



region, market

APAC (region) ...

customer

All

segment, cate...

All

Clear all...

2018

2019

2020

Q1

Q2

Q3

YTD

YTG

vs LY

vs Tgt



\$210.7M✓
BM: 64.7M
(+225.48%)

Net Sales

32.03% !
BM: 32.07%
(-0.12%)

GM %

-24.65% !
BM: -0.15 (-67.31%)

Net Profit

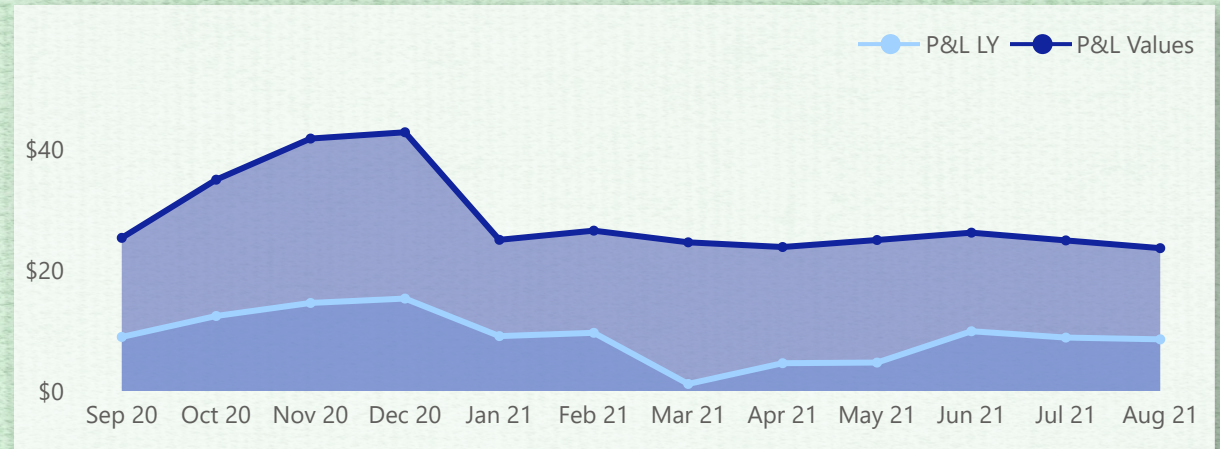
Profit & Loss Statement



Line Item	2021	P&L LY	P&L YOY	P&L YOY%
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Gross Sales	455.05	139.70	315.35	225.73
Pre Invoice Deduction	110.26	31.95	78.31	245.07
Net Invoice Sales	344.79	107.75	237.04	219.99
- Post Discounts	84.00	31.66	52.35	165.36
- Post Deductions	50.11	11.36	38.75	340.95
Total Post Invoice Deduction	134.12	43.02	91.10	211.75
Net Sales	210.67	64.73	145.95	225.48
- Manufacturing Cost	136.07	41.78	94.29	225.67
- Freight Cost	6.51	2.00	4.51	225.47
- Other Cost	0.61	0.19	0.42	225.52
Total COGS	143.20	43.97	99.23	225.66
Gross Margin	67.48	20.76	46.72	225.08
Gross Margin %	32.03	32.07	-0.04	-0.12
GM / Unit	4.91	3.86	1.05	27.23
Total Operational	110.41	20.20	90.21	204.17
Total	344.79	107.75	237.04	219.99

Net Sales Performance Over Time



N Top/Bottom N Products & Customers Net Sales

region	P&L Values	P&L YOY %
+	APAC	344.79 219.99
	Total	344.79 219.99

segment	P&L Values	P&L YOY %
+	Accessories	102.82 288.04
+	Desktop	19.40 3,511.08
+	Networking	19.13 83.84
+	Notebook	110.87 215.98
+	Peripherals	69.93 189.45
+	Storage	22.65 104.72

NS :Net Sale ,GM: Gross Margin, NP: Net Profit, P&L: Profit & Loss, YOY: Year on Year