Smart Internz

Project Report Template

PROPERTY MANAGEMENT USING SALESFORCE

1 INTRODUCTION

1.1 Overview

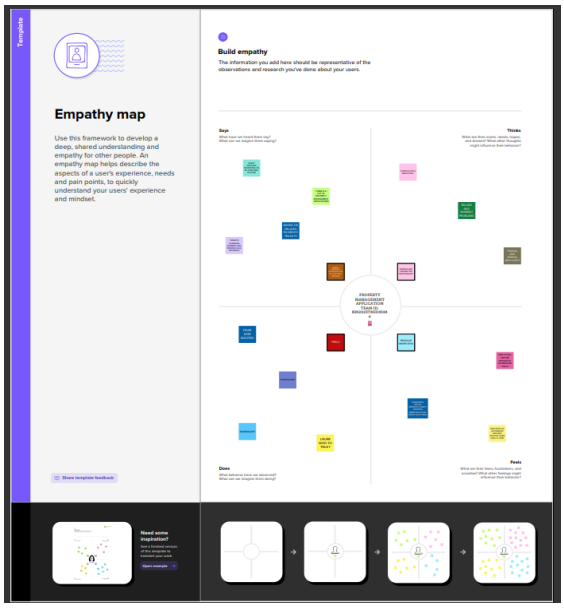
1. Property management is the overnight of real estate by a third party, normally a professional property manager or property management company.
2. Property managers can manage many different types of property residential, commercial, industrial and property for special purposes.

1.2 Purpose

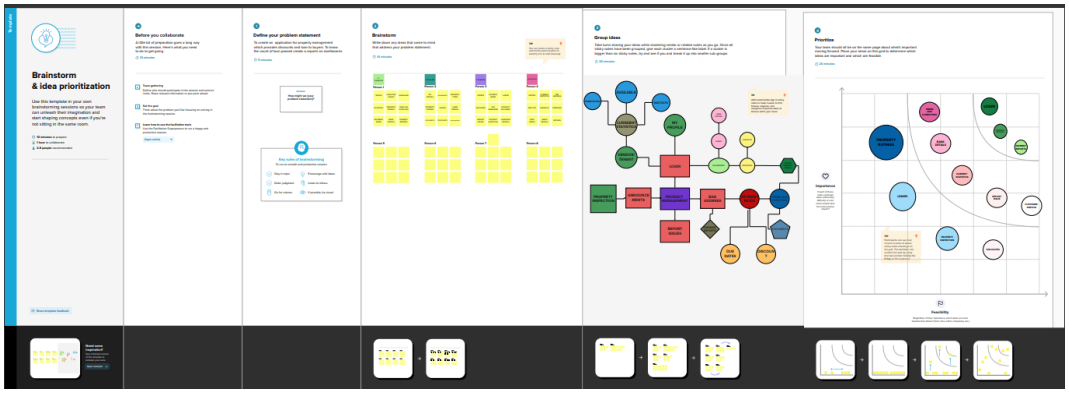
property management system gives you a clear view of what is going on in your business and provides simple steps that your team can easily follow to help grow your business.

2 Problem Definition & Design Thinking

2.1 Empathy Map



2.2 Ideation & Brainstorming Map



3 RESULT

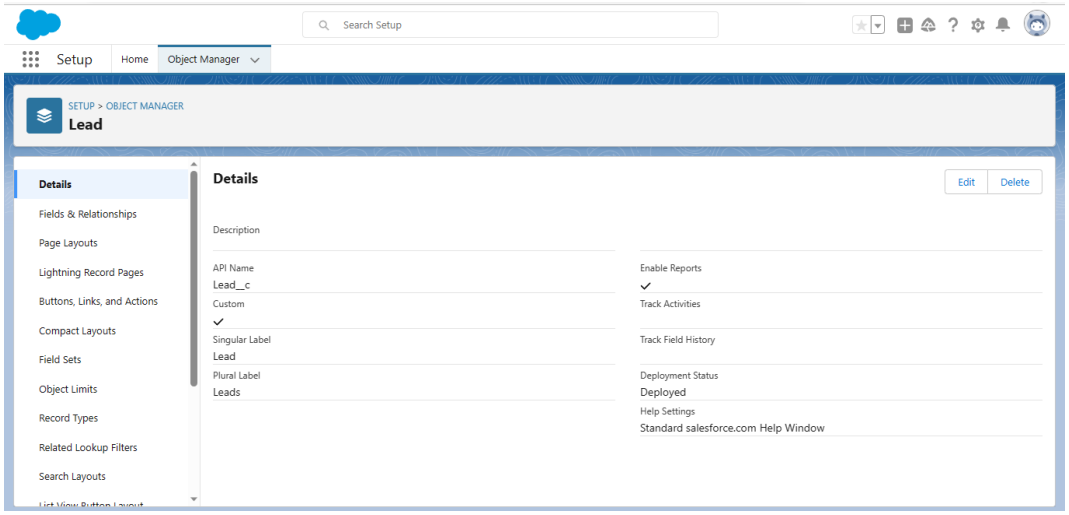
3.1 Data Model:

Object name	Fields in the Object
obj1	Field label: BUY — Data type: PICKLIST BUYERS — PICKLIST
obj2	Field label: RENT — Data type: AUTONUMBER RENTS — AUTONUMBER
Obj3	Field label: LOAN — Data type: AUTONUMBER LOANS — AUTONUMBER
Obj4	Field label: LEAD — Data type: AUTO NUMBER LEADS — AUTO NUMBER

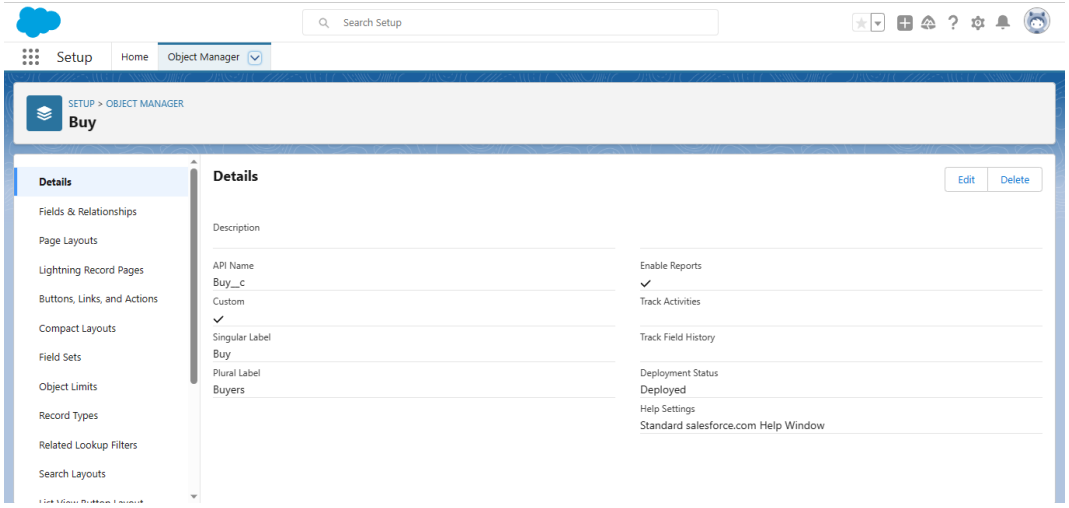
3.2 Activity & Screenshot

OBJECTS

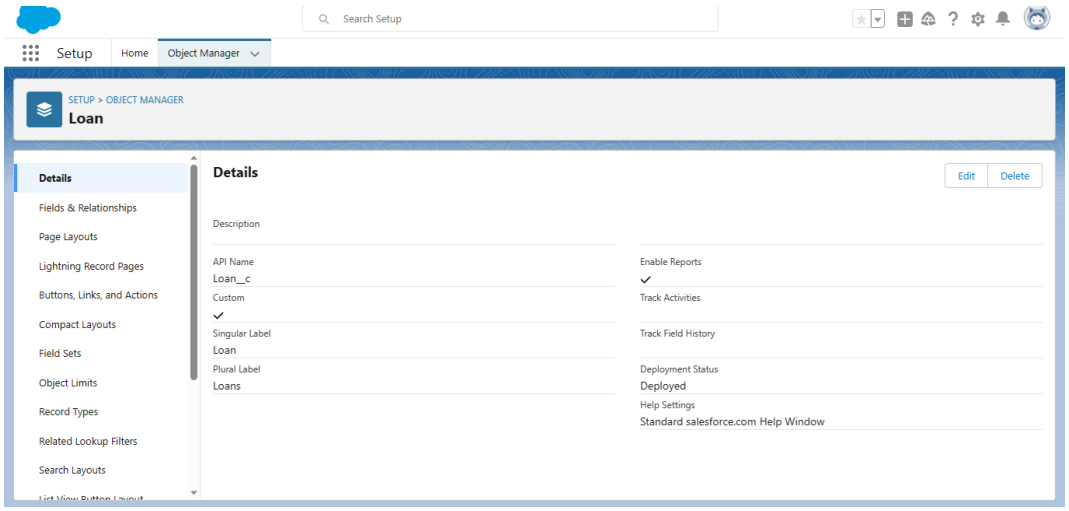
1.LEAD



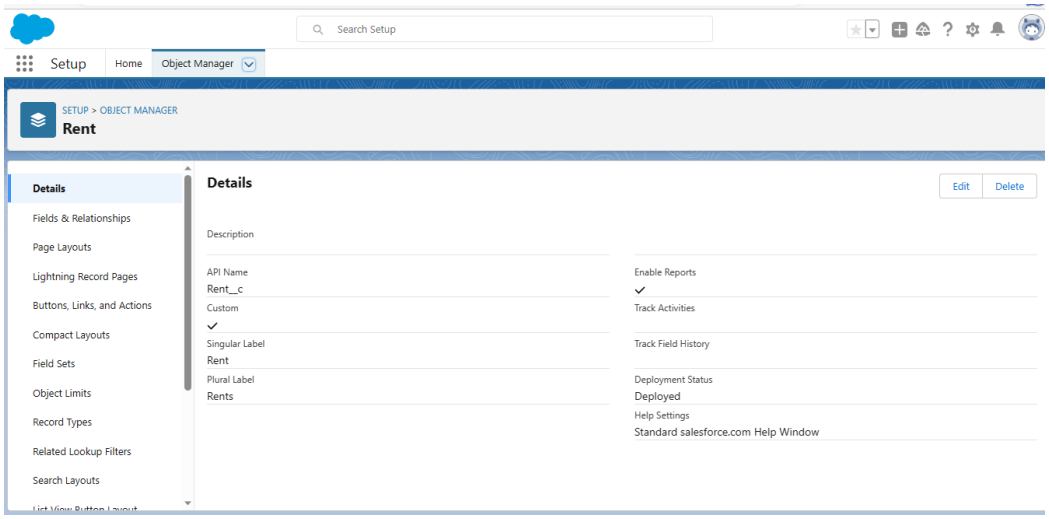
2.BUY



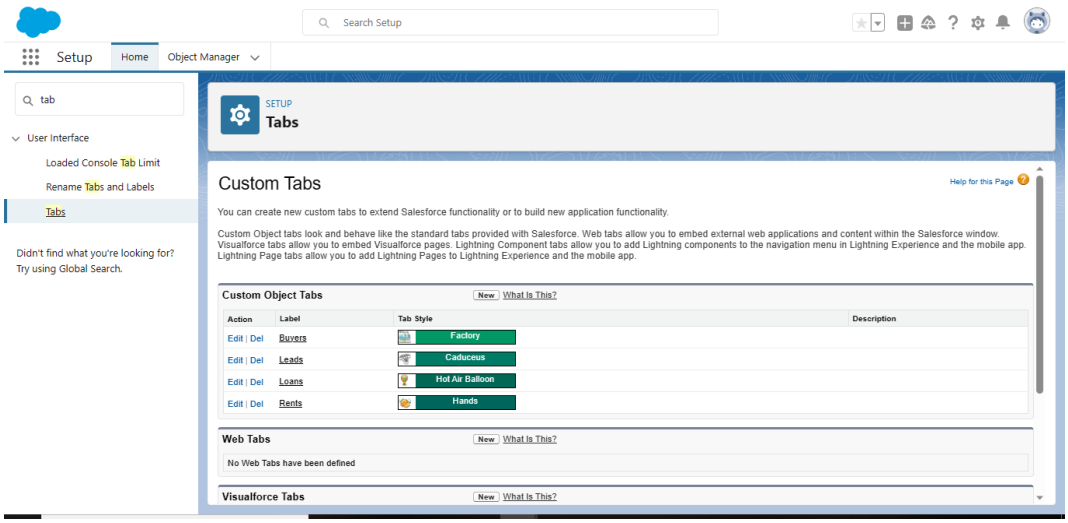
3.LOAN



4.RENT

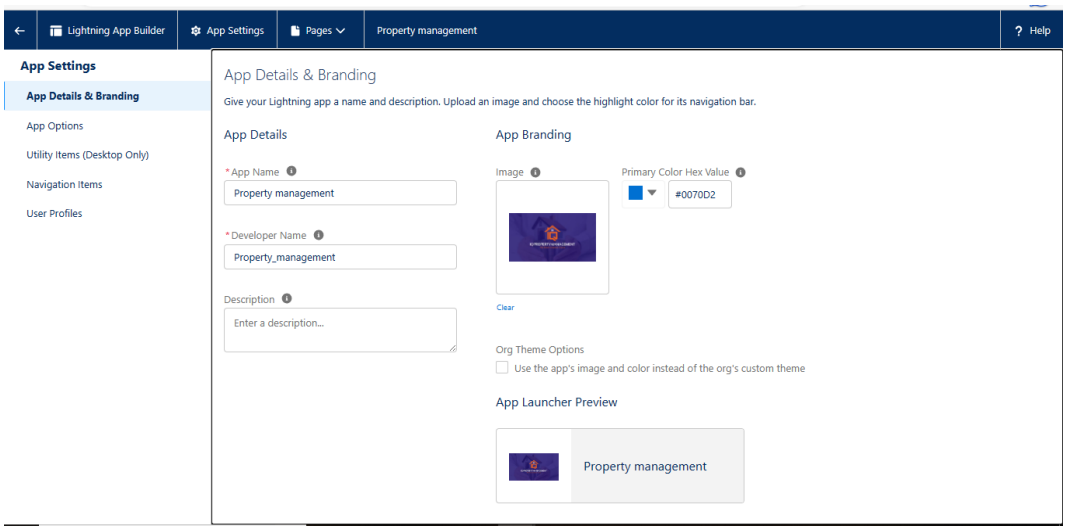


TAB

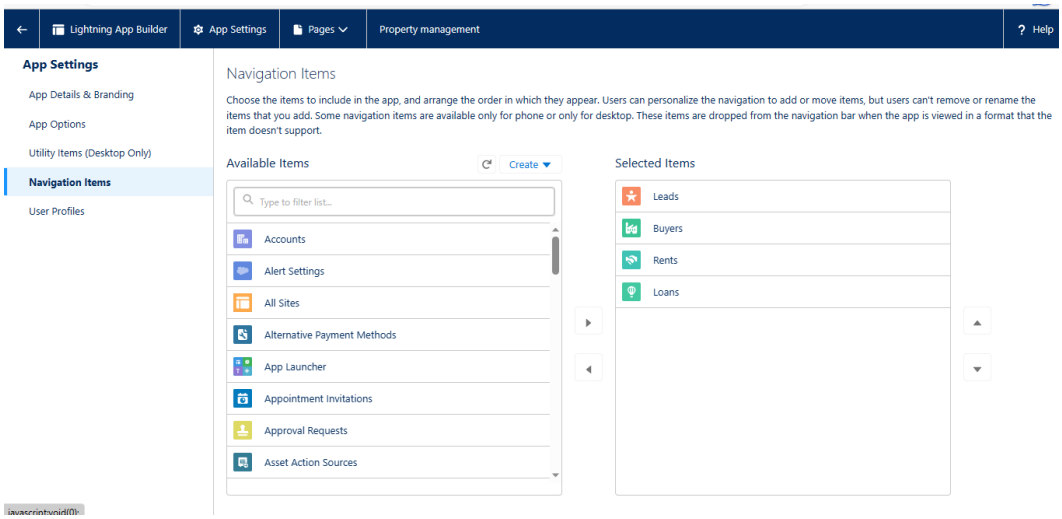


APP MANAGER- LIGHGTENING APP

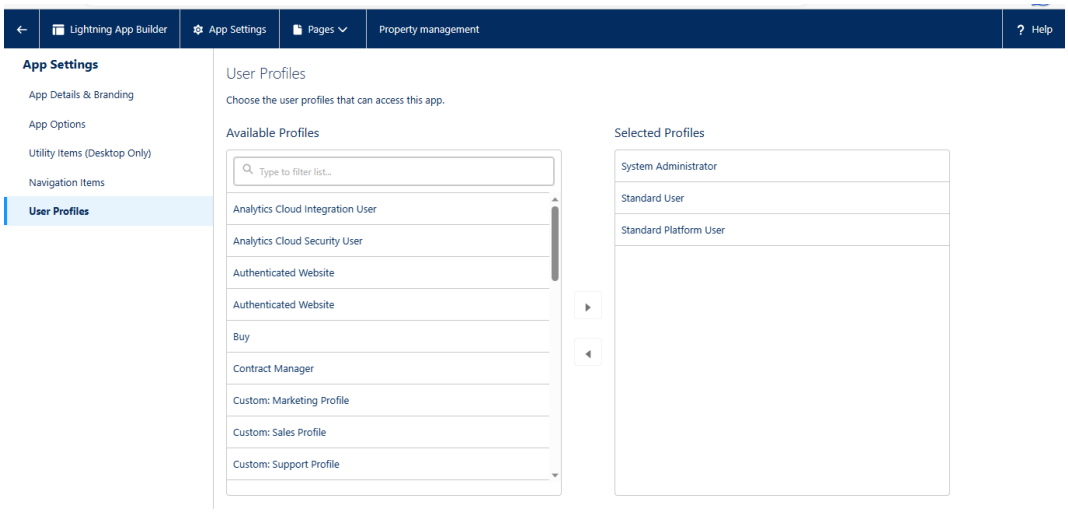
1. APP DETAILS AND BRANDING:



2.NAVIGATION DETAILS:

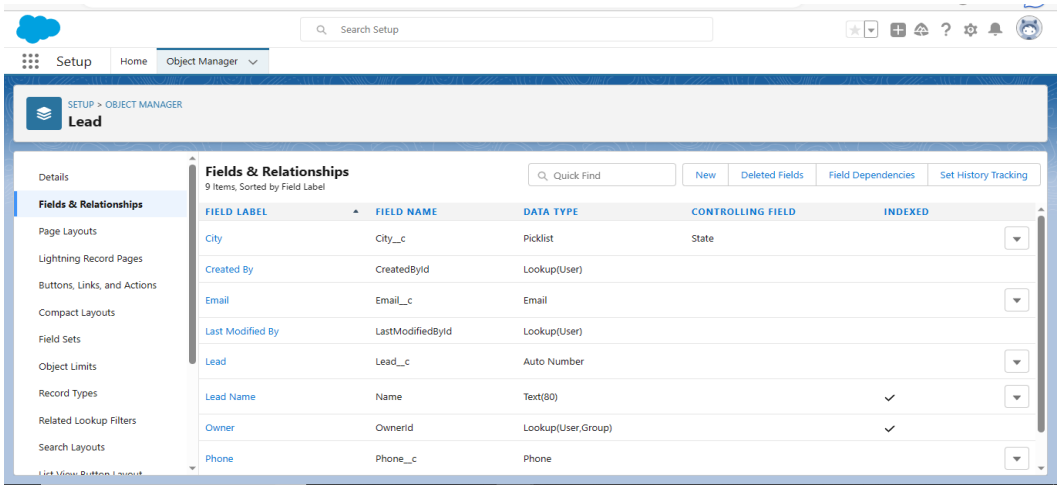


3.USER PROFILES:

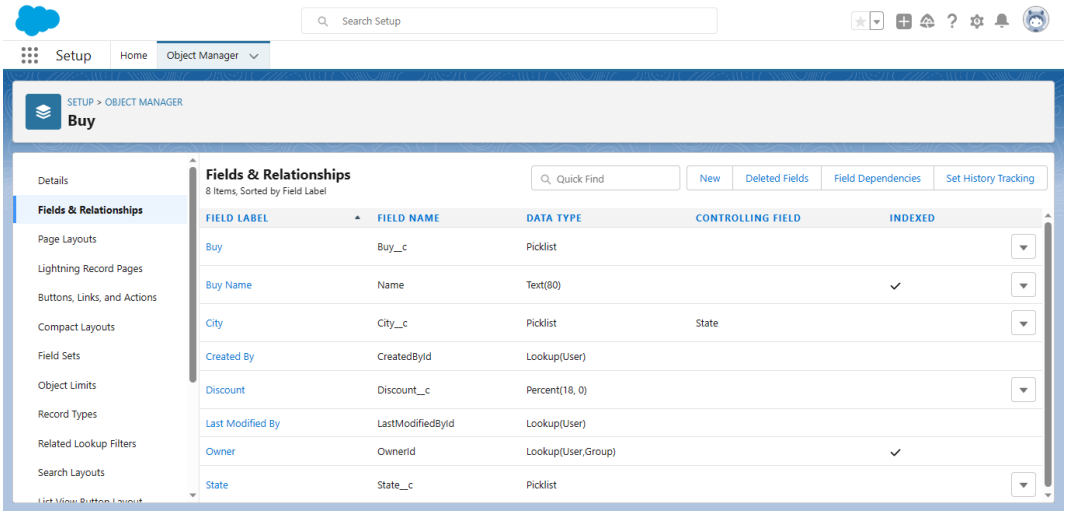


FIELDS:

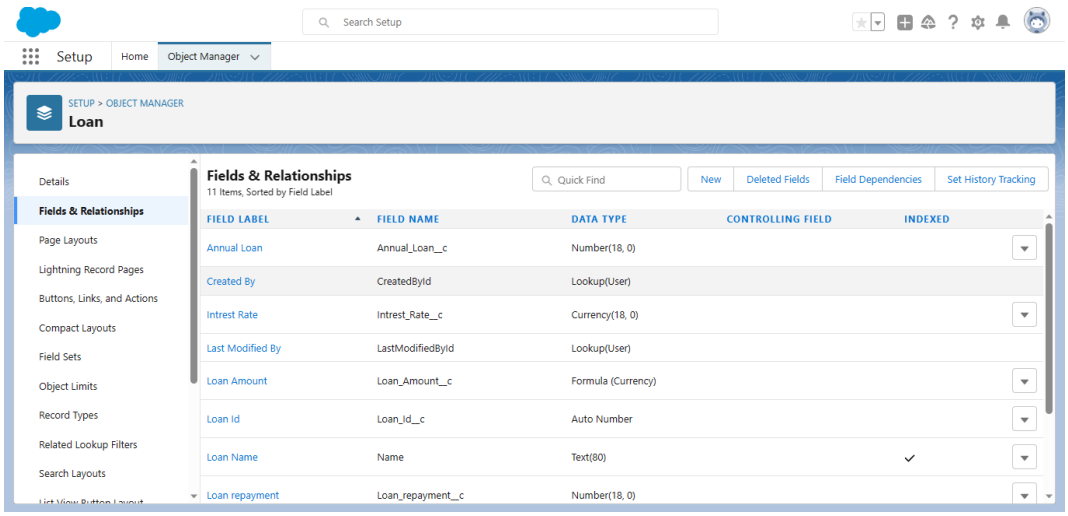
2. FIELD AND RELATIONSHIP - LEAD



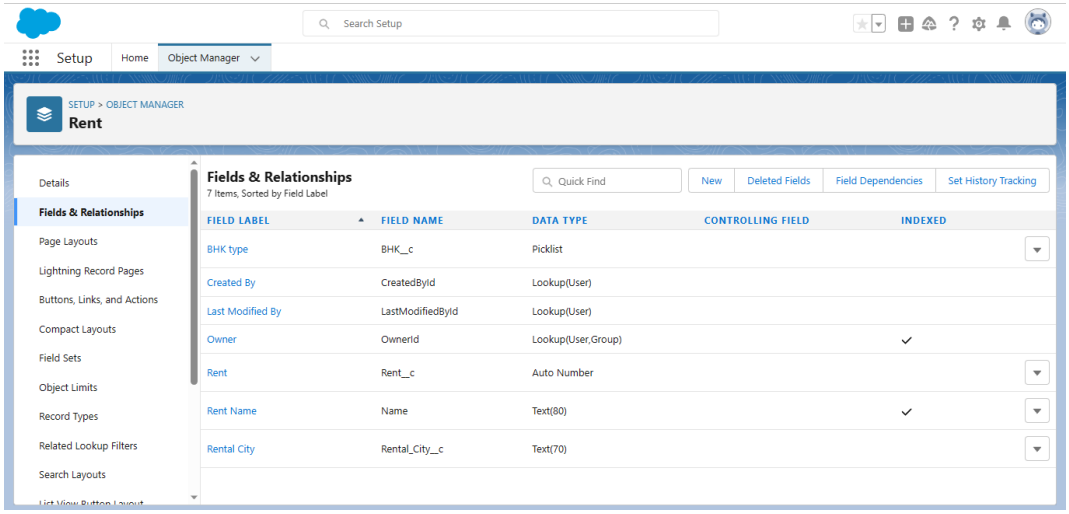
3. FIELD AND RELATIONSHIP - BUY



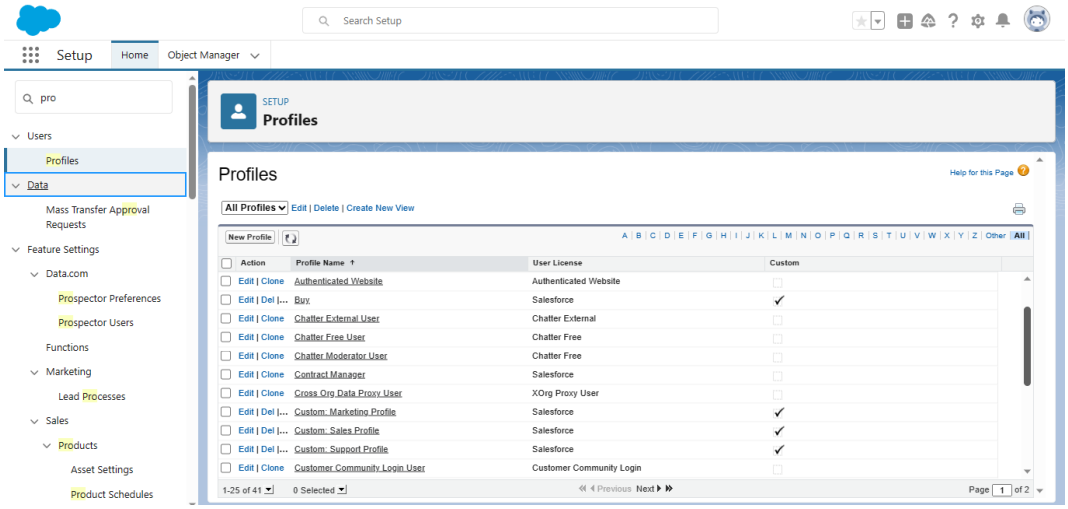
4. FIELD AND RELATIONSHIP - LOAN

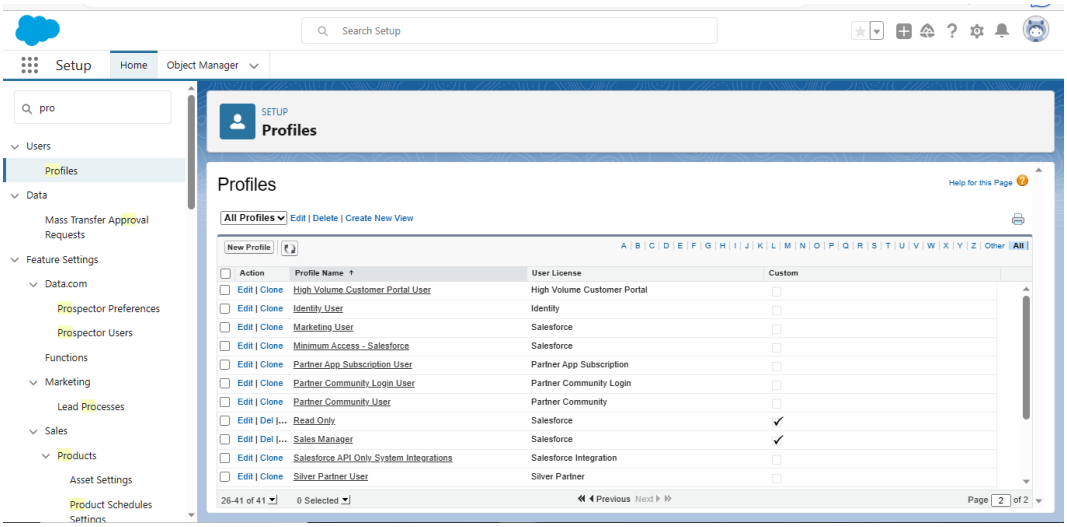


5. FIELD AND RELATIONSHIP - RENT

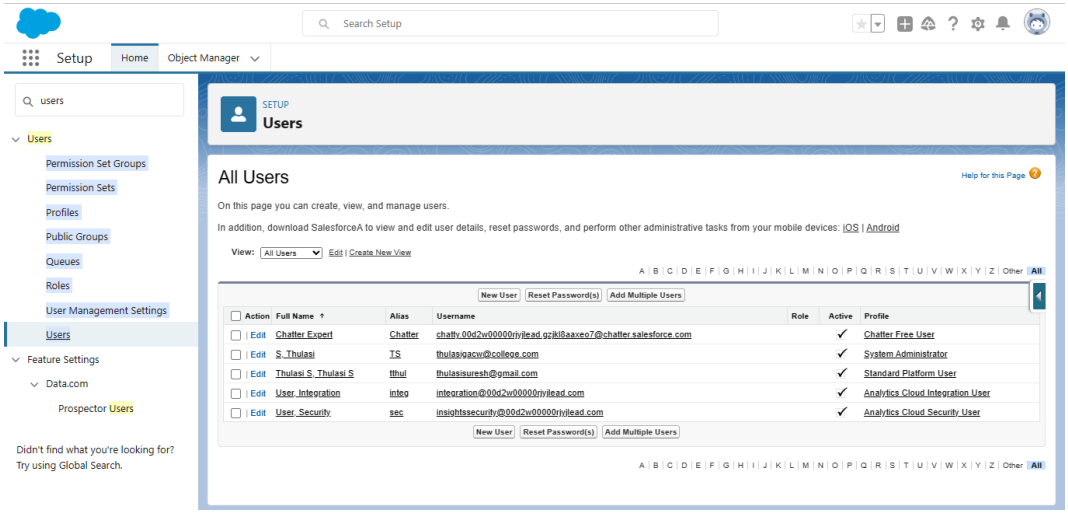


PROFILES:





USERS:



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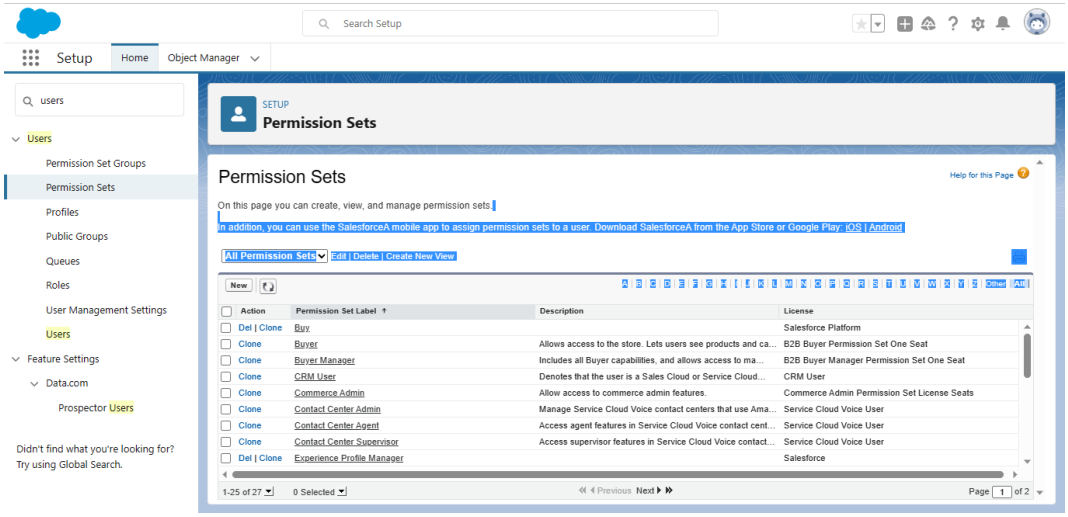
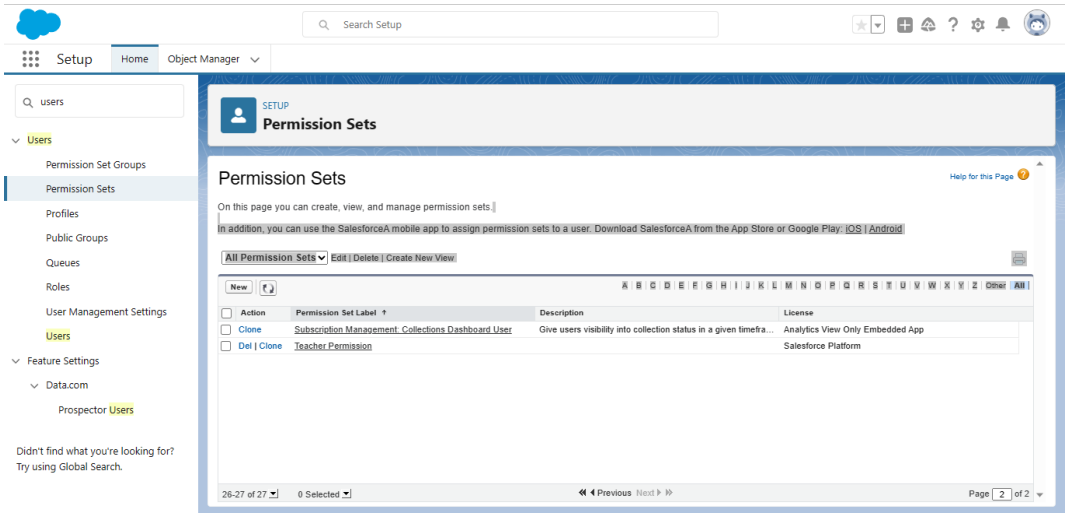
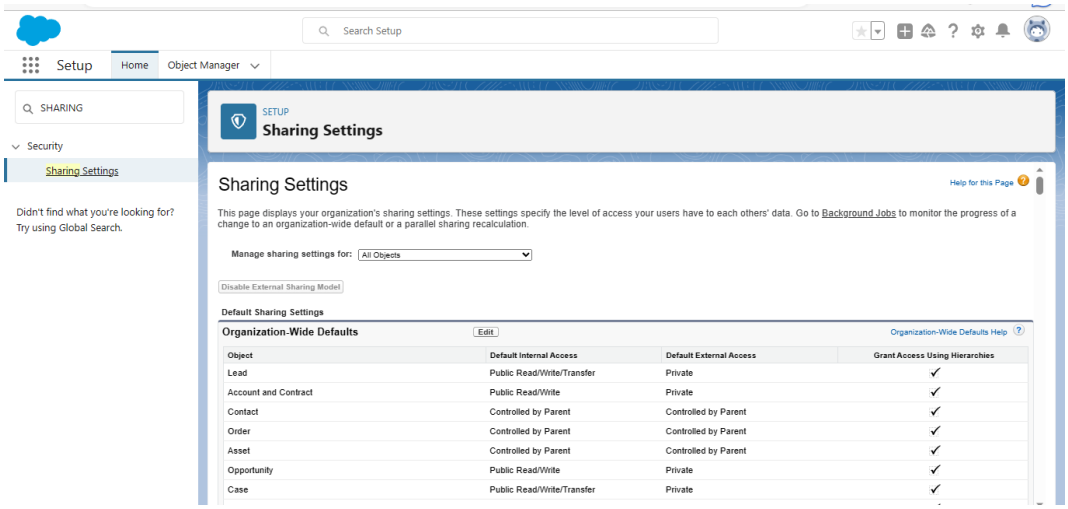
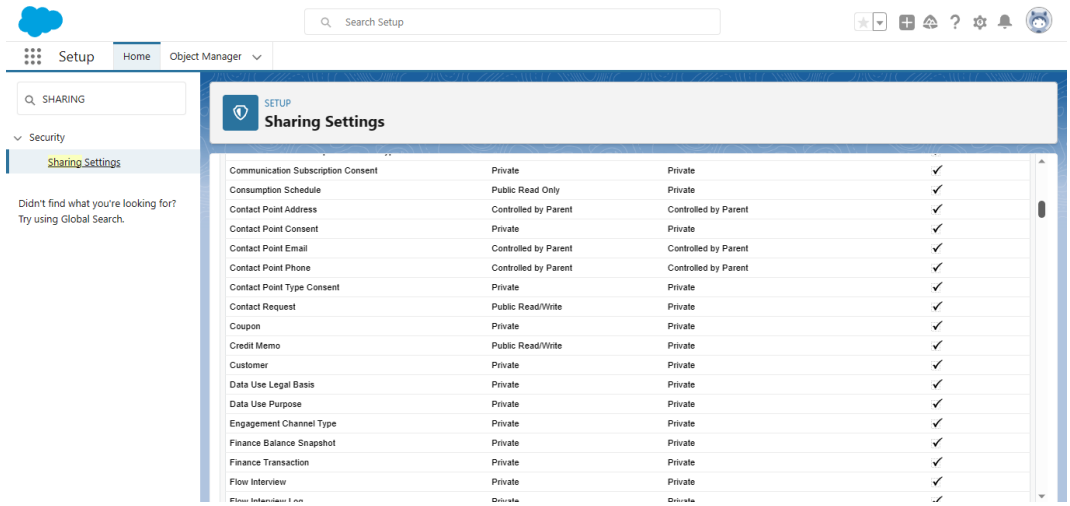
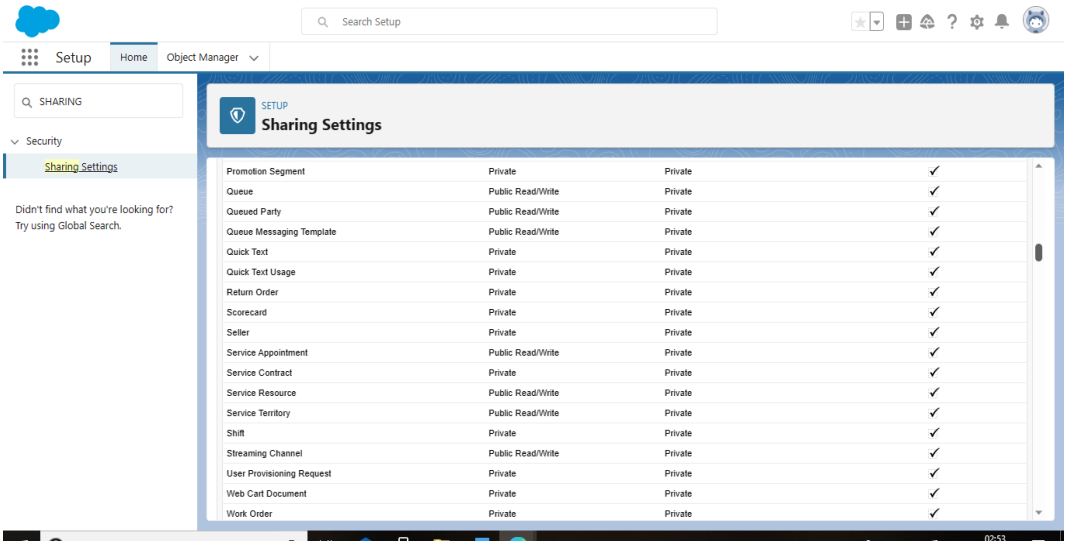


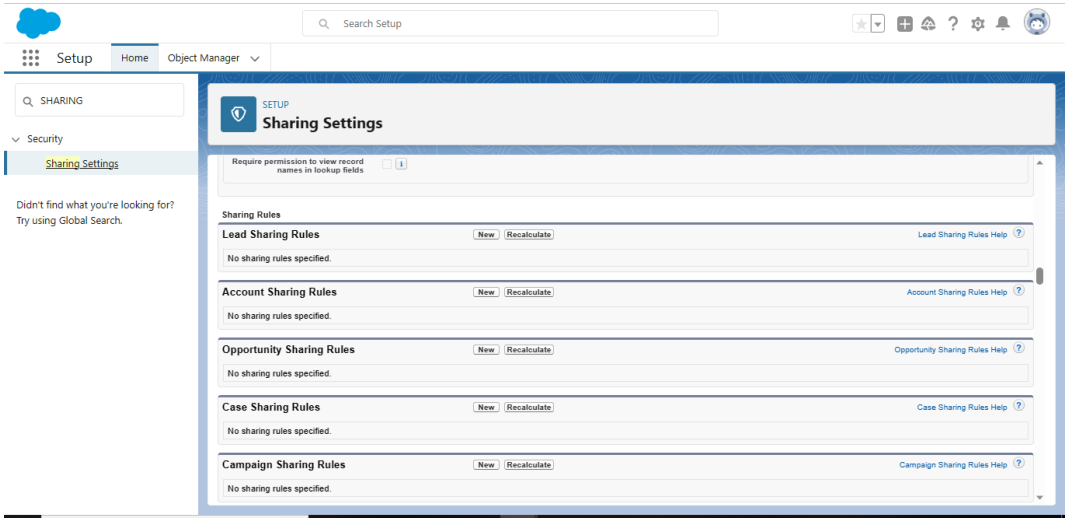


SHARING SETTINGS




Search Setup
Setup
Home
Object Manager
SHARING
Security
Sharing Settings
Didn't find what you're looking for?
Try using Global Search.
SETUP
Sharing Settings
Communication Subscription Consent | Private | Private
Consumption Schedule | Public Read Only | Private
Contact Point Address | Controlled by Parent | Controlled by Parent
Contact Point Consent | Private | Private
Contact Point Email | Controlled by Parent | Controlled by Parent
Contact Point Phone | Controlled by Parent | Controlled by Parent
Contact Point Type Consent | Private | Private
Contact Request | Public Read/Write | Private
Coupon | Private | Private
Credit Memo | Public Read/Write | Private
Customer | Private | Private
Data Use Legal Basis | Private | Private
Data Use Purpose | Private | Private
Engagement Channel Type | Private | Private
Finance Balance Snapshot | Private | Private
Finance Transaction | Private | Private
Flow Interview | Private | Private


Search Setup
Setup
Home
Object Manager
SHARING
Security
Sharing Settings
Didn't find what you're looking for?
Try using Global Search.
SETUP
Sharing Settings
Promotion Segment | Private | Private
Queue | Public Read/Write | Private
Queued Party | Public Read/Write | Private
Queue Messaging Template | Public Read/Write | Private
Quick Text | Private | Private
Quick Text Usage | Private | Private
Return Order | Private | Private
Scorecard | Private | Private
Seller | Private | Private
Service Appointment | Public Read/Write | Private
Service Contract | Private | Private
Service Resource | Public Read/Write | Private
Service Territory | Public Read/Write | Private
Shift | Private | Private
Streaming Channel | Public Read/Write | Private
User Provisioning Request | Private | Private
Web Cart Document | Private | Private
Work Order | Private | Private


Search Setup
Setup
Home
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SHARING
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Didn't find what you're looking for?
Try using Global Search.
SETUP
Sharing Settings
Require permission to view record names in lookup fields
Sharing Rules
Lead Sharing Rules
New
Recalculate
Lead Sharing Rules Help
No sharing rules specified.
Account Sharing Rules
New
Recalculate
Account Sharing Rules Help
No sharing rules specified.
Opportunity Sharing Rules
New
Recalculate
Opportunity Sharing Rules Help
No sharing rules specified.
Case Sharing Rules
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Recalculate
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Campaign Sharing Rules
New
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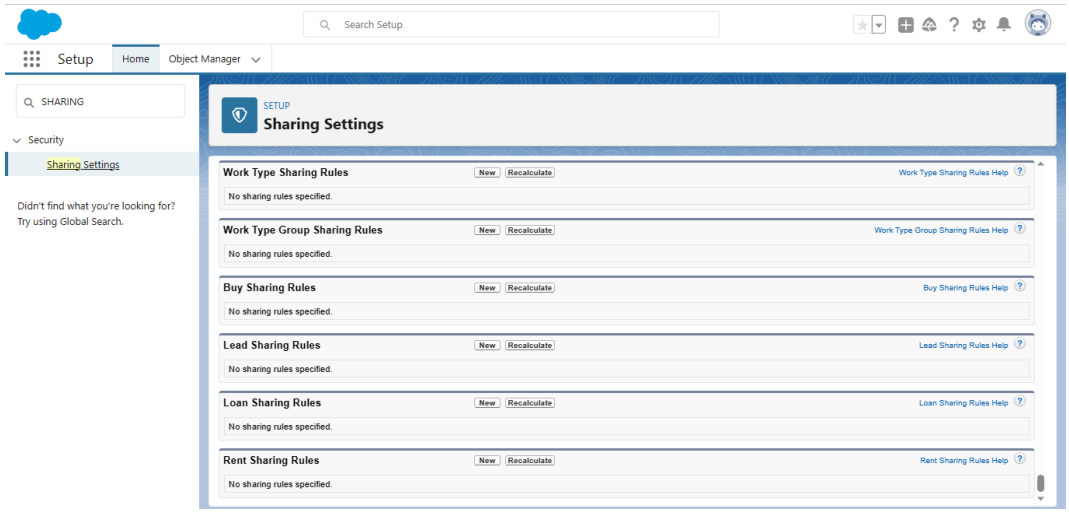
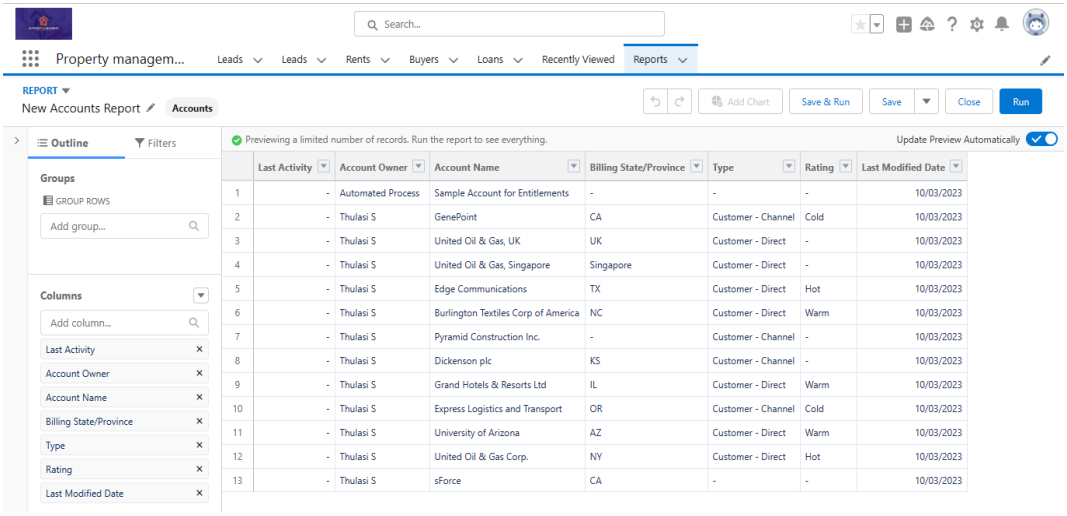
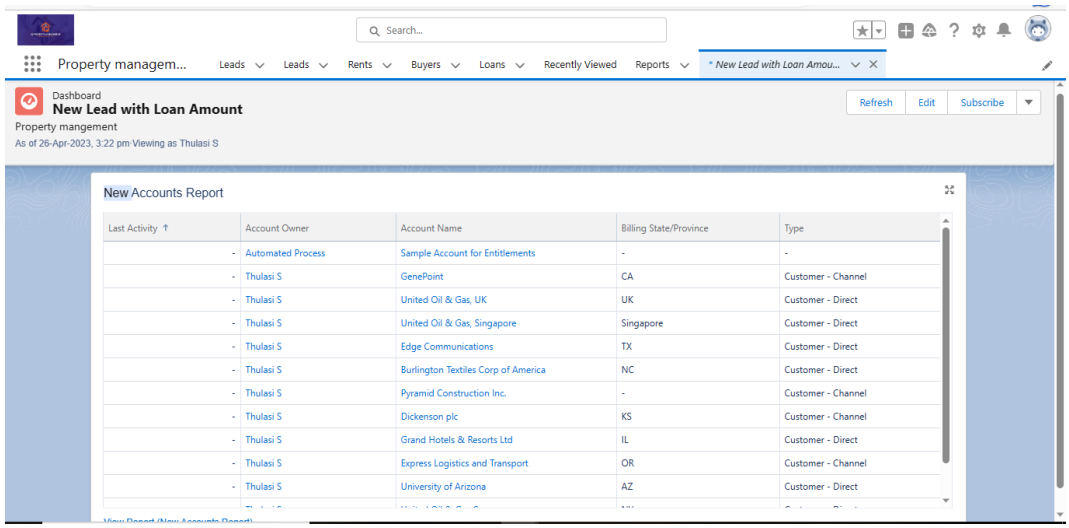
Campaign Sharing Rules Help
No sharing rules specified.



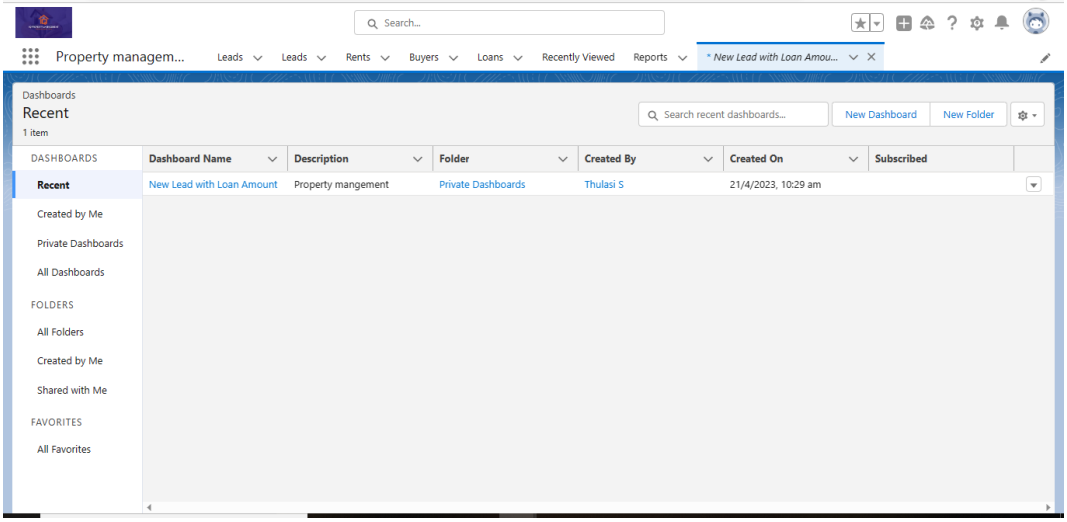
REPORTS:



NEW LEAD WITH LOAN AMOUNT:



DASHBOARD:



4 Trailhead Profile Public URL

Team Lead - SUBHASHINI.J https://trailblazer.me/id/subhj4

Team Member 1 SUMAIYA.S-
https://trailblazer.me/id/ssumaiyas
Team Member 2 - THENMOZHI.R
https://trailblazer.me/id/thenr121
Team Member 3 – THULASI.S
https://trailblazer.me/id/thuls11

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5 ADVANTAGES & DISADVANTAGE

ADVANTAGES:

- Easy maintenance monitoring
- Easy payment from tenants and contractors
- Data tracking
- Tenant screening
- Quick inspection

DISADVANTAGES

- Time consuming if you choose the wrong system
- Might seem expensive for a small business
- Training (cost and time)

6.APPLICATIONS

6. **Build up**

7. **Easy storage solutions**
8. **App folio property manager**
9. **Rent direct**
10. **In conquest**

7. **CONCLUSION**

In conclusion, Property management System (PMS) in software is very crucial all the hotels. Especially opera PMS constitutes the most appropriate PMS software for Hilton Athens. It is user friendly, connects with central reservation system (CRS), point of sale (POS) ETC..,. and provides all the tools with hotel needs in order to operate effectively. The disadvantages of the opera PMS can be improved easily and as it was mentioned before a recommendation is the upgrade of opera V52 opera .

8. FUTURE SCOPE

- ✓ In recent years, the property management industry , once slow to adopt to new changes, has made a notable leap forward
- ✓ More than 847,000 people employed
- ✓ Over 282000 property management companies (in the us only)
- ✓ About $ 88 billion in revenue generated per annum
- ✓ 16% of US GDP.