# **Descriptive Statistics**

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### Measurement Scales

۲	Respondent		Region		Satisfaction Level		
	1	M	1	23	3		
	2	$\bowtie$	2	45	4		
	3	M	2	33	3		
Doto	4	F	2	25	4		
Data	5	F	3	37	2		
	6	M	1	35	1		
	7	M	2	41	5		
	8	F	3	27	2		
L							
	Region	1	Mumbai				
		2	Delhi				
		3	Kolkata	Gender: Nominal			
				Region: Nominal			
	Satisfaction Level	1	Highly dissatisfied	Age: Ratio			
Description-		2	dissatisfied	Satisfaction	Satisfaction Level: Ordinal		
		3	Neutral				
		4	Satisfied				
		5	Highly satisfied				

## Measures of Central Tendency

It is a single value Most commonly used measures of central tendency are:

Mean	Arithmetic Mean. Commonly known as Average.		
	It is the sum of all values of the variable divided by the total number of values.		
Median	Arrange the data in ascending order, Median is the middle value, if N is odd.		
	If N is even, it is average of two middle values.		
Mode	It is the most frequently occurring observation in a set of data.		

### Trimmed Mean

It is recommended to report 'Trimmed Mean' along with mean if outliers are present in the data.

Trimmed mean excludes extreme data points for the calculation of mean. Typically, 5% data points (5% at each end) are excluded.

Note that trimmed mean will give robust estimate if underlying distribution is symmetric.

## Get an Edge!

#### Best Measure of Central Tendency

Type of Variable	Best Measure
Nominal	Mode
Ordinal	Median
Interval/Ratio (Symmetric)	Mean
Interval/Ratio (Not Symmetric)	Median

- Mean is appropriate when the distribution is symmetric. For symmetric distribution, the mean is at the centre.
- For a skewed (not symmetric) distribution, mean is generally not at the centre. Median is better measure of central tendency for a skewed distribution.

### Measures of Variation

In addition to a measure of central tendency, it is desirable to have a measure of dispersion (variation) of data.

#### Measure of Dispersion:

- A measure of dispersion is an indication of the spread of measurements around the center of the distribution.
- Two data sets can have equal mean (measure of central tendency) but vastly different variability.
- Eg. Score of Batsman A = (78,62,73,54,76,77) & Score of Batsman B = (92,8,78,34,109,99)

So Average scores of two batsmen in 6 innings is equal(=70) whereas Spread around mean is not identical.

#### Most commonly used measures of variation are:

- Range
- Inter-Quartile Range (IQR)

## Coefficient of Variation (CV)

As variance has same units as that of the variable, it is inappropriate to use variance to compare two data sets having different units. Hence, there is a need of a quantity without unit like Coefficient of Variation (CV) for effective comparison.

CV is a relative measure of variation and is used to compare variability in two data sets.

The CV is defined as "Standard Deviation divided by Mean" and is generally expressed as a percentage.

Higher the value of CV, more is the variability. CV is sometimes referred to as "Relative Standard Deviation".

## Case Study - 1

#### Objective

• To compare the performance of two batsmen using the measures of central tendency and measure of variation

#### **Available Information**

• Runs scored by two batsman A and B in 6 matches

Runs Scored Batsman A Batsman B
78 92
62 8
73 78
54 34
76 109
77 99

### Observation and Conclusion

Batsman A	Batsman B
78	92
62	8
73	78
54	34
76	109
77	99
MEAN = 70	MEAN = 70
CV = 13.97%	CV = 57.32%

- Average scores of two batsmen in 6 innings is equal(=70) but the spread around mean is not identical.
- We can see that variability in performance of Batsman B is more than that of Batsman A. Hence, we can infer that Batsman A is a more consistent performer than Batsman B.

## Case Study - 2

To learn Descriptive Statistics in Python, we shall consider the below case as an example.

#### Background

Data of 100 retailers in platinum segment of FMCG companies.

#### Objective

To describe the variables present in the data

#### Sample Size

Sample size: 100

Variables: Retailer, Zone, Retailer\_Age, Perindex, Growth,

NPS\_Category

# Data Snapshot

	Re	etail Data	Var	iables		
		Retailer Zo				Category
		Columns	Description	Туре	Measurement	Possible values
		Retailer	Retailer ID	numeric	-	-
Observations		Zone	Location of the retailer	character	East, West, North, South	4
	_	Retailer_Age	Number of years doing business with the company	character	<=2, 2 to 5, >5	3
		Perindex	Index of performance based on sales, buying frequency and buying recency	numeric	-	positive values
		Growth	Annual sales growth	numeric	-	positive values
		NPS_Category	Category indicating loyalty with the	character	Detractor, Passive,	3

## Describing Variables in Python

#Importing Data

```
import pandas as pd
retail_data =pd.read_csv('Retail_Data.csv')

#Checking the variable features using summary function
```

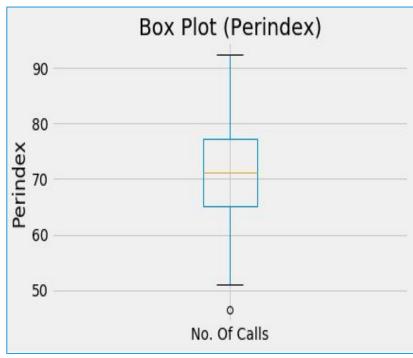
```
retail_data.describe(include = 'all')
```

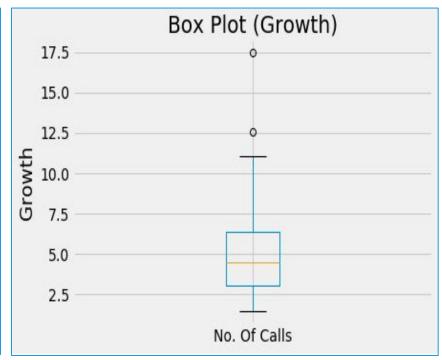
#### # Output

	Retailer	Zone	Retailer_Age	Perindex	Growth	NPS_Category
min	1	NaN	NaN	46.53	1.47	NaN
25%	25.75	NaN	NaN	65.08	3.0575	NaN
std	29.01149	NaN	NaN	9.569232	2.620525	NaN
mean	50.5	NaN	NaN	70.49697	5.1528	NaN
50%	50.5	NaN	NaN	71.15	4.495	NaN
75%	75.25	NaN	NaN	77.175	6.34	NaN
count	100	100	100	99	100	100
max	100	NaN	NaN	92.49	17.5	NaN
unique	NaN	4	3	NaN	NaN	3
top	NaN	South	>5	NaN	NaN	Passive
freq	NaN	32	56	NaN	NaN	41

## Understanding Data through Visualisation

```
from matplotlib import pyplot as plt
retail_data.Perindex.plot.box(label='No. Of Calls');plt.title('Box
Plot (Perindex)');plt.ylabel('Perindex')
retail_data.Growth.plot.box(label='No. Of Calls');plt.title('Box Plot
    (Growth)');plt.ylabel('Growth')
```





Here we can see that Perindex variable is distributed symmetrically whereas Growth variable is Positively Skewed.

## Measures of Central Tendency in Python

# Mean for Perindex & Growth Variables retail data.Perindex.mean() mean() in Python, gives mean of the variable. It excludes NAs by default 70.4969696969697 retail data.Growth.mean() 5.1528000000000002 # Median for Perindex & Growth Variables median() in Python, gives retail data.Perindex.median() median of the variable. 71.15 retail data.Growth.median() 4.495

So as we have seen, Perindex Variable is symmetric, hence it's mean value is appropriate whereas for Growth Variable which is Positively Skewed, Median would be a better measure.

## Measures of Central Tendency in Python

```
# Import stats from scipy library
from scipy import stats
                    scipy is a python library used for advanced scientific operations.
                    stats includes statistical operations
# Trimmed Mean
trimmed mean PI = stats.trim mean(retail data['Perindex'], 0,1)
trimmed mean PI
                        Using 0.1 in the trim_mean(), excludes 10% observations from each
70.76162500000001
                       side of the data from the mean
trimmed mean G = stats.trim_mean(retail data['Growth'], 0.1)
trimmed mean G
4.825
                                                In Python we can find mode directly by
                                                using mode() function.
# Mode
                                                Here 67.71 and 68.00 has equal highest
retail data.Perindex.mode()
                                                frequencies, hence 2 modes.
67.71
68.00
```

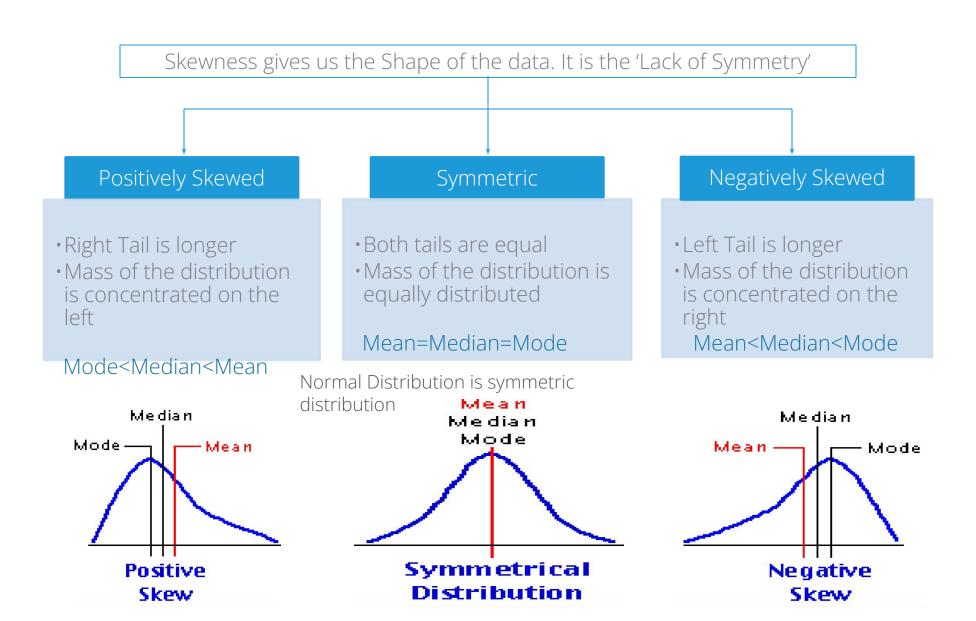
## Measures of Central Tendency in Python

Here Mode is 32 as the frequency is highest for South Zone.

## Measures of Dispersion in Python

```
# Standard Deviation
retail_data['Perindex'].std()
                                         std() in Python, gives standard deviation
                                         of the variable
9.56923188593669
# Variance
                                              var() in Python, gives variance of
retail data['Perindex'].var()
                                              the variable
91.57019888682746
# Coefficient of Variation
cv_PI = retail_data['Perindex'].std()/ retail_data.Perindex.mean()
cv PI
                                      We calculate CV manually by definition.
0.135739620115161
```

### Skewness



### Kurtosis

Kurtosis is defined as a measure of 'peakedness'. It is generally measured relative to Normal distribution. (Which means 'excess of kurtosis' is measured) Leptokurtic Platykurtic Mesokurtic Normal distribution is A leptokurtic distribution A platykurtic distribution has a flatter peak. termed as mesokurtic has a more acute peak. (positive kurtosis) distribution (negative kurtosis) General (+) Leptokurtic . Forms of **Kurtosis** (0) Mesokurtic-(Normal) (-) Platykurtic-

## Skewness and Kurtosis in Python

```
#Importing Data
import pandas as pd
retail_data =pd.read_csv('Retail_Data.csv')
We have already seen that Growth variable is Positively Skewed, so we'll find out
skewness & kurtosis value for the same
                                    Using package "scipy" in Python is the easiest way to
from scipy import stats
                                    find skewness and kurtosis
# Skewness
                                           skew() gives skewness of the variable.
retail data['Growth'].skew()
1.5912357812381297
# Kurtosis
retail_data['Growth'].kurtosis()
                                                 kurtosis() gives kurtosis of the
                                                 variable.
4.283885801046328
```

## Quick Recap

In this session, we covered descriptive statistics using Python

Measures of Central Tendency/Variation

Mean, Median, Mode

Standard Deviation, CV

Measures of Skewness and Kurtosis

Skewness and Kurtosis

Working in Python

Python codes for descriptive statistics