





About Us

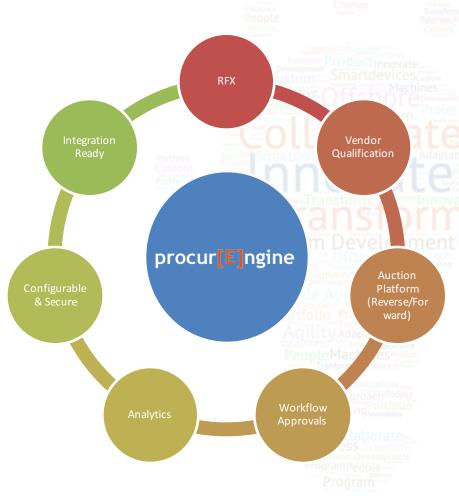
- AgileApt is a technology company providing innovative and flexible products, mobile solutions and ERP consulting.
- Our flagship product "procur[E]ngine" is trusted by Micromax Informatics Ltd, Moserbaer India Ltd. & VST Tillers Tractors Ltd. The solution is hosted on Microsoft Azure and backed by Microsoft BizSpark Program.
- Started by technology experts having vast experience in application development and ERP consulting in 2014 at state of the art development centre in Noida, Sector -63.
- ➤ Our clientel includes Micromax, Fever 104 FM, Hindustan Power Projects P ltd, Moser Baer India Ltd, VST Tillers Tractors Ltd, PayTM, Metenere India Limited, Jindal Mactech, MindMerchants, TR Chaddha & Co LLP, Pritul Machineries and many more.
- Industries: Some of the industries we serve are Manufacturing, Automobile, Mobile/Electronics, Power sector, Education, Chartered Accountants, metal recycling, Law firms and IT/ITes.





Collaborate Innovate Cuprom Development Agicty

Overview



100% Responsive product

Our product can be accessed using Mobiles, Tablets, PCs, Laptops having various screen resolution/form factors.

Deployment Friendly

Flexibility to switch over from cloud to on premise or vice versa.

Flexible Licensing

No restriction on no of users/vendors/bids

Integration Capabilities

100% SOA complaint. Restful API's to integrate with ERP or any other solution.

Reliable & Secure Cloud Platform

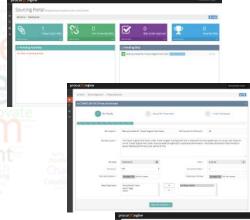
Hosted on Microsoft Azure Platform.



RFX & Vendor Qualification

RFI & Vendor Qualification Process

- Easy to use 3 step process
- Robust qualifying question building framework
- Build dynamic RFI for specific needs/areas
- Provision to define deadline
- Provision to revert if more information is required
- Email alert with user manual for vendors to respond
- Unique password to response every RFI
- Direct Registration for existing vendors
- Integration possible with company website









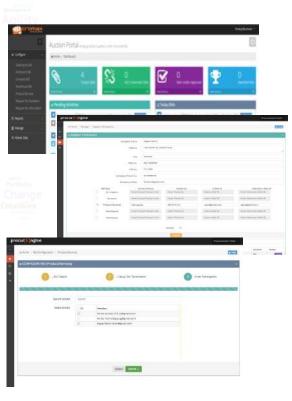
RFX & Vendor Qualification

Request for Quotation (RFQ)

This process is ideal in scenarios where reverse auction is not feasible due to long list of BOM/BOQ items.

- Easy to use 3 step process
- Provision to define deadline
- Provision to invite quotations at BOM/BOQ level
- Email alert to vendors for response
- Unique password to response every RFQ
- Integration possible with existing ERP solution





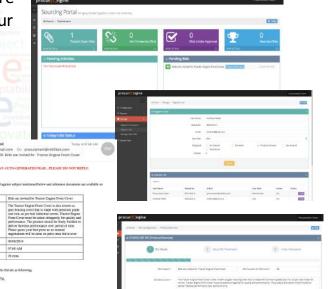


Auction (e-bidding) & Approval Workflows

Every screen of bidding process is designed keeping nature of bidding and ease of use in mind. Areas covered in our solution are given below

- Logistics Services (Reverse Auction)
 - 1. Air Shipment
 - 2. Sea Shipment
 - 3. Domestic Shipment
 - 4. Warehouse Rentals
- 2. Direct Raw Material (Reverse Auction)
- 3. Indirect Raw Material (Reverse Auction)
- 4. Office & Admin Procurements (Reverse Auction)
- 5. **Product & Services**(Reverse Auction)
- **6. Scrap Sale** (Forward Auction)

The bidding process is followed by workflow based approvals. The solution is activity driven and at every stage users/participants get email alerts for actions pending at their end.

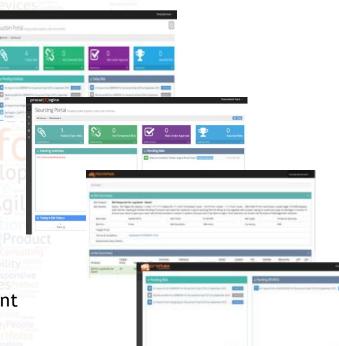






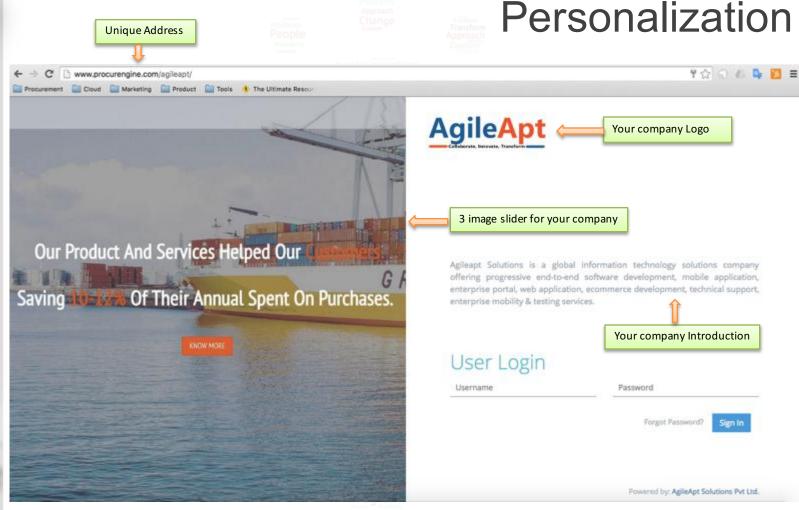
Analytics & Tools

- Admin & User Dashboard
- Configurable workflows
- Powerful summary reports
- Bidding Support Tools
- Action point based application
- email alerts at every action point
- Role & Rights based access
- Bidding area wise access rights
- Service area specific vendor management
- Access using any device from anywhere













Machines People Approach Custom

Tranform Transform Approach Custom

Why Us

Customer Focus

•Successful implementation in your organization would be a major milestone for our product. As a guiding principal we can never think of having a moderately satisfied customer.

Cost effectiveness

•We operate on marginal profits. Meeting our customer expectations and their encouraging testimonials are premium to us.

Product Implementation

•The product implementation is done by the experienced resources who were involved in product development to ensure quick and successful implementation ensuring business expectations are fully met and benefits are realized.

Technology innovations

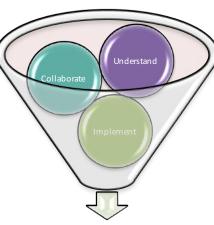
•Our product is based on latest technologies as compared to other key players in the market.

Embracing changes:

•Instead of denying or charging heavily for enhancements, we support and embrace changes which brings business benefits.

Proof of concept (POC)

•We believe in showcasing working solution based on customer's business scenario even before we come to actual implementation and integration activities.



Optimize & Sustain









Customer Profile

Micromax Informatics Limited is one of the leading consumer electronics company in India, and the 10th largest mobile phone player in the world. The brand's product portfolio embraces more than 60 models today, ranging from feature rich, dual-SIM phones, 3G Android smartphones, tablets, LED televisions and data cards. Micromax sells around 2.3 million Mobility Devices every month, with a presence in more than 560 districts through 1, 25,000 retail outlets in India.

Scenario

The time consumed in manual RFI, RFQ and several round of negotiations was a prime concern. Ma ils & other procurement related content laying on individual PC's was making it difficult to track. On other hand the logistics team was finding it difficult to negotiate competitive freight on short period of time as the business is growing at rapid speed. The team was looking for a best fit tool which could take care of following areas;

- 1. Robust vendor qualification process & RFQ process where bidding cannot be applied.
- 2. Online bidding for Raw Material, Product & Service procurements
- 3. Bidding for domestic & international shipments through Air, Sea, Rail, Truck, Courier etc.
- 4. Bidding for warehouse rentals & and related management services





Case Study

Technical Situation

The company has implemented SAP for various business processes. The technical and functional team together evaluated many standard product before they saw our product demo and openness to embrace changes for providing them best fit solution ensuring business benefits.

Solutions

We tweaked our existing product and incorporated changes in product based on the valuable feedback received from the procurement team at Micromax. The team have extensive experience in using best of bidding/procurement solutions available in market which helped us to introduce unique features to make product easy to use.

Benefits

Following key benefits are realized post implementation of our sourcing portal.

- 1. The PR to PO time cycle for all areas reduced drastically.
- 2. Introduction of Bidding process resulted into better negotiations and best price.
- 3. The history of bidding & related documents are centralized and available on few clicks.
- 4. Workflow based approval made the process more robust & transparent.
- 5. The overall efficiency of team increased as the significant time is saved which was spend in compiling quotes and negotiating with individual suppliers.





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Representative Clients































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