16 A company raises finance by issuing debentures.

What is the effect on net current assets and short term profits?

	net current assets	profits
Α	decrease	decrease
В	decrease	increase
С	increase	decrease
D	increase	increase

17 A business finds that it is unable to pay its trade payables because of a poor cash flow.

What should it do to improve its cash flow?

- A factor its trade receivables
- **B** increase its trade receivables
- **C** increase its inventory
- **D** repay its overdraft
- **18** For some years a business has given 2% cash discount to its customers and lost 3% of its inventory to pilferage by staff.

On 1 January, the business changed the rate of cash discount to 5% and introduced a new inventory control system that stopped the pilferage.

Which effect do these changes have on the gross profit to sales ratio?

	change in cash discount	new inventory control system
Α	decrease	no effect
В	increase	no effect
С	no effect	decrease
D	no effect	increase