**STEFANO TUVERI**

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| **EDUCATION** | |
| ***2016*** | **CFA institute -** CFA |
| ***2010-12*** | ***London Business School*, London, UK,** and  ***The Chinese University of Hong Kong,* HK, China**, MBA degree |
| ***2002*** | **Delft University of Technology, The Netherlands -** MSc in Electronic Engineering, Erasmus exchange program |
| ***1998-04*** | **Università Degli Studi di Cagliari, Italy -** BA and MSc in Electronic Engineering, graduated with honors |

| **BUSINESS EXPERIENCES (SELECTED)** | |
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| ***Jun 2020 - present*** | **Oracle Business Value Services and Strategy Team – London, UK**  **Senior Director**  *Leading strategic technology transformation initiatives for Oracle's UK customers, focusing on delivering value-driven outcomes through coherent technology strategies, business alignment, and advanced digital solutions.*   * ***Technology Strategy:*** *Collaborate with C-suite stakeholders (CIO, CTO, CFO, CDO) to define future-state technology architectures that drive innovation and achieve business outcomes such as cost optimization, increased revenue, and operational efficiency.* * ***Data Strategy:*** *Design comprehensive data platforms that enable advanced analytics, AI/ML adoption, and self-service capabilities, unlocking significant value from data assets.* * ***Digital Transformation:*** *Drive digital modernization by implementing cloud-native solutions tailored to enhance customer experiences, reduce technical debt, and improve time to market.* * ***AI and Cloud Enablement:*** *Advocate for advanced AI and ML use cases, aligning them with specific business needs to support strategic goals, such as generative AI-driven insights and automation.* * ***Financial Modelling:*** *Prepare ROI-focused business cases, including TCO, NPV, ROI, and cloud economics analysis, to support decision-making for cloud migrations and hybrid solutions.* * ***Innovation Enablement:*** *Partner with global SI and consulting organizations to design delivery plans for Oracle-based solutions, ensuring alignment with the overall technology and business strategy*   *Key Achievements:*   * *Led multimillion dollars cloud opportunities for Major UK Financial Services and Telcos* * *Supported several large cloud and licenses deal across for major UK corporations* |
| ***Aug 17 – May 20*** | **HSBC UK, HSBC Digital Solutions – London, UK and Hong Kong**  **Head of Digital Delivery Enablement (DDE)**  *Spearheaded strategic and operational initiatives to enhance HSBC’s global digital transformation, optimizing processes and tooling strategies to accelerate delivery and improve business outcomes.*   * ***Technology and Tooling Strategy:*** *Designed and implemented the global DevOps tooling strategy, drastically reducing procurement-to-deployment timelines.* * ***Process Optimization:*** *Partnered with cross-functional teams, including finance, IT, procurement, and legal, to ensure seamless integration of new tools and methodologies into existing workflows.* * ***Innovation and Continuous Improvement:*** *Conducted market research and benchmarking to introduce cutting-edge technologies, enhancing operational efficiency and time-to-market.* * ***Operational Excellence:*** *Oversaw the global tooling budget and lifecycle management, delivering tangible improvements in cost control and operational effectiveness.*   *Key Achievements:*   * *Manage to reduce tech debt that led to over 20% cost reduction on the overall budget* * *Reduced the time from procurement to deployment from months to weeks, significantly enhancing the time-to-market for digital initiatives.* * *Enabled HSBC's global teams to adopt best-in-class DevOps practices and technologies, fostering innovation and delivery excellence.* |
| ***Jun 16 – Jul 17*** | **IBM – London, UK**  **Senior Manager CIO Advisory - Financial Services:**  *Focused on hybrid cloud transformation strategies for financial services clients, delivering scalable and secure solutions to modernize legacy systems and improve operational agility.*   * ***Technology Modernization:*** *Designed hybrid cloud strategies for UK financial institutions, including a $1.5bn transformation program for a major UK bank.* * ***Strategic Roadmaps:*** *Delivered future-state technology blueprints aligned with business objectives, emphasizing data governance, cloud adoption, and digital enablement.*   *Key Achievements:*   * *Successfully led the design and adoption of hybrid cloud solutions, enabling clients to address regulatory requirements and scalability challenges.* |
| **EARLY BUSINESS EXPERIENCES** | |
| ***Sep 12 – Jun 16*** | **Kearny Ltd (formerly A.T. Kearney) – London, UK**  **Manager – Digital Transformation practice***.*  *Selected Areas of Expertise:* Strategy/ Market Assessment, Operations/ Negotiation, Commercial and Operational Due Diligence and Technology-Driven Transformation |
| ***Jan 14 – Dec 18*** | **TRIBEAROUND.COM – London, UK (www.tribearound.com)**  **Co-founder and Director**  Tribearound was a social platform that aims to connect people in real life by participating in common experiences like tours, cooking lessons, art masterclass etc. |
| ***Mar - Jul 2012*** | **ROCKET INTERNET – Ho Chi Minh City, VIETNAM**  **Head of BI and Pricing Departments at Lazada.vn (e-commerce start-up company)**  Responsibilities: Financial Reporting, BI, Pricing Strategies, Process design and People. |
| ***Sep - Dec 2011*** | **GOOGLE, London, UK**  **Financial Analyst SEEMEA (contract)**  Financial Analyses for SEEMEA regions to support local Agency Sales Teams. |
| ***Apr - Aug 2011*** | **FACEBOOK, Dublin, Republic of Ireland**  **Summer Associate – Online Sales Operation (contract)**  Revenues analysis and opportunity assessment for SME segments |
| ***Nov 04 – Aug 10*** | **ACCENTURE, Milan, Italy**  **Senior Consultant - Management Consulting Practice**  Focus on Digital Transformation and Organizational Design |
| ***Mar - Nov 2004*** | **ELECTRONIC ENGINEERING DEPARTMENT UNIVERSITA' DI CAGLIARI, Italy Electronic Engineer**  Created a model to represent software programs using Random Graph theory to identify macro-level patterns |

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| **ADDITIONAL INFORMATION** |
| **Productivity:** MS Office, Confluence/Jira, Trello, Slack, Miro  **Tools, Technologies and Frameworks:** HTML/CSS/JS, Python/Django/Flask, Docker, Multi/ Hybrid Cloud Deployment, Oracle Cloud Infrastructure, AWS, LM Studio, Msty.app  **Certifications**:   * Oracle Cloud Architect Associate and Professional, Oracle Cloud Multicloud Architect Associate, Oracle Data Science Professional, Oracle AI Solution expert (over 20 cloud certifications) * AWS Cloud Practitioner   **Language:**  English, Italian  **Nationality:** Italian, British  **Links**/ **Pages**: [***https://www.youtube.com/@therandomhouse8114/videos***](https://www.youtube.com/@therandomhouse8114/videos) |