



STEVEN WILLIAMS

PROJECT MANAGER

PERSONAL BACKGROUND

I am a project/marketing manager with vast knowledge of insurance sales, portfolio management, customer service, asset preservation, marketing, ad campaign design, appraiser management, and B2B client interactions. I seek a position in which I can utilize an outstanding work environment and maximize my talents to produce an efficient product.

WORK EXPERIENCE

Claims Representative

Federated Insurance | January 2022 - present

- Conduct day-to-day portfolio management, planning, and implementation across multiple accounts
- Create and maintain functional relationships with clients

Marketing Manager/Property Preservation Rep

Nations Holding Company | May 2020 - Jan 2022

- Managed complex portfolios with properties from start to finish
- Collaborated with vendors to plan repairs and maintain properties across the US
- Created ads designed to attract vendors to our network

EDUCATIONAL HISTORY

Park University

BA Business Administration Marketing | Aug 2018 - Dec 2019

- Studied business systems and concepts
- Associates Degree in Business Arts
- Member of National Society of Leadership & Success

Certifications

| 2021 - Present

- Google Ads Display Certification
- Google Analytics
- In process of learn high-level programming language Python, Javascript, and Web3



CONTACT ME AT

-  Overland Park Kansas
-  Steven.williams22722@gmail.com
-  www.linkedin.com/in/stevencw72
-  816-718-0609

SKILLS SUMMARY

- Project Management
- Portfolio Management
- Client Interaction
- Customer Service
- B2B Negotiation
- Organization

PERSONAL ACHIEVEMENTS

-  Gaming project creating custom servers and discords for clients.
-  Shoe resell project that generated an average 260% profit per sale.
-  Designed marketing campaign for a music project that generated 25,000 streams in the first month.