

Stefanos Poulidis

CONTACT INFORMATION	Phone: +33(0)780804537 Email: stefanos.poulidis@insead.edu Website	
EDUCATION	INSEAD , Fontainebleau, France Ph.D. in Decision Sciences <i>Dissertation Committee:</i> Hamsa Bastani (co-chair), Anton Ovchinnikov, Guillaume Roels, Spyros Zoumpoulis (co-chair) National Technical University of Athens , Greece B.S. & M.S. in Electrical and Computer Engineering Major: Software Engineering Minor: Management & Decision Support Systems	2021-present 2014-2019
RESEARCH INTERESTS	behavioral & data-driven operations management, human-AI collaboration, algorithmic advice, policy learning, service operations	
WORKING PAPERS	1. S. Poulidis , H. Ge, H. Bastani, O. Bastani. 2025. Action vs. Attention Signals for Human-AI Collaboration: Evidence from Chess [SSRN] 2. S. Poulidis , H. Bastani, O. Bastani. 2025. Guiding Without Crippling: Limiting AI Capabilities Improves Learning 3. G. Hall, S. Poulidis , S. Zoumpoulis. 2025. Optimal Experimentation for Learning Personalized Policies Across Locations	
FELLOWSHIPS & GRANTS	Wharton-INSEAD Alliance Research Grant(\$14,494) Wharton-INSEAD Alliance Research Grant (\$6,550) Onassis Foundation Fellowship INSEAD Fellowship in Decision Sciences	2023- 2023-2024 2022-2025 2021-2026
CONFERENCE PRESENTATIONS	1. Action vs. Attention Signals for Human-AI Collaboration · INFORMS Annual meeting 2. Optimal Experimentation for Learning Personalized Policies Across Locations · MSOM, Main Conference · ISMP, Machine Learning and Discrete Optimization Stream · INFORMS Advances in Decision Analysis Conference (ADA) · INFORMS Annual meeting	 2024 2024 2024 2024 2023

TEACHING EXPERIENCE	Processes and Operations Management, INSEAD	2024
	· MBA core course	
	Data Science for Business, INSEAD	2023
	· MBA elective	
	Programming Techniques, National Technical University of Athens	2015,2016,2017
	· Undergraduate core course	
	Computer Programming, National Technical University of Athens	2015,2016,2017
	· Undergraduate core course	
HONORS & AWARDS	Forbes 30under30 (Greece)	2020
	C. Papakyriakopoulos Prize, National Technical University of Athens	2015
	· For perfect grades in Calculus I, Calculus II, and Linear Algebra	
	<i>3rd place</i> , National Team Chess Tournament (Greece)	2015
	<i>1st place</i> , Athens Chess Tournament (Greece)	2014
	<i>2nd place</i> , Euroscola Essay competition (Greece)	2012
	· Selected from over 5,000 submissions	
SERVICE	Session Chair, INFORMS Annual Meeting (2023, 2024, 2025)	
	Reviewer, TutORials, INFORMS Annual Meeting 2024	
WORK EXPERIENCE	Soccerhub	
	<i>Co-founder & CEO</i>	2018-2021
	MExoxo	
	<i>Director of Education</i>	2019-2020
	<i>Director of Public Policy & Government Affairs</i>	2018-2019
REFERENCES	Hamsa Bastani	
	Wharton School, University of Pennsylvania	
	hamsab@wharton.upenn.edu	
	Osbert Bastani	
	University of Pennsylvania	
	obastani@seas.upenn.edu	
	Spyros Zoumpoulis	
	INSEAD	
	spyros.zoumpoulis@insead.edu	