

**Ref. No.: QTN/KICH/2020-21/86****Date: 2<sup>nd</sup> June May' 20.**

To,  
**Herorealty.**  
**Mohali.**

**Sub: Quotation for Your Project Hero Home Phase IB at Mohali.**

Dear Sir,

We take this opportunity to thank you for your interest in Handrail & Balustrade system for your **Project at Mohali**. Further to your Email, here we are pleased to submit our following quote for your requirement of KICH Handrail & Balustrade system.

- **KICH is the 1st company to introduce 'Knock-Down' Handrail & Balustrade system in Indian Market.**
- **No Welding OR Fabrication is required at site** as all the parts are being manufactured at fully equipped factory with modern machinery achieving highest quality and utmost accuracy. It also eliminates any damage at site which normally happens during fabrication work of railing.
- **Installation will be in our scope (Manufacturer's Scope).** From Site Measurement to Final Installation work of Handrail and Balustrade system, only our well trained & skilled team remains involve and ensures to provide complete peace of mind to our customers.
- 1.5mm and 1.2mm thick metal is used to develop Handrail and Balustrade System to provide more strength as compared to 1 mm metal used by ordinary suppliers.
- As per site condition, extra long High Tensioned Anchors and Fasteners are used to fix the balustrade on floor area to give additional strength to mounting of balustrade.
- We are committed to deliver superior quality and long lasting durability as well as un compromised pre and post sales service support to our customers. We have executed many prestigious projects all over the country as well as overseas.

Accredited by :



Selected as :

❖ **'KICH Lite' Brand 304 Grade S.S. Handrail & Balustrade system made to specifications:****For 1 to 7TH Floor with 10mm Glass in Tower 7&8****Top Mounted Round Baluster System With Glass [ABT223-1-1G12]***[Total height of railing - 1100mm From Floor Level]*

Sr No.	Description	Quantity	Rate Per Unit [Rs.]	Total [Rs.]
1	Ø 42.4 mm 304 Grade S.S Handrail ( Wall thickness 1.5 mm )	1840 RMT	5845	10754800
2	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Single</b> Glass holding Accessories with Ø100 x 8mm Thick Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
3	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Double</b> Glass holding Accessories with Ø100 x 8mm Thick SS 202 Grade Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
4	10 mm thick Straight Toughened Glass ( Up to 865mm height )			
5	Installation Charges			
Amount [Rs.] [Exclusive Of Taxes]				10754800
GST @ 18% on Material, Glass & Installation Value				1935864
Amount [Rs.] [Inclusive of Taxes]				12690664

**Note:** The given rate is based on balusters to be placed at approximate 1200mm C/C and the rate may vary as per actual Site Measurement and Quantity of Balusters Installed.



The above given Picture is for basic Design reference only  
and the actual Design may Change as per our Standard.

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**For 8th to 14TH Floor with 12mm Glass in Tower 7&8**  
**Top Mounted Round Baluster System With Glass [ABT223-1-1G12]**

*[Total height of railing - 1100mm From Floor Level]*

Sr No.	Description	Quantity	Rate Per Unit [Rs.]	Total [Rs.]
1	Ø 42.4 mm 304 Grade S.S Handrail ( Wall thickness 1.5 mm )	1660 RMT	5895	9785700
2	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Single</b> Glass holding Accessories with Ø100 x 8mm Thick Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
3	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Double</b> Glass holding Accessories with Ø100 x 8mm Thick SS 202 Grade Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
4	12 mm thick Straight Toughened Glass ( Up to 865mm height )			
5	Installation Charges			
Amount [Rs.] [Exclusive Of Taxes]				9785700
GST @ 18% on Material, Glass & Installation Value				1761426
Amount [Rs.] [Inclusive of Taxes]				11547126

**Note:** The given rate is based on balusters to be placed at approximate 1200mm C/C and the rate may vary as per actual Site Measurement and Quantity of Balusters Installed.



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**For Tower - 2****Top Mounted Round Baluster System With Glass [ABT223-1-1G12]***[Total height of railing - 1100mm From Floor Level]*

Sr No.	Description	Quantity	Rate Per Unit [Rs.]	Total [Rs.]
1	Ø 42.4 mm 304 Grade S.S Handrail ( Wall thickness 1.5 mm )	2100 RMT	5895	12379500
2	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Single</b> Glass holding Accessories with Ø100 x 8mm Thick Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
3	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Double</b> Glass holding Accessories with Ø100 x 8mm Thick SS 202 Grade Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
4	12 mm thick Straight Toughened Glass ( Up to 865mm height )			
5	Installation Charges			
Amount [Rs.] [Exclusive Of Taxes]				12379500
GST @ 18% on Material, Glass & Installation Value				2228310
Amount [Rs.] [Inclusive of Taxes]				14607810

**Note:** The given rate is based on balusters to be placed at approximate 1200mm C/C and the rate may vary as per actual Site Measurement and Quantity of Balusters Installed.



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**For Tower - 2 Penthouse Internal Staircase Area**  
**Top Mounted Round Baluster System With Glass [ABT223-1-1G12]***[Total height of railing - 1100mm From Floor Level]*

Sr No.	Description	Quantity	Rate Per Unit [Rs.]	Total [Rs.]
1	Ø 42.4 mm 304 Grade S.S Handrail ( Wall thickness 1.5 mm )	60 RMT	5895	353700
2	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Single</b> Glass holding Accessories with Ø100 x 8mm Thick Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
3	Ø 42.4 mm S.S. 304 Grade Top Mounted Round Baluster with <b>Double</b> Glass holding Accessories with Ø100 x 8mm Thick SS 202 Grade Base Plate and 2 No. Anchors and Fasteners ( Wall thickness 1.5 mm )			
4	12 mm thick Straight Toughened Glass ( Up to 865mm height )			
5	Installation Charges			
Amount [Rs.] [Exclusive Of Taxes]				353700
GST @ 18% on Material, Glass & Installation Value				63666
Amount [Rs.] [Inclusive of Taxes]				417366

**Note:** The given rate is based on balusters to be placed at approximate 1200mm C/C and the rate may vary as per actual Site Measurement and Quantity of Balusters Installed.



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**Commercial Terms & Conditions:**

- 1) **Taxes:** GST @ 18 % will be extra as mentioned above.
- 2) **Transportation Charges:** Prices mentioned above are FOR Site.
- 3) **Delivery Period:** Approx. Delivery period would be 8 to 10 Weeks on receipt below details / confirmations: -
  - (i) Confirmed work order receipt us with Advance Payment
  - (ii) Technical Approval / Approved Drawings receipt
  - (iii) Site hand over to us in working condition with complete flooring work.

Confirm schedule of supply of fixing will be conveyed on receipt above cited details / confirmations.

- 4) **Payment Terms :**
  - a) 70% advance along with confirmed written order
  - b) 20% - Against material delivery at site
  - c) 10 % On completion of installation.
- 5) **Total Project Value Consideration:** The total project value will be considered and invoiced as per final measurement taken at site.. Being the knock-down system, Handrail and Baluster will be supplied in separate parts and invoicing will be done part wise.

**Other Terms & Conditions:**

- 1) We shall require drawing with exact specifications. Final measurement will be at site.
- 2) For Unloading of Material, the Transport Vehicle Should be allowed up to the Point of Installation of Material or else unloading and Handling charges of Material will be charged Extra at Actual.
- 3) We will require Material Lift for Shifting Material from Ground Floor (Point of Unloading) to the Point of Installation (Each Floor). In Case , Material lift is not Provided , material shifting charges will be charged extra at Actual.
- 4) If Required, Lockable Material Storage space to be provided by Contractor near to the point of installation site.
- 5) The value of project is based on above given quantity received from your end and it may vary as per actual quantity installed as per site condition.
- 6) Scaffolding, electricity connection etc. required by our installation team at the site should be provided by you as per requirement of site.
- 7) Handrail & Baluster System involving curvature must be informed well in advance and prices will differ for the curvature area.

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# KICH Architectural Products Pvt. Ltd.

## Corporate House :

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CIN No: U28999GJ2003PTC043192



Corrosion resistant  
High Grade AISI 316  
Stainless Steel  
Architectural Products



Stainless Steel  
304 Grade  
Hardware Products  
& Railing Systems

- 8) Minor Damages, Chipping of glass edges etc, occur during the transit of glass need to be accepted by client as per tolerance level given by glass manufacturer.
- 9) The given rates are valid up to One Month from the date of Quotation.

If you have any query or require any other information, please feel free to contact us.

Yours Truly,

**KICH Architectural Products Pvt. Ltd.**

Yogesh Raval

Marketing Services cell

(Railing Division: 093775 56338)

(Direct Line: 093757 13638)



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