

Chaitanya Ravindra Sakhare **Chemical Engineering** Indian Institute of Technology, Bombay 170020035 B.Tech. Gender: Male

DOB: 19-03-1999

| Examination | University | Institute | Year |
|---|------------|----------------------|---------------------|
| Graduation | IIT Bombay | IIT Bombay | 2021 |
| | PRO | FESSIONAL EXPERIENCE | |
| InCred Capital Investment Banking Analyst | | | [May '20 - Jul '20] |

| DEBT FINANCING | Identified 15+ financially distressed firms from 5+ sectors by scrutinizing 60+ companies and 10+ conglomerates Performed due diligence of shortlisted targets to craft customised solutions by cash flow analysis and debt profiling Assisted Senior Management on closing 5 deals worth INR 3 Billion+ involving debt restructuring & capital raising |
|-------------------|---|
| LIVE DEALS | Constructed a 10yr financial model to raise potential equity worth INR 450 Million for a non-commissioned hospital Orchestrated buy-side pitch on potential opportunities in Indian Renewable Space for Global Investors & Oil Majors Tailored an alternative solution potentially reducing cost of debt by 100 basis points for solar rooftop players |

Equirus Capital | Sales and Trading Analyst

[Dec '19 - Jan '20]

Received Letter of Recommendation from the Institutional Equities Head of the Investment Bank for outstanding performance

- Devised Covered Call Option strategy based on Black-Scholes model and time decay of premium using Excel VBA and web-scraping
- Saved 300+ man-hours annually by automating client trade order templates and mathematical models through Excel Macros

NNM Securities | Financial Analyst

- Received Letter of Recommendation from the CEO of the firm for exemplary performance, strong work ethics and analytical skills • Developed a Value Investing Portfolio by curating an investment strategy employing 18 fundamental and 5 technical parameters
- Created a financial strength valuation score by data acquisition using APIs, web-scrapping and by data analysis using Excel Macro
- Outperformed the benchmark Index (Nifty50) by 30% on back-testing the strategy with yearly re-balancing (conservative case)

POSITIONS OF RESPONSIBILITY

Marketing Manager | AZeotropy 2020 | Chemical Engineering Symposium

[Apr '19 - Mar '20]

| Highlight : Awarded Department Organisational Color (conferred on 4 of 800 students) for noteworthy initiatives and reforms | | | |
|--|--|--|--|
| LEADERSHIP | • Spearheaded a 2-tier team of 30+ volunteers Budget: INR 2.1 Million ; 20+ events; 10+ competitions; 300+ colleges | | |
| Endeavours | Raised monetary deals worth INR 1.5 Million (20% y-o-y increase) and recorded highest ever budget in 14 years Secured 19 breakthrough deals (10% rise) with firms like Reliance, HPCL by creating ROI driven proposals Supervised logistics planning worth INR 1 Million (25% growth) to revamp the brand proposition of the symposium | | |
| INITIATIVES | Pioneered maiden internship incentivised competition and industrial visits in association with Alkyl Amines Collaborated with BGS Foundation (NGO) for social campaign: "Live Life, Give Life" – an Organ Donation Drive | | |

Founding Team Member | Investment Team, IIT Bombay

[Dec '19 - Present]

- Formulating policies and conceptualising structure of the Investment Team to establish an Institute Level Investment Fund
- Curated an article on the banking sector for Finstreak Institute wide magazine to increase financial literacy among students

KEY PROJECTS

Mars Rover Team, IIT Bombay | Junior Design Engineer

[Apr '18 - Apr '19]

- Part of a 30 membered diverse team to participate in URC, an international competition organised by The Mars Society in Utah, USA • Designed on-board soil testing assembly to scrutinize possibility of life on Mars using integrated microscope & biosensors
- Contrived soil collection assembly comprising of parallel 4-bar lifting mechanism & 3D printed gripper with integrated sensors

Digitalization of Binary Distillation Column | Course Project | Guide: Prof. Sanjay Mahajani

- Accomplished live prediction of tray composition implementing real time temperature data acquisition using LabVIEW
- Performed regression analysis in python to estimate the completion time of the experiment for any bottoms composition

| | EXTRA CURRICULARS | |
|-----------|--|-------------------------|
| Accolades | Recipient of National Talent Search Scholarship (NTSE), awarded to 1000 out of 1M students Achieved First position in the state of Maharashtra in National Scholar Search Examination (NSSE) Placed in top 1 percent in Maharashtra in National Standard Examination In Junior Science (NSEJS) | ['15] ['14] ['14] |
| FINANCE | Successfully completed NSE academy certified course in Equity Portfolio Management with A Grade Completed a Financial Modelling workshop by IMS Proschool, performed DCF valuation for KPIT | ['19] ['18] |
| SOCIAL | Devoted 80 hours of social service as a part of National Service Scheme (NSS), IIT Bombay Devised affordable pump model aimed at solving waterlogging crisis, exhibited at Rashtrapati Bhavan Participated in nationwide Cancer Control Programme by Cancer Awareness and Aid Society | ['18] ['18] ['15] |
| Sports | • Participated in football GC representing Hostel 9 ['19] • Completed 3.5km cross-country GC twice ['1 | 7-'18] |