

- 22** A company's sales are made evenly over a year (360 days). 10 % of the sales are for cash, debtors total \$26 700 and the trade receivables turnover period is 30 days.

What are the total sales (cash and credit) for the year?

- A** \$320 400      **B** \$356 000      **C** \$801 000      **D** \$890 000

- 23** A business sells goods at a mark up of 33.3 %.

Information for a year is given.

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revenue	600 000
opening inventory	53 000
closing inventory	68 000

What are the total purchases for the year?

- A** \$415 000      **B** \$435 000      **C** \$450 000      **D** \$465 000

- 24** Which cost will decrease as production is increased?

- A** fixed costs per unit  
**B** total fixed costs  
**C** total variable costs  
**D** variable cost per unit

- 25** A business sells its product for \$50 a unit and has variable costs of \$30 per unit. Its fixed costs for this year were \$200 000. Next year, fixed costs are expected to be \$260 000.

How many more units will have to be sold next year to make the same profit as this year?

- A** 3000      **B** 5200      **C** 10 000      **D** 13 000

- 26** A business has sales of \$250 000, fixed costs of \$50 000 and a contribution/sales ratio of 30 %.

What is the profit?

- A** \$25 000      **B** \$60 000      **C** \$75 000      **D** \$200 000