

Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



Inquire about cake flavors, sizes, and customization options.

Share their preferences and dietary restrictions to find suitable cake choices.

Ask for suggestions on cake pairings

Excited about indulging in delicious and beautifully crafted cakes.

Concerned about the quality and freshness of the cakes.

Eager to find unique and creative cake designs for special occasions.



Crazy Queen's Royal Oven Delights

Fun and Highquality bakery that makes delicious treats

Variety of
Cakes based
on the
customer
requirement

Premium package and Good Quality Checking

Daily sales is expected products and Maintaining

Safe
Delivery is
one of our
main fear

customer satisfaction and good review in social media

Does

What behavior have we observed? What can we imagine them doing?

Customer

expected

delivery

Services



See an example

Feels

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

