## **STEFAN A. GRANDL**

E-Mail: stefan.grandl@web.de

LinkedIn: linkedin.com/in/stefan-grandI-898b12129



# **EDUCATION**

MASSACHUSETTS INSTITUE OF TECHNOLOGY, Cambridge - USA  Professional Certificate in Coding: Full Stack Development with MERN  Online Programme	01. 2021 - now
INDIANA UNIVERSITY, Bloomington – USA Information Systems MicroMasters  • Online Programme	10. 2020 – now
UNIVERSITY OF MARYLAND, Baltimore – USA  Applied Scrum for Agile Project Management  Online Programme	10. 2020 – 11. 2020
TECHNISCHE UNIVERSITÄT MÜNCHEN, Munich – Germany Six Sigma Yellow Belt  Lean Production, Six Sigma	08. 2020 – 11. 2020
OXFORD SAID BUSINESS SCHOOL, London – United Kingdom Oxford Artificial Intelligence Programme Online Programme	07. 2020 – 08. 2020
CATÓLICA-LISBON SCHOOL OF BUSINESS AND ECONOMICS, Lisbon – Portugal International Master of Science in Management, Strategy & Consulting  Portuguese A1	09. 2015 – 07. 2017
MUNICH BUSINESS SCHOOL, Munich – Germany  Bachelor of Arts in International Business Administration  Bachelor Thesis: Lean Management in Hotel industry (1,6)	08. 2011 – 11. 2014
UNIVERSITAT POMPEU FABRA, Barcelona – Spain Semester abroad Spanish Level B1	04. 2013 – 07. 2013
GOTTLIEB-DAIMLER-GYMNASIUM, Stuttgart – Germany Abitur	08. 2002 – 07. 2011
Exchange programme New Zealand (Outmoetai College) for 2 month	

### WORK EXPERIENCE

#### NORMA LEBENSMITTELFILIALBETRIEB STIFTUNG UND CO KG

#### Division manager, Subsidiary Eutingen im Gäu – Germany

Autonomous leading of 5 to 7 supermarkets / Cost and sales responsibility of about 12 Mio € per vear

09. 2017 - 12. 2020

09. 2016 - 09. 2017

06. 2016 - 08. 2016

01. 2015 - 07. 2015

06. 2014 - 10. 2014

01. 2013 - 03. 2013

05. 2012 - 07. 2012

07. 2011 - 08. 2011

- Employee management: professional and disciplinary guidance of the teams and development of an optimal staff structure for each branch / Personnel costs planning and enhancement
- Responsibility for the implementation of Norma standards / Reorganization and planning a branch for sales maximization
- Consistent inventory / Control measures / Control of monetary transactions

#### HAHN + KOLB GMBH

#### Working student, International Sales, Ludwigsburg – Germany

Development and implementation of dealer partner concept / Analysis of the product catalogue and development of a core catalogue / Project management

#### Internship, HAHN+KOLB Mexico S. de R.L. de C.V., Puebla – Mexico

SAP Process analysis, optimization and implementation / Value stream mapping and analysis of the cooperation to the parent company in Germany

#### Internship, International Sales, Ludwigsburg - Germany

Development of a matrix for the international market attractiveness / Project management / Support division manager Sales International

#### **BERTRANDT AG**

#### Bachelor Thesis Internship, Production Services, Ehningen - Germany

- Lean Management Hotel 1: 5S project in warehouse / 36% reduction of used area / Standardization and balance out of workflows
- Lean Management Hotel 2: Implementation of complain management / Process optimization / Standardization

#### PORSCHE CONSULTING INC

### Internship, Lean Consulting, Atlanta - United States of America

Consulting projects in different industries / Value Stream analysis including waste analysis / Data analysis to reduce weeks in shelves for consumer products

#### **FURTHER INTERNSHIPS:**

DAIMLER AG, Inhouse Consulting Lean Management, Stuttgart

IMMOCON BAYER GMBH, Property marketing, Stuttgart

# **LANGUAGES**

**English:** Fluent

Spanish: B2 / Advanced

Portuguese: A1 / Basic

EDV: MS- Office / Advanced - VBA / Basic - JavaScript, HTML, CSS / Medium -