

* Viral Marketing

* Influence Maximisation

* Information Diffusion.

* Viral Marketing → Relies on Users

- ↳ To reach and influence maximum people
- ↳ Flows very fast

↳ Unpredictability

↳ Audience Reliability / Reliance.

↳ Timing.

↳ Risk

↳ Content

↳ Patience

↳ Social Influence → word-of-mouth.

↳ Social Currency

↳ Triggers

↳ Emotion

↳ Practical Value

↳ Public

↳ Stories

* flow ~~of~~ through network of users.

Information Cascade (Diffusion) Models:

↳ Independent Cascade Model

↳ Linear ~~and~~ Threshold Model.

↳ Epidemic Model.

• Independent Cascade Model:

- ↳ When a node 'v' becomes active, it has a single chance of activating each connected inactive neighbor.
- ↳ The activation attempt succeeds with probability, p_{uv}

• Linear Threshold Model:

↳ A node, v , has two random thresholds $Q_v \in [0, 1]$

↳ A node 'v' is influenced by each neighbor x according to a weight $w(v, x)$, such that,

$$\sum w(v, x) \leq 1$$

↳ A node 'v' becomes active when at least (weighted) Q_v function of its neighbours are active i.e., threshold satisfies:

$$\sum w(v, x) \geq Q_v$$

* Influence Maximisation Problem.

Set of seed nodes. (S)

Influence spread. $\sigma(S)$

Maximise $\sigma_m(S)$

Given a social graph $G(V, E, \omega)$, directed and weighted graph, an integer $k < |V|$, and model m , find set $S \subseteq V$, and $|S|=k$, such that the expected spread of influence is $\sigma_m(S)$.

$\sigma_m(S)$ is a submodular function. Monotonic.

$$f(A) + f(B) \geq f(A \cup B) + f(A \cap B)$$

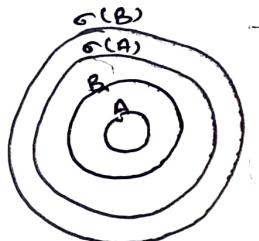
$$A \subset B \Rightarrow f(A) \geq f(B)$$

* Property of Decreasing Marginal Value: (Diminishing Return):

$$\text{iv} \quad A \subset B \Rightarrow \Delta_x f(A) \geq \Delta_x f(B), \text{ if } x \notin B. \quad (\text{Submodular})$$

$$A \subset B \Rightarrow \Delta_x f(A) \geq \Delta_x f(B), \text{ if } x \in B. \quad (\text{Monotonic})$$

$$\text{when, } \Delta_x f(A) = f(A \cup \{x\}) - f(A)$$



* Greedy Approach:

Step I: $S \leftarrow \{\}$

Step II: while, $|S| < k$, do,

Step III: Select any node, $u = \arg \max_{w \in V \setminus S} (\sigma_m(S \cup \{w\}) - \sigma_m(S))$

Here, $V \setminus S$ is the set difference

$$u = \arg \max_{w \in V \setminus S} (\sigma_m(S \cup \{w\}) - \sigma_m(S))$$

Step IV: $S \leftarrow S \cup \{u\}$

$$\sigma_m(S \cup \{w\}) - \sigma_m(S)$$

* Recommended System:

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tailored experience
User's preference

- ↳ System for recommending items to users based on their preference / interests.
- ↳ Products, movies, videos, friends, etc.

↳ Review Mining; Opinion Mining.

↳ Ratings Sentiment Analysis

↳ Collaborative Filtering

↳ Content-based Approaches.

↳ Neighbourhood Approach
↳ Matrix Factorisation
↳ ML / DL

• Neighbourhood Approach (or Nearest neighbour)?

↳ User - User

↳ Item - Item.

	I ₁	I ₂	I ₃	I ₄	I ₅
U ₁	4	5	5	5	1
U ₂	5	4	2	2	4
U ₃	3	2	3	2	1
U ₄	4	3	2	3	1



$$\text{J}(U_1, U_2) = \frac{|U_1 \cap U_2|}{|U_1 \cup U_2|} = \frac{1}{5}$$

$$\text{Cosine}(U_1, U_2) \approx 0.38$$

$$\text{Cosine}(U_1, U_3) \approx 0.32$$

$$\text{J}(U_1, U_3) = \frac{2}{4} = \frac{1}{2}.$$

	I ₁	I ₂	I ₃	I ₄	I ₅
U ₁	2/3	2/3	-2/3	1/3	-2/3
U ₂	2/3	2/3	-4/3	1/3	5/3
U ₃					
U ₄					

} $\rightarrow I_1 = 20/3$
 } $\rightarrow I_2 = 24/3$
 } $\rightarrow I_3 = -4/3$
 } $\rightarrow I_4 = 5/2$

$$\text{Cosine}(U_1, U_2) \approx$$

$$\text{Cosine}(U_1, U_3) \approx$$

* Matrix factorisation:

$$U_{m \times k} \times I_{k \times n} = R_{m \times n}$$

- Cold Start
- Sparsity
- First Rater
- Popularity Bias

- Content Based Approach
- User Profiles
- Item Profile

Targeted Advertisement

Trust, Reputation and Trust Propagation.

^{psychological} Trust in a person is a commitment based on a belief that action of that person will lead to good outcome.

^{mathematical} Trust is a level of subjective probability with which an agent assesses that another agent will perform a particular action, both before and independently of such an action is monitored.

^{psychological} Trustworthiness is a collection of qualities of an agent that leads them to be considered as deserving of trust from others

^{mathematical} Trustworthiness is a subjective probability that the trustee performs a particular action on which the interest of a trustee depends.

- ↳ Reputation is the community or public estimation of standing for merit, achievement and reliability
- ↳ Rep is the opinion of a community towards a person.

Propagation of Trust in Network:

- Eigenvector Propagation (EIG)
- Weighted Linear Combination (WLC)

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* Matrix Diffusion

$T \rightarrow$ Trust Matrix.

$D \rightarrow$ Distrust Matrix.

$B \rightarrow$ Belief ; $B = T$; $B = T - D$

$C_{B,\alpha} \rightarrow$ Combined atomic propagation matrix

$P^{(K)} \rightarrow$ K-step propagation Matrix.

$F \rightarrow$ final belief f_{ij} ; $i \xrightarrow{\text{trust}} j$

1. Eigenvector Propagation (EIG)

Let K be a suitably chosen integer, then in this model, the final matrix will be

$$F = P^K$$

Do WLC:

Let γ be a constant (i.e., smaller than the largest eigenvalue of $C_{B,\alpha}$), and let, K be a suitably chosen integer such that, in this WLC model, then,

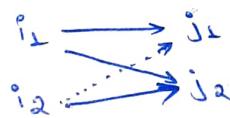
$$F = \sum_{k=1}^K \gamma^k P^{(k)}$$

* Atomic Propagation

(i) Direct propagation



(ii) Co-citation



(iii) Transpose Trust

C-operator

Cooperation

B

$B^T B$

B^T

BB^T

(iv) Trust Coupling

if a, b trust c

then a trusts b .

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* Combination of all four atomic propagations:

Let, $\alpha = (\alpha_1, \alpha_2, \alpha_3, \alpha_4)$ be a factor vector for belief & factor vector which to capture all the atomic propagation into a single combined matrix, $C_{B,\alpha}$ based on a belief matrix B and weight vector α as follows:

$$C_{B,\alpha} = \alpha_1 B + \alpha_2 B^T B + \alpha_3 B^T + \alpha_4 B B^T$$

1) Trust-only, then, $B = T$, and, $p^{(k)} = C_{B,\alpha}^k$

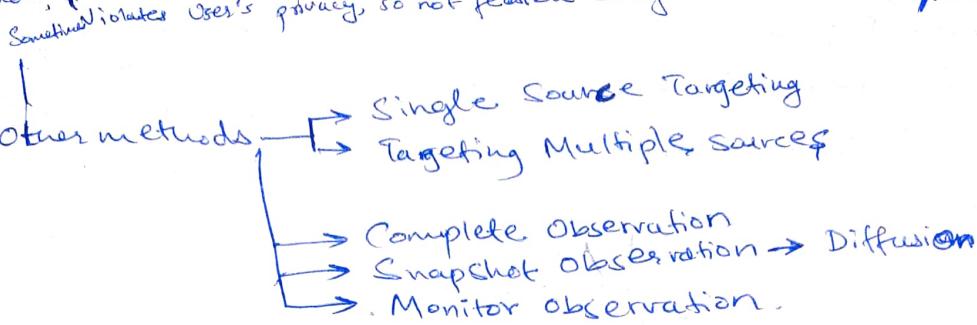
2) One-step distrust, then, $B = T$, and, $p^{(k)} = C_{B,\alpha}^k * (T - D)$

3) Propagational distrust, then, $B = T - D$, and, $p^{(k)} = C_{B,\alpha}^k$

Rumour!

→ false news
→ mis information
→ violates user's privacy, so not feasible every time.

Easiest Way : Sorting time of post



Defining problem mathematically: In Graph $G(V, E)$, let v^* be the one to share the information first at timestamp t_0 . Let N_G be the number of nodes in the graph infected in the first phase. Find v^* .

~~Probability $P(G|v^*)$~~

Probability $P(G|v^*)$

$$v^* \in \arg \max_{v \in V} P(G|v)$$

$$\Leftrightarrow v^* \in \arg \max_{v \in V} R(v, G)$$

$P(G|v)$ is Probability.

$R(v, G)$ is total number of permitted permutation.

Permutation: Given a connected $G(V, E)$ and source node

$\forall v \in V$, consider a permutation $\sigma: V \rightarrow \{1, 2, 3, \dots, |V|\}$ of ~~nodes~~ nodes where $\sigma(u)$ denotes the position of node $u \in V$ in the permutation G .

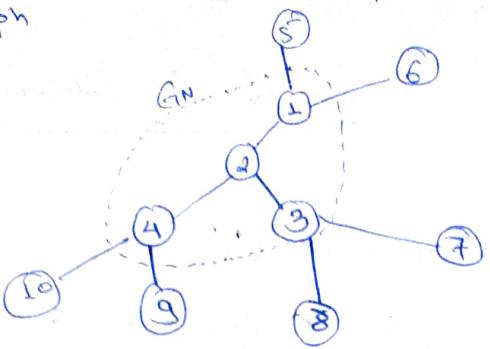
Permitted Permutation: Given a $G(V, E)$ with source

Given a permitted permutation $P: G(V, E)$ with source

(i) if $\sigma(v) = 1$

(ii) for any (u, u') that belongs to E ($(u, u') \in E$), if $d(v, u) < d(v, u')$, then $\sigma(u) < \sigma(u')$

In the graph



G

Assuming node 1 as the source node, find the permitted permutation.

Soln:-
Permutations, $\{1, 2, 3, 4\}$, $\{1, 3, 2, 4\}$, $\{1, 2, 4, 3\}$,
taking 1 as $\{1, 3, 4, 2\}$, $\{1, 4, 3, 2\}$, $\{1, 4, 2, 3\}$
source nod.

condition (i) satisfied, i.e., first term is the source node.

checking for condition (ii).

Edges list out: $(1, 2)$, $(2, 4)$, $(1, 2, 3)$, $(2, 1)$, $(4, 2)$, $(3, 1)$

for each permutation, check for condition(ii) using each edges from the edge list.

Example, for permutation $\{1, 2, 3, 4\}$ and $(u, u') = (1, 2)$.

$$d(1, 1) < d(1, 2) \quad \text{TRUE}$$

$$\sigma(1) < \sigma(2) \quad \text{TRUE}$$

SATISFIED.

for permutation $\{1, 2, 3, 4\}$ and $(u, u') = (2, 4)$

$$d(1, 2) < d(1, 4) \quad \text{TRUE}$$

$$\sigma(2) < \sigma(4) \quad \text{TRUE}$$

SATISFIED

Similarly, $\{1, 2, 3, 4\}$ and $(2, 3)$ SATISFIED

$\{1, 2, 3, 4\}$ and $(2, 1)$ NOT SATISFIED

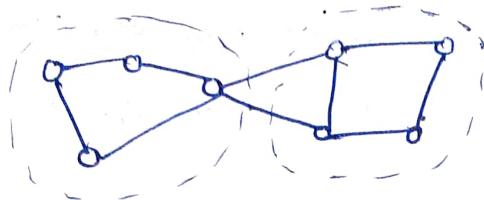
$(4, 2)$ NOT SATISFIED

$(3, 1)$ NOT SATISFIED

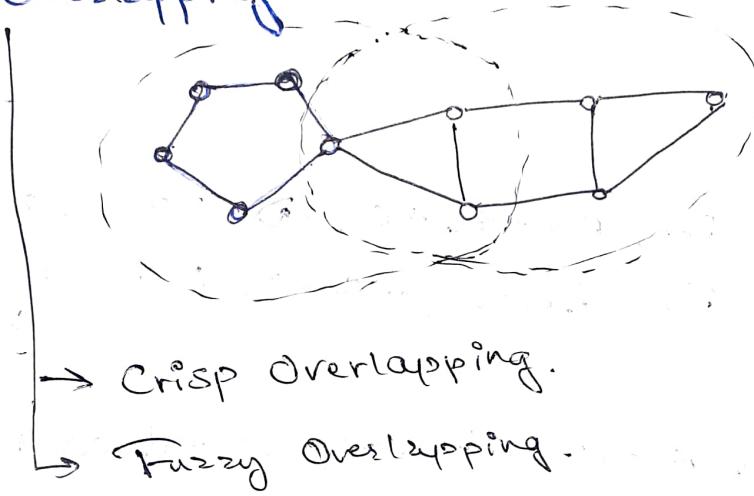
* Community Detection:

what kind of communities to identify:

Types 1) Disjoint Community



2) Overlapping

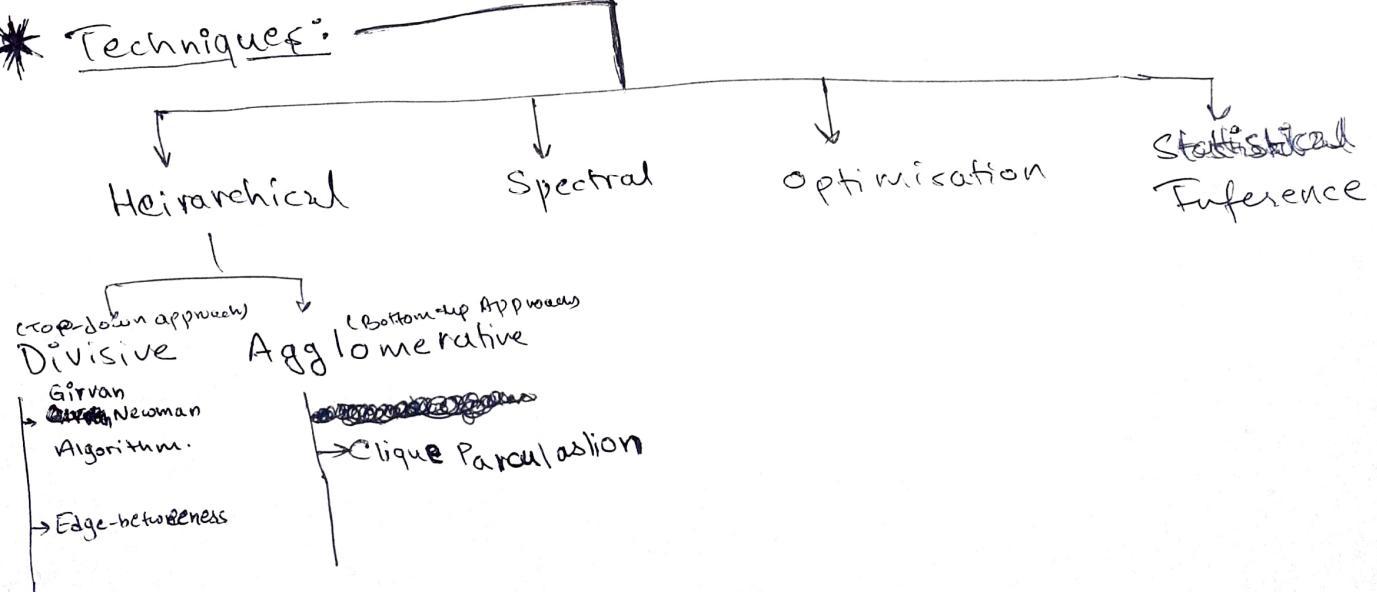


1) Node Level Properties

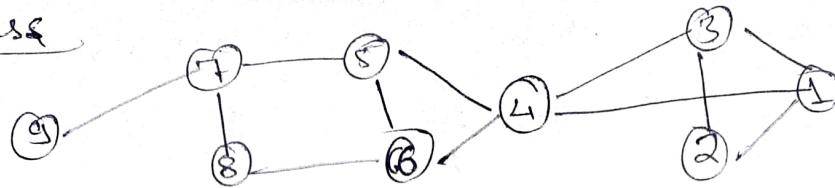
2) Root level Properties

3) Network Level Properties

* Techniques:



Edge Betweenness



$\{1, 2, 3, 4, 5, 6, 7, 8, 9\}$

remove $e(4,5)$ and $e(4,6)$

$\{1, 2, 3, 4\}$

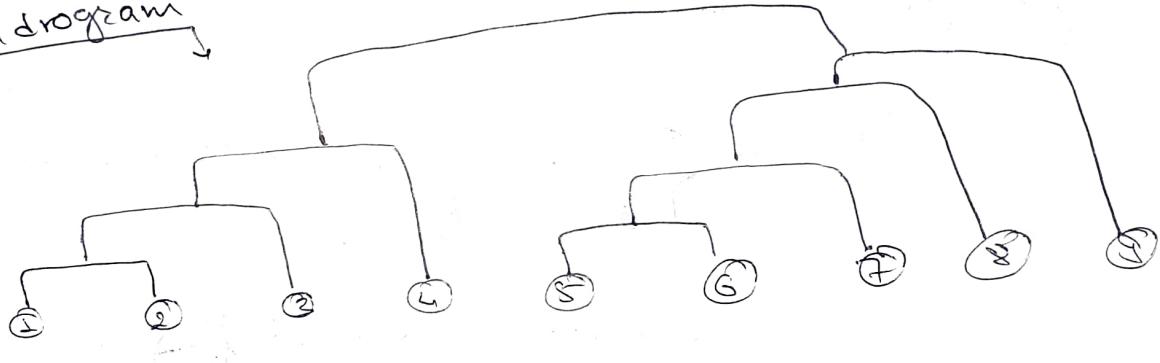
$\{5, 6, 7, 8, 9\}$

$\{5, 6, 7, 8\}$

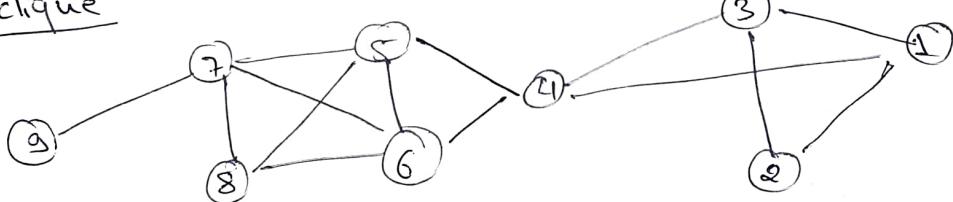
$\{9\}$

Agglomerative.

also called dendrogram



Clique \rightarrow k-clique



3-clique:

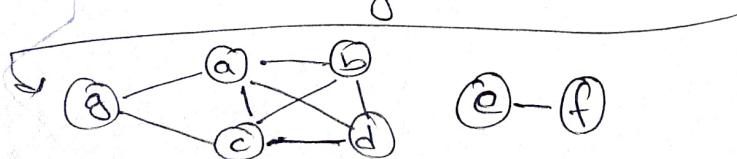
- a) $\{5, 6, 7\}$
- b) $\{5, 7, 8\}$
- c) $\{5, 6, 8\}$
- d) $\{6, 7, 8\}$
- e) $\{1, 2, 3\}$
- f) $\{1, 3, 4\}$
- g) $\{4, 5, 6\}$

If $K \rightarrow$ common, they are adjacent.

i.e., in 3-clique, if 2 nodes in common, then adjacent.

So,

- (a, c), (a, d), (a, b), (a, g)
- (b, a), (b, c), (b, d).
- (c, a), (c, b), (c, d), (c, g)
- (d, a), (d, b), (d, c),
- (e, f), (f, e)
- (g, a), (g, c)



Let $A = \{C_1, C_2, C_3, \dots, C_K\}$ be a graph partition, such that $C_i \cap C_j = \emptyset$ and $\sum_{i=1}^K C_i = V$

Then,

$$\text{Ratio cut } (\pi) = \frac{1}{K} \sum_{i=1}^K \frac{\text{cut}(C_i, \bar{C}_i)}{|C_i|}$$

Normalisation:

$$\text{Normalised cut } (\pi) = \frac{1}{K} \sum_{i=1}^K \frac{\text{cut}(C_i, \bar{C}_i)}{\text{Vol}(C_i)}$$

$$\text{where, } \text{Vol}(C_i) = \sum_{v \in C_i} d_v$$

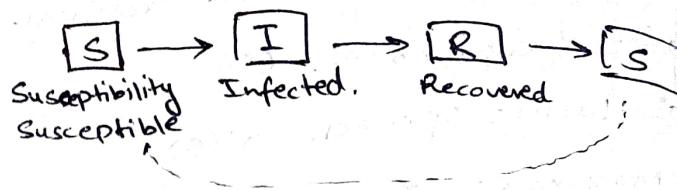
$$\min_{S \in \{0,1\}^{n \times K}} \text{Tr}(S^T \tilde{L} S)$$

$$\tilde{L} = \begin{cases} D - A & , \text{ if ratio part used.} \\ I - D^{-1/2} A * D^{-1/2} & , \text{ if normalised part used} \end{cases}$$

S^T corresponds to the ~~top~~ eigen vectors of \tilde{L} with minimum eigen ~~values~~ vectors.

* Epidemic Models:

- 1) SI model.
- 2) SIR Model
- 3) SIS Model..
- 4) SIRS Model.



* Susceptible:

An individual in the susceptible state is someone who doesn't have the disease yet, but could get it if they come into contact with someone who has the disease.

* Infected:

An individual in the infected state is someone who has the disease and can potentially pass it on, if they come into contact with a susceptible person.

At any time t , let, $S(t)$ be the number of individuals for susceptible, and $I(t)$ be the number of individuals for infected.

* Small World Network:

- Shortest path between any two nodes, meaning two nodes will be closely related with few traversals between edges. short-cut ties that reduce the length between the clusters.
- High local clustering (meaning, all the nodes will be connected to one another in one way or the other, directly or through 1 or 2 next nodes)
- Example: Airport Network, Websites with ~~navigation~~ menus, electric power grids, etc.
- LFR Benchmarks, Albert-Barabasi Model.

* Scale-free Network (or Real World Network):

- Degrees follow power law distribution.
- Common feature of real world network is the presence of hubs (i.e., few nodes that are highly connected to other nodes in network).
- Example: Social Media.
- Erdos-Renyi Model.

NOTE: Small World Network also occur in real-world or are a real world phenomenon. Literally, small world network should have fallen under real-world network, however, by ^{subjective} definition, scale-free networks are called real world network and differ from small-world.

* Quantifying Small world Network:

- Using small coefficient, σ ; $\sigma = \frac{C}{Cr} * \frac{Lr}{L}$
- Using small world measure, w ; $w = \frac{Lr}{L} - \frac{C}{Cr}$
- Using Small world Index, SWI; $SWI = \frac{L-Lr}{Lr-L} * \frac{C-Cr}{Cr-Cr}$