9 A government reduces income tax but at the same time raises the rate of sales tax (VAT).

What are the likely effects on the demand and supply of a normal good?

	demand	supply
Α	decreases	decreases
В	decreases	increases
С	increases	decreases
D	increases	increases

**10** An increase in the popularity of air conditioning units has resulted in their price increasing by 20%. In response to this the quantity supplied increased by 30%.

What can be concluded from this?

- A price elasticity of supply = 0
- **B** price elasticity of supply < 1
- **C** price elasticity of supply = 1
- **D** price elasticity of supply > 1
- 11 Which change does **not** have an immediate effect on the position of the demand curve for a product?
  - A a fall in the price of a complementary product
  - B a range of new products entering the market
  - **C** a rise in the labour costs of its production
  - **D** an increase in the price of a substitute product
- 12 When demand for a good falls, its price falls.

What is the function of the price fall?

- A to eliminate shortages
- B to reduce consumer surplus
- C to send a signal to producers
- **D** to stimulate a further fall in demand