$+91\text{-}9064476365\\ subarna 2023@kgpian.iitkgp.ac.in\\ subarna.pro 013@gmail.com$

EDUCATION

Degree/Certificate	${\bf Institute/Board}$	CGPA/Percentage	Year
B.Tech.	Indian Institute of Technology, Kharagpur	7.56 (Current)	2023-Present
Senior Secondary	ISE Board	94.25%	2023
Secondary	ICSE Board	97%	2021

EXPERIENCE

• Under Dr. Soniya Gupta-Rawal

Cambridge Judge Business School

Research Intern - Satellite Data Project

Jan 2025 – Present

- Conducted web scraping and data collection on ISRO satellite launches, comparing cost efficiency with global space programs, with a focus on UK region-based data extraction.
- Analyzed satellite cost data from government reports, ISRO documents, and open-source databases to evaluate ROI and sustainability in space missions.
- Learned the fundamentals of Large Language Models (LLMs) and prompt engineering as part of a chatbot development initiative focused on satellite data queries.

• Penaite Remote

 $Marketing\ Associate\ Intern$

Aug 2024 - Oct 2024

- Led content creation and social media marketing, managing Instagram, YouTube, and blogs to boost brand engagement.
- Conducted market research and investment analysis, contributing to strategic content and business development.
 Played a key role in the planning of the expansion of Penaite's Pune office, focusing on a student-led operational model.

PROJECTS

• Language Translator

Self Project

- Developed a GUI-based multi-language translator using Python's Tkinter and deep translator to support translation across major global languages.
- Implemented real-time language translation functionality with source/destination language selection using ttk. Combobox and text input/output via Text widgets.
- Integrated Google Translator API to enable accurate translations and built an intuitive interface for end users.

• Quiz Website

Self Project

Built a quiz website having timer, graphics and skip option using html, CSS and Javascript.

• Asteroid Hazard Risk Classification

Competition - NSSC'24

- Implemented XGBoost, K-Fold Cross Validation, Optuna. Plotted Confusion Matrix, ROC Curve, SHAP Values for feature importance.

Marketing Budget Optimization using Market Mix Model

Conpetition - GC, Data Analytics'24

- Performed exploratory data analysis (EDA) on annual marketing and sales data to identify patterns, seasonal trends, and channel effectiveness.
- Applied Market Mix Modeling (MMM) to determine the contribution of each marketing channel to sales and to compute the optimal budget allocation.
- Forecasted a 20% quarterly increase in revenue by reallocating the marketing spend based on the optimized budget strategy.

SKILLS

- **Programming**: Python, C++, Matlab, Javsscript, HTML, CSS
- Frameworks and Libraries: S eaborn, Matplotlib, Scikit-learn, Numpy, Pandas, Bootstrap, Neural Networks and Deep Learning, Excel, SQL, NLP, Power BI

Coursework Information

- Mathematics: Linear Algebra, Basic Calculus, Probability Statistics, Transform Calculus
- Core Subjects: Computational Applications in Metallurgical Process, Transport Phenomena in Metallurgical Process, Deformation Behaviour in Metallurgical Process, Materials Processing, Thermodynamics, Introduction to Introduction Material Sciences

Positions of Responsibility

• Subhead, Composit, IIT Kharagpur

Nov 2023 - April 2025

- Managed sponsorship outreach and negotiations, securing funding from companies and alumni to support event initiatives securing 20,000 for the fest.
- Co-organized Departmental Fest of the department of metallurgical and materials engineering. Successfully brought participants from various colleges across India.

• Associate Member-Core Team, Spring Fest, IIT Kharagpur

Aug 2023 - July 2024

- Coordinated with multiple departments to organize one of India's largest cultural festivals, managing logistics and event execution.
- Led a team of volunteers, overseeing planning, sponsorship outreach, and artist engagement to ensure seamless festival operations.
- Handled budgeting and resource allocation, optimizing event planning and execution within constraints.

• Senior Executive Member, KodeinKGP Technology Web 3.0 Society

Sep 2023 - April 2025

- Organized hackathons and tech events, promoting awareness and engagement in blockchain and Web 3.0 applications.
- Collaborated with industry professionals and alumni to conduct technical workshops for students.

• Associate Member- Core Team, Shaurya, IIT Kharagpur

Aug 2023 - July 2024

- Conducted financial analysis workshops and developed case studies on macroeconomic trends and investment strategies.
- Worked on portfolio optimization models, integrating real-world financial data for strategic decision-making.

• Subhead, Finance and Economics Club, IIT Kharagpur

Sep 2024 - April 2025

- Conducted financial analysis workshops and developed case studies on macroeconomic trends and investment strategies.
- Worked on portfolio optimization models, integrating real-world financial data for strategic decision-making.

ACHIEVEMENTS

• 1st Runner-Up, among 1042 teams, Viz- Quest, IIM Nagpur	
• Internal Round Qualifier, Smart India Hackathon (SIH)	
• 2nd Runner-Up, among 1170 team, Analytica: The Data Analysis Event, NAARM, Hyderabad.	
• Top 10, NSSC'24 Data Analytics Challenge, SPATS, IIT KHARAGPUR	2024

EXTRACURRICULAR ACTIVITY

• 1st Position, General Championship (GC) Yoga as part of the team	2023
• Best Player Award, General Champoinship Yoga	2023, 2024
• Captain, General Champoinship Yoga	2024
• !st Position, Open IIT Yoga	2023