John Smith

age: 19

residence: Columbia, SC

education: Pursuing Bachelors Degree

occupation: Student

marital status: Single, without kids



I love going to class and getting there on time.

I like to go to class, study, and hang out with my friends.

Criteria For Success:

To get to class on time

. Do well in my classes

To not get stuck behind trains

· Not getting to class on time

· Getting stuck behind a train

Wants

Fears

Graduate, secure internships, and a future career.

Comfort With Technology

INTERNET -

SOFTWARE -

MOBILE APPS -

SOCIAL NETWORK

Needs

· Ease of transport around campus

- · Food, water, and shelter
- · Ability to well in school

Values

Honesty

Kindness

Integrity

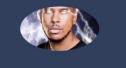


age: 27

residence: 91002 Money Ln. education: Master's in Economics

occupation: Hustler, Student

narital status: In a relationship (with the bag)



"Give me your money, or else"

working, youtube, eating, sleeping, grindset mindset

Criteria For Success:

Time(time is money)

Effective and unobstructed travel

Efficiency

More Money

make money)

INTERNET

Comfort With Technology

SOFTWARE

MOBILE APPS

SOCIAL NETWORK

Needs

- Money
- wealth riches
- doubloons
- shekels
- pesos

Values

- Money
- · Ability to make money
- Efficiency
- Freedom

Fears

...

MOBILITY LABS

- Not having money
- Losing money
- Being prevented to travel by things beyond his control.

· to not be blocked by trains(inhibits his ability to

Jesse Pinkman

age: 25

residence: Columbia SC education: HS diploma occupation: Uber driver

Comfort With Technology

INTERNET

SOFTWARE

MOBILE APPS

SOCIAL NETWORK

· Financial Stability

Social Connections

Needs

A Job

Values

Money

Loyalty

Integrity

marital status: Single



"Please let me out of the office, I've been here for days."

They're trapped working on this app.

Criteria For Success:

Comfort With Technology

Peter Rogrammer

education: College Graduate

occupation: Software Engineer

residence: 123 Notastreet Ave, Columbia SC

age: 29

marital status: Single

INTERNET

- changes or notify users.

- The app to be more user friendly.
- To not have to jump through hoops to make code

- · A program not compiling and it not being being immediately obvious why.
- · Someone finding out half the things he doesn't understand are ripped from stack overflow.



Yo I love being an uber driver, but these trains keep making me late yo.

Jesse spends most of his time uber driving taking drugs and listening to music

Criteria For Success:

Money and Freedom

Wants

Fears

Isolation

· Being Broke

Legal Troubles

· Be Rich

Travel the World

Have Many Friends



SOFTWARE MOBILE APPS SOCIAL NETWORK A Job A social life... Hope Values Money



The program they're working on needs to at least run.



• Sleeping under cubicles for warmth in the winter

