LIDIA ELIZABETH PINZON RINCON

MSc Petroleum Engineer | M. B. A. | D. B.A.

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Summary of Qualifications

* Experienced professional - 20+ years working in the international oil industry with Integrity, respect, and supporting others.
* Project Manager - Planning, executing, and delivering projects on time and under company requirements
* Team Leader – Providing a portfolio of opportunities to increase companies’ revenue
* Professor and mentor – Undergraduate and graduate students, e-Mentor
* Bilingual (Spanish/English)

Core Competencies

* Ensure information is shared top-down
* Propose new points of view to achieve goals
* Prioritize tasks, time, and resources effectively
* Analyze systematically
* Manage changes positively and proactively
* Identify strategies to solve technical problems
* Apply technical knowledge solving problems effectively
* Reservoir/production optimization engineer
* Software programmer
* Business advisor
* Researcher

# Professional Experience – Last 5 years

## Entrepernar USA & Colombia (Covid-19 Time) 02/2021 – 11/2021

Identified business improvement opportunities and implementation strategies

Built and published the company’s web page

Energy Management – photovoltaic power

Wrote codes using (C++, Python, Java, HTML/CSS, JavaScript) to manage SQL and NoSQL databases.

Projects for customers:

* Wrote code to evaluate oil reserves based on structural shape, recovery factor, and oil classification factors.
* Evaluate energy efficiency improvement opportunities for a small milk processing plant
* Advise a restaurant to improve the business bottom line.
* Wrote a web app code for a doctor to process appoints schedules and payments for patients.
* Wrote a code to manage inventory

Personal project

* I am writing a book about energy efficiency strategies while improving business performance.

While finishing my DBA degree – Energy management 01/2014 -11-2020

## Office Manager/Tax pro: H&R Block, USA - Florida 09/2016 – 4/2017

Seasonal job

Led seven tax professionals to get their personal goals consistently with office/company goals

Operated the office with + 2% of company revenue target, increased $35K Tax plus revenue, EBITDA 83%

Helped 140 clients with simple and complex tax returns and ITIN requests, 98% product attachments

Incorporated 3 non-profit organizations to company’s client database

## Tax professional: H&R Block, USA - Florida 04/2017, 07/2016

Seasonal job

Prepare tax returns and help clients to solve IRS letters.

## Office Manager: H&R Block, USA - Texas 10/2015 – 2/2016

Seasonal job

Led seven tax professionals to get their personal goals consistently with office/company goals

Operated the office with + 2% of company revenue target, implementing marketing strategies

Helped current and new office clients to solve their questions and requirements

Incorporated 4 non-profit organizations to the company’s client database

Teaching Experience

* Graduate Lecturer: (2006) UNIVERSIDAD DEL ZULIA: Maracaibo – Venezuela: Reservoir engineering
* Undergrad professor:
* (2005-2006) Instituto Politécnico Santiago Marino: Maracaibo – Venezuela: Teaching petroleum engineering- project planning, research coordinator, technical tutor for research projects, and advisor for thesis of the degree
* (2005-2006) IUT MARACAIBO: Maracaibo – Venezuela: Teaching and principal jury for degree thesis.
* (2005-2006) Consejo Académico Bolivariano Estatal: Maracaibo – Venezuela: Social-technological project advisor for Hydrocarbons classes, teaching project-planning classes
* Instructor (2006) INCE: Maracaibo – Venezuela: HSE instructor for companies’ training program

Education

**Specialization, Programmer (**Web Apps**),** UNAB**,** Colombia, 12/2021

**Doctorate, Business Administration (**Energy Management**),** Walden University**,** USA, 11/2020

**Master, Business Administration** (Finance**),** Keller Graduate School of Management**,** USA, 10/2016

**Master, Sc. Petroleum Engineer (**Reservoir and Production management**),** La Universidad del Zulia, Maracaibo, Venezuela, 7/1995

**Bachelor, Petroleum Engineer,** Universidad de América, Bogotá, Colombia, 5/1988

# ATTAINED CERTIFICATIONS

* Aries – software: Economic Analysis for the oil industry – Schlumberger, USA
* Management Skills Development (PDD in Spanish), Universidad de la Sabana - INALDE B.S, Colombia
* FEL methodology specialist, Universidad Olmeca – Halliburton, Mexico
* ISO 9001 – Internal Auditor, Exemplar Global
* Six Sigma Black Belt

# Skills Transferring

Systematic analysis: I use several programming languages ​​and I have the ability to create codes to solve problems that prevent the success of some projects (Python, C ++, Java, Js, HTML, CSS). I successfully apply technical knowledge to analyze the economics of management. Opportunities to improve budget consumption are identified, 3 of the most viable strategies are preselected among hundreds of options to successfully meet customer requirements. Databases, specialized commercial and self-authored software, forecasting, economics.

Strategic thinking. I evaluate associated strategies for new opportunities, including related risks and uncertainties. Drafted a procedures manual to improve processes in identifying new opportunities: improved analytical techniques by including risk and uncertainty analysis.

Leadership: Formed and led multicultural and multidisciplinary teams to evaluate technical and economic opportunities in time, quality and low budget. Managed team member requirements.

Project scheduling, monitoring and execution: activities and resources scheduled to carry out and deliver projects on time and according to customer requirements, in international projects completed in Africa, South America and Mexico.

Economic evaluation / analysis, budget control and forecasting: Budget evaluation, schedule, execution, economic evaluation of opportunities, post-mortem financial analysis. Suppliers analysis.

Drafting of reports and making presentations: Drafting of final project reports (English / Spanish) and presentation of final results.

Encourages education and educates itself continuously: I learned to use various general and specialized programs and codes on my own. I continue to study in a structured and self-taught way.