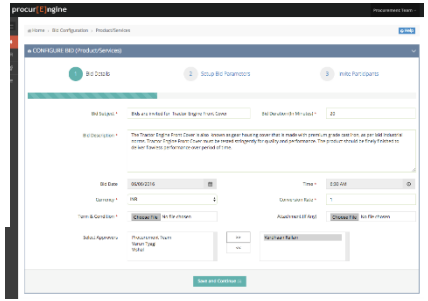
Invited vendors in this bid are as following.

Veritas solution LTd.
Vogue Nation

Regards

Procurement Team

procurement@vsttillers.com



Product & Services

Ideal Raw Material, other products, service procurement

Air Shipments

Ideal for air import & export shipments

Sea Shipments

Ideal for sea import & export shipments

Warehouse Rentals

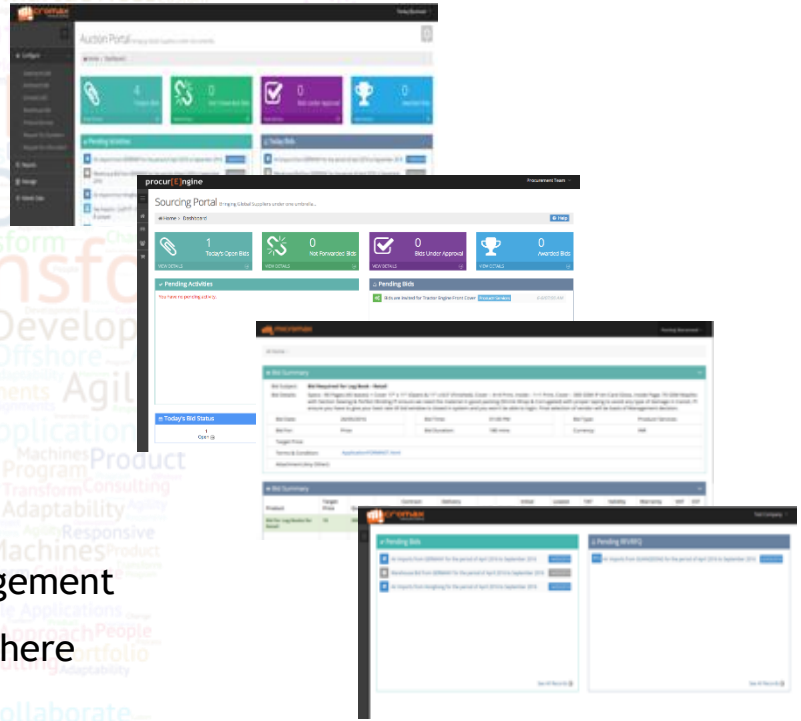
Ideal for warehouse rentals & related expenses

Domestic Shipments

Ideal for domestic shipments through air, rail, courier, Full truck load, partial truck load

Analytics & Tools

- Admin & User Dashboard
- Configurable workflows
- Powerful summary reports
- Bidding Support Tools
- Action point based application
- email alerts at every action point
- Role & Rights based access
- Bidding area wise access rights
- Service area specific vendor management
- Access using any device from anywhere



Personalization

Unique Address

www.procurengine.com/agileapt/

Procurement | Cloud | Marketing | Product | Tools | The Ultimate Resou

Our Product And Services Helped Our Customers

Saving 10-12% Of Their Annual Spent On Purchases.

KNOW MORE

AgileApt

Your company Logo

3 image slider for your company

Agileapt Solutions is a global information technology solutions company offering progressive end-to-end software development, mobile application, enterprise portal, web application, ecommerce development, technical support, enterprise mobility & testing services.

Your company Introduction

User Login

Username

Password

Forgot Password?

Sign In

Powered by: AgileApt Solutions Pvt Ltd.

Why Us

Customer Focus

- Successful implementation in your organization would be a major milestone for our product. As a guiding principal we can never think of having a moderately satisfied customer.

Cost effectiveness

- We operate on marginal profits. Meeting our customer expectations and their encouraging testimonials are premium to us.

Product Implementation

- The product implementation is done by the experienced resources who were involved in product development to ensure quick and successful implementation ensuring business expectations are fully met and benefits are realized.

Technology innovations

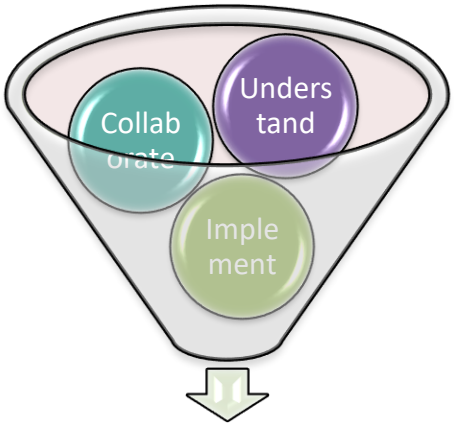
- Our product is based on latest technologies as compared to other key players in the market.

Embracing changes:

- Instead of denying or charging heavily for enhancements, we support and embrace changes which brings business benefits.

Proof of concept (POC)

- We believe in showcasing working solution based on customer's business scenario even before we come to actual implementation and integration activities.



Optimize & Sustain

Case Study

Customer Profile

Micromax Informatics Limited is one of the leading consumer electronics company in India, and the 10th largest mobile phone player in the world. The brand's product portfolio embraces more than 60 models today, ranging from feature rich, dual-SIM phones, 3G Android smartphones, tablets, LED televisions and data cards. Micromax sells around 2.3 million Mobility Devices every month, with a presence in more than 560 districts through 1, 25,000 retail outlets in India.

Scenario

The time consumed in manual RFI, RFQ and several round of negotiations was a prime concern. Ma ils & other procurement related content laying on individual PC's was making it difficult to track. On other hand the logistics team was finding it difficult to negotiate competitive freight on short period of time as the business is growing at rapid speed. The team was looking for a best fit tool which could take care of following areas;

1. Robust vendor qualification process & RFQ process where bidding cannot be applied.
2. Online bidding for Raw Material, Product & Service procurements
3. Bidding for domestic & international shipments through Air, Sea, Rail, Truck, Courier etc.
4. Bidding for warehouse rentals & and related management services

Case Study

Technical Situation

The company has implemented SAP for various business processes. The technical and functional team together evaluated many standard product before they saw our product demo and openness to embrace changes for providing them best fit solution ensuring business benefits.

Solutions

We tweaked our existing product and incorporated changes in product based on the valuable feedback received from the procurement team at Micromax. The team have extensive experience in using best of bidding/procurement solutions available in market which helped us to introduce unique features to make product easy to use.

Benefits

Following key benefits are realized post implementation of our sourcing portal.

1. The PR to PO time cycle for all areas reduced drastically.
2. Introduction of Bidding process resulted into better negotiations and best price.
3. The history of bidding & related documents are centralized and available on few clicks.
4. Workflow based approval made the process more robust & transparent.
5. The overall efficiency of team increased as the significant time is saved which was spend in compiling quotes and negotiating with individual suppliers.

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