



MEDICAL TOURISM IN INDIA

"India is a great destination for healthcare both for modern as well as traditional medicine and therapy."

-Sudhanshu Pandey, Joint Secretary at Ministry of Commerce and Industry

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NUMBERS

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SUMMARY

12th

in World tourism receipts
- IMS Health report, 2015

3 billion
USD

India's medical value travel
- IMS Health report, 2015

9 billion
USD

projected income by 2020
-IMTJ Analysis, 2017

30 %

**annual increase in medical
procedures from travelers each
year**
-Healthcare Global, July, 2020

Why India?

- High Savings
- Less waiting time
- World class facilities
- Best surgeons
- Personalized support
- Travel Opportunities

619

hospitals accredited by
NABH

38

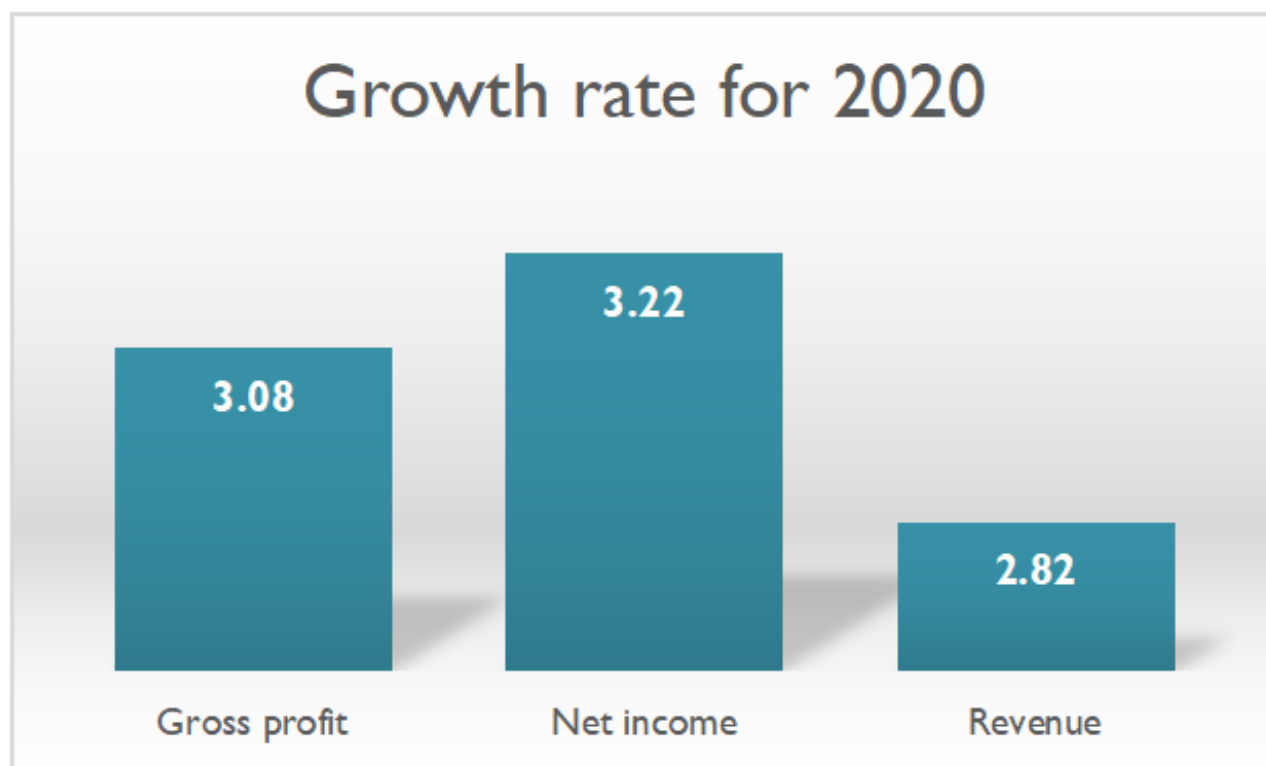
hospitals accredited by
JCI

1.4

post-operative mortality
rate

\$31

daily travel cost for a
foreign patient



COMPANY STATS

	2018	2019	2020
Gross Profit (in millions)	90	174	370
Net Income (in millions)	85	166	357
Revenue (in millions)	105	198	401

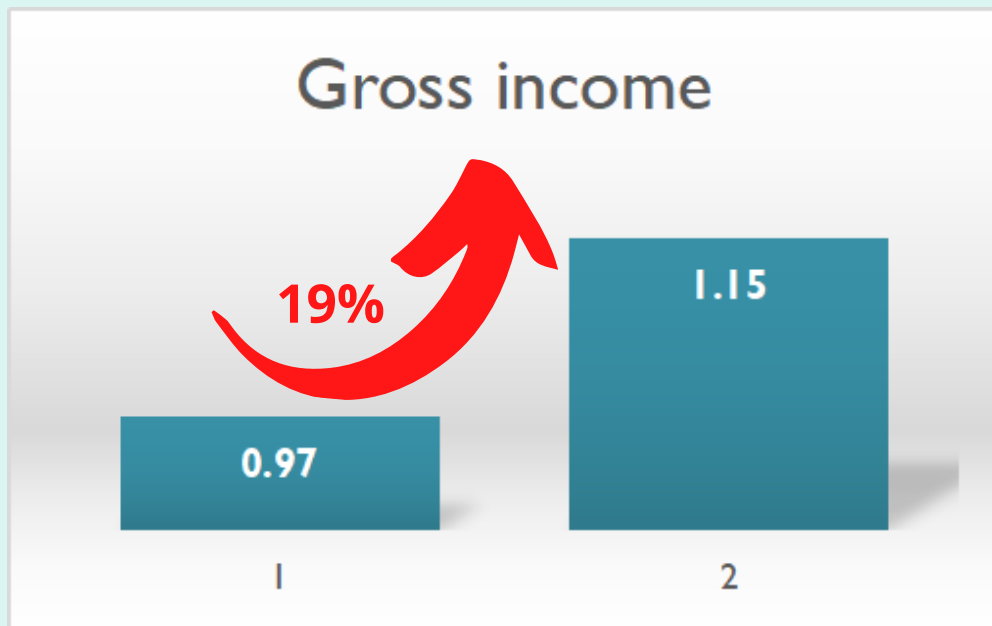
29.72%

CAGR for 2018-2020

3.02%

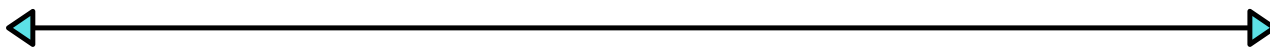
*overall Growth Rate (includes
gross profit, net income,
revenue)*

EARNING GROSS INCOME



SUMMARY

- Re-evaluating and re-adjusting offers
- Communicating and engaging with customers
- Becoming the trusted source of health care related queries
- Providing positive views especially from doctors
- Providing more info on staffing suggestion, budgets, emergency funds, debt relief grants



End of Report

