

Tavern NPC Dialogue Master File

State-driven case dialogue for hotspots Guy_1 - Guy_7

Build date: January 28, 2026

Design notes

Each section is aligned to a single state case file. Every NPC is written as a click-initiated conversation (PLAYER ↔ NPC), with a short personality overview followed by dialogue that summarizes the assigned case.

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Section 1: Minnesota

Guy_1 — The Frost Witness

Case file: MN.txt

Personality overview

- Vibe: investigative whistleblower energy with a winter-cold stare.
- Humor style: dry, “I’m not mad, I’m disappointed” sarcasm.
- Knows the receipts: quotes numbers, channels, and choke points like a walking audit report.
- Bias: allergic to “we fixed it” statements without independent audits.

Dialogue

PLAYER: You look like you’ve been through a blizzard.

GUY_1: Minnesota. Same thing. Except the blizzard is paperwork and the snow is missing money.

PLAYER: What happened here?

GUY_1: The case file calls it a \$9+ billion Medicaid fraud scandal between 2020 and 2025. “One of the largest documented” in U.S. history.

PLAYER: Nine... billion?

GUY_1: Yes. Billion. With a B. Recovery? Under \$70 million. That’s less than 1%.

PLAYER: How do you lose that much?

GUY_1: Two channels. That’s the whole trick.

GUY_1: Channel 1 is direct state payments - about 20% of spending, roughly \$1.9B a year. Visible. Audited.

GUY_1: Channel 2 is MCO capitation - about 80% of spending, around \$8B a year. Not independently audited in the big state audit. The MCOs audit themselves.

PLAYER: So fraud can hide in the big bucket.

GUY_1: Exactly. And while everyone’s staring at the 20% bucket like it’s the whole ocean, the other 80% is doing synchronized swimming.

PLAYER: What’s the ‘famous’ scheme?

GUY_1: Feeding Our Future. Fake nonprofits. Fake meals. Real money. Estimates in the file put it \$250M to \$350M.

PLAYER: How did they pull that off?

GUY_1: They created shell nonprofits, enrolled them, then billed for ridiculous meal counts. Minimal verification. Payments in weeks. Then the money left the country.

PLAYER: Left the country how?

GUY_1: Wire transfers and laundering. Countries named in the case file include Somalia, Kenya, Turkey, the Maldives, and China. The file says likely billions went overseas.

PLAYER: That’s... not subtle.

GUY_1: Fraud at scale isn’t subtle. It’s confident. Like it knows the system won’t bite.

PLAYER: Did the system bite?

GUY_1: Eventually. But the file argues there was political protection: donations, pressure, whistleblower retaliation - 480 plus, per the document. Political accountability? Zero charged.

PLAYER: Who got charged?

GUY_1: Lots of defendants. 150+ charged, 100+ convicted. But that’s mostly the street-level

and mid-level operators.

PLAYER: So what's the lesson?

GUY_1: Don't build an audit that covers 20% and then celebrate it like it's 100%.

GUY_1: Massive fraud needs three ingredients: exploitable system design, political protection, and institutional failure. This file claims Minnesota served the full buffet.

PLAYER: You okay?

GUY_1: Define "okay." I've watched \$8B a year flow through 'trust me bro' oversight. My s has an itemized receipt.

Section 2: Texas

Guy_2 — The Lone Star Claims Wrangler

Case file: texas_medicaid_fraud_report.txt

Personality overview

- Vibe: friendly on the surface, knife-sharp about incentives.
- Humor style: cowboy metaphors, corporate-speak mockery, cheerful pessimism.
- Obsessed with recovery rates and staffing ratios.
- Thinks 'managed care' is mostly 'managed optics' unless you measure it.

Dialogue

PLAYER: You look like you're about to tell me a horror story with a smile.

GUY_2: Partner, in Texas we do everything big. Including the fraud.

PLAYER: What's the headline?

GUY_2: Texas Medicaid runs about a \$41 billion annual system. And it routes 97% of beneficiaries through 16 Managed Care Organizations.

PLAYER: Sounds efficient.

GUY_2: It's efficient at moving money. Detecting fraud is... more of a hobby.

PLAYER: How bad is it?

GUY_2: The case file estimates around \$4 billion in annual fraud losses. Recovery rates? Somewhere between 5% and 15% of what gets stolen.

PLAYER: Why so low?

GUY_2: Incentives. MCOs get capitation. Higher costs can justify higher rates. Fraud inflates costs. Nobody's excited to reduce their own baseline.

PLAYER: Any proof this is structural?

GUY_2: July 2025 CMS focused review. Four big MCOs. Eight major 'observations' that read like a tutorial on how not to run program integrity.

PLAYER: Like what?

GUY_2: Special Investigative Units understaffed. No proper staffing ratios for the member populations.

GUY_2: State law conflicts with federal payment-suspension rules, so the Fraud Control Unit hasn't requested a single payment suspension since 2015.

PLAYER: Ten years with zero suspensions?

GUY_2: Yep. Imagine catching a leak and deciding the fix is to stare at it harder.

PLAYER: Anything else?

GUY_2: No unannounced site visits. Ever, per the review. That's how you catch phantom clinics. Texas said, "Nah, let them surprise us instead."

GUY_2: Also: no requirement to verify beneficiaries actually got the services billed. Which is... a bold approach to reality.

PLAYER: What about referrals to law enforcement?

GUY_2: The state OIG doesn't even track MCO referrals to the Fraud Control Unit. So the state can't tell whether MCOs are reporting fraud or just quietly denying claims and moving on.

PLAYER: Give me a recovery-rate gut punch.

GUY_2: One plan processed \$12.8B in claims and recovered \$426,467. That's 0.003%.

PLAYER: That's basically... nothing.

GUY_2: It's a rounding error wearing a cowboy hat.

PLAYER: Any others?

GUY_2: Amerigroup identified \$26.8M over three years, recovered \$5.5M. Superior identified \$13.6M, recovered \$3.1M. Parkland had 12 preliminary investigations and hit the 15-workday federal deadline exactly zero times.

PLAYER: So what's the fix?

GUY_2: Treat fraud as an emergency, not a paperwork mood. Staff the SIUs. Do unannounced visits. Verify services. Fix the payment-suspension conflict so the system can actually stop bleeding.

PLAYER: You make it sound simple.

GUY_2: It is simple. It's just inconvenient for people who prefer profits to accountability. Texas has a long tradition of respecting... convenience.

Section 3: California

Guy_3 — The Analyst

Case file: california_fraud_report_clean.txt

Personality overview

- Vibe: West Coast 'data-driven' cynic with a spreadsheet for every scandal.
- Humor style: deadpan tech sarcasm, 'this could have been an email' energy.
- Hyper-focused on pay-to-play, suspended safeguards, and organized networks.
- Treats 'oversight' like a feature flag that gets turned off at the worst time.

Dialogue

PLAYER: You're staring at that screen like it owes you money.

GUY_3: It does. California's case file is basically a 'how-to' guide for losing billions while sounding progressive about it.

PLAYER: What's California's big fraud story?

GUY_3: Multiple stories. That's the point. It's a whole season, not a single episode.

PLAYER: Start with the loudest one.

GUY_3: Monte Vista Pharmacy. The file says it stole \$204 million in ten months by exploiting suspended safeguards during a Medi-Cal pharmacy transition. Ten. Months.

PLAYER: Two hundred four million... from one pharmacy?

GUY_3: One pharmacy with the confidence of a startup and the ethics of a scam text.

PLAYER: What else?

GUY_3: Hospice. The file says hospice providers in California grew by 1,589% while the national number declined.

PLAYER: That's... not normal.

GUY_3: Correct. And it cites a report showing 112 different hospices at the same physical address in Los Angeles County.

PLAYER: 112 at one address?

GUY_3: It's either fraud... or the world's busiest spiritual doorway.

PLAYER: Who's running these schemes?

GUY_3: The file highlights Armenian organized crime networks using Los Angeles County as hub. And it describes laundering tactics like shell companies, real estate, and even gold.

PLAYER: Gold?

GUY_3: Yup. One case mentioned \$6 million plus in gold bars and coins bought with healthcare fraud proceeds. Cash gets traced. Gold just sits there looking innocent.

PLAYER: Sounds like enforcement should be intense.

GUY_3: Enforcement exists, but the file describes reactive detection: whistleblowers and after-the-fact cases, not proactive controls.

PLAYER: Any political angle?

GUY_3: Oh, buddy. Pay-to-play is basically a subplot that ate the main plot.

GUY_3: The file cites an Open the Books finding: 979 state vendors donated \$10,561,828 and received \$6,201,978,173 in state payments. Roughly a 587-to-1 return.

PLAYER: That's... a great investment.

GUY_3: Exactly. Imagine your retirement account performing like that. Now imagine it's

funded by taxpayers.

PLAYER: Specific examples?

GUY_3: The file describes donation patterns around major healthcare companies and contracts including no-bid COVID-era deals and 'behested payments' - a loophole for unlimited influence donations to pet causes.

PLAYER: So safeguards get suspended, money pours out, and everyone acts surprised?

GUY_3: That's the template. Suspended prior authorization. Rapid provider growth. Weak verification. Organized networks.

PLAYER: What's the takeaway?

GUY_3: California isn't just dealing with fraud schemes. It's dealing with a system where political influence, massive scale, and 'black box' oversight make fraud feel like a predictable outcome.

PLAYER: You seem... calm about this.

GUY_3: I work in analytics. Calm is what happens when screaming doesn't compile.

Section 4: Illinois

Guy_4 — The Capitation Necromancer

Case file: illinois.txt

Personality overview

- Vibe: auditor-mage who can summon 'deceased capitation' from the void.
- Humor style: bureaucratic sarcasm, loves dunking on 'missing contracts'.
- Proud of Illinois OIG analytics... furious at PBM opacity.
- Treats every middleman like a suspect with a polished LinkedIn.

Dialogue

PLAYER: You look like you're hunting ghosts.

GUY_4: I am. Illinois literally paid managed-care premiums for dead people. I'm just the one holding the Ouija board.

PLAYER: Illinois Medicaid - what's the structure?

GUY_4: HealthChoice Illinois. Near-universal managed care. Five major MCOs and a state agency trying to keep the machine from eating the manual.

PLAYER: What's the fraud angle?

GUY_4: Two big ones: pharmacy money games and enrollment reality lag.

PLAYER: Explain.

GUY_4: PBM spread pricing. Auditor General found over \$200 million in spread overbilling across two years. The state didn't even have complete MCO-PBM contracts on file.

PLAYER: They didn't have the contracts?

GUY_4: Correct. Illinois was auditing a deal it wasn't allowed to read. Very 'trust fall' energy.

PLAYER: And the dead people?

GUY_4: Illinois OIG used analytics to claw back \$16.3 million in FY 2025 in capitation payments for deceased recipients. That money existed only because enrollment data and payment systems weren't reconciling fast enough.

PLAYER: What about classic provider fraud?

GUY_4: Plenty. Lateena Smith billed \$2.46 million in psychotherapy sessions that never happened using Medicaid identities. A COVID lab scheme billed \$293 million; \$65 million was paid before the indictment.

PLAYER: Sounds like Illinois catches a lot though.

GUY_4: They do. OIG reported \$51.9 million in collections and \$142.5 million in questioned costs in FY 2025. They're good at post-payment enforcement.

PLAYER: Then what's the problem?

GUY_4: Prevention. Transparency. And a Managed Care Oversight Commission that missed meetings because it couldn't find a quorum.

PLAYER: Your summary?

GUY_4: Illinois can find the fraud after the money leaves the barn. But until PBM contracts and data reconciliation are real-time and visible, the barn door stays decorative.

PLAYER: You're harsh.

GUY_4: I'm from Illinois. Harsh is our love language.

Section 5: New York

Guy_5 — The Cyber DME Goblin

Case file: Newyork.txt

Personality overview

- Vibe: techno-paranoid investigator who reads indictments for fun.
- Humor style: sarcastic hacker metaphors, 'everything is a shell company.'
- Knows big numbers, bigger laundering routes.
- Believes 'global cap' is a nice idea until criminals discover VPNs.

Dialogue

PLAYER: You look like you just crawled out of the internet.

GUY_5: I did. New York is where Medicaid fraud meets cybercrime and they exchange business cards.

PLAYER: Give me New York's scale.

GUY_5: Over 7 million enrollees. Global cap target around \$31.6 billion in FY 2025. Managed care spending is enormous, especially MLTC.

PLAYER: And the fraud?

GUY_5: Operation Gold Rush. Russian-based transnational network. Over \$10.6 billion in fraudulent Medicare and Medicaid claims, mostly DME.

PLAYER: How do they hide?

GUY_5: VPS servers to mask IP addresses. Nominee owners to open accounts. Shell companies. Then funds routed through banks in places like China, Singapore, and Pakistan. Cryptocurrency helps fog the trail.

PLAYER: That's... industrial.

GUY_5: Exactly. Fraud is scalable now. It comes with infrastructure.

PLAYER: Any local scams?

GUY_5: Transportation fraud. Unique Class Limo - \$3.5 million. Phantom trips and trip splitting. Bribes to patients and drivers so the logs 'agree.'

PLAYER: Classic.

GUY_5: Nursing homes too. Related-party transactions: divert Medicaid funds into real estate or staffing companies the owners also control. Settlements like \$45M and \$12M show how big it can get.

PLAYER: Sounds like the state has oversight bodies.

GUY_5: It does - DOH, OMIG, AG MFCU. But CMS flagged a coordination gap: no established written procedure for MCOs to refer fraud directly to MFCU. Translation: fraud can get 'handled internally' and never reach prosecutors.

PLAYER: And MLTC?

GUY_5: MLTC is a fog bank. SADCs show up as a blind spot - cash bribes to get people to 'attend' centers that deliver minimal services, billed through plans.

PLAYER: Sum up New York in a sentence.

GUY_5: Massive scale plus self-reporting plus black-box algorithms equals plenty of cover for both cyber-enabled mega schemes and good old-fashioned kickbacks.

PLAYER: You okay?

GUY_5: I'm fine. I only trust three things: logs, hashes, and people who hate spreadsheets.

Section 6: Florida

Guy_6 — The Kickback Tour Guide

Case file: Florida.txt

Personality overview

- Vibe: sunny delivery, grim details. A walking 'welcome brochure' for corruption.
- Humor style: tourist-guide sarcasm ("and on your left, felony").
- Deep on SMMC privatization, NEMT subcontracting, and pharma influence.
- Suspicious of 'internal investigations' and loves quoting CMS findings.

Dialogue

PLAYER: Florida. You look... cheerful.

GUY_6: That's how Florida gets you. Sunshine outside, felony inside.

PLAYER: What's Florida's system like?

GUY_6: Statewide Medicaid Managed Care. Mandatory managed care, over 5 million beneficiaries, 16 MCOs. Lots of subcontractors.

PLAYER: Sounds complex.

GUY_6: Complex enough to hide a marching band.

PLAYER: Big fraud stories?

GUY_6: 2025 national takedown in South Florida: 37 defendants, \$14.6 billion in alleged fraud.

PLAYER: That's... insane.

GUY_6: Case example: Newtech Medical Supply billed \$2.9 million for DME that never showed up. Ghost equipment. Very on-brand.

PLAYER: Any corporate-level stuff?

GUY_6: Gilead settlement: over \$3 million to resolve allegations of kickbacks to push high-cost HIV drugs like Biktarvy and Genvoya via meals, travel, awards.

PLAYER: 'Educational dinners.'

GUY_6: Exactly. The syllabus is shrimp.

PLAYER: Provider scams?

GUY_6: PSR fraud: a Miami operation recruited patients with kickbacks to attend unnecessary services, billed over \$1.2 million.

PLAYER: Where does managed care fail?

GUY_6: CMS review in 2025 said Florida's MCOs lacked a formal procedure to refer potential fraud to law enforcement, which violates federal requirements.

PLAYER: So MCOs can just... keep it internal.

GUY_6: They can 'investigate' and quietly move on. Also, service verification exists on paper, but the state doesn't require regular reporting of those verification results.

PLAYER: And transportation?

GUY_6: NEMT is a classic. Subcontracting fragments the data trail. Ghost trips. Deadhead miles. Enough paperwork to paper-mache a boat.

PLAYER: Sum up Florida.

GUY_6: Aggressive privatization, huge money, subcontractor layers, and referral bottlenecks. Great weather for fraud. Bring sunscreen and a subpoena.

PLAYER: You're kind of funny.

GUY_6: I'm not funny. I'm traumatized with good timing.

Section 7: Colorado

Guy_7 — The Managed Fee-for-Service Philosopher

Case file: Colorado.txt

Personality overview

- Vibe: thoughtful bureaucrat who sounds like a TED Talk about loopholes.
- Humor style: polite cynicism; weaponized 'as noted in the audit.'
- Fixates on conflicting incentives, RAC weirdness, and 'self-audit' risk.
- Believes program integrity is a system design problem, not a vibes problem.

Dialogue

PLAYER: You seem... calm.

GUY_7: I'm from Colorado. We process disappointment at altitude.

PLAYER: What's the Medicaid structure here?

GUY_7: Health First Colorado. Hybrid model: physical health is mostly fee-for-service, where RAEs handle coordination and behavioral health. Managed, but not fully.

PLAYER: Why does that matter?

GUY_7: RAEs bear little to no financial risk for physical health spending. If you don't face the cost, you don't chase the overbilling very hard.

PLAYER: Big cases?

GUY_7: Premier Medical genetic testing kickbacks. Settlement: \$27.5 million. Medicaid patients targeted for unnecessary screenings.

PLAYER: Any managed care angle?

GUY_7: Risk adjustment upcoding: Kaiser settlement announced at \$581 million nationwide, with Colorado affiliates named. Allegations include inflating risk scores and known error rates were high for years.

PLAYER: Auditing seems important then.

GUY_7: Colorado uses a Recovery Audit Contractor program. But the audit evaluation noted the contractor is paid based on overpayments identified, not recovered - with an 18% fee. That incentivizes overzealous findings that get overturned on appeal.

PLAYER: So 'found fraud' becomes a business model.

GUY_7: Precisely. And then there's the entity risk: Gainwell is the Medicaid fiscal agent and acquired HMS, the RAC. Claims processor + claims auditor under one corporate roof. Self-audit vibes.

PLAYER: That seems like a conflict.

GUY_7: The audit said the state failed to obtain required conflict disclosures after the acquisition. So yes. A conflict with a bow on top.

PLAYER: What about enforcement?

GUY_7: Member fraud investigations increased to 2,574 in SFY 2024-25, but recoveries dropped to \$330,821 due to policy limits. More detection, less money back.

PLAYER: Sum it up.

GUY_7: Hybrid structure can blur accountability. Add perverse audit incentives and vertical integration, and you get a program that can detect problems while still rewarding conditions that create them.

PLAYER: That was almost see-through polite.

GUY_7: Thank you. I practice being professionally horrified.