

## Assignment4-3

November 23, 2021

```
[1]: import sqlite3
import pandas as pd

[3]: conn = sqlite3.connect('Store.db')
curs = conn.cursor()
curs.execute("PRAGMA foreign_keys=ON;")

# Get some customer data we can use for testing
data = pd.read_csv('./data/Sales_201901.csv', dtype={'zip':str})

[1]: data1 = pd.read_csv('./data/Sales_201901.csv', dtype={'zip':str})
data2 = pd.read_csv('./data/Sales_201902.csv', dtype={'zip':str})
data3 = pd.read_csv('./data/Sales_201903.csv', dtype={'zip':str})
data4 = pd.read_csv('./data/Sales_201904.csv', dtype={'zip':str})
data5 = pd.read_csv('./data/Sales_201905.csv', dtype={'zip':str})
data6 = pd.read_csv('./data/Sales_201906.csv', dtype={'zip':str})
data7 = pd.read_csv('./data/Sales_201907.csv', dtype={'zip':str})
data8 = pd.read_csv('./data/Sales_201908.csv', dtype={'zip':str})
data9 = pd.read_csv('./data/Sales_201909.csv', dtype={'zip':str})
data10 = pd.read_csv('./data/Sales_201910.csv', dtype={'zip':str})
data11 = pd.read_csv('./data/Sales_201911.csv', dtype={'zip':str})
data12 = pd.read_csv('./data/Sales_201912.csv', dtype={'zip':str})
data13 = pd.read_csv('./data/Sales_202001.csv', dtype={'zip':str})
data14 = pd.read_csv('./data/Sales_202002.csv', dtype={'zip':str})
data15 = pd.read_csv('./data/Sales_202003.csv', dtype={'zip':str})
data16 = pd.read_csv('./data/Sales_202004.csv', dtype={'zip':str})
data17 = pd.read_csv('./data/Sales_202005.csv', dtype={'zip':str})
data18 = pd.read_csv('./data/Sales_202006.csv', dtype={'zip':str})
data19 = pd.read_csv('./data/Sales_202007.csv', dtype={'zip':str})
data20 = pd.read_csv('./data/Sales_202008.csv', dtype={'zip':str})
data21 = pd.read_csv('./data/Sales_202009.csv', dtype={'zip':str})
data_list = [data1, data2, data3, data4, data5, data6, data7, data8, data9,
↳data10, data11, data12, data13, data14, data15, data16, data17, data18,
↳data19, data20, data21]
```

-----  
NameError

Traceback (most recent call last)

```

<ipython-input-1-b691aa6b49cb> in <module>
----> 1 data8 = pd.read_csv('./data/Sales_201901.csv', dtype={'zip':str})
      2 data1=pd.read_excel('./AllDivisions.xlsx')
      3 data2=pd.read_excel('./AllRegions.xlsx')
      4 data3=pd.read_excel('./Assignments_ByCust.xlsx')
      5 data4=pd.read_excel('./Assignments_ByDivision.xlsx')

NameError: name 'pd' is not defined

```

```
[5]: import Store
```

```

data1
data2
data3
data4
data5
data6
data7
data8
data9
data10
data11
data12
data13
data14
data15
data16
data17
data18
data19
data20
data21

```

```
[6]: Store.Rebuild()
```

```
[6]: 1
```

```

[8]: #getcustomer id from test loading sales data
def GetCustomerID(first_name,last_name,address,zip_code):
    '''Function will check if a record for customer exists.
    If so, return the customer id
    If multiple records are found, print a warning and return None
    If no record exists, create one and return the customer id.'''

    sql = """SELECT cust_id
              FROM tCust
              WHERE first_name = ?

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        AND last_name = ?
        AND address = ?
        AND zip = ?;"""
    # Make sure to convert zip to string
    cust = pd.read_sql(sql, conn,
    ↪params=(first_name,last_name,address,str(zip_code)))

    # There should only be at most, one result
    if len(cust) > 1:
        print('Found multiple customers: ' + str(len(cust)))
        return None

    # If the customer did not exist, then create it
    if len(cust) == 0:
        sql_insert = """INSERT INTO tCust (first_name,last_name,address,zip)
    ↪VALUES (?, ?, ?, ?);"""
        curs.execute(sql_insert, (first_name,last_name,address,str(zip_code)))
        cust = pd.read_sql(sql, conn,
    ↪params=(first_name,last_name,address,str(zip_code)))

    return cust['cust_id'][0]

```

```

[9]: ##get order id from test loading sales data
def GetOrderID(cust_id, day, month, year):
    # Check to see if an order already exists for this customer/day
    sql_check_order = """SELECT order_id
                           FROM tOrder
                           WHERE cust_id = ?
                           AND day = ?
                           AND month = ?
                           AND year = ?;"""
    order_id = pd.read_sql(sql_check_order, conn,
                           params=(cust_id, day, month, year))

    if len(order_id) == 0:
        # Enter the order
        sql_enter_order = """INSERT INTO tOrder (cust_id, day, month, year)
                               VALUES (?, ?, ?, ?);"""
        curs.execute(sql_enter_order, (cust_id, day, month, year))
        order_id = pd.read_sql(sql_check_order, conn,
                               params=(cust_id, day, month, year))

    elif len(order_id)>1:
        # You might want to make this message a bit more informative
        print('WARNING! Multiple orders found...')
        return None
    else:
        print('Order information for customer ' + str(cust_id) +

```

```

        ' on ' + str(day) + '/' + str(month) + '/' + str(year)
        + ' already exists')

    return order_id['order_id'][0]

```

```

[10]: for data in data_list:
    # Append customer ids to the DataFrame
    cust = data[['first', 'last', 'addr', 'city', 'state', 'zip']].drop_duplicates()
    cust.head(3)

    cust_id = []
    for row in cust.values:
        cust_id.append(GetCustomerID(row[0], row[1], row[2], row[5]))
    cust['cust_id'] = cust_id
    data_with_cust = data.merge(cust, on=['first', 'last', 'addr', 'zip'])
    data_with_cust
    # Get all the customer id / dates
    orders = data_with_cust[['cust_id', 'date']].drop_duplicates()
    orders[['year', 'month', 'day']] = orders['date'].str.split('-', expand=True)
    order_id = []
    for row in orders.values:
        order_id.append(GetOrderID(row[0], row[4], row[3], row[2]))
    orders['order_id'] = order_id
    data_with_cust_order = data_with_cust.merge(orders, on=['cust_id', 'date'])
    data_with_cust_order
    # Fill in tOrderDetail
    COL_ORDER_ID = 17
    COL_PROD_ID = 7
    COL_QTY = 10

    sql = "INSERT INTO tOrderDetail VALUES(?,?,?)"
    for row in data_with_cust_order.values:
        curs.execute(sql, (row[COL_ORDER_ID], row[COL_PROD_ID], row[COL_QTY]))
    pd.read_sql("SELECT * FROM tOrderDetail;", conn)

```

import sqlite3 import pandas as pd### DATA 311 - Fall 2020 ### Assignment #4 - Due Friday, October 30 by midnight — Load all of the sales data from the sales\_data.zip file provided into our Store database.

- Make sure to start with a fresh, empty copy of the database.
- Destroy the sales file we were using for testing in class - only use the new data provided
- Make sure to load the data in chronological order, so that we will all end up with the same values for order\_id and cust\_id
- The data provided is for all of 2019, and the first 9 months of 2020 (21 files total).
- The data was generated in such a way that our total sales every month are usually, but not always, increasing. You can use this fact as a sanity check to make sure the data was loaded correctly.
- I will be providing new sales data eventually, so make sure the loading process is seamless

and easy, and make sure to thoroughly test it.

- When loading a file, you might want to have your code move that file into a different directory once it is successfully loaded, so that you don't accidentally try to load it again later. Let me know if you need help with that!

After doing so, answer the following questions:

- 
- 1) Generate a summary, by month and year of how our store is performing.

Have your query return the following: - year - month - Sales: total sales for the month - NumOrders: number of orders placed for the month - NumCust: number of distinct customers who made a purchase (i.e. only count the customer at most once per month) - OrdersPerCust: average number of orders per customer (i.e. NumOrders/NumCust) - SalesPerCust: average sales per customer (i.e. Sales/NumCust) - SalesPerOrder: average sales per order (i.e. Sales/NumOrders)

The results should be grouped and sorted by year and month, in ascending order.

*Keep in mind that you have data for all 12 months of 2019, and the first 9 months of 2020, so there should be 21 rows in your results. Also, watch out for integer division!*

```
[225]: pd.read_sql("""SELECT year, month, SUM(qty*unit_price) AS Sales, count(DISTINCT
    ↳order_id) AS NumOrders, count(DISTINCT cust_id) AS NumCust,
    (count(DISTINCT order_id)/count(DISTINCT cust_id)) AS
    ↳OrdersPerCust, (SUM(qty*unit_price)/count(DISTINCT cust_id)) AS
    ↳SalesPerCust,
    (SUM(qty*unit_price)/count(DISTINCT order_id)) AS SalesPerOrder
    FROM tOrder
    JOIN tOrderDetail USING(order_id)
    JOIN tProd USING(prod_id)
    GROUP BY year, month
    ORDER BY year ASC;""",conn)
```

```
[225]:
```

|    | year | month | Sales     | NumOrders | NumCust | OrdersPerCust | SalesPerCust | \ |
|----|------|-------|-----------|-----------|---------|---------------|--------------|---|
| 0  | 2019 | 1     | 68464.61  | 91        | 85      | 1             | 805.466000   |   |
| 1  | 2019 | 2     | 55560.32  | 80        | 73      | 1             | 761.100274   |   |
| 2  | 2019 | 3     | 100491.07 | 104       | 85      | 1             | 1182.247882  |   |
| 3  | 2019 | 4     | 110661.05 | 116       | 95      | 1             | 1164.853158  |   |
| 4  | 2019 | 5     | 125623.57 | 118       | 97      | 1             | 1295.088351  |   |
| 5  | 2019 | 6     | 137173.59 | 123       | 109     | 1             | 1258.473303  |   |
| 6  | 2019 | 7     | 158080.03 | 129       | 103     | 1             | 1534.757573  |   |
| 7  | 2019 | 8     | 228577.44 | 157       | 126     | 1             | 1814.106667  |   |
| 8  | 2019 | 9     | 229094.40 | 162       | 126     | 1             | 1818.209524  |   |
| 9  | 2019 | 10    | 354471.44 | 208       | 151     | 1             | 2347.492980  |   |
| 10 | 2019 | 11    | 313319.82 | 172       | 135     | 1             | 2320.887556  |   |
| 11 | 2019 | 12    | 584023.71 | 244       | 170     | 1             | 3435.433588  |   |
| 12 | 2020 | 1     | 480742.54 | 241       | 166     | 1             | 2896.039398  |   |
| 13 | 2020 | 2     | 562773.44 | 236       | 172     | 1             | 3271.938605  |   |
| 14 | 2020 | 3     | 908514.52 | 327       | 209     | 1             | 4346.959426  |   |

|    |      |   |            |     |     |   |             |
|----|------|---|------------|-----|-----|---|-------------|
| 15 | 2020 | 4 | 743491.76  | 254 | 177 | 1 | 4200.518418 |
| 16 | 2020 | 5 | 1066398.25 | 314 | 197 | 1 | 5413.189086 |
| 17 | 2020 | 6 | 1403832.02 | 373 | 228 | 1 | 6157.157982 |
| 18 | 2020 | 7 | 1542354.28 | 428 | 243 | 1 | 6347.136955 |
| 19 | 2020 | 8 | 2197253.30 | 459 | 244 | 1 | 9005.136475 |
| 20 | 2020 | 9 | 106506.53  | 107 | 88  | 1 | 1210.301477 |

|    | SalesPerOrder |
|----|---------------|
| 0  | 752.358352    |
| 1  | 694.504000    |
| 2  | 966.260288    |
| 3  | 953.974569    |
| 4  | 1064.606525   |
| 5  | 1115.232439   |
| 6  | 1225.426589   |
| 7  | 1455.907261   |
| 8  | 1414.162963   |
| 9  | 1704.189615   |
| 10 | 1821.626860   |
| 11 | 2393.539795   |
| 12 | 1994.782324   |
| 13 | 2384.633220   |
| 14 | 2778.331865   |
| 15 | 2927.132913   |
| 16 | 3396.172771   |
| 17 | 3763.624718   |
| 18 | 3603.631495   |
| 19 | 4787.044227   |
| 20 | 995.388131    |

- 
- 2) Get our total sales for all states (50 + DC and PR, so 52 records total) for **January 2019 only**.

Have your query return: - st: The state abbreviation - state: The name of the state - Sales: The total sales in that state

Order the results by the state abbreviation, in ascending order.

Make sure that all states are returned even if they had no sales. In that case, have the query return 0 instead of NaN or Null.

[226]: *#Remember to put an IFNULL STATEMENT IN HERE BITch BOI*

```
pd.read_sql("""SELECT st, state, IFNULL(Sales, 0) as Sales
              FROM tState
              LEFT JOIN (SELECT *, SUM(qty*unit_price) as Sales FROM
              tZip
```

```

JOIN tCust USING(zip)
JOIN tOrder USING (cust_id)
JOIN tOrderDetail USING (order_id)
JOIN tProd USING (prod_id)
WHERE month==1 AND year==2019
GROUP BY st)
USING(st)
GROUP BY st
ORDER BY st;""",conn)

```

```

[226]:
st      state      Sales
0  AK      Alaska      0.00
1  AL      Alabama     2476.61
2  AR      Arkansas     597.43
3  AZ      Arizona      1959.23
4  CA      California     0.00
5  CO      Colorado      198.86
6  CT      Connecticut    223.68
7  DC      District of Columbia 1328.35
8  DE      Delaware      1650.19
9  FL      Florida       564.38
10 GA      Georgia       0.00
11 HI      Hawaii        3490.25
12 IA      Iowa          517.85
13 ID      Idaho         1683.08
14 IL      Illinois      0.00
15 IN      Indiana       856.41
16 KS      Kansas        6005.12
17 KY      Kentucky      0.00
18 LA      Louisiana     2389.68
19 MA      Massachusetts 902.67
20 MD      Maryland      439.72
21 ME      Maine         523.48
22 MI      Michigan      191.83
23 MN      Minnesota     117.95
24 MO      Missouri      485.23
25 MS      Mississippi   4093.82
26 MT      Montana       275.90
27 NC      North Carolina 742.37
28 ND      North Dakota  1867.18
29 NE      Nebraska      4120.92
30 NH      New Hampshire  10.99
31 NJ      New Jersey    493.85
32 NM      New Mexico    4517.45
33 NV      Nevada        0.00
34 NY      New York      883.46
35 OH      Ohio          3009.38

```

|    |    |                |         |
|----|----|----------------|---------|
| 36 | OK | Oklahoma       | 196.77  |
| 37 | OR | Oregon         | 0.00    |
| 38 | PA | Pennsylvania   | 4171.87 |
| 39 | PR | Puerto Rico    | 4088.15 |
| 40 | RI | Rhode Island   | 652.00  |
| 41 | SC | South Carolina | 2372.45 |
| 42 | SD | South Dakota   | 298.47  |
| 43 | TN | Tennessee      | 0.00    |
| 44 | TX | Texas          | 1524.81 |
| 45 | UT | Utah           | 3174.09 |
| 46 | VA | Virginia       | 71.91   |
| 47 | VT | Vermont        | 450.45  |
| 48 | WA | Washington     | 0.00    |
| 49 | WI | Wisconsin      | 2810.57 |
| 50 | WV | West Virginia  | 1284.08 |
| 51 | WY | Wyoming        | 751.67  |

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3) Going back to question 1, you may have noticed that our sales were not very good last month!

Generate a list of all customers who did not place an order last month (September, 2020)

Have your query return:

- cust\_id
- NumOrder: a count of the number of orders they placed last month (which should all be zero).

```
[227]: curs.execute("""DROP VIEW IF EXISTS vCustSept2020;""")
curs.execute("""CREATE VIEW vCustSept2020 AS
              SELECT cust_id FROM tProd
              JOIN tOrderDetail USING (prod_id)
              JOIN tOrder USING (order_id)
              JOIN tCust USING(cust_id)
              WHERE month like '9' and year like '2020'
              GROUP BY cust_id;""")
```

```
[227]: <sqlite3.Cursor at 0x7fde20851b90>
```

```
[228]: pd.read_sql("""SELECT cust_id, 0 as NumOrder from tCust
                  WHERE cust_id NOT IN vCustSept2020
                  GROUP BY cust_id;""", conn)
```

```
[228]:
```

|   | cust_id | NumOrder |
|---|---------|----------|
| 0 | 1       | 0        |
| 1 | 2       | 0        |
| 2 | 3       | 0        |
| 3 | 4       | 0        |



|     |     |     |
|-----|-----|-----|
| 4   | 5   | 0   |
| ..  | ... | ... |
| 217 | 302 | 0   |
| 218 | 306 | 0   |
| 219 | 307 | 0   |
| 220 | 308 | 0   |
| 221 | 310 | 0   |

[222 rows x 2 columns]

- 
- 4) Using the list of customers from the last question, add two new columns to the result containing 1) each customer's average sales for months 1 through 8 of 2020, and 2) their sales for September of 2019. Maybe we'll give that info to our sales team and see if we can do some marketing to those customers.

```
[15]: curs.execute("""DROP VIEW IF EXISTS vCustSept2020;""")
curs.execute("""CREATE VIEW vCustSept2020 AS
              SELECT cust_id, NumOrders
              FROM tCust
              LEFT JOIN (SELECT *, count(DISTINCT order_id) AS NumOrders FROM
→tOrder
                          JOIN tOrderDetail USING (order_id)
                          JOIN tProd USING(prod_id)
                          WHERE month=9 and year = 2020
                          GROUP BY cust_id)
              USING (cust_id)
              WHERE order_id IS NULL
              GROUP BY cust_id;""")
curs.execute("""DROP VIEW IF EXISTS vAveSales2020;""")
curs.execute("""CREATE VIEW vAveSales2020 AS
              SELECT *, Sales2020/8 as AvgSales2020
              FROM tCust
              JOIN (SELECT cust_id, sum(qty*unit_price) as Sales2020 FROM
→tOrder
                          JOIN tOrderDetail USING (order_id)
                          JOIN tProd USING (prod_id)
                          WHERE cust_id IN (SELECT cust_id FROM vCustSept2020) AND year =
→2020 and month IS NOT 9
                          GROUP BY cust_id) USING (cust_id)
              GROUP BY cust_id;""")
curs.execute("""DROP VIEW IF EXISTS vSalesSept2019;""")
curs.execute("""CREATE VIEW vSalesSept2019 as
              SELECT *, SalesSept2019
              FROM tCust
              JOIN (SELECT cust_id, sum(qty*unit_price) as SalesSept2019 FROM
→tOrder
```

```

        JOIN tOrderDetail USING (order_id)
        JOIN tProd USING (prod_id)
        WHERE cust_id IN (SELECT cust_id FROM vCustSept2020) AND year = 2019 and month = 9
        GROUP BY cust_id) USING (cust_id)
        GROUP BY cust_id;""")

pd.read_sql("""SELECT cust_id, IFNULL(NumOrders, 0) as NumOrders, AvgSales2020, IFNULL(SalesSept2019, 0) AS SalesSept2019
FROM vCustSept2020
JOIN vAveSales2020 USING (cust_id)
LEFT JOIN vSalesSept2019 USING (cust_id)
GROUP BY cust_id;""", conn)

```

```

[15]:
   cust_id  NumOrders  AvgSales2020  SalesSept2019
0         1           0    1224.31000         208.42
1         2           0    4026.06875         358.50
2         3           0    3430.65250         825.95
3         4           0    7942.77375           0.00
4         5           0    6680.17500           0.00
..      ...         ...         ...         ...
217       302           0    3404.07750           0.00
218       306           0    6023.86125           0.00
219       307           0    5830.98000           0.00
220       308           0    4375.47000           0.00
221       310           0    2514.14500           0.00

```

[222 rows x 4 columns]

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5) What is our top selling product (in terms of dollars) so far?

Have your query return:

- prod\_id
- prod\_name
- total quantity sold, based on all the data we have in the database
- total sales, based on all the current data in the database

```

[14]: pd.read_sql("""SELECT prod_id, prod_name, sum(qty) AS TotalQty, qty*unit_price_
as Sales
FROM tProd
JOIN tOrderDetail USING (prod_id)
GROUP BY prod_id
ORDER BY Sales DESC
LIMIT 1;""", conn)

```

*#tProd has prod\_id and unit\_price*

```
#tOrderDetail has prod_id and qty
```

```
[14]:   prod_id prod_name  TotalQty    Sales  
      0      329 Chainsaw      8951  3999.92
```

```
[ ]: # Don't forget to close your connection when done!  
     conn.close()
```

```
[ ]:
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[ ]:
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[ ]:
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[ ]:
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[ ]:
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