

Contact

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Top Skills

Teamwork

Logistics Management

Procurement

Arif Ahmed Mallick

A result oriented Operations Management professional with 10 years of qualitative experience in Operations and Sales Management.

Kolkata, West Bengal, India

Summary

A result oriented Operations Management professional with 10 years of qualitative experience in Operations and Sales Management.

Planner & implementer with expertise in managing entire Office and Plant operation with repute

Strong exposure of handling the entire Store, Stock, Transporter, Super Stockiest, Vender, Workshop and Importer

A self starter, industrious, persistent, adaptive, assume responsibilities early and willing to learn new skills.

Focused and hardworking, self motivated and team oriented with decent communication and interpersonal skills, verbal as well as written, active listener.

Experience

Emisco Bake Pvt Ltd

General Manager

August 2022 - Present (2 years 7 months)

Kolkata, West Bengal, India

Parrogate

7 years 6 months

Operations Manager

March 2014 - July 2021 (7 years 5 months)

Chipinge, Manicaland, Zimbabwe

Managing sales of farming equipment and automobiles throughout the entire province.

Managing GT sales ,Cash sales ,Van sales throughout the capital city of Zimbabwe.

Managing sales and input finance of various fertilizers and chemicals to the macadamia farmers.

Spearheading entire operations as per the goals of organization and ensured the achievement of profit targets with SQCD (safety, quality, cost

and delivery); increased the productivity, profitability of Unit ensured the yield, quality & achieved the target

Supervising the Material management and inventory control function ensuring the availability of the material

Preparing production & dispatch plans, organizing resources to meet the business requirement; evaluating production deviations, investigating the critical deviations and maintain records for the same.

Managing operations, formulating business plans & budgets and directing manufacturing operations through business excellence philosophy

Devising health safety management systems for maintaining sound environmental and safety conditions

Mentoring, motivating & monitoring the performance of team members to ensure efficiency in process operations; recruiting personnel and organizing regular periodic meetings & trainings for staff for discussing issues

Executing cost saving techniques and cost reduction activities to achieve reduction in terms of manufacturing expenditures, man-days, purchase, raw materials & energy consumption; implementing various continuous improvements.

Successfully executed the sign and labeling of material, FIFO and FMFO system during Material receiving and Dispatch

Looking the stock of both finished goods and raw materials of different warehouse.

Examined the timely Renewal of all Statutory Licenses before expiry and ensured zero penalty or interest for the Plant and Commercial Team

Operations Manager

February 2014 - July 2021 (7 years 6 months)

Parrogate Zimbabwe pvt ltd

Operations Manager

February 2014 - July 2021 (7 years 6 months)

Harare, Zimbabwe

Day to day operations, Logistics, Warehousing, production planning, Exporting, Procurement of raw materials. Branch fund flow, Recruiting and leave planning.

Karma Healthcare Ltd.

Senior Sales Executive

November 2011 - January 2014 (2 years 3 months)

India

Managing the business throughout the state with 60+ dealers.

- # Managing the business throughout the state with many hospitals/institutes/ organizations.
- # Marketing & Branding and organizing promotional activities.
- # Handling the warehouse with proper stocks, documents.
- # Managing 4+ shop in shop.
- # Channel management, Area coverage.

Education

Mayfair Business School

Master of Business Administration - MBA, Sales, Distribution, and Marketing Operations, General · (June 2009 - July 2011)

Mayfair Business School

Postgraduate Degree, Sales, Distribution, and Marketing Operations, General · (June 2009 - July 2011)

GARHBETA HIGH SCHOOL

· (2002 - 2004)

The University of Burdwan

Bachelor of Arts - BA, English/Language Arts Teacher Education