Stefanos Poulidis

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EDUCATION

INSEAD, Fontainebleau, France   2021-present
Ph.D. in Decision Sciences
Dissertation Committee: Hamsa Bastani (co-chair), Anton Ovchinnikov, Guillaume Roels, Spyros Zoumpoulis (co-chair)

National Technical University of Athens, Greece   2014-2019
B.S. & M.S. in Electrical and Computer Engineering
Major: Software Engineering
Minor: Management & Decision Support Systems

RESEARCH INTERESTS

behavioral & data-driven operations management, algorithmic advice, human-AI interactions, policy learning, service operations

WORKING PAPERS

1. S. Poulidis, H. Ge, H. Bastani, O. Bastani. 2025. Action vs. Attention Signals for Human-AI Collaboration: Evidence from Chess [*SSRN*]

2. S. Poulidis, H. Bastani, O. Bastani. 2025. When Agency Backfires: Self-Regulated Use of AI Reduces Engagement and Long-term Learning

3. G. Hall, S. Poulidis, S. Zoumpoulis. 2025. Optimal Experimentation for Learning Personalized Policies Across Locations

FELLOWSHIPS & GRANTS

Wharton-INSEAD Alliance Research Grant ($10,913)	2025-
Wharton-INSEAD Alliance Research Grant($14,494)	2023-
Wharton-INSEAD Alliance Research Grant ($6,550)	2023-2024
Onassis Foundation Fellowship	2022-2025
INSEAD Fellowship in Decision Sciences	2021-2026

CONFERENCE PRESENTATIONS

1. Action vs. Attention Signals for Human-AI Collaboration

· INFORMS Annual meeting	2024
· Wharton-INSEAD PhD consortium	2024

2. Optimal Experimentation for Learning Personalized Policies Across Locations

· MSOM, Main Conference	2024
· ISMP, Machine Learning and Discrete Optimization Stream	2024

	· INFORMS Advances in Decision Analysis Conference (ADA)	2024
	· INFORMS Annual meeting	2023

SUMMER INSTITUTES	Behavioral Operations Management Summer Institute (BOMSI), Wisconsin School of Business, University of Wisconsin-Madison	2025
	· Cohort of 28 doctoral students from 24 institutions worldwide	
	Machine Learning in Economics Summer Institute (MLESI), Booth School of Business, University of Chicago	2025
	· Cohort of 30 PhD students and post-docs	

TEACHING EXPERIENCE	Processes and Operations Management, INSEAD	2024
	· MBA core course	
	Data Science for Business, INSEAD	2023
	· MBA elective	
	Programming Techniques, National Technical University of Athens	2015,2016,2017
	· Undergraduate core course	
	Computer Programming, National Technical University of Athens	2015,2016,2017
	· Undergraduate core course	

HONORS & AWARDS	Forbes 30under30 (Greece)	2020
	C. Papakyriakopoulos Prize, National Technical University of Athens	2015
	· For perfect grades in Calculus I, Calculus II, and Linear Algebra	
	3rd place, National Team Chess Tournament (Greece)	2015
	1st place, Athens Chess Tournament (Greece)	2014
	2nd place, Euroscola Essay competition (Greece)	2012
	· Selected from over 5,000 submissions	

SERVICE	Session Chair, INFORMS Annual Meeting (2023, 2024, 2025)
	Reviewer, MSOM 2025
	Reviewer, TutORials, INFORMS Annual Meeting 2024
	Co-Founder and Organizing Committee, INSEAD PhD Student-led Seminars

WORK EXPERIENCE	Soccerhub	
	Co-founder & CEO	2018-2021
	MExoxo	
	Director of Education	2019-2020
	Director of Public Policy & Government Affairs	2018-2019

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Spyros Zoumpoulis
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Références