Week 1 Unit 1: **Supporting SAP's Cloud Strategy**

SAP

openSAP

Supporting SAP's Cloud Strategy

The integration challenge today

Master data synchronization?

On-premise SAP?

Technical protocols?

Standard integration?

Customized SAP?

Upgrade?

Cloud integration?

Data security and compliance?

Support?

Cost to implement?

Integration technology?

Monitoring?

End-to-end monitoring?

Real-time business process integration?

Non-SAP systems?

Time to implement?

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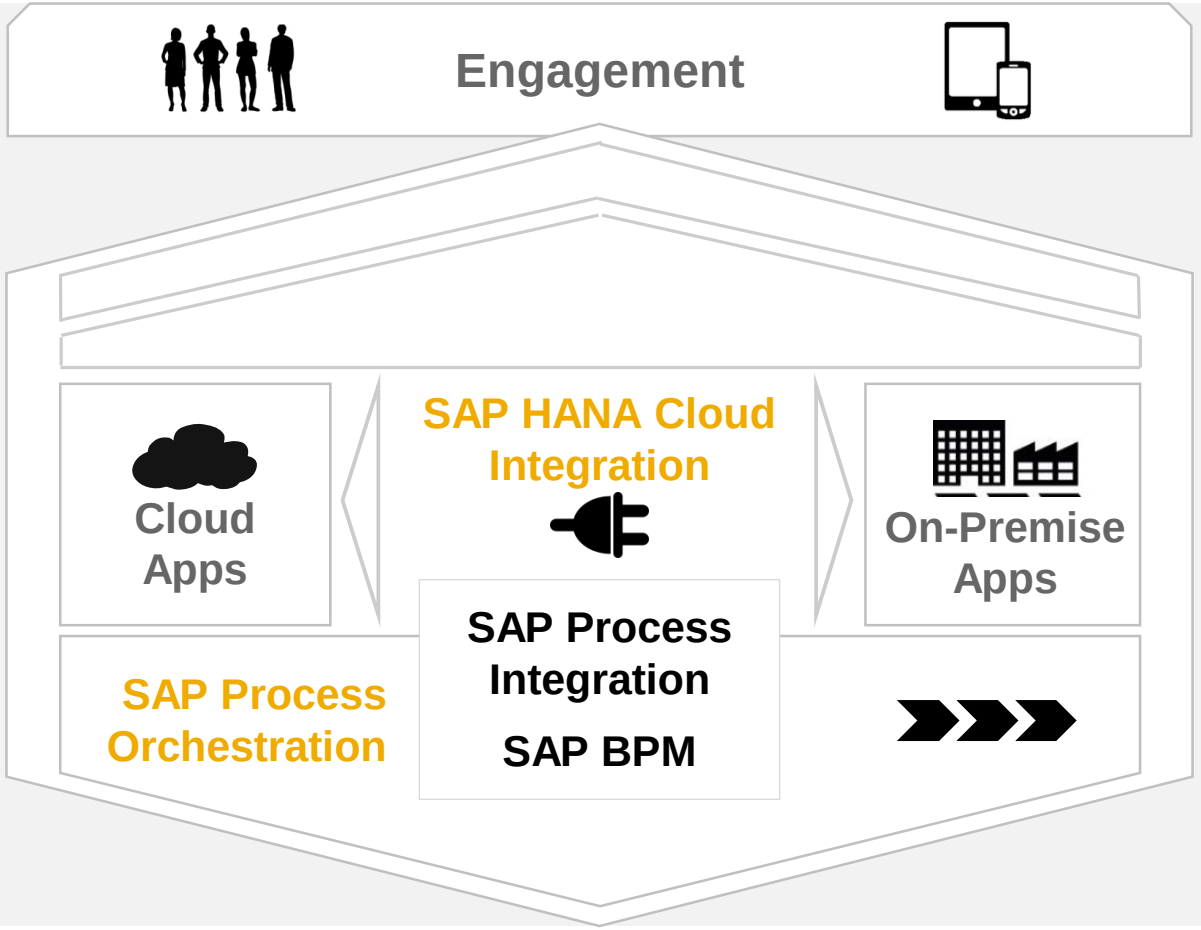
Overview of SAP integration technology



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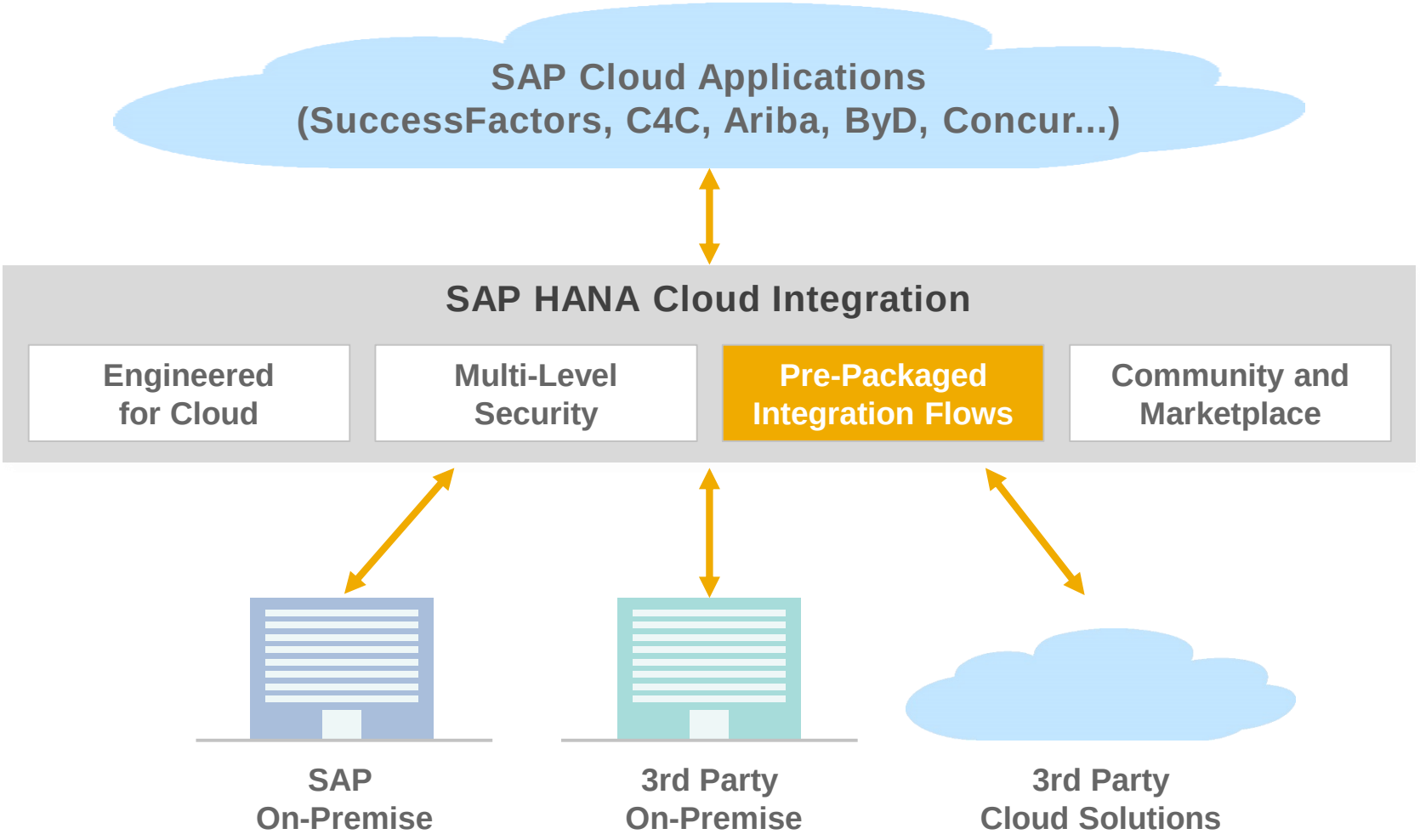
Lower cost, increase speed, and enhance simplicity for our customers (1)



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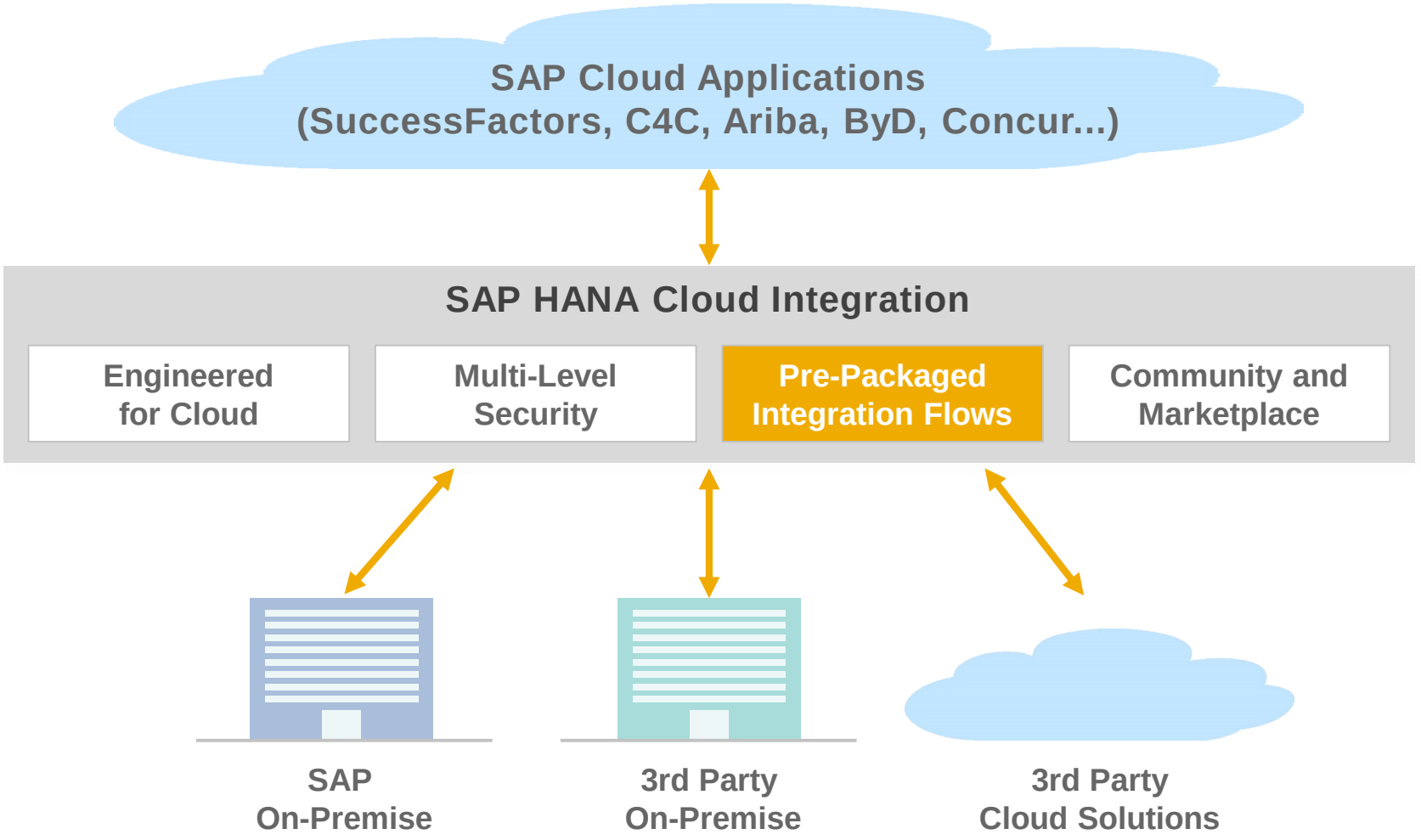
Lower cost, increase speed, and enhance simplicity for our customers (2)



- Strategic service for OD-OD and OP-OD integration on SAP HANA Cloud Platform
- Engineered for cloud: multi-tenancy, rolling software updates, horizontal scalability. Subscription-based usage
- Strong focus on security including data isolation
- Used by SAP S/4 HANA, SAP SuccessFactors, SAP Cloud for Customer, SAP Hybris, Ariba, Concur, FSN,...

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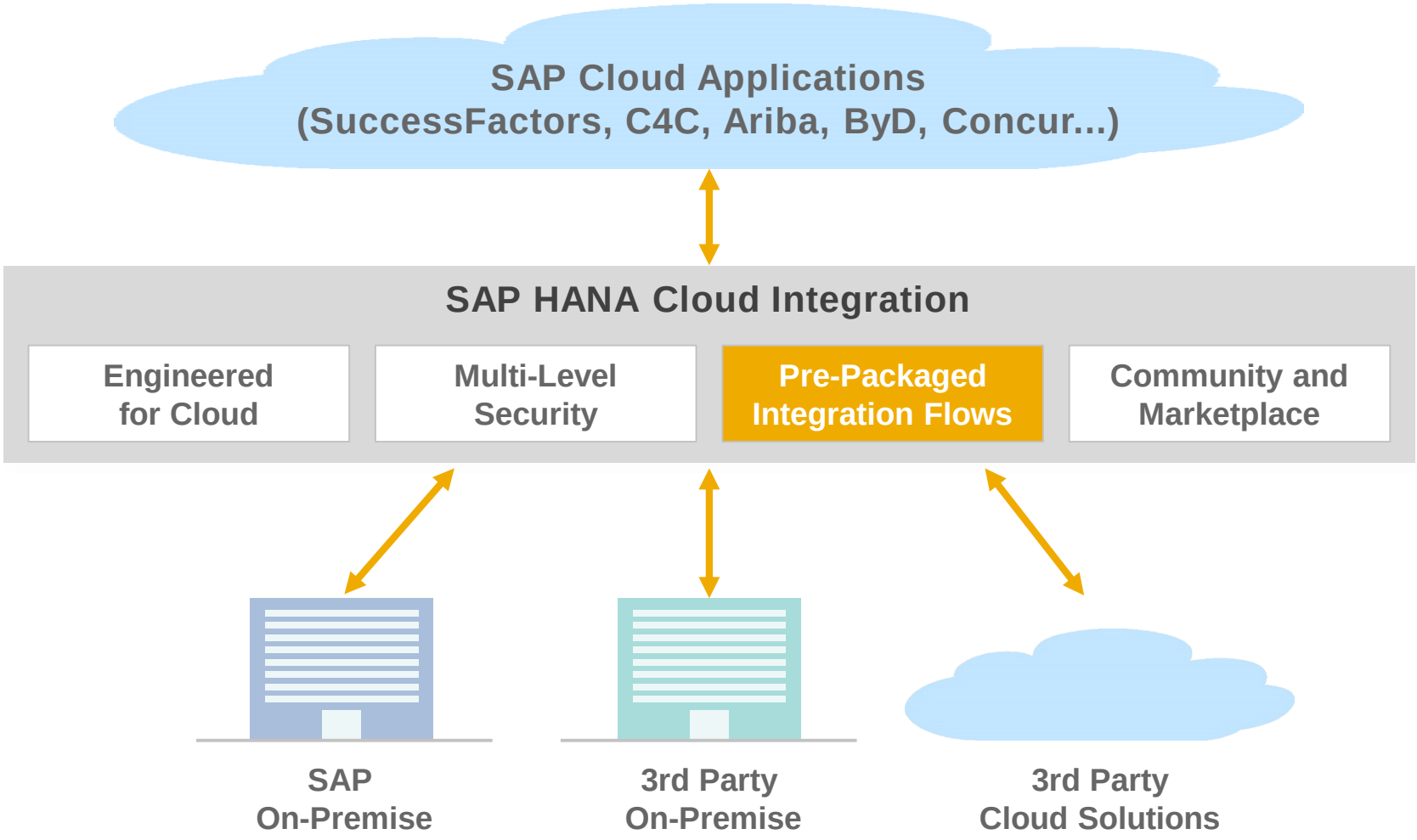
Supporting SAP's Cloud Strategy

Lower cost, increase speed, and enhance simplicity for our customers (3)



- **Complementary** offering to SAP Process Integration
- Open for partners – projects, content, connectivity...
- Available as
  - SAP HCI, standard edition
    SAP HCI, professional edition
  - SAP HCI, developer edition
  - SAP HCI, application edition (bundled with SAP Cloud apps)
  - SAP HANA AppServices, premium edition

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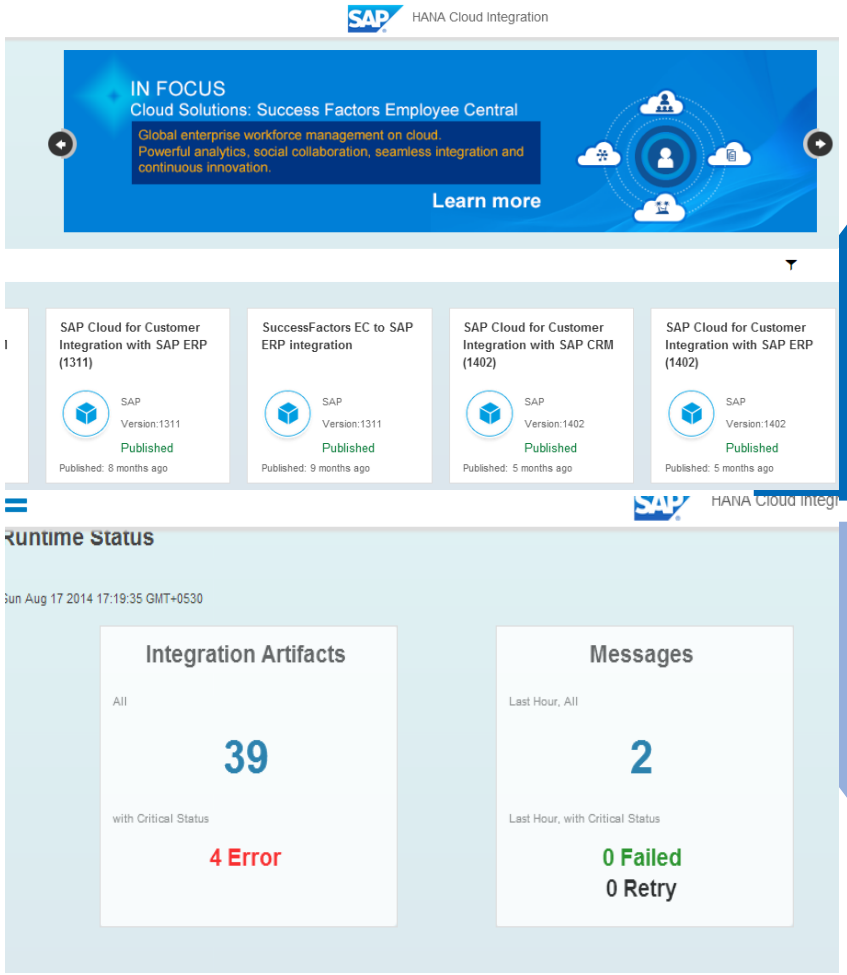
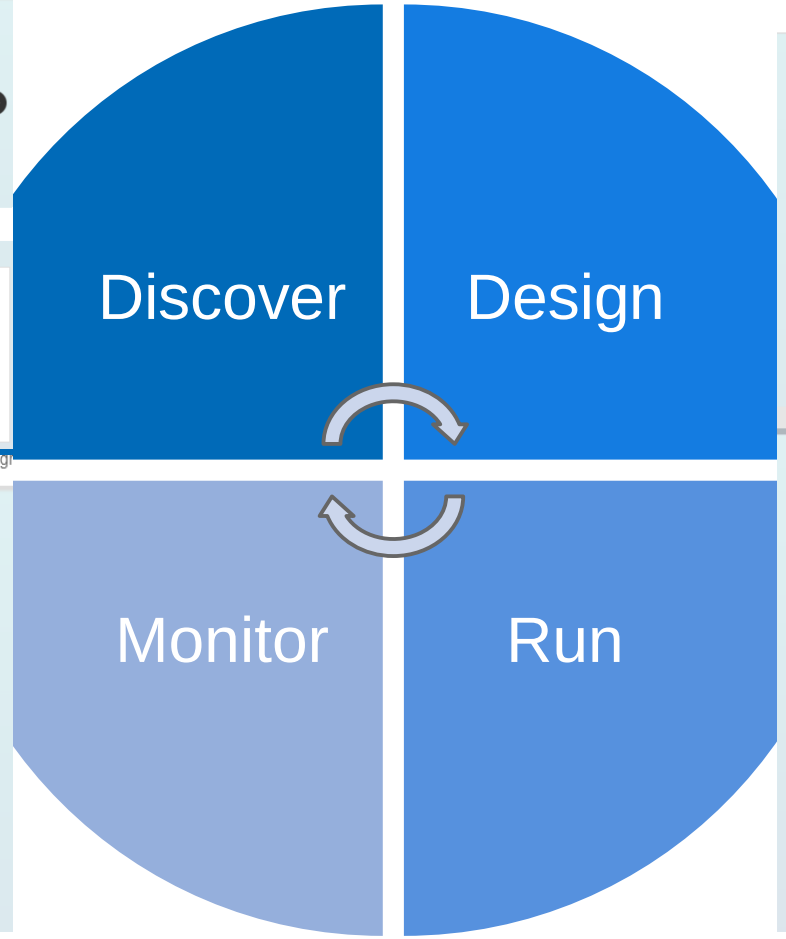
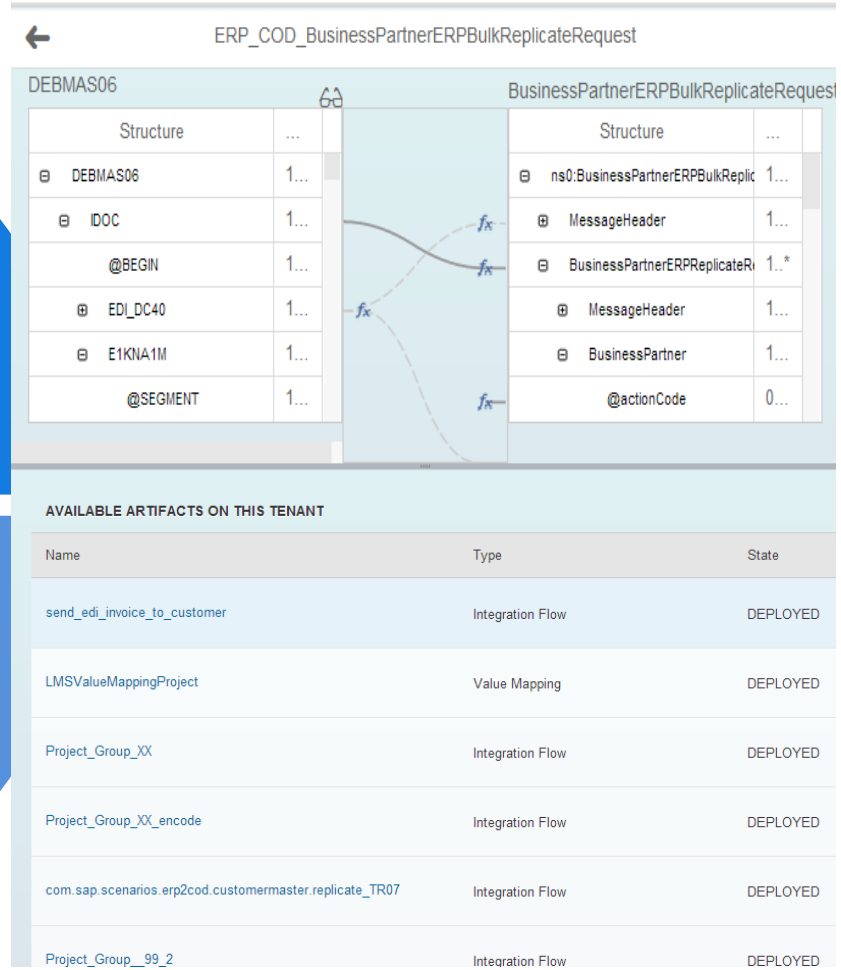
End-to-end Web tooling







https://cloudintegration.hana.ondemand.com

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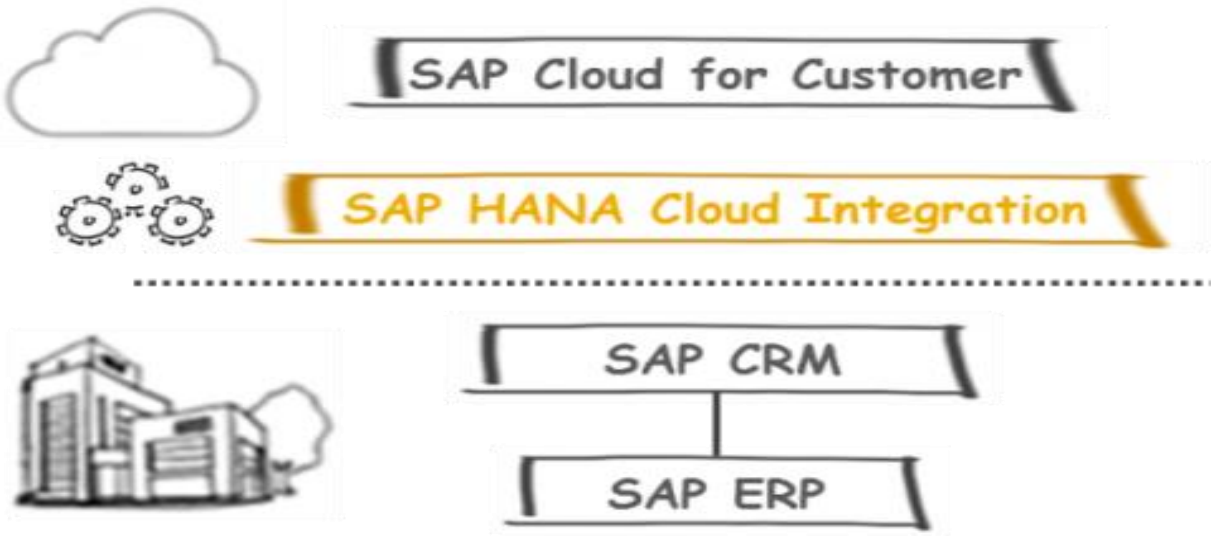
Customer examples (1)

Bentley

- Software company producing solutions for the design, construction, and operation of infrastructure (for architects, engineers...)
- **Goal:** Streamlining Bentley's global sales process with an intuitive UI, complete mobile solution, improved performance, and productivity tools, while keeping the data origin in SAP CRM



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Customer examples (2)

OWENS-ILLINOIS

- World's leading glass container manufacturer
- **Goal:** Cost-effective and secure business-to-government scenario in Peru to exchange eDocuments (invoices, credit and debit notes) for legal and tax compliance

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Customer examples (3)

- Public research university
- **Goal:** Differentiate itself from other educational institutions with technology
- Reduce workload for employees
- Automate reporting and data aggregation

"In working with SAP S/4HANA Finance, SAP SuccessFactors Employee Central, and SAP HANA Cloud Integration, it's all about contributing to our future-ready strategy. We are simplifying the way that technology is used, reducing paper-based processes, and creating time for our end users."

Peter Nikoletatos, Executive Director and Chief Information Officer, La Trobe University

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What you've learned in this unit

- Integration challenges in today's distributed world
- What SAP HANA Cloud Integration is
- How to discover, design, run, and monitor integration content with SAP HANA Cloud Integration
- How customers are using SAP HANA Cloud Integration today

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Thank you

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