EDA Project Stefan Berkenhoff

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Analysis of the King County housing market for a specific client

The Client

(what was given)

Nicole Johnson, Buyer

Looks for a lively, central neighborhood, middle price range, right timing (within a year).

The Client

(additional assumptions)



Living alone, no kids.

Age 30 - 50

Pretty busy, no time for a garden or renovation

Still interested in the lively areas of a city and not the calm suburbs.

Not in a hurry, but kean following her dreams, hence the time frame of 1 year.

As a person with a clear vision for her life, she enjoys actionable and precise recommendations.

My hypothesis

based on the context given

Hypothesis Overview

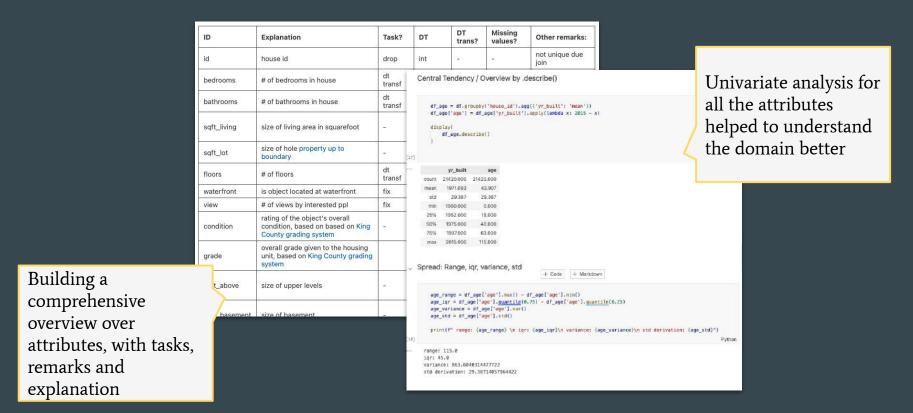
- 1. Lively, central neighborhoods are high in demand and therefore will not be easy to find in middle price range / or just with compromises
- 2. Lively, central neighborhoods are close to the main city-center of Seattle.
- 3. Time of the year will affect prices to a great extent (e.g. prices in summer 10% higher than winter) buying at a specific time will save money
- 4. Houses close to the city center automatically have no garden. (Lot size is max 10% above living area for houses close to center)

Data understanding

"lively, central neighborhood" is not represented directly in the data

"middle price range" is not directly contained in the data

Detailed analysis of all attributes helped to get a good understanding of the data, domain and data quality



Data cleaning

"middle price range" is not directly contained in the data

"lively, central neighborhood" is not represented directly in the data

Data cleaning encompasses fixing NaN Values, data errors and data type transformation

```
#Checking for missing values overall
df.isna().sum()
```

```
id
bedrooms
bathrooms
saft living
sqft_lot
floors
waterfront
                  2391
view
condition
grade
sqft above
                   452
soft basement
yr built
vr renovated
                  3848
zipcode
lat
long
saft living15
saft lot15
date
price
id.1
```

dtype: int64

Missing values had to be fixed. Potentially impactful assumptions had to be made, e.g. missing 'view' data. Drop? set to?ç

Data cleaning for yr_renovated

```
display(df["yr_renovated"].unique())
   df['yr renovated'] = df.yr renovated.apply(lambda x: x/10)
   df = df.fillna({'yr_renovated': 0})
   df = df.astype({'yr_renovated': 'int32'})
   df["yr renovated"].unique()
arrav([
          0., 20130., nan, 19730., 20100., 19910., 19790., 20010.,
       20120., 19860., 19900., 20030., 19620., 19920., 20060., 19400.,
      19550., 20070., 20140., 19890., 19820., 20050., 20000., 19540.,
       19960., 20150., 19830., 19600., 19720., 19970., 19940., 19450.,
       20040., 19700., 19950., 19990., 20080., 19840., 20110., 19980.,
      19880., 20090., 19670., 19690., 20020., 19770., 19870., 19650.,
      19640., 19580., 19680., 19850., 19630., 19800., 19740., 19810.,
      19500., 19560., 19570., 19930., 19750., 19460., 19480., 19780.,
       19760., 19340., 19590., 19530., 19440., 19510., 19710.])
 rray([ 0, 2013, 1973, 2010, 1991, 1979, 2001, 2012, 1986, 1990, 2003,
      1962, 1992, 2006, 1940, 1955, 2007, 2014, 1989, 1982, 2005, 2000,
      1954, 1996, 2015, 1983, 1960, 1972, 1997, 1994, 1945, 2004, 1970,
      1995, 1999, 2008, 1984, 2011, 1998, 1988, 2009, 1967, 1969, 2002,
      1977, 1987, 1965, 1964, 1958, 1968, 1985, 1963, 1980, 1974, 1981,
       1950, 1956, 1957, 1993, 1975, 1946, 1948, 1978, 1976, 1934, 1959,
       1953, 1944, 1951, 1971], dtype=int32)
```

Data improvement

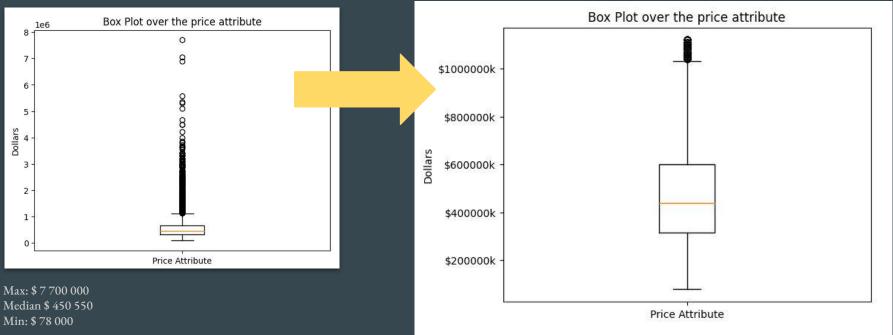
Tackling the challenges of

"middle price range" is not directly contained in the data

and

"lively, central neighborhood" is not represented directly in the data

Introducing price categories (I/II)



of upper outliers: 1158

of lower outliers: 0

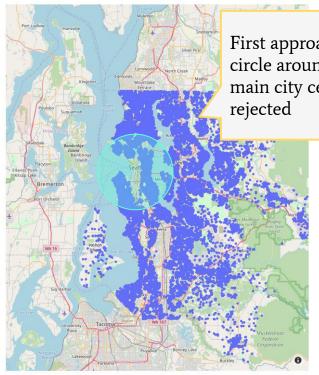
Max: \$ 1 120 000 Median \$ 439 000 Min: \$ 78 000

Introducing price categories (II/II)

```
# Cutting data frame in 5 equal sized bins, renaming the labels to something speaking
temp_series = pd.cut(filtered_df_2['price'], bins=5, labels=['low', 'med-low', 'med-high', 'high'])
                                                  min_price
                                                           max_price
                                 price_cat_total
                                 low
                                                   78000.0
                                                             286308.0
                                 med-low
                                                   286500.0
                                                             494500.0
                                                  494815.0
                                                             703011.0
                                 med
                                 med-high
                                                  703300.0
                                                             911100.0
                                 high
                                                   912000.0
                                                            1120000.0
```

Improving my domain knowledge – researching information about central, lively neighborhoods

Locations of al objects provided



First approach, to circle around the main city centre, was

Second approach resulted in a list of interesting zip codes after good old googling.

Researched List of Zip Codes having a lively, central neighborhood

- Capitol Hill (Zip Code: 98102, 98112, 98122): Known for its hipster coof historic and modern architecture. Capitol Hill is centrally located and restaurants, cafes, and entertainment options.
- Belltown (Zip Code: 98121): This neighborhood is close to downtown restaurants, bars, and live music venues. It's a hub of activity, particular
- Fremont (Zip Code: 98103): Often referred to as the "Center of the uninstallations, unique shops, and lively events. It has a distinct and cree
- Queen Anne (Zip Code: 98109): With its stunning views of the city an Needle and various cultural attractions), Queen Anne offers a mix of h
- South Lake Union (Zip Code: 98109): This area has transformed in reand is now a hub for innovation, offering a blend of residential and conaccess.
- 6. Ballard (Zip Code: 98107): Known for its maritime history, Ballard compong sense of community. It's also home to the famous Ballard Lock

neer Square (Zip Code: 98104): Seattle's historic district, Pioneer ques, and a variety of restaurants. It's a hub of cultural activity and

eenwood (Zip Code: 98103, 98117): Greenwood is a more residentlying Greenwood Avenue with shops, cafes, and restaurants.

allingford (Zip Code: 98103): This neighborhood is known for its trees. Works Park. It offers a quieter but still lively atmosphere.

or restaurants, cafes, and shops. It often hosts community events:

98102, 98112, 98122, 98121, 98103, 98109, 98107, 98104, 98117, 98118

Checking the hypothesis

Are those lively, central neighborhoods even offering houses in the mid price range?

The do.



But those houses must be in poor condition or of low quality?

No.



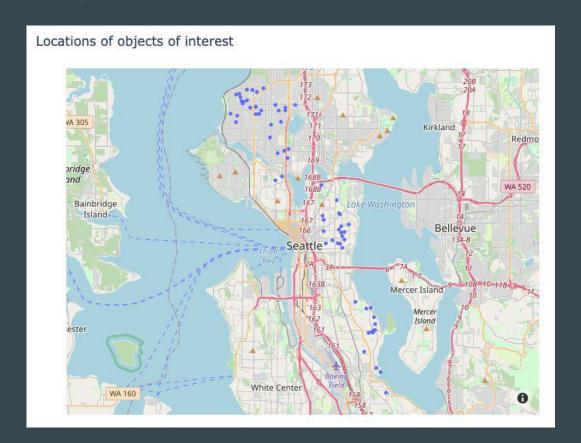
H1: rejected

Lively, central neighborhoods are high in demand and therefore will not be easy to find in middle price range / or just with compromises

There are plenty of high quality houses in the mid price range in lively, central neighborhoods

But are those interesting zip code areas still close to the main city center of Seattle?

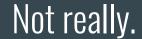
Yes, to the main part



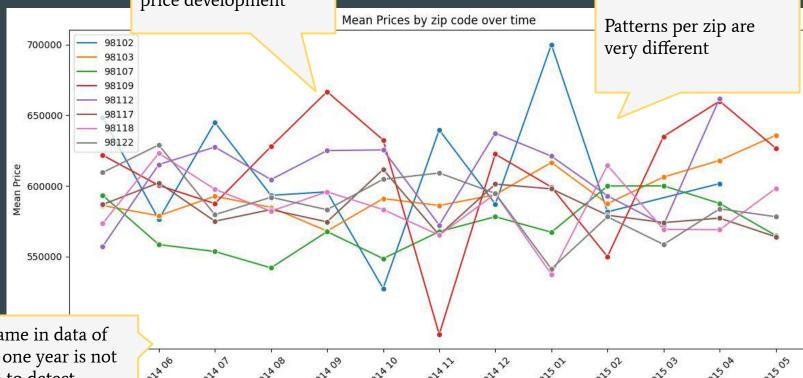
H2: confirmed

Lively, central neighborhoods are also close to the main city-center of Seattle.

Can I save money by choosing the right time in the year?



Some neighborhoods are very volatile in the price development



time frame in data of approx one year is not enough to detect patterns over year.

H3: rejected

Time of the year will affect prices to a great extent – buying at a specific time will save money.

If time of the year affects the prices could not be confirmed. Price development for each neighborhood is highly individual, a general heuristic cannot be derived.

But at least I don't have to take care of a garden?

H4: rejected

Houses where sqft lot is more than 10% higher than sqft-living are not in the city center.

Of the 68 houses in the final set only 4 had a lot size not being bigger than 10% of the living size. Therefore it can be assumed, that all houses have additional property to take care of – even close to the city center.

Summary and recommendation

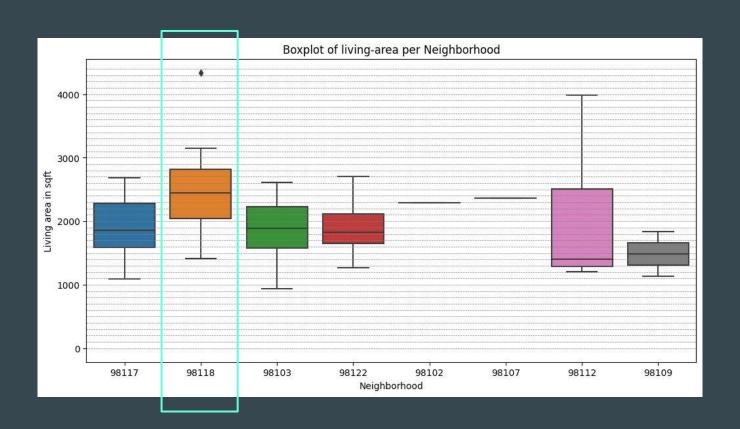
Rec 1: Buy now

The housing market of Seattle seems to offer just enough houses in lively, central neighborhoods in above average condition and grad. Make use of that before the market changes and the offer is reduced.

Rec2: Buy in 98118 tor more space

Here the houses offer - on average - the highest living area.

98118 - Rainier Valley - offers on average the biggest houses

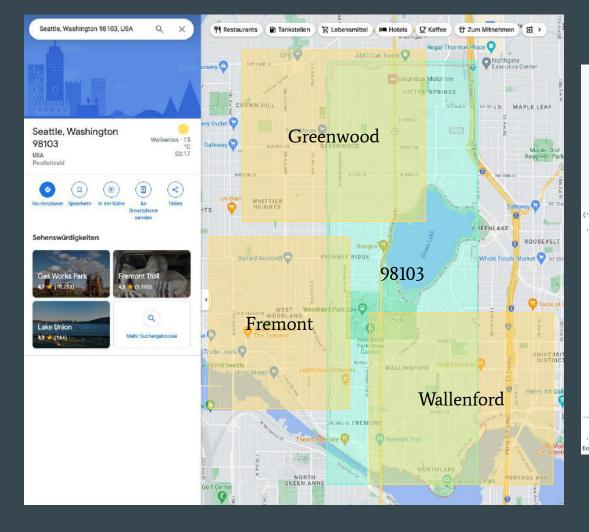


Rec3: Buy in 98112 to be extra close + no garden

Critical assessment and next steps

finding neighborhoods by zipcode

- neighborhoods and zip codes do not match very well
- Next Step: Use lat / long info to get precise neighborhood name.



```
def get neighborhood name(latitude, longitude):
       api_key = G_API
      url = "https://maps.googleapis.com/maps/api/geocode/json?latlng={}, {} &key={}".format(latitude, longitude,
       response = requests.get(url)
      if response.status code == 200:
          answer = json.loads(response.content)
          pprint.pprint(answer)
          neighborhood = answer["results"][0]["address_components"][2]["long_name"]
          return neighborhood
      else:
          return None
   neighborhood = get_neighborhood_name(47.606209,
                                                 Google Maps Geocode
  print (neighborhood)
                                                 API will return
                                                 neighborhood name
['plus_code': {'compound_code': 'JM49+F5M Seattle,
              'global code': '84VVJM49+F5M'}.
 'results': [{'address_components': [{'long_name':
                                                 based on long / lat
                                   'short_name':
                                   'types': ['st
                                 {'long_name':
                                   'short_name': '5th Ave',
                                   'types': ['route']},
                                  {'long_name'; 'Downtown Seattle',
                                   'short name': 'Downtown Seattle'
                                   'types': ['neighborhood', 'political']},
                                  {'long_name': 'Seattle',
                                   'short_name': 'Seattle',
                                   'types': ['locality', 'political']},
                                  {'long name': 'King County',
                                   'short_name': 'King County',
                                   'types': ['administrative area level 2',
                                             'political'|},
                                  {'long name': 'Washington',
                                   'short name': 'WA'.
                                   'types': ['administrative_area_level_1',
                                             'political']},
                                  {'long_name': 'United States',
                                   'short name': 'US'.
                                   'types': ['country', 'political']},
             'place_id': 'ChIJCzYy5IS16lQRQrfeQ5K50xw',
             'types': ['country', 'political']}],
'status': '0K'}
Downtown Seattle
```

Critical assessment and next steps

Relations?

- I didn't find / made use of any (interesting) relations between attributes.
- Maybe redoing it with another client persona would increase the need for that.

thank you all.