



Abhigyan Joshi
Mechanical Engineering
Indian Institute of Technology, Bombay
Specialization: Computer Integrated Manufacturing

16D100016
Dual Degree (B.Tech. + M.Tech.)
Gender: Male
DOB: 01-01-1999

Examination	University	Institute	Year
Graduation	IIT Bombay	IIT Bombay	2021
SCHOLASTIC ACHIEVEMENTS			
<ul style="list-style-type: none">Cleared CFA Level 1 with 90%+ points, top 10 percentile in 6/9 subjects, CFA Level 2 Candidate (June 2021)Secured All India Rank 803 in JEE Advanced among 0.2M+ eligible aspirants, 99.58 percentile in JEE Mains (1.2M+)Clinched All India Rank 105 in Kishore Vaigyanik Protsahan Yojana (KVPY) Fellowship, conducted by IISc BangaloreQualified among top 1% students in the state in National Physics and Chemistry Olympiads conducted by IPhO			[’19] [’16] [’16] [’15]
PROFESSIONAL EXPERIENCE			
nurserylive <i>Entrepreneur in Residence</i> [Apr ’20 - Aug ’20]	<i>Led conceptualization, design & pilot of CSR business division for India’s largest e-marketplace for plants</i> <ul style="list-style-type: none">Represented the firm before 20+ potential clients & garnered interest for over INR 2M of recurring revenuePrepared high-impact marketing material generating new business leads for CSR activities from NGOsFormulated pricing structure incorporating procurement, logistics & operating costs for high volume ordersBuilt an excel based recommendation model to guide users on plant watering requirements; saving 1500+ man-hours in customer support queries every year while also serving to boost traffic on the firm’s website		
Zomato <i>Business Analyst</i> [Dec ’19 – Jan ’20]	<i>Received Letter of Recommendation for exemplary performance in the field of Operations</i> <ul style="list-style-type: none">Increased the active fleet by 10% by introducing an alternate carrier type & streamlining rider onboardingConceptualized and implemented an innovative two-way rate card model; reduced cost per order by 20%Reduced city shutdowns by 5% by actively monitoring parameters like utilization and churn across localities		
ENTREPRENEURIAL EXPOSURE			
J-Capital Wealth Management <i>Founder</i> [Apr ’19 – present]	<i>Managing a portfolio in Indian equities market of over INR 0.5M for over 2 years now</i> <ul style="list-style-type: none">Evaluated 15+ listed companies from 5+ sectors on fundamental metrics for investment purposeRaised INR 0.2M from working professionals for a lock-in period of 3 years to invest on their behalfUsed derivative strategies for hedging positions during high volatility as indicated by India VIX levels		
Bombay Locale <i>Head, Marketing</i> [Dec ’17 – Dec’19]	<i>Bombay Locale is Brand Strategy & Design Consultancy running profitably for more than 2 years</i> <ul style="list-style-type: none">Designed a customer-centric marketing strategy and prepared proposals for the potential clientsAchieved sales run-rate of over INR 12M (10x y-o-y); bagging contracts from startups & for after-moviesWorked with top VC firm and 10+ unicorn founders including the Bansals and Mr. Dahiya to create IIT Delhi’s Endowment Fund launch video aiming to raise \$5Bn by 2025, now declared the official anthem of IIT Delhi		
Newsletter	BusinessBar : Co-curator of newsletter , authoring insightful commentary on businesses & startup ecosystem		
INTERNATIONAL EXPOSURE			
Global Investment Banking Olympiad <i>GBS, London</i> [Jun’19 – Nov’19]	<i>Represented IIT Bombay as top 10 global finalist (among 200+ teams) at Olympiad held in London, UK</i> <ul style="list-style-type: none">Prepared 30+ page investment memorandum on plausible M&A of prominent media companies (ZEE & JIO)Presented merger pitch to global industry executives highlighting synergies in the OTT/streaming industryBuilt an excel based model to value target company using both DCF and valuation multiples method		
POSITIONS OF RESPONSIBILITY			
Manager <i>Institute Investment Team</i> [Dec’19-present]	<i>Part of a 30-member team (selected from 100+) working to create a student-run fund at the institute level</i> <ul style="list-style-type: none">Authored NSE NIFTY 50 market overview for IIT Bombay’s Finance Club’s flagship magazine FinstreakDesigned 3-tier management and contribution structure for the first edition of the investment team fundOutlined Investment philosophy and policies regarding NAV, redemption & reporting performance of fund		
Institute Convenor <i>Finance Club, IITB</i> [Apr ’17-Mar’18]	<i>Achieved 200% y-o-y increase in events 300% growth in social media outreach 75% upsurge in turnout</i> <ul style="list-style-type: none">Conducted 5+ boot camps & 10+ sessions by Industry professionals, attended by 100+ people on averageSpearheaded establishment of first sessions’ video repository (20+ hours of content) & Finance book bank		
Teaching Assistant <i>Data Mining & Applications</i> [Aug ’20-present]	<i>Selected to mentor 200+ students and assist course instructor for the semester long course in online mode</i> <ul style="list-style-type: none">Facilitating academics & assisting in developing course content for an engineering class of a PG level courseDesigning assignments on Machine Learning applications in various fields and their subsequent assessment		
EXTRA-CURRICULAR ACTIVITIES			
Cultural	<ul style="list-style-type: none">Consecutively stood 1st as a lead actor in 48-hour film making competition in Inter IIT Cult Meet ’16 & ’17Completed 10+ private film projects (13+ awards) with over 2M+ cumulative views across online platformsWon silver medal in Institute wide Photography competition for freshmen, Mr. Freshman Finalist (’16)Underwent professional training in Dramatics as part of NSO, curated audio book library for visually impaired		
Technical	<i>Built a Self-Driving bot using Machine Learning model on Raspberry Pi – Institute Technical Project (’17)</i> <ul style="list-style-type: none">Utilized supervised learning of Neural Network for classification of images to train the algorithmInstrumentally led to functional designing and fabrication of bot hardware for optimum performance		
Interests	<ul style="list-style-type: none">Reading books, playing football & cricket, public speaking (rarely misses an opportunity to mount the stage)		

Scholastic achievements and extracurricular activities are not verified by the Placement Cell