ESTIMATION OF BUSINESS EXPENSES

1. Introduction

1.1 Overview

Estimate in business refers to the value or quantity of something that is approximate and not exact. It is a statement or calculation of expected costs, revenues, or profits. In business, an estimate is based on past experience and knowledge of current trends. It is generally used when there is uncertainty about the future. For example, when a company is planning a new product launch, they will use an estimate of the demand for the product. An estimate can also be used to calculate the cost of a project. This includes the cost of materials, labor, overhead, and any other expenses that may be incurred.

1.2. Purpose

An estimate is a document that provides potential customers with an approximation of the cost of goods or services. An estimate can be used to provide an approximate price for a project, product, or service. Estimates are often used in the construction industry, but can be found in other industries as well.

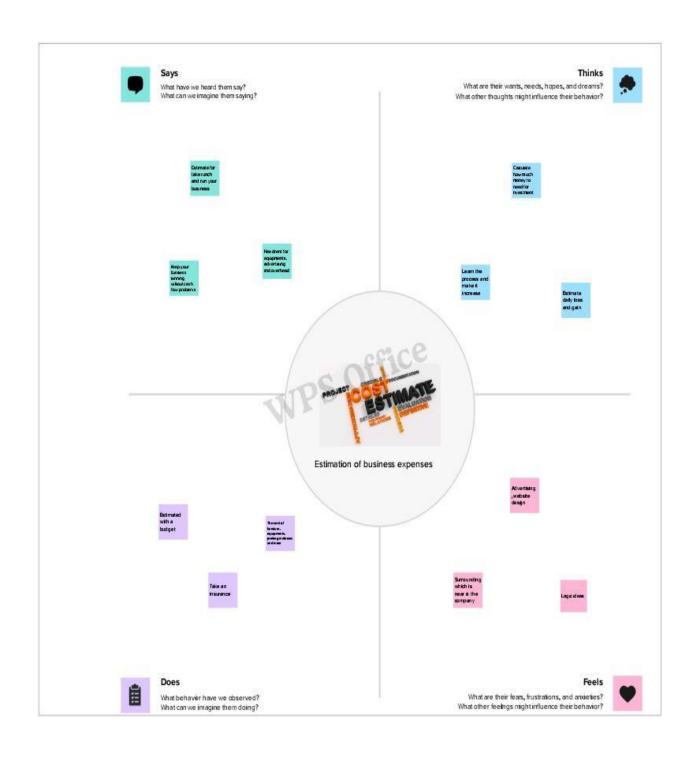
Estimates are important because they allow businesses to set expectations for their customers. They also help businesses determine whether or not a project is feasible and how much profit they can expect to make. Estimating also allows businesses to plan for unforeseen expenses and keep track of spending.

As a business owner, you know that time is money. In order to keep your business running smoothly, it's important to be able to create accurate estimates

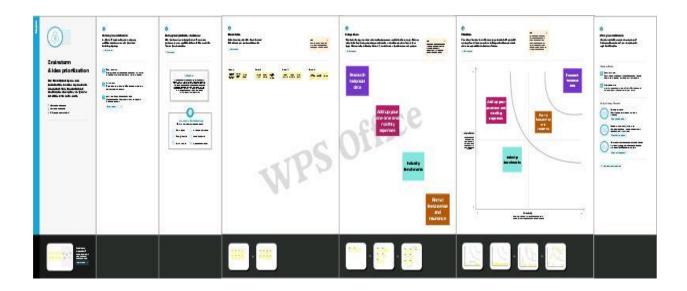
- 1. Know your costs. This includes material costs, labor costs, overhead costs, and anything else that goes into the product or service you're offering.
- 2. Know your market. Research the going rate for similar products or services in your industry. This will give you a good starting point for pricing your own offerings.
- 3. Be realistic. It's important to be realistic when creating estimates. If you lowball your estimate and then can't deliver on the promise, you'll damage your reputation and lose customers. On the other hand, if you overcharge, you may price yourself out of the market.
- **4.** Use software tools. There are many software applications available that can help you create more accurate estimates. Doing a quick search online will reveal a variety of options to choose from.
- 5. Get help from experts. If you're not sure how to create an estimate for a particular project, don't hesitate to reach out to an expert for help. This could be a consultant, accountant, or even another business owner who has more experience with this task than you do

2. Problem Definition & Design Thinking

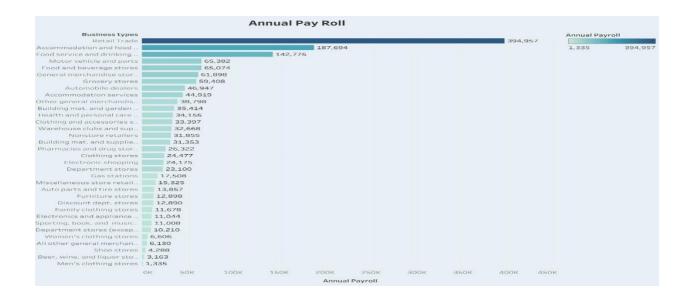
2.1Empathy Map

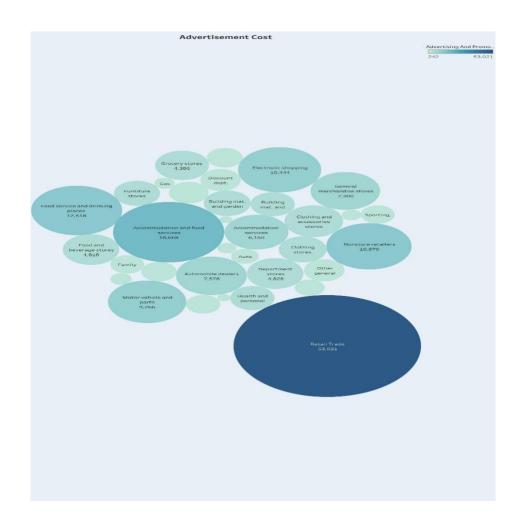


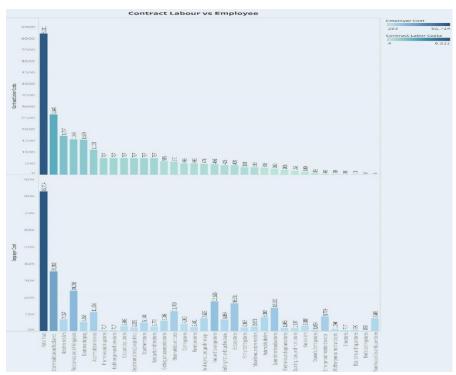
2.2 Ideation & Brainstorming Map

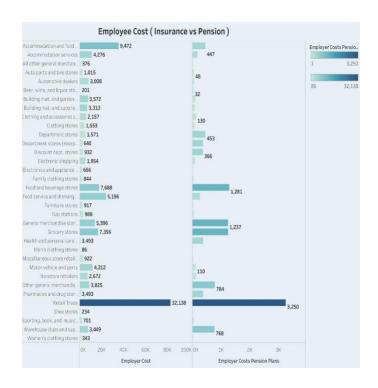


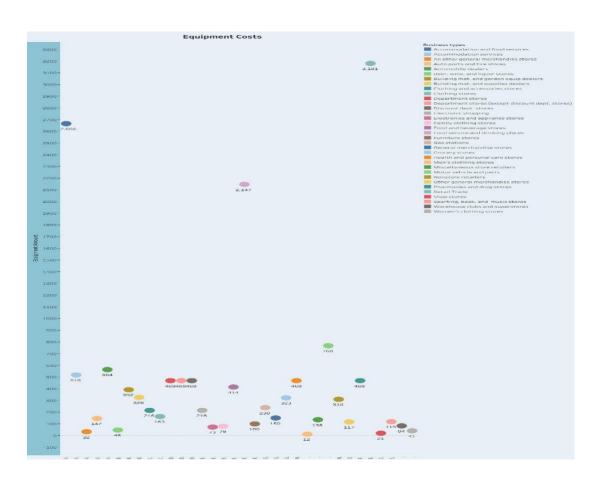
3.Results

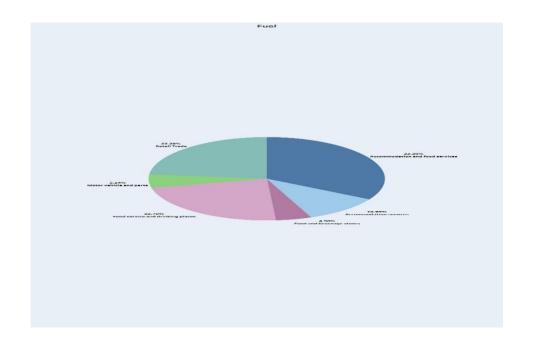


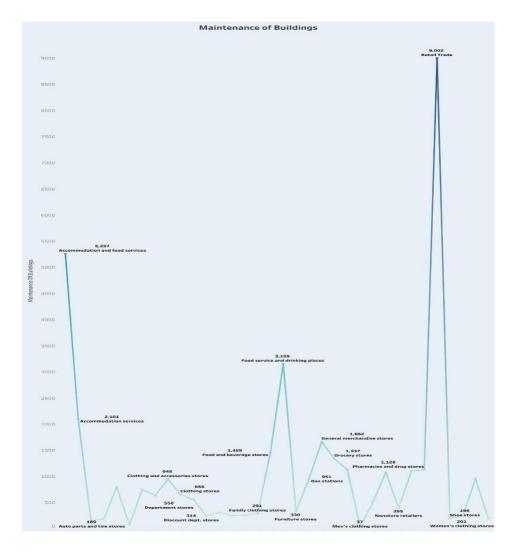


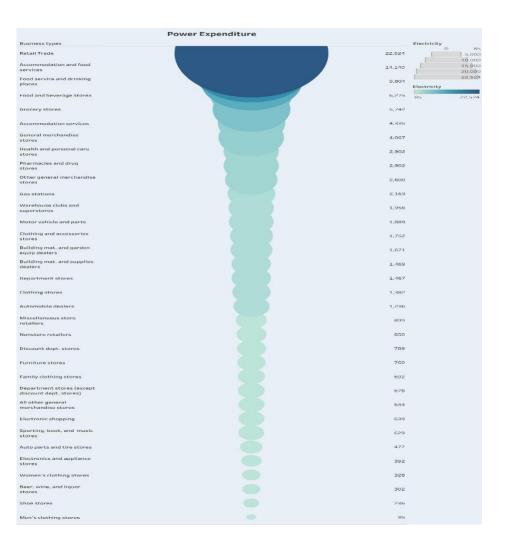












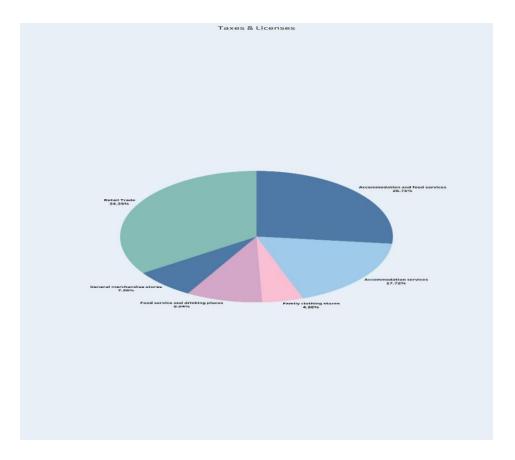
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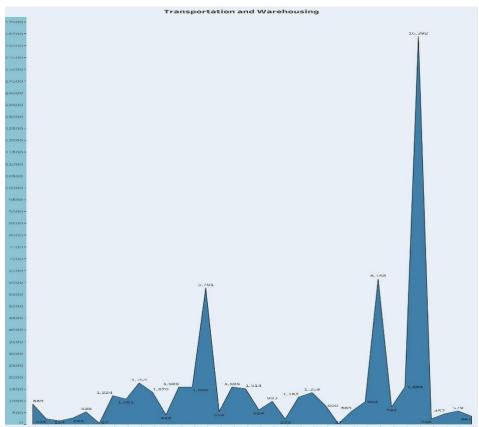
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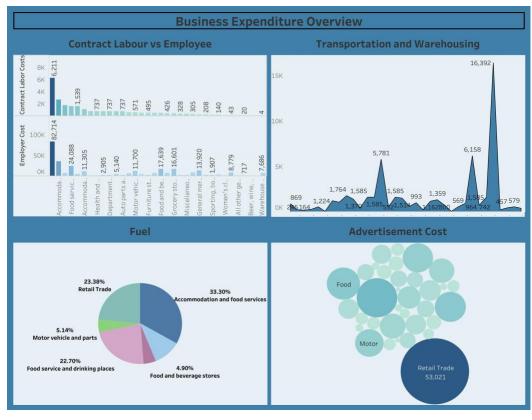
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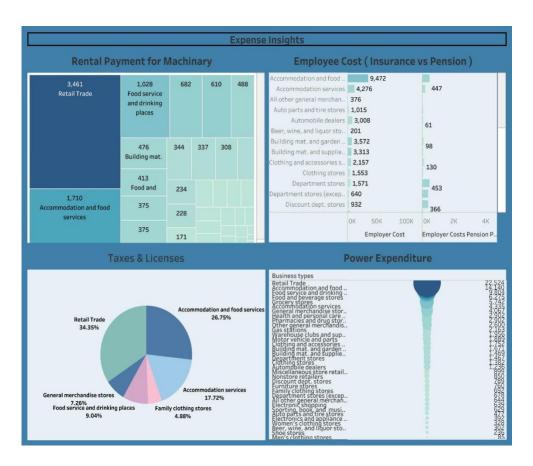
| 3,461 Retail Trade | 1,028 Food service and drinking places | 488 Nonstore retailers | 476 Building mat. and supplies dealers | 413 Food and beverage stores | He per | 375 Health and personal care | |
|--|--|---|--|---------------------------------------|-----------|--|--|
| 1,710 Accommodation and food services | 682 Accommodation services | 375 Pharmacies and drug | 308 Electronic | 171 | 153 | 132 | |
| | | 344 Grocery stores 337 Motor vehicle and parts | 236 General | 123 | 119 | 114 | |
| | 610 Building mat. and garden equip dealers | | 234 Gas stations | 104 | | | |
| | | | 228 | | | | |

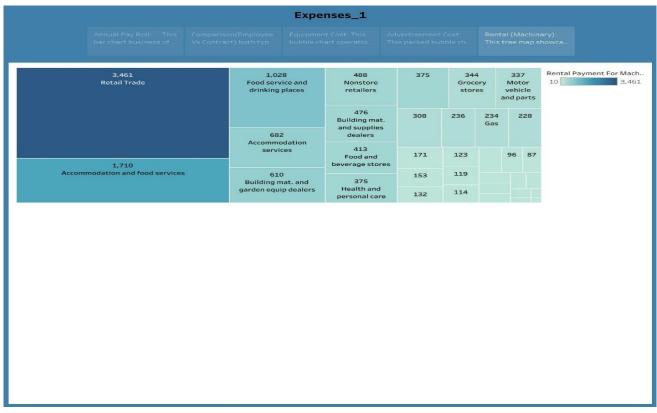


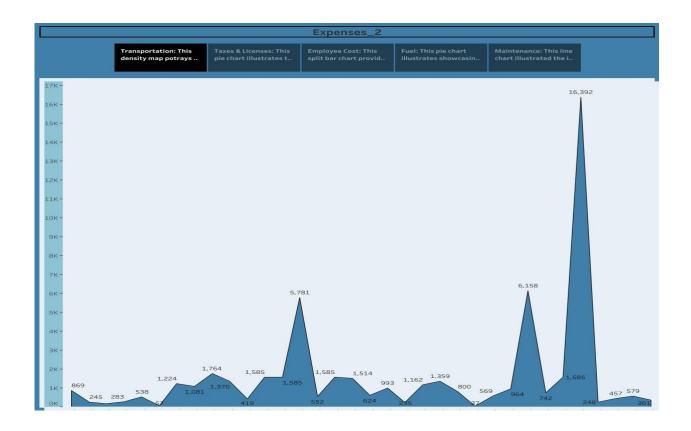












4. Advantages and Disadvantage Advantages:

1.Adaptability

Managers appreciate cost accounting because it can be adapted, tinkered with, and implemented according to the changing needs of the business. Unlike the Financial Accounting Standards Board (FASB)-driven financial accounting, cost accounting need only concern itself with internal eyes and internal purposes.

2. Ease of Monitoring and Controlling Labor Costs

Labor costs are easier to monitor and control through cost accounting. Depending on the nature of the business, wage

expenses can be taken from orders, jobs, contracts, or departments and sub-departments. This means management can pick and choose how it determines efficiency and productivity. This is very important when estimating the marginal productivity of individual employees.

3. Ability to View Data in Different Ways

Cost accounting can be thought of as a sort of three-dimensional puzzle. Accounts, calculations, and reports can be manipulated and viewed from different angles. Management can analyze information based on criteria that it values, which guides how prices are set, resources are distributed, capital is raised, and risks are assumed. It's a crucial element in management discussion and analysis.

Disadvantage:

1.Costs

The benefits of cost accounting come with a price. Since costing methods differ from organization to organization, it's not clear how these costs might manifest themselves until a specific firm is examined.

2.Complexity

Generally speaking, complex cost accounting systems require a lot of work on the front end, and constant adjustments need to be made for improvements.

3. Additional Steps to Verify Accuracy

Even if the rigidity of financial accounting creates some inherent disadvantages, it does remove the uncertainty and misapplication of accounting guidelines of cost accounting. Uncertainty equals risk, which

always comes at a cost. This means additional—and often more vigorous—reconciliation to verify accuracy.

4. Reliance on Highly-Skilled Talent

Higher-skilled accountants and auditors are likely to charge more for their services. Employees have to receive extra training and must sufficiently cooperate with data input. Non-cooperation can render ineffective an otherwise beautifully constructed system.

5. Special Considerations

The repeated trade-off in any accounting method is accuracy versus expediency. Cost accounting reflects this more dramatically than other accounting methods because of its pliability. Every business needs to find its own balance between the two.

Costing methods are typically not useful for figuring out tax liabilities, which means that cost accounting can't provide a complete analysis of a company's true costs. It's easy enough to compensate for this by combining financial accounting with cost accounting but it, nevertheless, highlights a flaw in cost accounting.

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5. Application

Cost estimation helps you to determine your project's budget, schedule the work necessary and manage new resources. Cost estimates are also very crucial when it comes to winning new business. Property owners also use cost estimates to assess the feasibility of their projects before embarking on actual construction. Estimates are important because they allow businesses to set expectations for their customers. They also help businesses determine whether or not a project is feasible and how much profit they can expect to make. Estimating also allows businesses to plan for unforeseen expenses and keep track of spending.

6. Conclusion

In business, an estimate is a calculated guess of what something will cost. Estimates are often used in bidding for contracts or projects. They can also be used to find out how much material or labor is needed for a job. An accurate estimate can mean the difference between winning and losing a contract.

7. Future scope

Cost estimation is an indispensable process that provides numerous benefits to project management. These benefits include budget planning, resource allocation, risk management, improved decision-making, and competitive advantage.
