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B.Tech.
Gender: Male
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Examination	University	Institute	Year
Graduation	IIT Bombay	IIT Bombay	2021

LEADERSHIP ROLES

Overall Coordinator, Abhyuday | Visionary student body for **social leadership** and impact [Apr'20-Present]

Leading a hand-picked team of 18 managers and 800+ volunteers; Adapting to COVID-19 enforced restrictions

Leadership	<ul style="list-style-type: none"> Envisioned and developing pioneering Virtual Fest with a platform to host events and competitions Designed engaging events and increased team productivity by introducing online brainstorming sessions
Reforms & Growth	<ul style="list-style-type: none"> Achieved 81% y-o-y increase in registrations to CR Program by introducing new incentives worth INR Procured internships with NGOs, achieving a increased selections in Profectus fellowships Successfully migrated flagship volunteer campaigns including Career Counselling to online delivery mode
Initiatives	<ul style="list-style-type: none"> Collaborated with UNICEF India to address negative stigma around COVID-19 through an online campaign Developing a campaign with PETA India to improve consciousness among youth regarding animal rights Facilitating weekly discussion on relevant social issue by revamping 'Samwaad', a youth discussion forum Presenting important social issues by initiating and publishing a bi-weekly comic series with light humour

Marketing Manager, Abhyuday | Social body established in 2014 [Apr'19-Mar'20]

Received recommendation from SBI Foundation for organisational skills; Fest spokesperson for publicity by Radio Partner

Endeavors	<ul style="list-style-type: none"> Procured sponsorships from corporates and CSRs worth INR, recording maximum budget till date Successfully negotiated 60% y-o-y increase in the sponsorship of the Career Counselling Campaign app 100% individual contribution in cash sponsorships; pioneered strategic alliances with NABARD and IOCL Benefitted 12K+ students across 80+ BMC Schools with Career Counselling & Climate Change awareness
Initiatives	<ul style="list-style-type: none"> Collected 3+ tons of waste, leading 700+ volunteers in 2-phase Powai Lake Cleanup; partnered with BMC Achieved 25% y-o-y growth in total budget introducing new tailored deliverables specific to each partner

PROFESSIONAL EXPERIENCE & TRAINING

Global Governance Initiative | Fellow, Aiming to create youth leaders [Aug'20-Present]

Management Consulting Fellowship; being mentored by experts from United Nations and The Boston Consulting Group

- Aiming to improve the **profitability** of restaurants and the entertainment industries taking a hit as a result of the lockdowns

Sattva Consulting | Summer Intern, Leading social impact consulting firm [Apr'20-May'20]

Supported on the COVID-19 rebuild project analysing the impact on the Informal Economy including Migrants and MSMEs

- Conducted a qualitative analysis of the **BRAC** and other similar models developed with the aim of boosting local economy
- Delivered extensive secondary research on challenges for **MSMEs**, and relief measures announced, caused by the pandemic
- Studied the impact of COVID-19 on **financial** and **livelihood** setbacks faced by migrant workers and daily income vendors

Johnson & Johnson | Summer Intern, World's largest healthcare company [May'18-Jun'18]

Proposed automation solutions for the 'Stayfree' sanitary pad manufacturing line at the Mulund Plant

- Proposed **2%** expected **OEE** improvement and waste reduction on the production line by sensors to track adhesive volume
- Ideated digitization of Sources of Loss records for effective data analysis and real time data capturing on the production line

CONCOR India | Trainee, A Navratna Public Sector Undertaking [Jul'20-Aug'20]

Trained at ICD Kota covering various aspects of Operations and Logistics Management and Private Public Partnership

- Extensively researched and studied the development of Container Train Operators in India analyzing market and challenges
- Analyzed the revenue model worth **INR 237M** for a Private-Public Partnership to develop new PFT with profit margin of **16%**

Railway Carriage Repair Workshop | Trainee, Indian Railways managed workshop [Dec'18]

Studied and analyzed the microstructure of metal samples from failed parts of train coaches to determine cause of failure

- Performed non-destructive failure analysis using **Ultra Sonic test & Magnetic Powder Testing** techniques on failed samples
- Conducted destructive tests including tensile tests and **Rockwell, Vickers**, and **Brinell** tests on parts to determine hardness

ACADEMIC & EXTRACURRICULAR ACTIVITIES

Scholastic & Workshops	<ul style="list-style-type: none"> Cleared the entrance exam for Indian Statistical Institute; total 117 selections across India [17] Participated in the Impact Startup Masterclass organized by the Global Governance Initiative [20] Completed a Management Consulting workshop with a talk by Rajat Gupta (Former MP McKinsey) [20]
Sports	<ul style="list-style-type: none"> Gold medal at ASISC Zonal Badminton tournament [15] ■ 3 bronze medals in Karate tournaments [10] Year-long training as part of NSO Badminton [17,18] ■ Trained in Squash as part of Prarambh [18]
Oration	<ul style="list-style-type: none"> Inspired 60+ Australian students of Monash University, telling them the workings of Abhyuday [19] Presented career options to 36K+ students from 240+ BMC schools via Video-teleconferencing [19] Hosted MEMS Freshmen Night and Abhyuday Freshmen orientation with 300+ audience each [18,19]
Misc.	<ul style="list-style-type: none"> Member of SIGMA, a student run policy think tank, helping forsaken migrant labourer get jobs [20] Discussed government policy penetration with VC, NITI Aayog as a member of SIGMA [20]

Scholastic achievements and extracurricular activities are not verified by the Placement Cell