



Alinta Sales Tool


Login to the Alinta Sales Tool

Username [Change user](#)Password: [Forgot password?](#)

Home page, Joan AE Offshore Onshore Sales Agent

⌵ ⌵ ⌵

Welcome JoanAll times displayed are AEST 9:00 AM



Alinta Sales Tool

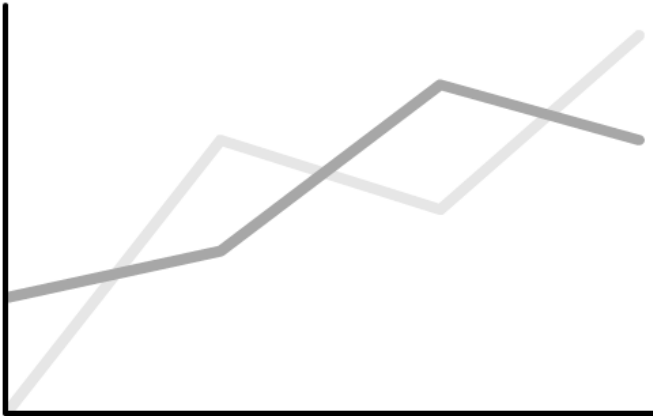
[Sales](#)[Dashboard](#)[Messages](#)


New sale

Account

Good morning Joan.

Keep up the great work, if you meet todays target you will be on track to beat last weeks sales






You have 10 new internal messages

3 training modules to complete

Alinta has some new products for Queenslanders

Say hi to your new team members, Jay, Sammy, and Bec



Welcome Joan

All times displayed are AEST 9:00 AM



Alinta Sales Tool

[Sales](#)[Dashboard](#)[Messages](#)

New sale

Account

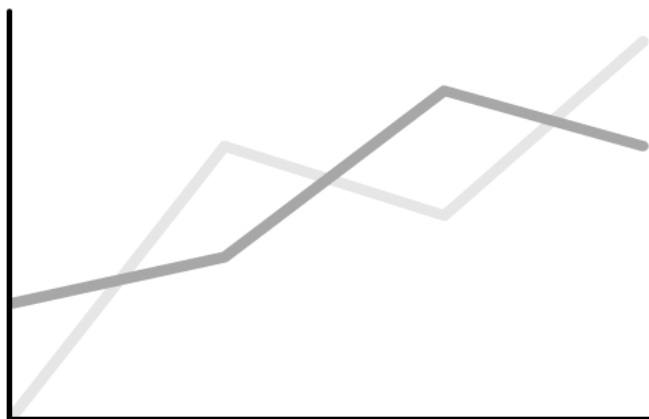
New Sale

Search

Saved Sales

Campaigns

Morning Joan.

If you meet today's target you
will beat last week's sales

You have 10 new internal messages
3 training modules to complete
Alinta has some new products for Queenslanders
Say hi to your new team members, Jay, Sammy, and Bec



Welcome Joan

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Alinta Sales Tool

[Sales](#)[Dashboard](#)[Messages](#)

New sale

Account

Quick search

Search via, Customer ID, NMI, MIRN, Postcode, Address

Search

Joan can search via
customer ID, NMI, MIRN
Postcode and Address.

AE sales agents only

Welcome Joan

All times displayed are AEST 9:00 AM



Alinta Sales Tool

[Sales](#)[Dashboard](#)[Messages](#)

New sale

Account

Quick search

13 fake street fitzroy 3054 victoria

Search

Electricity

14% less than Victorian Default Offer

\$1221 estimated annual bill Incl. of GST **

Based on a residential customer who consumes 4000kWh a year on a single rate tariff in the Citipower network. The lowest annual price is \$1221 Incl. of

Gas

\$1243 estimated annual bill Incl. of GST. Based on an average usage of 3775MJ/month in the Australian Gas Networks network.*

Joan can search via
customer ID, NMI, MIRN
Postcode and Address.

AE sales agents only

Welcome Joan

All times displayed are AEST 9:00 AM



Alinta Sales Tool

[Sales](#)[Dashboard](#)[Messages](#)

New sale

Account

Get started

Are you an existing Alinta energy customer?

☐ YES☐ NO

Step 1 of 5

Step 2: Your products

Step 3: Your details

Step 4: Your concessions

Step 5: Accept, Review, Confirm

THE SALES FUNNEL
COMPONENT

WHO ARE YOU

WHAT WOULD YOU
LIKE US TO HELP YOU
WITH TODAY?



New sale

Account

Get started

Are you an existing Alinta energy customer?

☒ YES ☐ NO

How can we help you today?

☐ New customer sign up ☐ Moving home ☐ Add a Property ☐ Add a Fuel ☐ Change Plan

☐ Add or update a concession ☐ Disconnect

Step 1 of 5

THE SALES FUNNEL COMPONENT

WHO ARE YOU

WHAT WOULD YOU LIKE US TO HELP YOU WITH TODAY?

Step 2: Your products

Step 3: Your details

Step 4: Your concessions

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How can we help you today?

☒ New customer sign up ☒ Moving home ☐ Add a Property ☐ Add a Fuel ☐ Change Plan

☐ Add or update a concession ☐ Disconnect

Step 1 Your connection

Before I begin, i need to advise you this call may be recorded for verification and coaching purposes. Is that ok?

☒ Yes ☐ No

Customer ID	First name	Last name	Date of birth
<input type="text" value="12345678909"/>	<input type="text" value="Karen"/>	<input type="text" value="Doe"/>	<input type="text" value="01/09/1990"/>

What address would you like connected?

Q

Step 1 of 5

Save

Next

Step 2: Your products

Step 3: Your details

Step 4: Your concessions

Step 5: Accept, Review, Confirm

THE SALES FUNNEL COMPONENT

WHO ARE YOU

WHAT WOULD YOU LIKE US TO HELP YOU WITH TODAY?

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Alinta Sales Tool

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Step 1 Your connection

Before I begin, i need to advise you this call may be recorded for verification and coaching purposes. Is that ok?

☒ Yes☐ No

Customer ID

12345678909

First name

Karen

Last name

Doe

Date of birth

01/09/1990

What address would you like connected?

Please enter your address



Step 1 of 5

Save

Next

Step 2: Your products

Step 3: Your details

Step 4: Your concessions

Step 5: Accept, Review, Confirm

Don makes an
outbound sales call


Don asks the customer
a few high level
questions to help him
understand how best
to service the
customer.

Don wants to provide
the customer with a
product that will best
service his needs

Joan Holloway, Alinta Energy Star Sales Agent

Welcome Joan

All times displayed are AEST 9:00 AM



Alinta Sales Tool

Sales

Dashboard

Messages

New sale

Account

Get started

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Step 1 Your connection

Before I begin, i need to advise you this call may be recorded for verification and coaching purposes. Is that ok?

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☐ No

Customer ID

First name

Last name

Date of birth

12345678909

Karen

Doe

01/09/1990

What address would you like connected?

13 fake st fitzroy 3065

Step 1 of 5

Save

Next

Step 2: Your products

Step 3: Your details

Step 4: Your concession

Step 5: Accept, Review, Confirm

Joan Holloway, Alinta Energy Star Sales Agent

Welcome Joan

All times displayed are AEST 9:00 AM

Alinta Sales Tool

Sales

Dashboard

Messages

New sale

Account

Fitzroy 3065 X

Add +

Are you an existing Alinta energy customer?

☒ YES

☐ NO

How can we help you today?

☒ New customer sign up

☒ Moving home

☐ Add a Property

☐ Add a Fuel

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☐ Disconnect

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☐ No

Customer ID

First name

Last name

Date of birth

12345678909

Karen

Doe

01/09/1990

What address would you like connected?

13 fake st fitzroy 3065

Step 1 of 6

Save

Next


Step 2: Your products

Step 3: Your disconnection

Step 4: Your details

Step 5: Your concession

Step 6: Accept, Review, Confirm, &



Alinta Sales Tool

[Sales](#)[Dashboard](#)[Messages](#)

New sale

Account

Fitzroy 3065 X

Add +

Your connection

Edit

Existing customer

YES (12345678909)

Name

Karen Doe 01/09/1990

Sales type

Move home

New address details

13 Fake STREET, FITZROY, VIC, 3065

Step 2 Your products

Does your property have electricity and gas or electricity only

☐ Electricity & Gas

☒ Electricity only

☐ Gas

HomeDeal Electricity

Simple & competitive electricity

Electricity

14% less than Victorian Default Offer

\$1221 estimated annual bill Incl. of GST **

Based on a residential customer who consumes 4000kWh a year on a single rate tariff in the Citipower network. The lowest annual price is \$1221 Incl. of GST. Your bill will differ based on your

[HomeDeal Electricity Rates](#)

[Energy Fact Sheets](#)

Flexible Payment Options

No lock in contracts or exit fees

Access Rewards Shop discounts

Sports Pack Electricity

Includes Kayo Basic, valued at up to \$300

Electricity

14% less than Victorian Default Offer

\$1221 estimated annual bill Incl. of GST **

Based on a residential customer who consumes 4000kWh a year on a single rate tariff in the Citipower network. The lowest annual price is \$1221 Incl. of GST. Your bill will differ based on your

[Sports Pack Electricity Rates](#)

[Energy Fact Sheets](#)

Flexible Payment Options

No lock in contracts or exit fees

Access Rewards Shop discounts

Show more products and plans

Step 2 of 6

Back

Save


Next

Step 3: Your disconnection

Step 4: Your details

Step 5: Your concession

Step 6: Accept, Review, Confirm, &



Alinta Sales Tool

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New sale

Account

Fitzroy 3065 X

Add +

Your connection

Edit

Existing customer

YES (12345678909)

Name

Karen Doe 01/09/1990

Sales type

Move home

New address details

13 Fake STREET, FITZROY, VIC, 3065

Step 2 Your products

Does your property have electricity and gas or electricity only

☐ Electricity & Gas

☒ Electricity only

☐ Gas

✓

HomeDeal Electricity

Simple & competitive electricity

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[Energy Fact Sheets](#)

Flexible Payment Options

No lock in contracts or exit fees

Access Rewards Shop discounts

Step 2 of 6

Back

Save

Next

Step 3: Your disconnection

Step 4: Your details


Step 5: Your concession

Step 6: Accept, Review, Confirm, &

Joan Holloway, Alinta Energy Star Sales Agent

Welcome Joan

All times displayed are AEST 9:00 AM

 Alinta Sales Tool

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[New sale](#) [Account](#)

Fitzroy 3065 X [Add +](#)

Your connection [Edit](#)

Existing customer
YES (12345678909)

Sales type
Move home

Name
Karen Doe 01/09/1990

New address details
13 Fake STREET, FITZROY, VIC, 3065

Your products [Edit](#)

Connection type
Electricity

Plan chosen
HomeDeal Electricity

Step 3 Your disconnection

Disconnect your old address

☐ Yes ☒ No

Step 3 of 6

[Back](#) [Save](#) [Next](#)

Existing Customers

New Disconnection Step

Step 4: Your details


Step 5: Your concession

Step 6: Accept, Review, Confirm, &

Joan Holloway, Alinta Energy Star Sales Agent

Welcome Joan

All times displayed are AEST 9:00 AM

 Alinta Sales Tool [Sales](#) [Dashboard](#) [Messages](#) [New sale](#) [Account](#)

Fitzroy 3065 X [Add +](#)

Your connection [Edit](#)

Existing customer
YES (12345678909)

Name
Karen Doe 01/09/1990

Sales type
Move home

New address details
13 Fake STREET, FITZROY, VIC, 3065

Your products [Edit](#)

Connection type
Electricity

Plan chosen
HomeDeal Electricity

Your disconnection [Edit](#)

Disconnect your old address?
NO

Step 4 Your details

DOB
28/02/1995

Primary number
0435884488

Alternative number
0415522787

Email address
karen.doh@gmail.com

ID type
Drivers license

Driver licence state
Victoria

Driver licence number
123456789

Expiry date
28/02/1995

☐ Use a different postal address

6 sabason court doncaster east 3109

Preferred contact method

☐ Email ☐ Postal ☐ Primary contact number

Billing

Choose your bill frequency
Monthly

Is bill smoothing required

☐ Yes ☐ No

Payment method

☐ Default ☐ Direct debit

Billing options

☐ Email ☐ Postal

☐ Add a secondary contact

Consent

☒ I confirm that I am authorised to provide the personal details presented and I consent to my information being checked with the document issuer or official record holder via third party systems for the purpose of confirming my identity.

Step 4 of 6

[Back](#) [Save](#) [Next](#)

Step 5: Your concession

Step 6: Accept, Review, Confirm, Submit

Existing Customers


Most of this information is prefilled and can be updated if required

But, Billing and payment method must be selected

Joan Holloway, Alinta Energy Star Sales Agent

Welcome Joan

All times displayed are AEST 9:00 AM

 Alinta Sales Tool

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New sale Account

Fitzroy 3065 X Add +

Your connection [Edit](#)

Existing customer
YES (12345678909)

Sales type
Move home

Name
Karen Doe 01/09/1990

New address details
13 Fake STREET, FITZROY, VIC, 3065

Your products [Edit](#)

Connection type
Electricity

Plan chosen
HomeDeal Electricity

Your disconnection [Edit](#)

Disconnect your old address?
NO

Your details [Edit](#)

Personal details

Date of birth: 04/09/1968

Primary number 04357884488

Alternate number: 04357884488

Email address: karen.doh@gmail.com

ID type: Drivers licence

ID state: VIC

ID number: 045755123

ID expiry: 25 Jan 2026

Credit check: PASSED

Postal address: 6 Sabason Court,
DONCASTER EAST
VIC 3109

Contact details

Bill frequency: Monthly

Bill smoothing: Yes

Payment method: Default

Billing options: Postal

Contact method: Postal

Secondary contact: No

Consent: Yes

Step 5 Your concessions

Concessions

Does anyone at this address require life support or uses medical equipment that uses electricity?
☐ Yes ☒ No

Does anyone at this address require life support or uses medical equipment that uses gas?
☐ Yes ☒ No

Do you have a medical condition that requires medical heating and or cooling?
☐ Yes ☒ No

Do you hold a concession card?
☒ Yes ☐ No

Concession type
Centrelink Health Care Card

Concession card number
303 908 136K

Expiry date
28/02/1995

Step 5 of 6

Back

Save

Next

Step 6: Accept, Review, Confirm, &

EIC / Product Advice for non Vic



Alinta Sales Tool

[Sales](#)[Dashboard](#)[Messages](#)[New sale](#)[Account](#)Fitzroy 3065 X [Add +](#)

Your connection

[Edit](#)**Existing customer**
YES (12345678909)**Name**
Karen Doe 01/09/1990**Sales type**
Move home**New address details**
13 Fake STREET, FITZROY, VIC, 3065

Your products

[Edit](#)**Connection type**
Electricity**Plan chosen**
HomeDeal Electricity

Your disconnection

[Edit](#)**Disconnect your old address?**
NO

Your details

[Edit](#)

Personal details

Date of birth: 04/09/1968
Primary number 04357884488
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Email address: karen.doh@gmail.com
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ID expiry: 25 Jan 2026
Credit check: PASSED
Postal address: 6 Sabason Court,
DONCASTER EAST
VIC 3109

Contact details

Bill frequency: Monthly
Bill smoothing: Yes
Payment method: Default
Billing options: Postal
Contact method: Postal
Secondary contact: No
Consent: Yes

Concessions

[Edit](#)**Life support required for electricity?**
No

Concession

Type: Centrelink Health Care Card**Life support required for gas?**
No**Number:** 303908136K**Medical cooling and or heating required?**
No**Expiry** 20/03/2021

Step 6: Accept, Review, Confirm, Submit

EIC / Product Advice for non Vic

Explicit Informed Consent - Residential - Victoria

Alinta Energy may pay commissions to the marketing representative as a result of you entering into this energy contract. By signing this document I acknowledge that I have read understood and consented to the following conditions for the Alinta Energy plan.



Please confirm that you understand and agree to each of the following:

By ticking this box, you confirm that you have read, understood and consented to the following:

You are consenting to enter into a market retail contract with Alinta Energy for the supply of electricity and for Alinta Energy to obtain information from the market operator to set up or transfer your energy supply from your current retailer to Alinta Energy.

You have a 10 business day cooling-off period to cancel this contract. This begins the first business day after you receive your welcome pack. Cancellation details are set out in the welcome pack.

This offer is subject to a credit check by Equifax or Illion.

Alinta Energy collects, uses and discloses your personal and credit information in accordance with its Privacy and Credit Policies, which can be found on our website at www.alintaenergy.com.au

The rates are based on Alinta Energy's relevant market tariffs, which may change. If you are a solar customer, the solar feed-in tariff may also change. Alinta Energy will notify you in advance of any price variation in accordance with applicable laws.

If Alinta Energy is able to obtain actual monthly metering data, you agree to receive your electricity bills monthly. You can opt-out and select quarterly billing at anytime by contacting Alinta Energy.

Alinta Energy may contact you to confirm you have understood and consented to this contract.

Energy Fact Sheets with the key information for this offer are available on Alinta Energy's website at www.alintaenergy.com.au/vicefs or on request.



By ticking this box, you confirm that you have read, understood and consented to the following:

Do you agree to Alinta Energy contacting you from time to time, including through electronic means and/or by telephone, to keep you informed about Alinta Energy's products and offers, even after your energy plan ends. You can opt out at any time by contacting Alinta Energy.

Step 6 of 6

[Back](#)[Save](#)[Next](#)



Alinta Sales Tool

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Your connection

[Edit](#)

Existing customer

YES (12345678909)

Name

Karen Doe 01/09/1990

Sales type

Move home

New address details

13 Fake STREET, FITZROY, VIC, 3065

Your products

[Edit](#)

Connection type

Electricity

Plan chosen

HomeDeal Electricity

Your disconnection

[Edit](#)

Disconnect your old address?

NO

Your details

[Edit](#)

Personal details

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Primary number 04357884488
Alternate number: 04357884488
Email address: karen.doh@gmail.com
ID type: Drivers licence
ID state: VIC
ID number: 045755123
ID expiry: 25 Jan 2026
Credit check: PASSED
Postal address: 6 Sabason Court,
DONCASTER EAST
VIC 3109

Contact details

Bill frequency: Monthly
Bill smoothing: Yes
Payment method: Default
Billing options: Postal
Contact method: Postal
Secondary contact: No
Consent: Yes

Concessions

[Edit](#)

Life support required for electricity?

No

Concession

Type: Centrelink Health Care Card

Life support required for gas?

No

Number:

303908136K

Medical cooling and or heating required?

No

Expiry

20/03/2021

Step 6: Accept, Review, Confirm, Submit

[View](#)

Explicit informed consent summary

EIC Residential - Victoria

Customer has read and accepted the EIC

Step 5 of 5

[Back](#)[Save](#)[Submit](#)



Alinta Sales Tool

[Sales](#)[Dashboard](#)[Messages](#)[New sale](#)[Account](#)

Fitzroy 3065 X

[Add +](#)

Thank you,
your application has been received

Your application number
UATQ0001138

Quote this to save time if you need to
contact us.

What happens now

Your application will be credit checked. Once it's approved, we'll send your Business Plus welcome packs. If it's not approved, we'll write a letter to tell you. And if you're moving properties, we'll phone or email you.

You'll get a text message and an email confirming your details and next steps.

Thanks again for choosing Alinta Energy. Please check your email and messages for next steps.

Thanks again for choosing Alinta Energy. Please check your email and messages for next steps.