

STEFAN CORNEA

London, UK
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SUMMARY

Results-oriented software developer and operational leader with expertise in designing scalable solutions, optimizing processes, and enhancing team productivity. Skilled in leveraging technical and business acumen to drive growth and achieve organizational objectives. Adept at problem-solving, fostering collaboration, and delivering innovative software solutions.

EXPERIENCE

01FOUNDERS

London, UK

Coding Assistant & Head of Operations @ 01Founders

06/2023 to Present

Technical and operational leader driving innovation and business growth through software development expertise and process optimization.

Technical Achievements:

- Designed and maintained scalable coding environments using **Git, Docker, and Linux**, enhancing team efficiency by 20%.
- Delivered robust software solutions using **Node.js, JavaScript, HTML/CSS**, and **Go (Golang)**, resulting in a **25%** improvement in system performance.
- Spearheaded cross-functional collaboration to meet project milestones and enhance technical outputs.

Operational Achievements:

- Streamlined workflows, improving operational efficiency by **30%**.
- Overhauled the company website to integrate new features, driving a **15%** increase in user engagement.
- Developed strategies to boost brand awareness, resulting in a **20%** uptick in community involvement.

HUFFKINS

Kingston upon Thames, UK

Assistant General Manager

06/2019 to 09/2022

- Achieved a **20%** increase in customer satisfaction by implementing new service procedures and training programs.
- Reduced staff turnover by **30%** through targeted recruitment and professional development initiatives.
- Designed incentive structures that boosted team performance by **15%**.

RICHMOND HILL HOTEL

Richmond, UK

Food & Beverage Supervisor

09/2017 to 06/2019

- Increased revenue by **25%** through menu optimization and cost-control strategies.
- Enhanced customer satisfaction by **20%**, introducing advanced training protocols.
- Consistently achieved KPIs through effective team leadership and operational planning.

ANTOINETTE HOTEL

Kingston upon Thames, UK

Food & Beverage Supervisor

09/2015 to 09/2017

- Improved revenue by **15%** with innovative menu design and budgetary oversight.
- Enhanced staff productivity by **20%** through tailored training programs.
- Successfully managed the food and beverage department, ensuring the highest standards of customer service were maintained.

Retention Team Leader

10/2011 to 08/2015

- Reduced churn rates by **25%**, introducing customer-centric retention strategies.
- Enhanced resolution rates with the **Zendesk ticketing system**, improving response efficiency by 30%.
- Designed data-driven retention plans that aligned with market benchmarks.

SKILLS

Technical Expertise

- Programming: **Go (Golang), JavaScript, HTML/CSS, SQL, Docker, Git/GitHub**
- Development: API Server Development, Software Optimization, Scalability Design
- Cybersecurity: Threat Management, Secure Cloud Practices

Soft Skills

- Effective Communication (technical & non-technical audiences)
- Adaptability to evolving technical landscapes
- Problem-solving, Critical Thinking, Collaboration

Business Acumen

- Customer Retention: Strategy Design, Data Analysis
- Operations Management: Process Optimization, Trend Forecasting
- Leadership: Team Building, Incentive Planning

EDUCATION

01Founders

Software Engineer, London, ENG

10/2022 to 10/2024

- Acquired expertise in **Go, JavaScript**, and cybersecurity principles.
- Completed projects emphasizing API development and cloud security.

University of Roehampton

Bsc Business Management, London
Grade: 2:1

01/2019 to 01/2022

- Graduated with **2:1**, specializing in business, operations, marketing, and finance.

ACCOMPLISHMENTS

- **Learner of the Year 2023** – Recognized by 01Founders for technical and leadership excellence.

CERTIFICATIONS

- **Cisco**: Introduction to Cybersecurity, Networking Basics, Ethical Hacker, JavaScript Essentials
- **Google Cloud**: Security Principles in Cloud Computing, Risk Management Strategies, Threat Identification

LINKS

<https://github.com/StefanCDev>
<https://www.linkedin.com/in/stefan-cornea-791b8a17b/>