Stephen Daniels

Amesbury,

Salisbury,

Wiltshire,

SP4 7GG

ste.daniels174@gmail.com

07411937368

### Summary Experienced Information Security Professional with a decade-long track record of devising and implementing robust security solutions, coupled with a proven history of conducting intricate information strategies, audits, and consultancy. Skilled in orchestrating audit readiness programs and adept at maintaining strong client relationships. Proficient in delivering tailored Cybersecurity solutions and audits aligned with client needs.Professional Experience

**Co-Founder and Chief Product & Technology Officer**

Bleach Cyber, Remote

*10/2022 to Present*

As Co-Founder & Chief Product Technology Officer at Bleach Cyber, I spearhead the development of

the Bleach Platform, merging my deep cybersecurity expertise with innovative B2B SaaS solutions. My

focus is on leveraging DevOps for efficient development and implementing stringent security measures to address the dynamic needs and demands of our customers.

* Spearheaded the development of the Bleach Platform, a B2B SaaS cybersecurity solution, emphasising efficient development and stringent security measures to meet dynamic customer demands.
* Pioneered product strategy and development, blending cybersecurity expertise with innovative SaaS solutions tailored for B2B markets, directly contributing to enhanced service offerings and business resilience.
* Implemented DevOps practices to streamline development processes, significantly improving product delivery speed and quality, and showcasing a commitment to operational efficiency and excellence in security posture.
* Utilised strategic problem-solving and change management to swiftly adapt to evolving market conditions and customer requirements, ensuring the continuous operation and minimization of risks.
* Leveraged extensive background in business resilience and risk management to establish and maintain a secure and reliable operating environment, preparing the foundation for compliance with ISO 27001 and SOC 2 standards.

**Director of Information Security & Assessment Services**

Cyvatar.ai, Remote

*2021 to 10/2022*

As Director of Security Services at Cyvatar.ai, I spearheaded the strategic advancement and growth of our cybersecurity services arm. My primary focus revolved around crafting customized security solutions tailored precisely to meet our clients' unique requirements, significantly bolstering their security posture and operational resilience. This often entailed ensuring compliance and audit readiness across various cybersecurity standards like ISO27001, NIST, SOC 2, Cyber Essentials, ACSC, to name but a few.

In this role, I adopted a proactive and client-centric approach, guaranteeing that our security solutions seamlessly integrated with our clients' business objectives. My core duties encompassed pioneering the cybersecurity services division, strategizing and executing security services aligned with Cyvatar.ai's expansion goals, and fostering enduring client relationships as a trusted advisor in cybersecurity and risk management.

* Spearheaded the strategic development and growth of the cybersecurity services division, focusing on delivering custom security solutions to enhance client security posture and operational resilience.
* Architected and implemented strategic security services, aligning with Cyvatar.ai’s growth objectives and ensuring high-value consultancy and assessment delivery across many compliance standards, including but not limited to SOC 2, HIPAA, NIST, and ISO 27001.
* Cultivated and maintained pivotal client relationships, establishing myself as a trusted advisor in cybersecurity and risk management, which directly contributed to sustained business growth and client loyalty.
* Led a dedicated team in innovating and delivering subscription-based security offerings, focusing on continuous improvement, client satisfaction, and adherence to industry best practices and compliance standards.

**Business Resilience Solutions Consultant**  
Fusion Risk Management, London

*04/2019 to 02/2021*

In my role as a Business Resilience Solutions Consultant at Fusion Risk Management, I specialised in enhancing client engagement and operational resilience by developing bespoke business continuity software solutions. My expertise in Salesforce enabled the delivery of tailored, sophisticated solutions on the Fusion platform, aimed at improving client business continuity and risk management strategies. This role required deep collaboration with clients to understand their specific needs, driving the customization of the Fusion platform within the Salesforce ecosystem to ensure scalable and seamlessly integrated business continuity solutions.

* Engaged directly with clients to understand their business continuity challenges, leading to the development of customised software solutions that addressed specific operational needs.
* Leveraged my expertise in Salesforce administration to architect and implement advanced, scalable solutions on the Fusion platform, enhancing client resilience against disruptions.
* Applied a comprehensive approach to product management, DevOps, and change management, ensuring the seamless integration of business continuity solutions into clients' existing workflows.
* Conducted detailed process analyses, crafting recommendations, implementing improvements in workflow automation, reporting, and overall operational efficiency.
* Championed best practices in risk management and business continuity planning, significantly boosting client confidence and operational preparedness.

**Global Business Resilience Manager**

CDK Global, Hungerford

*01/2017 to 04/2019*

During my tenure as the Global Business Resilience Manager at CDK Global, I held a pivotal position in crafting and executing the organization's comprehensive information security and business resilience strategies. In this dynamic role, I made significant contributions and achieved notable milestones, including:

* Collaborating in the development and implementation of the company’s business resilience strategy, incorporating information security measures to enhance organisational preparedness against disruptions and cyber threats.
* Contributing to the orchestration and deployment of an advanced contextual analysis tool, which was a key factor in improving process automation, reporting capabilities, and the detection of security incidents. This tool played a crucial role in optimising business continuity planning, crisis management, and enhancing the information security framework.
* Participating in the creation of comprehensive business continuity plans and risk management frameworks that integrated critical information security protocols, contributing to the organisation's resilience against operational and cyber-related disruptions.
* Playing a key role in leading regular business continuity drills and simulations, ensuring these exercises included scenarios that tested the organisation’s information security posture. This helped in refining response strategies and cultivating a culture of resilience and security awareness throughout the company.
* Actively engaging in initiatives to enhance the organisation’s cybersecurity posture, working alongside the information security function to implement best practices and compliance standards such as SOC, NIST and ISO27001. This collaborative effort helped establish robust security measures and operational continuity frameworks.

### Education & Professional Development

**Postgraduate Certificate in Organisational Resilience**

Buckinghamshire New University | 07/2019 to 09/2023

**ILM Level 5 in Leadership and Managing Organisation Resilience**

Global Horizon Skills | 09/2017 to 12/2018

**City & Guilds Level 5 in Security & Risk Management Consultancy**

PGI Global | 10/2016 to 01/2018

**BLCE - 2000 Business Continuity**

Disaster Recovery Institute International | 02/ 2017

**Level 4 BTECH in Certificate in Teaching in the Lifelong Learning Sector**

Wiltshire College Partnerships | 07/2015 to 07/2016

**CMI Level 3 in First Line Management**

Wiltshire College Partnerships

**SEC301: Introduction to Cyber Security**

SANS Institute | 03/2018

### Skills

**Audit and Compliance Assurance**: Proficient in conducting thorough audits and ensuring regulatory compliance, with a focus on standards such as ISO 27001, NIST, SOC 2, Cyber Essentials, ACSC, and others relevant to the information security industry.

**Client Relationship Management**: Skilled in building and maintaining strong client relationships, serving as a trusted advisor in cybersecurity and risk management, and effectively addressing client needs and concerns.

**Business Objective Alignment**: Capable of aligning security solutions with clients' business objectives, ensuring that security measures not only meet compliance requirements but also contribute to the overall success of the organization.

**Effective Communication**: Strong communication skills, capable of effectively conveying complex security concepts to diverse stakeholders, facilitating understanding and buy-in for security initiatives across the organization.