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**B.Tech.**  
**Gender: Male**  
**DOB: 15-08-1998**

Examination	University	Institute	Year	CPI / %
Graduation	IIT Bombay	IIT Bombay	2021	

## SCHOLASTIC ACHIEVEMENTS

- Recipient of the prestigious **KVPY** (Kishore Vaigyanik Protsahan Yojana) fellowship with an **All India Rank 612** [‘14]
- Bagged **3<sup>rd</sup>** runner up position in **National Finals** of iKen Scientifica sponsored by **National Geographic Channel** [‘12-‘13]
- Ranked **36<sup>th</sup>** internationally in the 16<sup>th</sup> NSO conducted by SOF which saw participation from **14 countries** in Asia [‘13]
- Secured **AIR 83** in physics and an overall **AIR 245** in NSTSE (National Level Science Talent Search Examination) [‘13]
- Procured **AIR 129** in Technothon (International School Championship) organized by Techniche 2014, **IIT Guwahati** [‘14]
- Awarded certificate of merit for being in **top 1%** (state wise) in NSEP (National Standard Examination in Physics) [‘15-‘16]

## WORK EXPERIENCE

**GrIn | Entrepreneurship Project | DSCE, IIT Bombay** [Jul ‘18 - Mar ‘19]

(Co-founded ‘GrIn’ to solve the problem of too hot & too cold water in summers & winters; **TAM: 4.9 million** households)

RECOGNITION	<ul style="list-style-type: none"> <li><b>Semifinalist</b> in Asia’s largest business model competition <b>EUREKA!</b> conducted by E-Cell at IIT Bombay</li> <li><b>Pre-incubated</b> by IDEAS, which offered a grant of <b>INR 50,000</b> to develop a reliable product-market fit</li> </ul>
OPERATION	<ul style="list-style-type: none"> <li>Conducted <b>70+ direct interviews</b> progressively to find the ‘Aha!’ moments and validate hypotheses</li> <li><b>Campaigned on social media</b> using illustrative <b>video</b> to boost awareness and gather data for analysis</li> <li>Facilitated validation from <b>300+ people</b> to identify exact <b>customer segment</b> for our business model</li> <li>Negotiated with <b>20+ OEMs</b> for <b>partnership</b> to enhance their USP and build our <b>first customer base</b></li> <li>Tested the components for our <b>sanctioned prototype</b> of digital thermostatic mixer for real conditions</li> </ul>
RESULT	<ul style="list-style-type: none"> <li>Pulled off <b>400% cost reduction</b> by revamping our Business Model Canvas through continuous feedback</li> <li><b>Commended</b> by the <b>chief guests</b> in the final round for exceptional work and a fabulous presentation</li> </ul>

## POSITIONS OF RESPONSIBILITY

**Department Placement Coordinator | Institute Placement Team | IIT Bombay** [Jul ‘20 - Present]

(Assisting placement of **1600+** students; interface between placement cell, students and company officials)

INITIATIVES	<ul style="list-style-type: none"> <li><b>Collaborated</b> with other departments to help students prepare better for core engineering profiles</li> <li>Conducted a <b>mock verification round</b> for doubt-free and credible documentation of resume points</li> </ul>
DUTIES	<ul style="list-style-type: none"> <li>Organized <b>preparatory activities</b> namely: coding &amp; aptitude tests, GD &amp; PI sessions and case interviews</li> <li>Compiled student expertise and interests to <b>streamline company pitching</b> for maximum recruitment</li> </ul>

## KEY PROJECTS

**Biophysics | Membrane Curvature | SLP, IIT Bombay** [May ‘18 - Nov ‘18]

(Guide: Prof. Anirban Sain, Department of Physics, IIT Bombay)

- Studied the elastic properties of lipid bilayers and the effects of protein binding on them along with the fundamentals of **differential geometry** to understand the Helfrich contribution of **shape deformation** in the total energy of a membrane
- Analyzed the spontaneous formation of narrow tubes due to arrangement of spiral-shaped protein filaments (**nematic field**) on the surface of a membrane to appreciate the Frank contribution of **orientation distortion** in the total energy
- Used the Helfrich and Frank contributions and their coupling effect to **derive a quantitative expression** for the total energy

**Microprocessors | Robotic Memory Arm | Course Project (EP 315), IIT Bombay** [Aug ‘18 - Nov ‘18]

(Guide: Prof. Pradeep Sarin, Department of Physics, IIT Bombay)

- Built** a robotic arm to carry any object from one spot to another using servo motors, **Arduino** board and potentiometer
- Enhanced the robot with simple turn dials for **intuitive input** and **on-site** positioning of the arms for greater utility

**Software | Transport Management System | AISSCE, Maheshwari Public School** [‘15 - ‘16]

(Guide: Mr. Daya Shankar Sharma, PGT (Computer Science), MPS)

- Built an interface to fetch & modify information of employees using **GUI** forms in **NetBeans IDE (Java)** platform as **front-end**
- Organized the collected data in tables and returned fetch requests through queries using **MySQL** software as **back-end**

## SKILLS AND EXTRA-CURRICULARS

COURSES	<ul style="list-style-type: none"> <li><b>Pottery</b> by IDC in Spring ‘19</li> <li><b>Mandarin</b> by IR in Autumn ‘19</li> </ul>
TECHNICAL	<ul style="list-style-type: none"> <li>Made <b>20+ working models</b> like <b>two-legged robot</b> and Rube-Goldberg machine during iKen workshops</li> <li>Built a wireless car for <b>XLR8</b> competition</li> <li>Built a <b>model rocket</b> for Aquarock competition</li> </ul>
MENTORSHIP	<ul style="list-style-type: none"> <li>Mentor in Summer of Science-2018 organized by Maths and Physics Club, IIT Bombay</li> </ul>
SKILLS	<ul style="list-style-type: none"> <li><b>Software:</b> Origin, NetBeans, MySQL, AutoCAD</li> <li><b>Programming:</b> Python, C++, Java, HTML</li> </ul>