

Peer to Peer Lending: Optimal Decisions for Investors and Lending Companies

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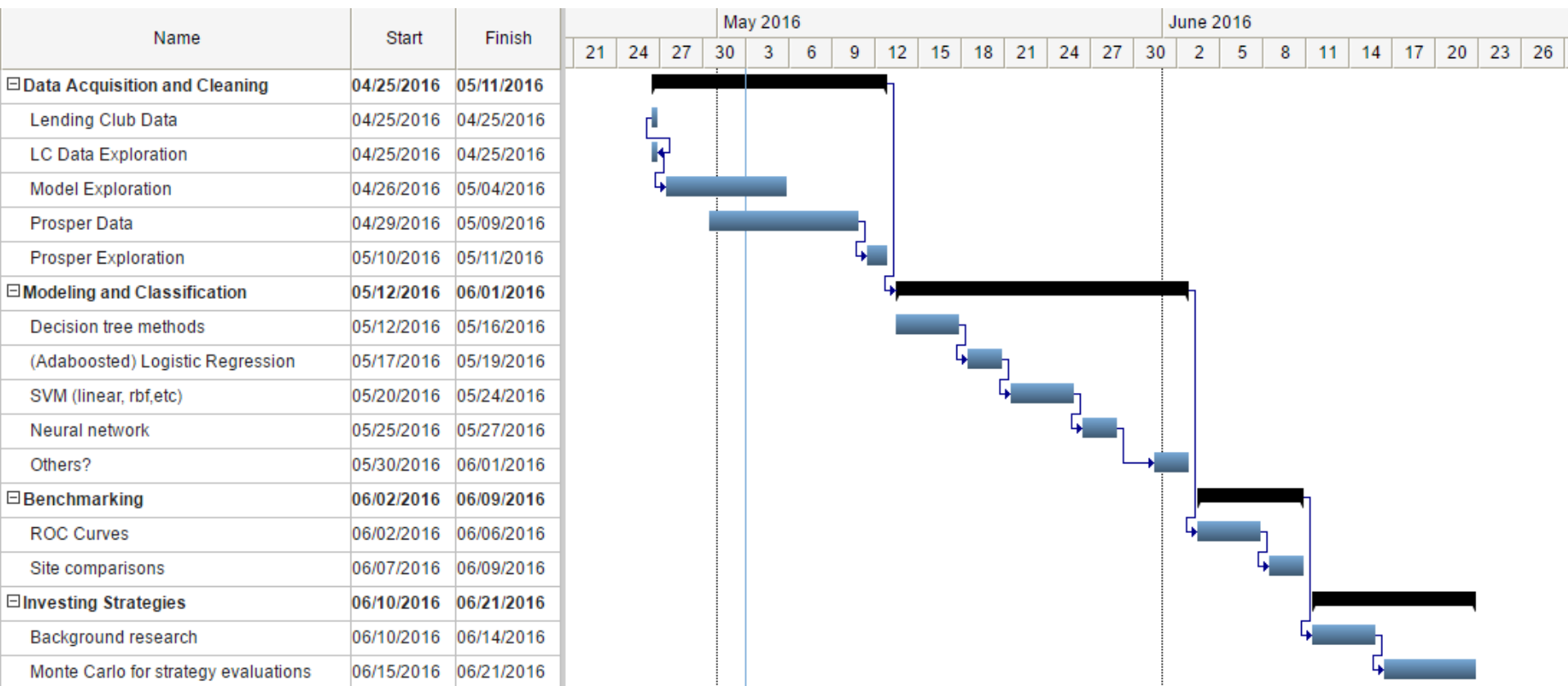


Background

Various companies created to crowdfund personal loans (Lending Club, Prosper, etc).

- How to best identify good/bad loans?
- How do different sites compare?
- What information matters? What is the “best” site?
- Can we improve on company’s internal score?
- How do investment strategies compare?

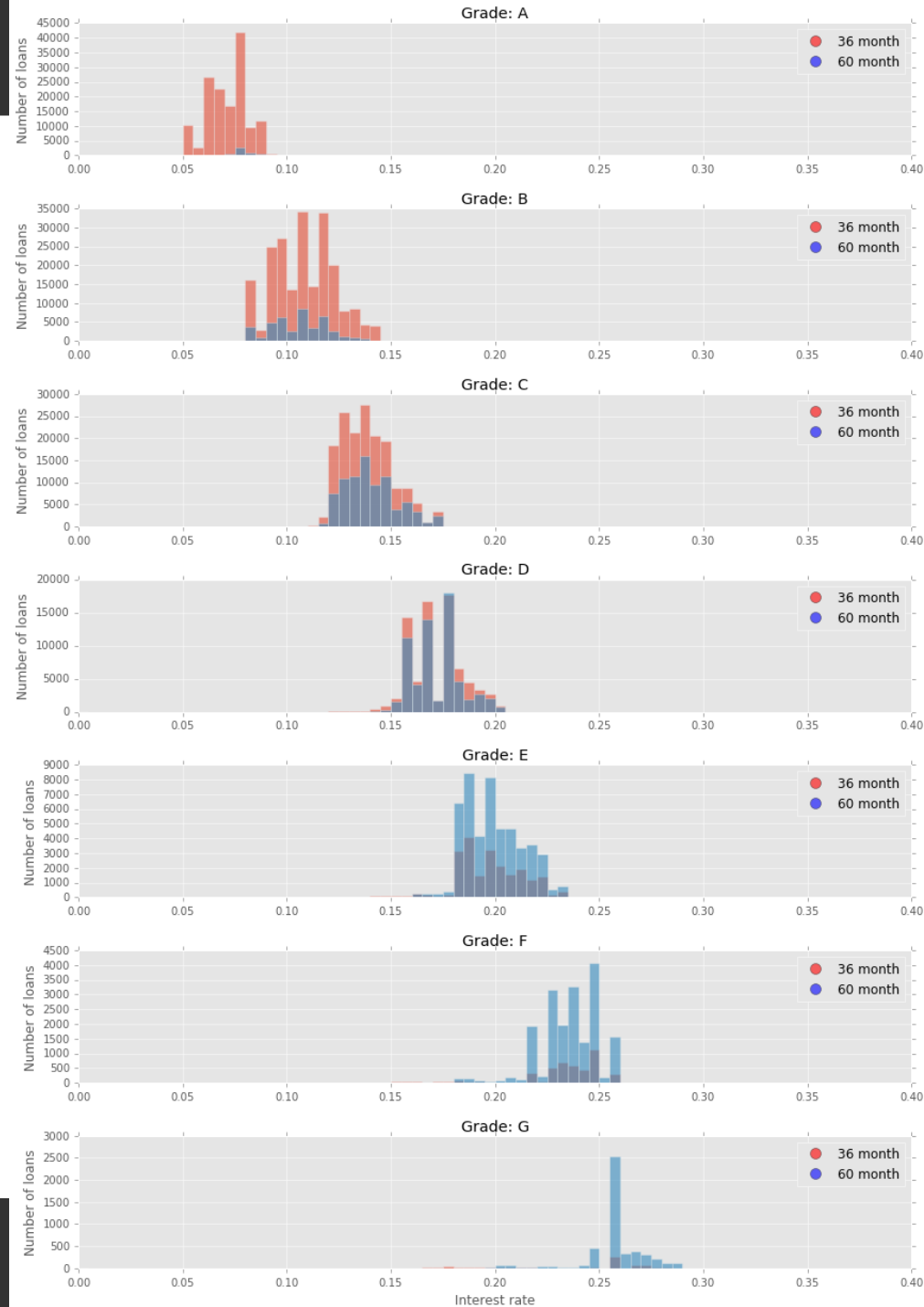
Research Plan



Note: plan does not include ~3 weeks of travel in May (conference, family stuff, etc), so actual completion time is mid- to late-July.

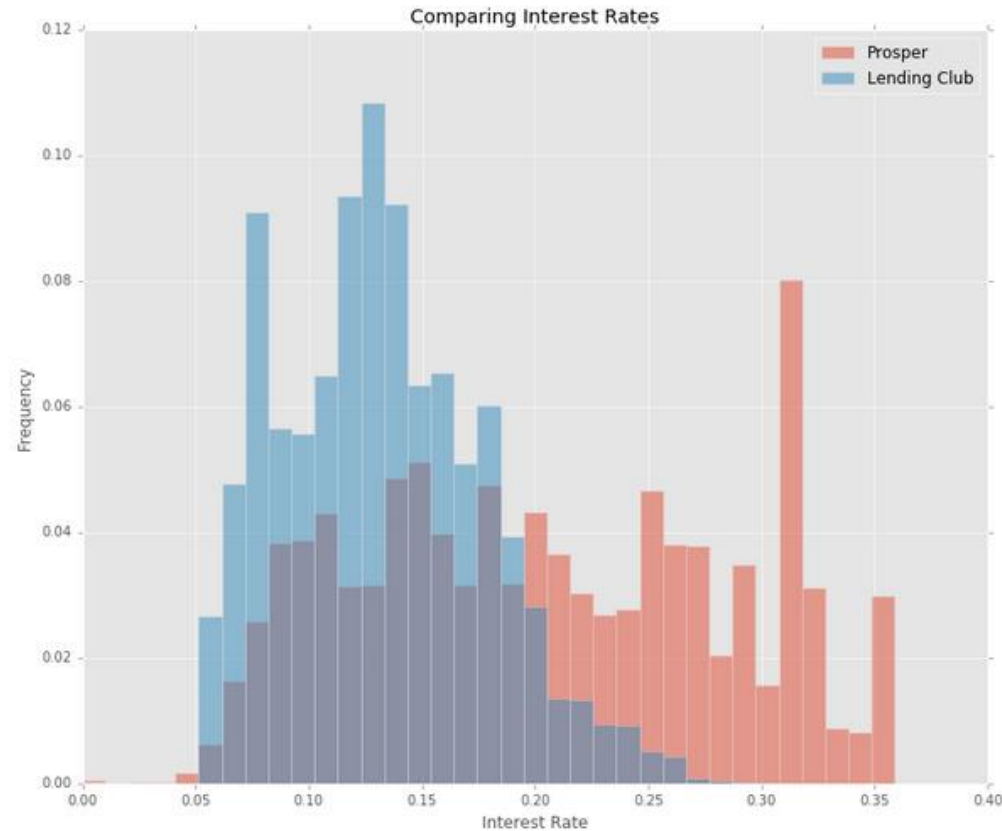
Previous Work

- Lending Club (LC) data acquisition/prep
- Exploratory analysis
- Early tests of various classifiers (limited dimensions)



Progress

- Obtained Prosper data
 - Database merging problem: loan histories and loan applications don't have matching identifiers
 - Less records than LC (~100k vs 800k) but much more application data



	Lending Club	Prosper
Records	800k	100k
Useful columns	100	500
Max Interest	29%	36% *
Bad loan rate	6.10%	13.80%

Preliminary Classification Results

- Lending Club data only, with 32 columns
- However, ROC curve may not be the best metric for performance evaluation