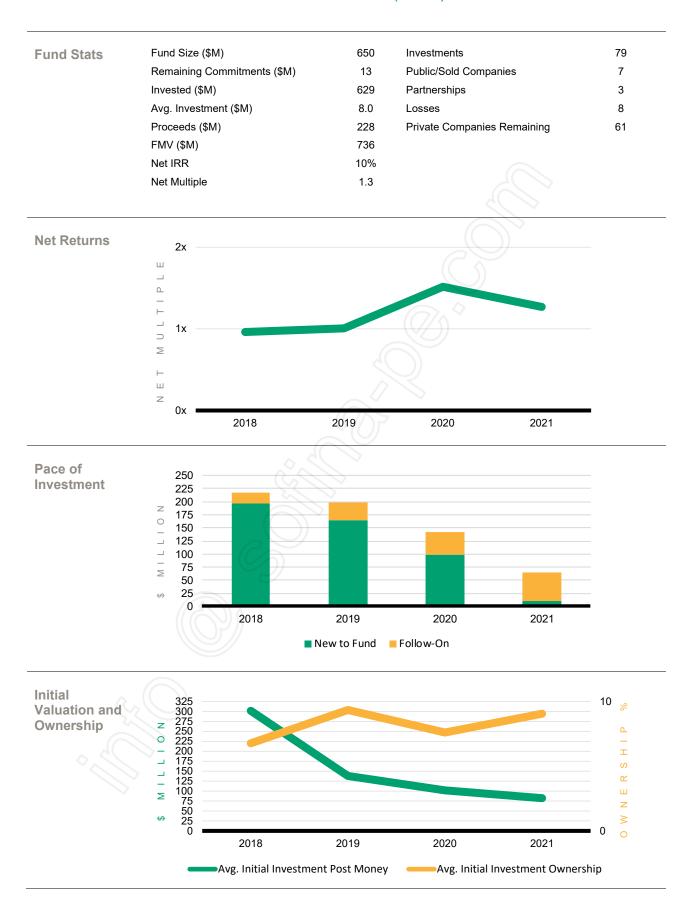
# **Ľ** SEQUOIA CAPITAL CHINA VENTURE VII (2018)



#### **Investment Summary**

iivestiiieiit ou	initial y							FMV (\$	SM)				
		#	Cost (\$I	M) %	, —	Reali	zed	Unrealized	Total	9,	6	Distrib	outed (\$M)
Consumer		6	53	8%	6	184	4	111	295	31	%		0
Healthcare		18	149	24	%	11		233	244	25	5%		0
TMT		48	404	64	%	17	•	358	375	39	9%		0
Other		4	12	29	6	16	;	12	28	3	%		0
■ Venture Fund	d	3	11	2%	6	0		29	29	3	%		0
ASC 740-10	Accrual							(7)	(7)	(1	%)		
	_	79	\$629	100	)%	\$22	18	\$736	\$964	10	0%		\$0
					an	Clou		Plus Al					
	Ekuaibao												
								DIP					
									Beam			D - 1	
(BTIVIX)	211000								Therapeu	ıπcs		Roiva	nt
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Technology	Recurren			Wak					Bioscieno				apeu
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									mLab)	Hi	T	ViGe	ene
							CITLINE					1	and and
8 6							FITURE						
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								Talk	Zhen Fur	nd V			
RLX Technolog	V						Starter	Alfilo					
KLX TECHNOLOG	у						Jtai tei	Allilo	Zhen Fur	iu VI	Ae	ergo	В

Visualization of portfolio allocation across sectors and within sector weighting of FMV by company. Where weighting is small, text wraps or is cut off given size of holdings.

	Portfolio Company Su	mmary	Ownership	Cost	Proceeds	Distributed	FMV	Product Dev	Early Sales	Rev Ramp	Cash Flow +
Sold / Public	Aergo			2	3						
	Beam Therapeutics			10			52				
	внт			1	1						
	Lanhu*			2	2						
	RLX Technology*			13	183		39				
	Roivant			12			39				
	Zhibu*			5	5						
Active	Kumquat Biosciences*	A biotech startup that focuses on treating cancer	9%	10			25				
	FITURE	Develops AI technology on home-gym experience	13%	13			18				
	Nova Technology	Insurance technology platform	14%	13			18				
	Pony AI*	End-to-end autonomous driving solution	1%	17			17				
	Encoo	A Robotic Process Automation provider in China	11%	16			16				
	Recurrent.Al	Digitization of conversational data	10%	14			14				
	OPay*	An African e-payment platform	2%	9			14				
	Beisen*	A SaaS based HR software	1%	9			14				
	Kuaidian*	Mobile reading/short form video app for teenagers in China	5%	18			14				
	ShouTi*	Structure-based drug discovery company	8%	13			13				
	UTC Therapeutics	A tumor cell therapies developer	13%	13			13				
	Cloudwise*	Application performance management SaaS	2%	9			13				
	Cullgen	Drug discovery and development company	10%	12			12				ı
	Micropoint Bioscience	Provider in microfluidics POCT market in China	6%	12			12				
	Conflux*	Next-generation blockchain consensus protocol		7	12		12				
	Agile Robots*	R&D and production of smart robots	3%	11			11				
	Starter	A US streetwear brand in China market	17%	11			11				
	Xiaobang Fintech*	WeChat-based insurance & wealth management	8%	8			11				
	Holomatic	L3 autonomous driving solutions provider	7%	11			11				
	Qingzhu	Light franchise company for hotels	10%	10			10				
	Tezan*	Online platform to link designers and customers	4%	10			10				
	Bouffalo Lab*	An AloT chip platform	5%	9			9				
	DIP	Pharmaceutical data intelligence service provider	14%	9			9				
	Ramen Talk*	Fast food company targeting new generations	5%	8			8				
	WakeData*	An integrated data hub provider	8%	8			8				
	Epic Bio	Develops regenerative medicine/ therapies	9%	8			8				
	QL Bio	Develops bi-specific peptide/protein drugs	14%	8			8				
	Easydatalink	A cloud platform providing tax reporting services	12%	8			8				
	DawnLight*	Sensors and Al for hospitals	10%	12			6				
	HifiBio*	Single B-cell screening for antibody discovery	2%	6			6				
	SIMCHA Therapeutics	A protein engineering company	4%	5			6				
	Silicon Therapeutics	Drug discovery company	13%	8	11		6				
	Jiliguala	English learning app for kids	8%	12			6				
	Atom Bioscience	Develops drugs for metabolic diseases and tumors	4%	6			6				
	Syrius Robotics	A developer of autonomous mobile robots	11%	6			6				
	iColor	Online marketplace for home renovation and design	7%	5			5				
	Huohuasiwei*	Online education platform for kids	2%	12			5				+
	Alfilo	IP management and operation company	8%	5			5				
	Taosdata*	An open-source big-data platform	5%	4			4				
	VoxelCloud*	Cloud hosting	1%	4			4				
	Skyline Therapeutics*_**	Gene and cell therapy company	3%	4			4				
	Wanzhu	WeChat mini-game developer	11%	4			4				
	ViGeneron	Develops gene therapy to cure ophthalmic diseases	11%	4			4				
	Kuaitu*	Logistics service provider for SMEs	7%	6			3				

	Graphcore*	Products that accelerate AI applications	0.1%	3		2	
	Medlinker*	Online hospital and patient management platform	0.1%	1		2	
	Project Norm*	A biotech company at formation stage	1%	1		1	
Seed/Passive	Relx*	Pod type e-cigarette seller	3%	3		30	
	WorkTrans	Workforce management software	4%	16		22	
	GDM/Bitmax (BTMX)	Develops and operates crypto exchange platforms	8%	3		18	
	Ekuaibao	Expense management and reimbursement SaaS	7%	16		16	
	Plus Al	Autonomous driving service provider in China	2%	12		12	
	Jike App	New media aggregating app	4%	11		9	
	MedTecX (FKA mLab)	Licenses in med-tech products	8%	9		9	
	SciNeuro Pharmaceuticals	An innovative biotech company	6%	8		8	
	V2food	A plant-based meat startup in Australia	2%	4		8	
	VIPKID Class	One-to-many online English courses for children	8%	12		5	
	4D Shoetech	Design and rendering software for shoes	5%	3		3	
	Double FS*	Engages in cross-border e-commerce business	2%	3		3	
	Yinyu	Real-time multiplayer singing game	3%	6		3	
	Lighthouse	Leading financial advisory service provider in China	2%	2		2	
Venture Fund	Zhen Fund V			7	0	23	
	Zhen Fund VI*			4		6	
	Mplus			0		0	
Loss	51 Zan			6		0	
	Beidian			12			
	DAD			2			
	Duolu			4		0	
	Flow			3	2		
	Freshlife (from Linlinyi)*			2			
	Neutral			2			
	XJCF			17	8		
	ASC 740-10 Accrual					(7)	
				629	228 0	736	

Financial data is main fund only \$M and may include non-GAAP adjustments.

<sup>\*</sup> Invested out of multiple funds \*\*FKA Geneception

#### **Exits**

The Partnership sold a portion of its holdings in **Conflux** and **RLX Technology** for \$6.1M and \$183.2M, resulting in a 5.1x and 17.7x return, respectively.

In March, a portion of **Silicon Therapeutics** was acquired by **Roivant** in a cash and stock transaction for \$57.9M, which resulted in a 3.8x return.

**Roivant**, a biotech company that develops innovative therapeutics, completed its IPO on the Nasdaq in October. The Partnership's cost basis was \$12.1M – a position that was worth \$39.4M on December 31, 2021, net of a lockup discount.

#### Write-downs/ Write-offs

The Partnership wrote down its position in **51 Zan**, **DawnLight**, **Duolu** and **VIPKID Class** during the second half of 2021. Additionally, the Partnership wrote down its position in **Beidian** and **DAD** to zero.

The Partnership also wrote off its position in Neutral.

# Follow-on Investments

During the second half of 2021, the Partnership made follow-on investments of \$30.0M in the following companies:

Company	\$M
Easydatalink	0.4
Ekuaibao	2.5
FITURE	4.1
MedTedX (FKA mLab)	2.5
Mplus	0.2
Nova Technology	2.5
Recurrent.AI	8.2
SciNeuro Pharmaceuticals	4.1
ShouTi	3.3
Syrius Robotics	1.0
Zhen Fund VI	1.2