

Report week 4

Corn:

South Korea's (NOFI) purchased 168,000 tonnes of worldwide and U.S. origin corn via tender. All purchases were made under cost-and-freight (C&F) basis, and the details of the purchases are as follows:

- 50.000, worldwide origin, \$207, June 10th 2015 arrival
- 50.000, worldwide origin, \$207.4, June 20th 2015 arrival
- 68.000, U.S. Origin, \$207.75, June 30th 2015 arrival

South Korea's (KFA) purchased 110,000 tonnes of corn which can be sourced optionally from the United States, South America or east Europe in a tender which closed on Friday

- Some 50,000 tonnes was purchased by the KFA's Busan section at \$207.60 a tonne c&f for July 10 arrival plus a \$1.00 a tonne surcharge for additional port unloading
- Another 60,000 tonnes was purchased by KFA Busan at \$208.89 a tonne c&f for July 30 arrival plus a \$1.50 a tonne surcharge for additional port unloading

Constanta quoted last week selling side around the 158€, buyers (because of the weaker Euro) increased their buying ideas to 155/156€ level. Black sea (Ukraine) still indicated around the 180\$ FOB with not too much noticeable movement last week.

Hungarian Danube was again active last week. Trades of paper terms (no DON guarantee) were between the 128 and 130€ level and corn with DON level guarantees (max 4000ppb) traded around the 133/134€ level.

On the Dutch market there was some noticeable activity as well with feb/mrt positions trading at 163-165€, jul/sep at 173€. New crop (oct/dec) traded around 173€ level.

Wheat:

Jordan's state grain buyer has issued two international tenders to purchase 100,000 tonnes of wheat and 100,000 tonnes of feed barley

The tender deadlines are January 28 for the wheat and January 27 for the barley. Shipment will be in June and July

Algeria's state grains agency OAIC bought between 250,000 and 350,000 tonnes of milling wheat at around \$256 a tonne, including cost and freight, in an international tender which closed last week. The wheat bought was for shipment in May. The origin is optional but part would come from France, Algeria's traditional supplier, and the rest from Germany, a higher-quality wheat producer.

German/Polish milling wheat's trading into destinations last week as it is the first alternative to the Russian origin milling wheat's. German 12.5pro in premiums remain steady (+23/24 mrt), Polish around +18. 11.5 proteins is quoted around 10 euro's under the value of the 12.5 proteins (both German and polish)

Feedwheat was traded to Spain around the 189€ level (north Spain) which was relatively cheap as replacement is now around these levels FOB (UK).

Feedwheat Dutch market some front positions (feb/mrt) traded at 182€. Further positions (apr/jun) were traded -15 under matif march (between 183 and 184€ flat price)

Barley:

Turkey's state grain board TMO has bought 50,000 tonnes of feed barley in an international tender on Wednesday.

- It bought one 15,000 tonne consignment at \$231.81 a tonne c&f for Mersin;
- another 15,000 tonne consignment at \$234.90 for Iskenderun;
- Two 10,000 tonne consignments at \$234.75 a tonne c&f each for Trabzon.

The origin of the barley was optional. The tender called for shipment between 1-28 Feb. and Glencore was the seller on all positions.

French barley, nominal value still around 222 US\$ FOB where German market is around 20\$ cheaper. Black sea around \$220 and argentine quoted also 220\$ FOB. Besides the French barley market (with China still main buyer) the barley market not very active these last few weeks. But maybe the Jordan tender this week could bring some more action....