

Steven Lanciotti

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Date available to begin work: Immediately

SUMMARY STATEMENT

Highly analytical and mission-driven professional with over 8 years of experience in data analytics, risk management, and economic analysis supporting national security objectives. Proven track record of leading cross-functional teams to deliver actionable intelligence and insights to federal agencies, including the Cybersecurity and Infrastructure Security Agency (CISA). Holds a master's degree in economics and currently pursuing a master's in data science.

PROFESSIONAL SKILLS

Education	Bachelor of Art in Economics from Siena College; Master of Science in Applied Economics from Johns Hopkins University
Employment	I'm self-motivated and dedicated to advancing national security objectives through hard work, critical thinking, and strategic problem-solving. I'm a strong team player who leads with the belief that if a team member is underperforming, it is the leader's responsibility to provide training, mentorship, and clear expectations.
Personal	I believe my success stems more from a strong work ethic and open-mindedness than from education alone. I approach challenges head-on and prioritize thoughtful analysis rather than jumping to conclusions.

PROFESSIONAL WORK EXPERIENCE

Senior Supply Chain Analyst, December 2020 – Present

Booz Allen Hamilton, Charleston, SC

Job Type: 40 hours per week, Full-Time

Supervisor: Doug Palmer, (404) 589-5046

- Led a 12-member team in conducting comprehensive supply chain risk analyses on companies, products, and markets for the Cybersecurity and Infrastructure Security Agency (CISA). Our work identified key vulnerabilities and threats, enabling targeted mitigation strategies to strengthen critical infrastructure and bolster supply chain resilience.
- Developed and launched a new Entity Profile Assessment (EPA) methodology and product offering, generating net new revenue for the company. This product delivers actionable risk analysis—covering areas such as cyber hygiene and Foreign Ownership, Control, and Influence (FOCI)—and includes data analytic dashboards for trend analysis.
- Spearheaded the development of a dynamic database integrating structured and unstructured data sources for sector and sub-sector risk assessments. This innovation improved the accuracy of risk evaluations and significantly reduced analysis time, enabling more informed, data-driven decisions by leadership.
- Created and optimized data analytics workflows using Python, SQL, and VBA, which reduced analysis time and introduced over five new analytic products. These efficiencies increased team capacity and improved the quality and turnaround time of risk assessments for senior leadership.
- Designed and implemented Power BI dashboards and data visualization tools to support analytics on critical minerals, commodities, and shared suppliers in emerging technology supply chains. These tools improved the identification of vulnerabilities and enabled a more proactive approach to risk management.

OTHER WORK EXPERIENCE

Senior Consultant, April 2017 – December 2020

U.Group, Washington, DC

Job Type: 40 hours per week, Full-Time

Supervisor: Khalid Hassouneh, (123) 456-7890

- Spearheaded the development of a comprehensive risk model to assess the health of companies within the defense industrial base, directly supporting strategic decision-making for senior leadership at the Department of Defense.
- Automated key analytical processes using Excel, SQL, and Python, significantly improving efficiency and accuracy. This automation streamlined daily tasks, reduced manual errors, and enabled faster, more reliable analysis.
- Conducted in-depth analysis of merger and acquisition (M&A) activity, evaluating potential national security impacts and supporting efforts to ensure resilience across the defense sector.

Financial Analyst, June 2014 – August 2016

NBT Bank, Norwich, NY

Job Type: 40 hours per week, Full-Time

Supervisor: Timothy Brenner, (607) 337-6136

- Produced a comprehensive financial report analyzing the impact of the Department of Labor's new "Conflicts of Interest" regulation on all brokerage retirement business lines.
- Analyzed the effects of equity and bond market movements on revenue and identified underlying organic growth across various business segments.
- Performed stress testing of market and economic scenarios to support 2016 budget planning and inform strategic decisions for each line of business.

EDUCATION

Bachelor of Art in Economics, May 2014

Siena College, Loudonville, NY, GPA 2.97

Master of Science in Applied Economics, May 2018

Johns Hopkins University, Washington, DC, GPA 3.73

Master of Science in Information and Data Science, May 2026

University of California – Berkeley, Online

CERTIFICATIONS/ACHIEVEMENTS

Data Analytics & Visualization Certificate, March 2020

George Washington University, Washington, DC

VOLUNTEER EXPERIENCE / COMMUNITY SERVICE

Eagle Scout, 2009

Garden City, NY

Cleared and established over 100 yards of walking and biking trails in the Long Island Greenbelt Trail.

Youth Hockey League, 2015

Norwich, NY

Helped the local YMCA establish a youth hockey league in Norwich, NY.

Volunteer with Wreaths Across America, 2023-2024

Charleston, SC

Volunteered with Wreaths Across America where we laid wreaths at headstones of fallen veterans during the holiday season.

Fostering with Dusty Tails Animal Rescue, 2025

Charleston, SC

Fostered abandoned or at risk dogs