

CONTACT INFORMATION	Phone: +33(0)780804537 Whatsapp: +1 (215) 459-9671 Email: stefanos.poulidis@insead.edu Website
EDUCATION	<div> INSEAD 2021-present Ph.D. in Decision Sciences <i>Dissertation Committee:</i> Hamsa Bastani (co-chair), Anton Ovchinnikov, Guillaume Roels, Spyros Zoumpoulis (co-chair) </div> <div> National Technical University of Athens 2014-2019 B.S. & M.S. <i>summa cum laude</i> in Electrical and Computer Engineering Major: Software Engineering Minor: Management & Decision Support Systems </div>
RESEARCH INTERESTS	behavioral operations, human-AI collaboration, AI governance, service operations, human capital development
WORKING PAPERS	<p>Action vs. Attention Signals for Human-AI Collaboration: Evidence from Chess <u>S. Poulidis</u>, H. Ge, H. Bastani, O. Bastani <i>Major Revision, Management Science</i></p> <ul style="list-style-type: none"> – Winner, Decision Analysis Society Student Paper Award, 2025 – Finalist, TIMES Working Paper Award, 2025 (Winner TBA) <p>Self-Regulated AI Use Hinders Long-Term Learning <u>S. Poulidis</u>, H. Bastani, O. Bastani Draft available upon request</p>
WORK IN PROGRESS	<p>AI-first: Optimizing AI Workflow Design at Scale <u>S. Poulidis</u>, H. Bastani, S. Zoumpoulis</p> <p>Optimizing Algorithmic Signals for Sequential Decisions S. Poulidis</p>
FELLOWSHIPS & GRANTS	<div> Wharton-INSEAD Alliance Research Grant (\$10,913) 2025- Wharton-INSEAD Alliance Research Grant(\$14,494) 2023- Wharton-INSEAD Alliance Research Grant (\$6,550) 2023-2024 Onassis Foundation Fellowship 2025-2026 Onassis Foundation Scholarship 2022-2025 INSEAD Fellowship 2021-2026 </div>

INVITED CONFERENCE PRESENTATIONS	<p>2025 INFORMS Annual Meeting; MSOM (<i>Main Conference</i>); Behavioral Operations Conference (<i>Main Conference</i>); Conference on Field Experiments in Strategy (<i>Main Conference</i>)</p> <p>2024 INFORMS Annual Meeting; MSOM (<i>Main Conference</i>); Wharton-INSEAD PhD Consortium; ISMP; INFORMS Advances in Decision Analysis Conference (<i>PhD Incubator</i>)</p> <p>2023 INFORMS Annual Meeting</p>	
TEACHING EXPERIENCE	<p><i>Processes and Operations Management</i>, INSEAD 2024</p> <p>– MBA core course</p> <p><i>Data Science for Business</i>, INSEAD 2023</p> <p>– MBA elective</p> <p><i>Programming Techniques</i>, NTUA 2015-2017</p> <p>– Undergraduate core course</p> <p><i>Computer Programming</i>, NTUA 2015-2017</p> <p>– Undergraduate core course</p>	
HONORS & AWARDS	<p><i>Forbes 30under30</i>, Greece 2020</p> <p><i>C. Papakyriakopoulos Prize</i>, NTUA 2015</p> <p><i>3rd place</i>, National Team Chess Tournament, Greece 2015</p> <p><i>1st place</i>, Athens Chess Tournament, Greece 2014</p> <p><i>2nd place</i>, Euroscola Essay competition, Greece 2012</p>	
SUMMER INSTITUTES	<p><i>Behavioral Operations Management Summer Institute</i> (BOMSI), Wisconsin School of Business, University of Wisconsin-Madison 2025</p> <p>– Select cohort of 28 doctoral students</p> <p><i>Machine Learning in Economics Summer Institute</i> (MLESI), Booth School of Business, University of Chicago 2025</p> <p>– Select cohort of 41 doctoral students</p>	
MEDIA MENTIONS	<p>INSEAD Knowledge 2025</p> <p>International Chess Federation (FIDE) 2024</p>	
SERVICE	<p>Session Chair, INFORMS Annual Meeting 2023-2025</p> <p>Reviewer, MSOM 2025</p> <p>Reviewer, TutORials, INFORMS Annual Meeting 2024</p> <p>Co-Founder and Organizing Committee, INSEAD PhD Seminars 2025</p>	
WORK EXPERIENCE	<p>Soccerhub</p> <p><i>Co-founder & CEO</i> 2018-2021</p> <p>MExoxo</p> <p><i>Director of Education</i> 2019-2020</p>	

REFERENCES

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