Peer to Peer Lending: Optimal Decisions for Investors and Lending Companies

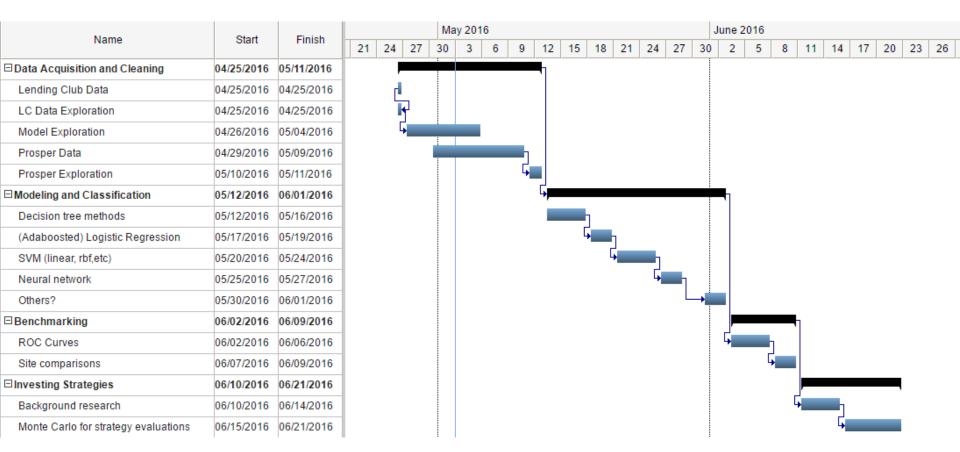
Jacob Stinnett May 3, 2016

Background

Various companies created to crowdfund personal loans (Lending Club, Prosper, etc).

- How to best identify good/bad loans?
- How do different sites compare?
- What information matters? What is the "best" site?
- Can we improve on company's internal score?
- How do investment strategies compare?

Research Plan



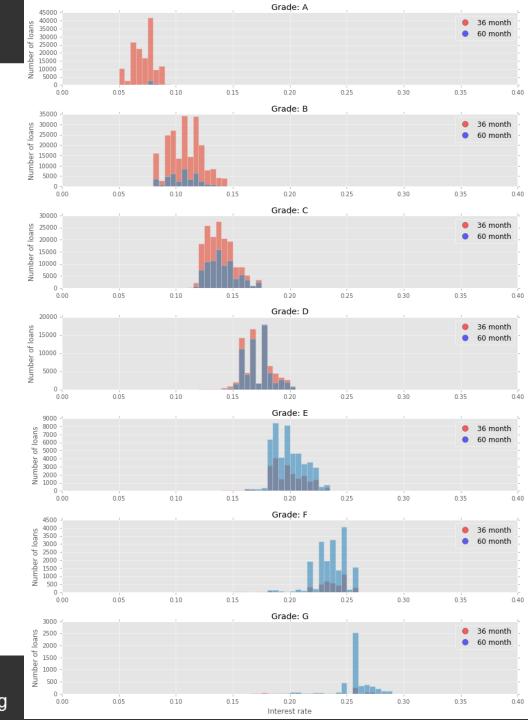
Note: plan does not include ~3 weeks of travel in May (conference, family stuff, etc), so actual completion time is mid- to late-July.

Previous Work

 Lending Club (LC) data acquisition/prep

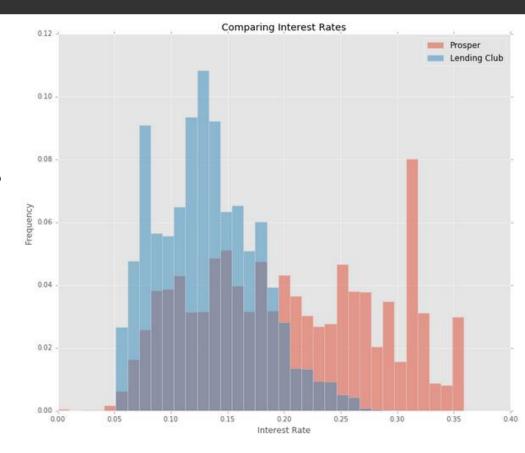
Exploratory analysis

 Early tests of various classifiers (limited dimensions)



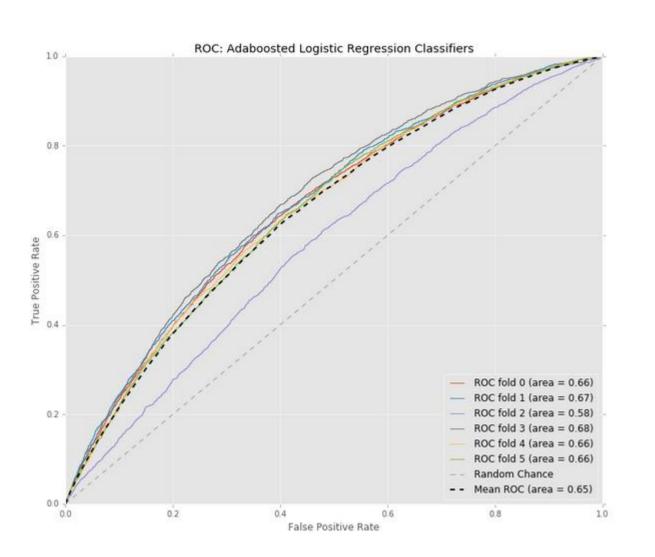
Progress

- Obtained Prosper data
 - Database merging
 problem: loan histories
 and loan applications
 don't have matching
 identifiers
 - Less records than LC (~100k vs 800k) but much more application data



	Lending Club	Prosper	
Records	800k	100k	
Useful columns	100	500	
Max Interest	29%	36% *	
Bad loan rate	6.10%	13.80%	

Preliminary Classification Results: LC



Lending Club data, 32 features

However, ROC curve may not be the best metric for performance evaluation!