

Distinct Advantages of ProcurEngine

- 1. **Extremely Easy to Operate:** ProcurEngine has been designed to give users (both buyers and sellers) comfort in using, to popularize the use of e-Negotiations in B2B space. It is a very light application which can be used on Laptops, Tablets or even Smartphones. The Configuration of an event takes a few minutes.
- 2. **Extremely Safe:** ProcurEngine is hosted on the world's most secure cloud platform 'Microsoft Azure', giving your data complete safety. It is approved by Ministry of IT, Government of India. Further, ProcurEngine has the highest level of safety with SSL with EV Validation:

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- 3. Unique Features like Loading Factor (λ -Factor), Dutch Auctions: ProcurEngine gives unique advantage to put even vendors with different terms equal in the auction. You can load vendors by a λ -Factor or give preference to your high-performance vendors in the auction, making e-Negotiations more intelligent. For complex purchase, you may use Dutch Auctions as well, followed by e-RFQ. ProcurEngine is specially designed keeping in mind the challenges faced by Indian B2B buyers during negotiations.
- 4. **Flexibility During Auctions:** ProcurEngine comes with a lot of loaded features. E.g. you can change the decrement factor during bidding to get it finer prices during the last few bids.
- 5. **Extremely Transparent Pricing:** There is no license required for its usage or for vendors for using ProcurEngine. Within the subscription period, Organization can conduct unlimited Reverse and Forward Auctions, RFQ's, Vendor Qualification etc.
- 6. **Integration with ERP:** ProcurEngine has open APIs hence it can fetch PR, Last Purchase Price, Vendor Master and Item Master from your ERP and give it the finalized prices for PO.
- 7. **Training on e-Negotiations:** We provide training to our clients on how to maximise the benefits of e-Negotiations in their business through interactive 1/2 a-day to 1-day workshops.
- 8. **Tollfree support** to Customers and their vendors: For any support our customers or their vendors can call 981-864-613 in case they need any support on ProcurEngine.