



# **Business Analytics**

**Introduction to the DMC**

**Decision Sciences & Systems (DSS)**

**Department of Informatics**

**TU München**

# Tutorial Business Analytics

## Outline

Today's topics:

- Dates & Grading for Data Mining Cup
- Rules of Data Mining Cup
- Steps of Data Mining Cup
- Example dataset + Script
- Presentation of dataset

# Tutorial Business Analytics

## Dates & Grading for Data Mining Cup

### Date

- 26.05. 11:30 am – 15.06. 11:55 pm

### Grading for the DMC

- Best 25%: +8 points
- Next 25%: +6 points
- Next 25%: +4 points
- Minimum 2 points if you perform better than 0-R

Note: Only **“serious”** submissions are taken into account for the ranking.

# Tutorial Business Analytics

## Rules of Data Mining Cup

### Teams

- Team size: 1 – 4 members.
- **Teams must be built before the first submission (teams will be fixed after first submission!).**
- Each student can only be member of one team within one Data Mining Cup.

### Submissions

- Maximum number of valid submissions for each DMC: 10.
- Best ranked submission, **only**, will be taken into account for the ranking.
- For reasons of traceability you must use a fixed seed of 42 (`set.seed(42)`).

### Disqualification reasons:

- **Non-reproducible** submissions (submitted predictions **must be reproducible** using the submitted R script)
- **Hard-coded** classifications (even if the best ranked submission is not hard-coded!)
- **Copies** from other groups (disqualification of both teams)

# Tutorial Business Analytics

## Steps of Data Mining Cup

1. Build a Team in the DMC Manager
2. Load & Explore the Data Set
  - Summary statistics
  - Plotting
3. Data Preparation
  - Feature Selection
  - Discretization
4. Training & Evaluation
  - Classification Methods
  - Metrics
  - Resampling Methods
5. Predict Classes in Test Data
6. Export the Predictions
7. Upload the Predictions and the Corresponding R Script on DMC Manager

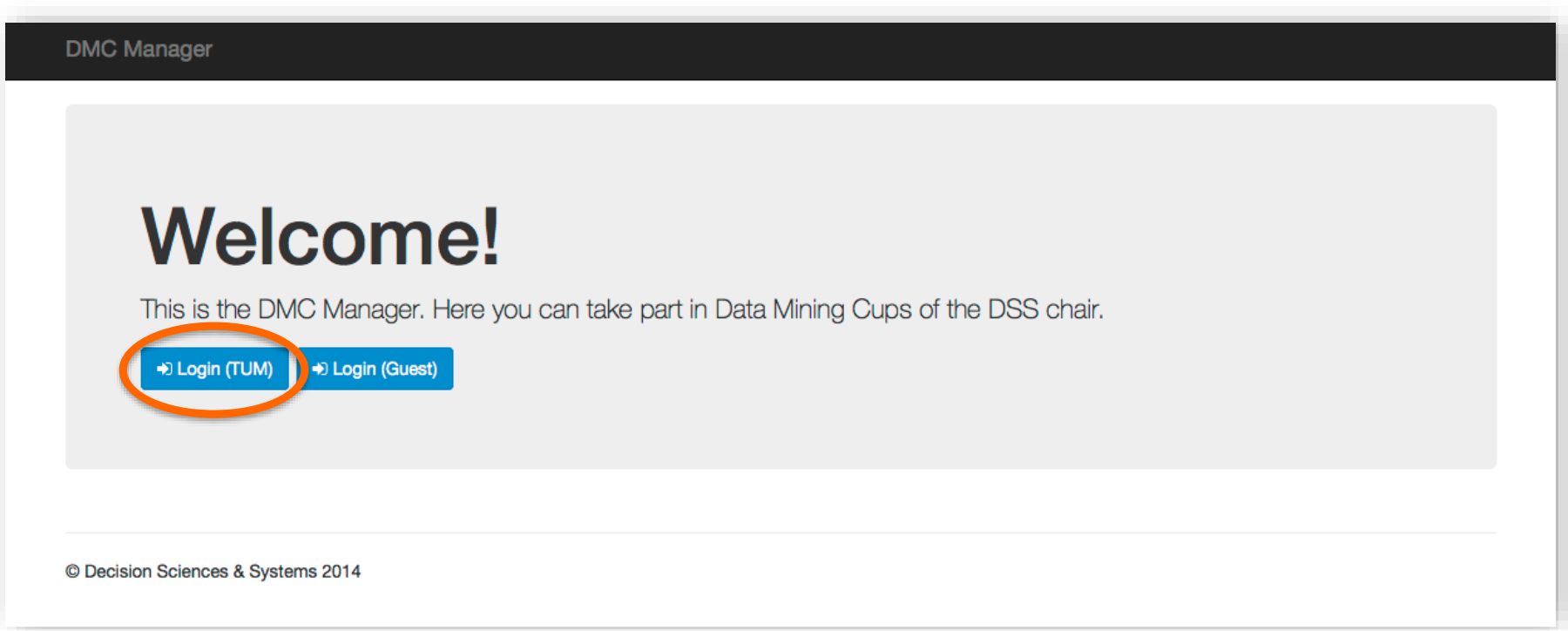


Source: <http://topepo.github.io/caret/>

# 1. Build Team in DMC Manager

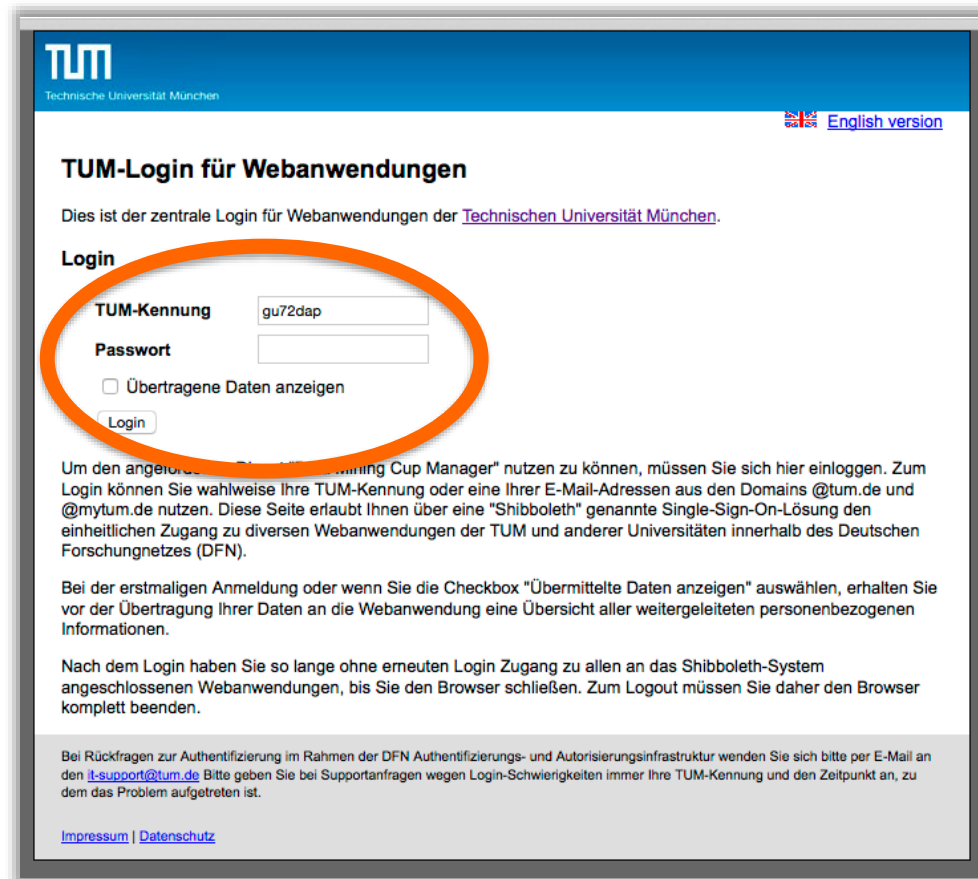
Login with your TUM login data (“TUM Kennung”)

<https://dmc.dss.in.tum.de/dmc/>



# 1. Build Team in DMC Manager

Login via “Shibboleth” with your TUM login data (“TUM Kennung”)



**TUM**  
Technische Universität München

[English version](#)

## TUM-Login für Webanwendungen

Dies ist der zentrale Login für Webanwendungen der [Technischen Universität München](#).

### Login

**TUM-Kennung**

**Passwort**

☐ Übertragene Daten anzeigen

Um den angegebenen "Shibboleth Cup Manager" nutzen zu können, müssen Sie sich hier einloggen. Zum Login können Sie wahlweise Ihre TUM-Kennung oder eine Ihrer E-Mail-Adressen aus den Domains @tum.de und @mytum.de nutzen. Diese Seite erlaubt Ihnen über eine "Shibboleth" genannte Single-Sign-On-Lösung den einheitlichen Zugang zu diversen Webanwendungen der TUM und anderer Universitäten innerhalb des Deutschen Forschungsnetzes (DFN).

Bei der erstmaligen Anmeldung oder wenn Sie die Checkbox "Übermittelte Daten anzeigen" auswählen, erhalten Sie vor der Übertragung Ihrer Daten an die Webanwendung eine Übersicht aller weitergeleiteten personenbezogenen Informationen.

Nach dem Login haben Sie so lange ohne erneuten Login Zugang zu allen an das Shibboleth-System angeschlossenen Webanwendungen, bis Sie den Browser schließen. Zum Logout müssen Sie daher den Browser komplett beenden.

Bei Rückfragen zur Authentifizierung im Rahmen der DFN Authentifizierungs- und Autorisierungsinfrastruktur wenden Sie sich bitte per E-Mail an den [it-support@tum.de](mailto:it-support@tum.de). Bitte geben Sie bei Supportanfragen wegen Login-Schwierigkeiten immer Ihre TUM-Kennung und den Zeitpunkt an, zu dem das Problem aufgetreten ist.

[Impressum](#) | [Datenschutz](#)


# 1. Build Team in DMC Manager

Choose the DMC instance in the DMC Manager

## Data Mining Cups

### DMC 1 (WS 14/15)


Business Analytics

 ended 3 months ago

[> accept challenge](#)

### DMC 2 (WS 14/15)

Business Analytics

 ended 3 months ago

[> accept challenge](#)

### DMC (SS 15)

FIM DSS The data set contains data from a census ...

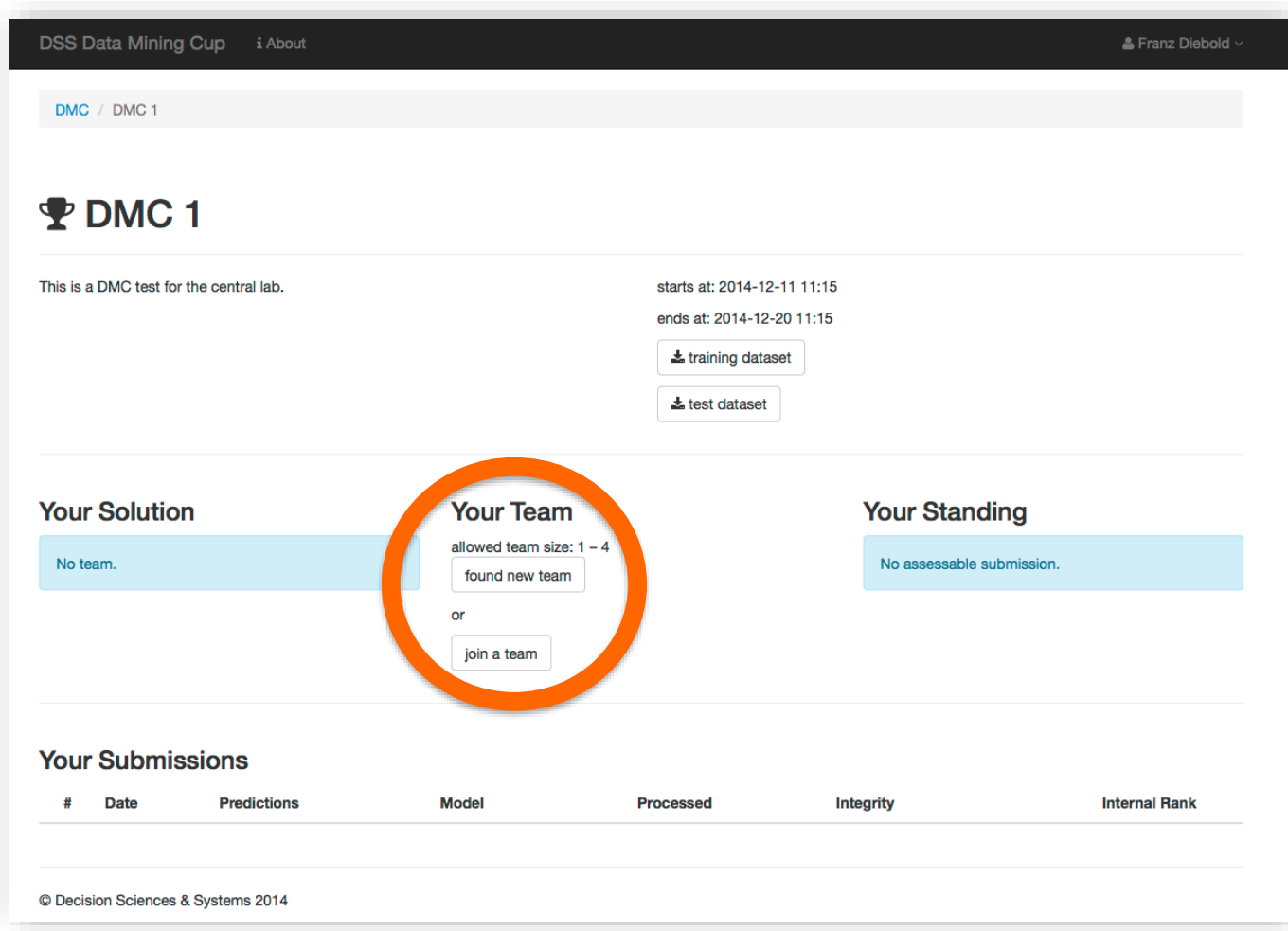
 starts today from now

[> accept challenge](#)



# 1. Build Team in DMC Manager

Found new team or join an existing team




DSS Data Mining Cup    i About    Franz Diebold ▾


DMC / DMC 1

## 🏆 DMC 1

This is a DMC test for the central lab.

starts at: 2014-12-11 11:15  
ends at: 2014-12-20 11:15

 training dataset

 test dataset

### Your Solution

No team.

### Your Team

allowed team size: 1 – 4

or

### Your Standing

No assessable submission.

### Your Submissions

#	Date	Predictions	Model	Processed	Integrity	Internal Rank
---	------	-------------	-------	-----------	-----------	---------------

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# 1. Build Team in DMC Manager

Creating a new team

- Team size: 1-4 members

The screenshot shows the 'Create Team' page of the DSS Data Mining Cup. The header bar is dark grey with 'DSS Data Mining Cup' and an 'About' link on the left, and a user profile 'Franz Diebold' with a dropdown arrow on the right. Below the header, a breadcrumb trail reads 'DMC / DMC 1 / Create Team'. The main heading is 'Create Team'. Under the heading, there is a 'Name' label followed by a text input field containing 'motivated pony'. Below this is a button labeled 'generate team name'. At the bottom of the form is a 'Create' button. The footer of the page contains the copyright notice '© Decision Sciences & Systems 2014'.

DSS Data Mining Cup [About](#) Franz Diebold ▾

DMC / DMC 1 / Create Team

## Create Team

**Name**

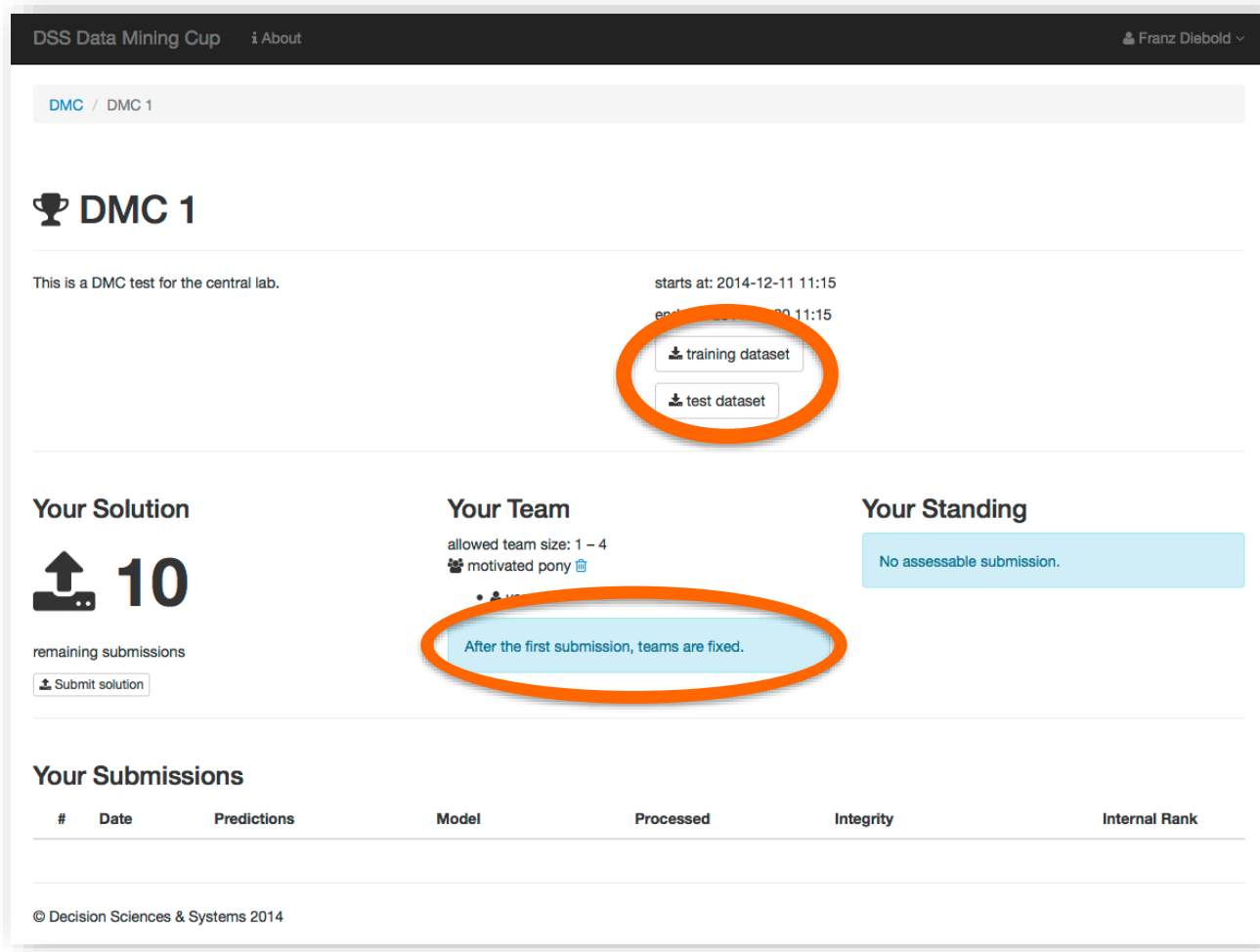
[generate team name](#)

[Create](#)

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## 2. Load & Explore the Data Set

Download the training and test datasets from the DMC Manager



DSS Data Mining Cup [About](#) Franz Diebold

DMC / DMC 1


### DMC 1

This is a DMC test for the central lab.

starts at: 2014-12-11 11:15  
ends at: 2014-12-11 11:15

[training dataset](#)  
[test dataset](#)



#### Your Solution

 **10**

remaining submissions

[Submit solution](#)

#### Your Team

allowed team size: 1 – 4  
 motivated pony 

After the first submission, teams are fixed.

#### Your Standing

No assessable submission.

#### Your Submissions

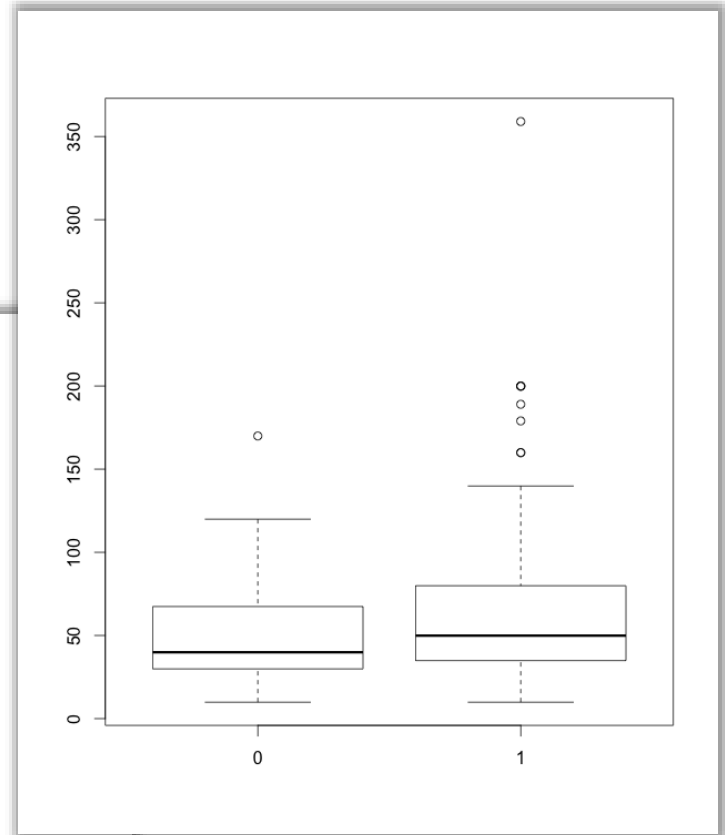
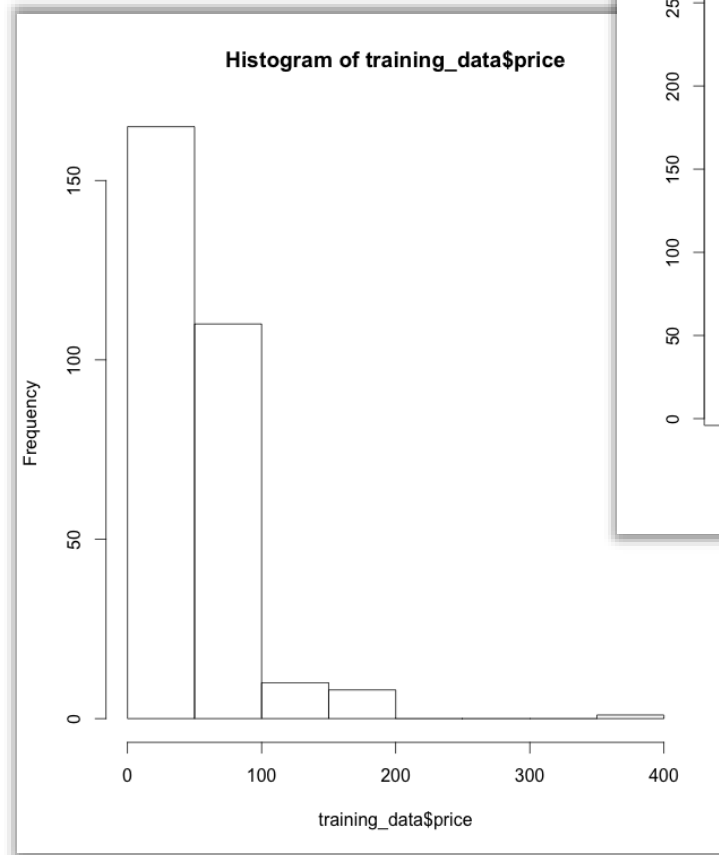
#	Date	Predictions	Model	Processed	Integrity	Internal Rank
---	------	-------------	-------	-----------	-----------	---------------

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## 2. Load & Explore the Data Set

### Load & Explore in R

- Load data sets into R
- Explore the Data Set
  - Get an overview
  - Statistics
  - Plotting



# 3. Data Preparation

- Possible Data Preparation steps
  - Nominal attributes
  - Ordinal attributes
  - Unified date format
  - Missing values
  - Fix errors and outliers
  - Zero variance and correlation
  - Discretization/Binning
  - Feature Selection
- ALL changes in both training & test dataset!
- Do NOT DELETE any instances in the test data!

# 4. Training & Evaluation

## Classification Methods



Name	<i>method</i> Argument in <i>train</i> Function	Tuning Parameters
OneRule	OneR	-
Naïve Bayes	nb	fL, usekernel
Decision Trees	J48	C (pruning factor), M
k-Nearest Neighbors	kkn	kmax, distance, kernel
Ensemble Methods	ada, LogitBoost, logicBag	iter; maxdepth; nu, nlter, nleaves, ntrees

```
> model = train(Class~., data=training, method="J48")
               . = all attributes
```

More classifiers: <http://topepo.github.io/caret/modelList.html>

Source: <http://topepo.github.io/caret/>

# 4. Training & Evaluation

## Classification Methods – Tuning Parameters

- `tuneLength`: number of tuning parameter values
- `tuneGrid`: for specific tuning parameter values
  - data frame, where each row is a tuning parameter setting and each column is a tuning parameter

```
> model = train(Class~., data=training, method="J48",  
                tuneGrid=data.frame(C=c(0.1, 0.2, 0.3), M=c(2, 2, 2)))
```

nothing given -> algorithm chooses them on its own  
here: every combination is build -> 9 DTs and go with majority

Where to find parameters?

<http://topepo.github.io/caret/train-models-by-tag.html>

Or in R:

```
> getModelInfo()$J48$parameters
```

# 4. Training & Evaluation

## Metrics



Name	<i>metric</i> in <i>train</i> Function	Description
Accuracy	Accuracy	$= (tp + tn) / (tp + fp + tn + fn)$ <span>relevant for submission</span>
Kappa	Kappa	see below
ROC Curve	ROC	area under the ROC curve

```
> model = train(Class~., data=training, method="J48",
  metric="Kappa")
```

## Kappa

- Ratio, which compares a classification method with a random classifier
  - < 0: worse than random classifier
  - > 0: better than random classifier

Source: <http://topepo.github.io/caret/>



# 4. Training & Evaluation

## Resampling Methods



Name	<i>method</i> Argument in <i>trainControl</i> Function
Bootstrapping (Holdout method, default)	boot
Repeated K-fold Cross Validation	repeatedcv <span>10fold is used often</span>
Leave-one-out	LOOCV

```
> # 2 x repeated 3-fold cross validation
> fitCtrl = trainControl(method="repeatedcv", number=3, repeats=2)

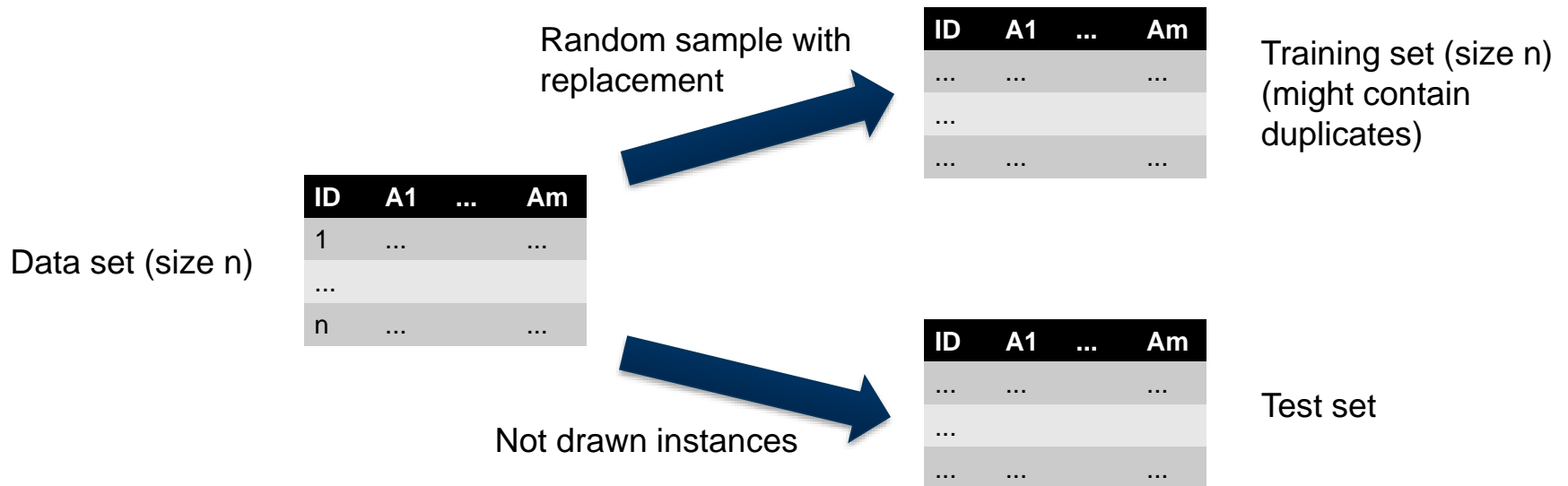
> model = train(Class~., data=training, method="J48",
                trControl=fitCtrl)
```

# 4. Training & Evaluation

## Bootstrapping

### Bootstrapping

- Resampling method



# 4. Training & Evaluation

## Balanced Samples using the “ROSE” package

not too relevant for this cup  
as our measure is accuracy  
relevant, when few instances are true

- „ROSE“ package: <http://cran.r-project.org/web/packages/ROSE/index.html>
- Balanced samples by over-/under-sampling the minority/majority instances

```
> library(ROSE)
> training_data = ovun.sample(class ~ ., data=training_data,
                             method="over", N=10000, na.action="na.pass")$data
```

method	Description
over	over-sampling of minority instances <span>create new instances that are true</span>
under	under-sampling of majority instances <span>randomly remove negative instances</span>
both	combination of over- and under-sampling

## 4. Training & Evaluation

### Comparing the models

- Can compare several trained models
- The models should be using the same resampling

```
> res = resamples(list(dt = model_dt, nb = model_nb))  
> summary(res)
```

...

Accuracy

	Min.	1st Qu.	Median	Mean	3rd Qu.	Max.	NA's
dt	0.4457	0.4810	0.4946	0.4910	0.5041	0.5275	0
nb	0.5000	0.5163	0.5246	0.5192	0.5275	0.5275	0

even worst case solution of NB was better than DT

## 5. Predict Classes in Test Data

- Use the trained model to predict the classes in the test dataset.

```
> prediction_classes = predict.train(object=model,  
  newdata=test_data, na.action=na.pass) ignore not availables  
> predictions = data.frame(id=test_data$id,  
  prediction=prediction_classes)
```

## 6. Export the Predictions

- Export predictions into csv-file
  - Format: id, prediction
  - Must contain all instances of the original test dataset

```
> write.csv(predictions, file="predictions_group_name_number.csv",  
            row.names=FALSE)
```



predictions\_group\_name\_number.csv

```
"id", "prediction"  
130200, "1"  
394720, "0"  
87847, "1"  
228637, "1"  
189299, "0"  
262991, "1"  
...
```

check this first

# 7. Upload the Predictions and the Corresponding R Script on DMC Manager

DSS Data Mining Cup
About
Franz Diebold

DMC / DMC 1

## DMC 1

This is a DMC test for the central lab.

starts at: 2014-12-11 11:15  
ends at: 2014-12-20 11:15

training dataset

test dataset

### Your Solution

9

remaining submissions

Submit solution

### Your Team

sapient shark

- you
- Paul Karänke

### Your Standing

1

rank of best submission

### Your Submissions

#	Date	Predictions	Model	Processed	Integrity	Internal Rank
1	2014-12-11 13:07	<a href="#">predictions/predictions_group_name_number_ErimVMZ.csv</a>	<a href="#">models/Script_DMC_Intro_0BgLztQ.R</a>	✓	⚠	
2	2014-12-11 13:11	<a href="#">predictions/predictions_group_name_number_wmr8bE8.csv</a>	<a href="#">models/Script_DMC_Intro_pjN7vH7.R</a>	✓	⚠	
3	2014-12-11 13:12	<a href="#">predictions/predictions_group_name_number_OGP8LLs.csv</a>	<a href="#">models/Script_DMC_Intro_LPGFPRv.R</a>	✓	✓	1 ★

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check reproducibility



# 7. Upload the Predictions and the Corresponding R Script on DMC Manager

## Submissions & Possible Errors

- Maximum number of submission: 10 (valid submissions)
  - Best submission counts
- Possible errors
  - Wrong column names
  - Unknown IDs (if not in Test Data)
  - Missing IDs (if in Test Data but not in Predictions)
  - Wrong file format
  - ...

# 7. Upload the Predictions and the Corresponding R Script on DMC Manager

The screenshot shows the DSS Data Mining Cup DMC 1 interface. The page includes a header with the event name and a user profile. The main content area displays the competition details, including start and end times, and links to download training and test datasets. The 'Your Solution' section shows a submission count of 9 and a 'Submit solution' button. The 'Your Team' section lists the team name 'sapient shark' and its members. The 'Your Standing' section shows a rank of 1, which is circled in orange. The 'Your Submissions' section contains a table of submissions with columns for #, Date, Predictions, Model, Processed, Integrated, and Internal Rank. An orange arrow points to the 'Integrated' column of the first submission, and another orange arrow points to the 'Internal Rank' column of the third submission, which is marked with a star.

**Relative standing compared with other teams**

**no accuracy given**

**Click for error description**

**best own submission**

#	Date	Predictions	Model	Processed	Integrated	Internal Rank
1	2014-12-11 13:07	<a href="#">predictions/predictions_group_name_number_ErimVMZ.csv</a>	<a href="#">models/Script_DMC_Intro_0BgLztQ.R</a>	✓	▲	
2	2014-12-11 13:11	<a href="#">predictions/predictions_group_name_number_wmr8bE8.csv</a>	<a href="#">models/Script_DMC_Intro_pjN7vH7.R</a>	✓	▲	
3	2014-12-11 13:12	<a href="#">predictions/predictions_group_name_number_0GP8LLs.csv</a>	<a href="#">models/Script_DMC_Intro_LPGFPRv.R</a>	✓	✓	1 ★

# Comparing Classifiers

- Classifiers are hard to compare [1]
  - Different datasets
  - Limited collection of publically available datasets
  - Different data preparation
  - Tuning
  - Statistically significant claims
  - Etc.
- No best classifier
  - under certain assumptions, no classifier is better than another one [2]

[1] Salzberg S., On Comparing Classifiers: Pitfalls to Avoid and a Recommended Approach

[2] Wolpert D., On the Connection between In-sample Testing and Generalization Error

# Comparing Classifiers

Many studies make mistakes when comparing Classifiers [3]

- Not using statistical tests at all
- Apply unsuitable tests or ignore assumptions
- [3] addresses these problem for...

Comparison of Two Classifiers:

- T-test: checks whether average difference in performance is significant from 0
  - Often inappropriate due to calculating using the averages
  - E.g.: Outliers can have unwanted strong effect on data and increases the variance which decreases the test power
  - Assumes the difference between random variables to be normal distributed ( $N < 30$ ; both often not given)
- Wilcoxon Signed-Ranks Test: non-parametric, ranks the differences in performance and compares them
  - Does not assume normal distribution and is less affected by outliers

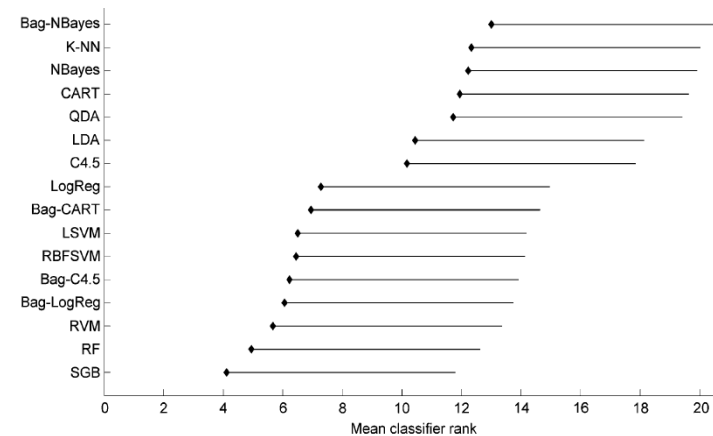
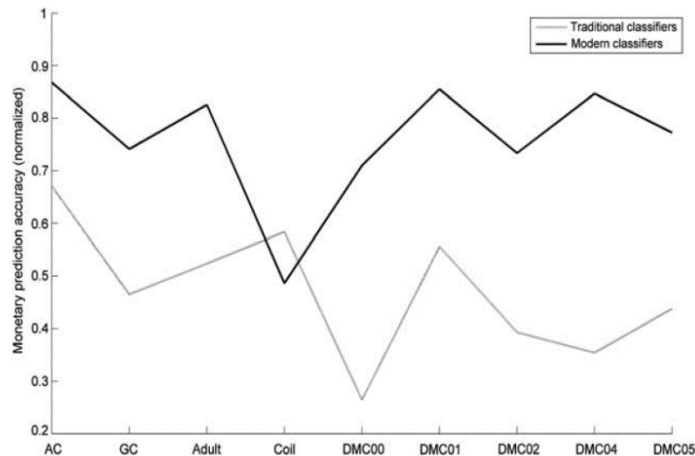
Comparison of Multiple Classifiers

[3] Demsar J., Statistical Comparisons of Classifiers over Multiple Data Sets

# Comparing Classifiers

However, there is a number of studies, which can provide useful guidelines on classifier selection

- Modern vs Traditional Classifiers [4]

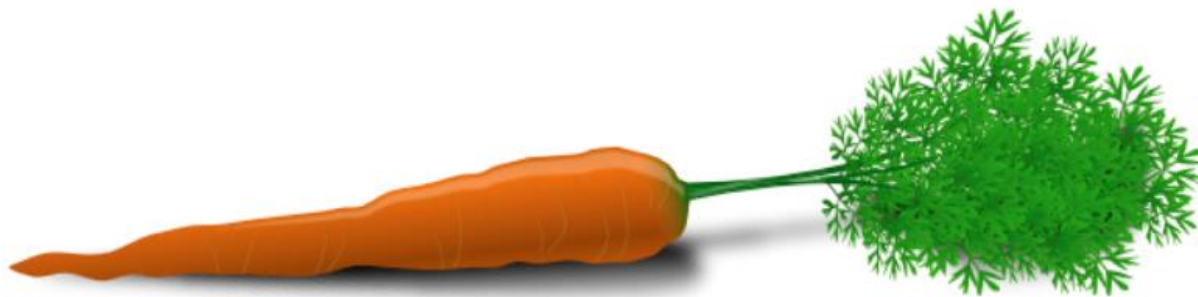


[4] Lessmann S., Voß S., A Benchmarking Study of Novel Versus Established Classification Models

# Questions?

Information about the „caret package“

<http://topepo.github.io/caret/>



# Example dataset raw\_data\_large

## Data

- History of purchase of an online shop
- Both information about good and customer

## Task

- Predict if there would be a return

Column name	Description	Range of values	Missing values
ID	Order id	Natural number	No
od	Order date	Date	No
dd	Delivery date	Date	Yes
size	Item size	String	No
price	Price of item	Positive real number	No
tax	Tax	Positive real number	No
a6	Salutation	String	No
a7	Date of birth	Date	Yes
a8	State	String	No
a9	Return shipment	{0,1}	No