



region, mark... ▾

APAC (region)... ▾

customer ▾

All ▾

All ▾

2018

2019

2020

&gt;

Q1

Q2

Q3

&gt;

YTD

YTG

76.3%✓

LY: 0.7 (+11.21%)

Forecast Accuracy

0.56M!

LY: -0.04M

(+1374.83%)

Net Error

3.38M!

LY: 1.67M

(+102.28%)

Absolute Error

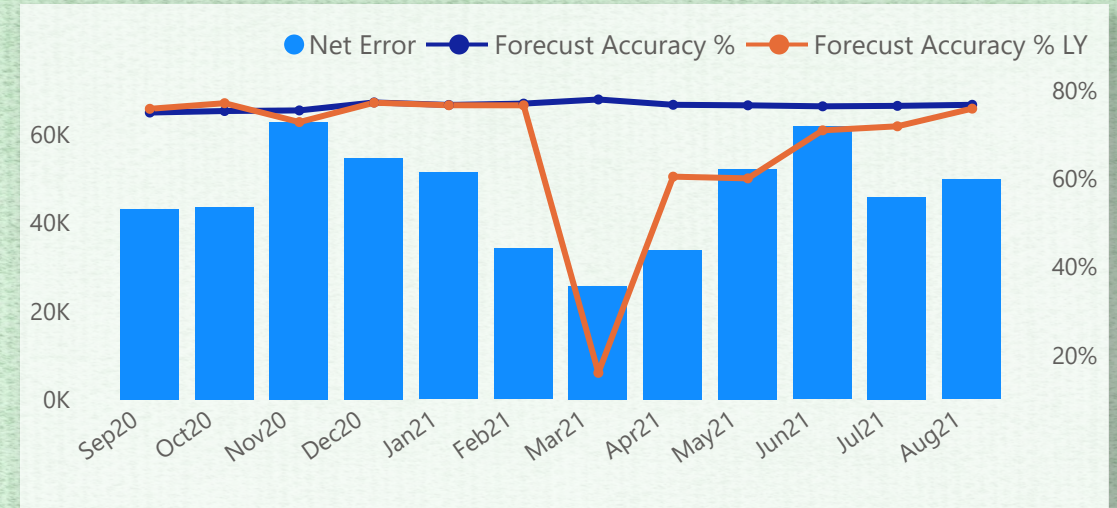
## Key Matrix by Customers

customer	Forecast Accuracy %	Net Error	Net Error %	Forecast Accuracy % LY	Risk
Amazon	56.93%	91046	4.41%	0.32	EI
Girias	45.05%	32531	4.18%	0.36	EI
Electricalsociety	44.66%	42550	5.37%	0.34	EI
Reliance Digital	44.34%	28326	3.91%	0.33	EI
Ebay	44.30%	20379	2.78%	0.24	EI
Ezone	44.11%	26876	3.52%	0.33	EI
Atliq e Store	43.33%	41476	5.58%	0.20	EI
Lotus	43.30%	18506	2.54%	0.34	EI
Viveks	43.03%	20576	2.77%	0.32	EI
Vijay Sales	42.98%	34335	4.27%	0.34	EI
Croma	42.78%	45046	5.96%	0.35	EI
AltiQ Exclusive	42.74%	43543	5.97%	0.34	EI
Electricalslytical	42.31%	31564	4.23%	0.33	EI
Atliq Exclusive	42.13%	2714	0.35%	0.33	EI
Propel	41.82%	51425	6.59%	0.33	EI
Expression	41.61%	14181	1.94%	0.31	EI
Flipkart	41.59%	13112	1.42%	0.13	EI
<b>Total</b>	<b>76.35%</b>	<b>558186</b>	<b>3.90%</b>	<b>0.69</b>	<b>EI</b>

## Accuracy/Net Error Trend

vs LY

vs Tgt



## Key Matrix By Products

segment	Forecast Accuracy %	Net Error	Forecast Accuracy % LY	Risk
Storage	75.92%	584262	0.76	EI
Peripherals	80.12%	-2929	0.71	OOS
Notebook	79.15%	5868	0.74	EI
Networking	84.01%	101296	0.50	EI
Desktop	78.39%	6886	0.62	EI
Accessories	74.97%	-137197	0.67	OOS
<b>Total</b>	<b>76.35%</b>	<b>558186</b>	<b>0.69</b>	<b>EI</b>

BM: Bench Mark, EI: Excess Inventory ,OSS: Out Of Stock, LY: Last Year