

Stephan Laguerre

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EXPERIENCE

Founder & Full-Stack Developer

August 2021 - Present

Stephans-Astrology

- Successfully acquired and managed a client base of 500+ within the first year, demonstrating effective client acquisition strategies
- Engineered and implemented a comprehensive development process, integrating frontend technologies (HTML, CSS, Bootstrap, Javascript) to create an intuitive user interface
- Leveraged backend technologies (PHP, MySQL) to establish a sturdy foundation for content delivery and data storage
- Ensured fluid communication between the frontend and backend by integrating Stripe API for secure online transactions, enhancing user experience with a responsive and engaging payment processing system

Solutions Engineer

May 2023 - December 2023

Allbi AI

- Conducted in-depth assessments of client needs and business processes, leveraging AI tools to enhance efficiency, automate repetitive tasks, and optimize overall system performance resulting in a 25% increase in operational efficiency
- Collaborated with the sales team contributing technical expertise to client proposals and demonstrations, effectively showcasing the value of AI-driven solutions and leading successful project acquisitions, resulting in a 20% improvement in project acquisition success rates
- Developed customized, client-centric websites by closely collaborating with clients to understand their unique business requirements ensuring the delivery of visually appealing, responsive, and functional websites that exceed client expectations

Full-Stack Developer

June 2023 - Present

Freelance

- Executed end-to-end development of lively web applications, employing a full-stack skill set encompassing both frontend and backend technologies
- Demonstrated a client-focused approach by actively engaging with clientele to comprehend project requirements, offering tailored technical solutions, and ensuring timely delivery within specified budgets

Influencer

January 2020 - February 2022

Facebook

- Elevated the lives of hundreds of individuals by imparting invaluable lessons in emotional intelligence, mindset cultivation, business acumen, and astrology, fostering personal and professional growth while acquiring clientele as a result
- Empowered and uplifted hundreds through impactful motivational speaking, providing transformative guidance on navigating trauma, nurturing healing, and ultimately guiding individuals towards their optimal selves

PROJECTS

Stephans-Astrology

- Developed a vibrant business website with a mission to elevate individuals' lives to the next level by leveraging my expertise in astrology and profound insights into the universe. Utilized a flexible tech stack, including HTML, CSS, Bootstrap, Javascript, PHP, MySQL, and Stripe API for seamless online transactions

Blissful Eats

- Developed a comprehensive restaurant website featuring robust admin management functionalities and a user register/login system. Implemented a versatile tech stack, including HTML, CSS, Bootstrap, Javascript, PHP, Laravel, and MySQL, to ensure an intuitive user experience while efficiently managing backend operations

EDUCATION

Suffolk University

August 2018 - May 2020

AS in Computer Science

Match Charter High School

August 2014 - June 2018

Diploma

SKILLS

HTML | CSS | SASS | Bootstrap | Javascript | PHP | MySQL | Laravel | React | Git | Python | Photoshop | Sketch