

Filters

2019

2020

2021

2022 Est

Vs LY

Vs Target

Q1

Q2

Q3

Q4

YTD

YTG

By Region/Country

All

By Stores

All

By Category

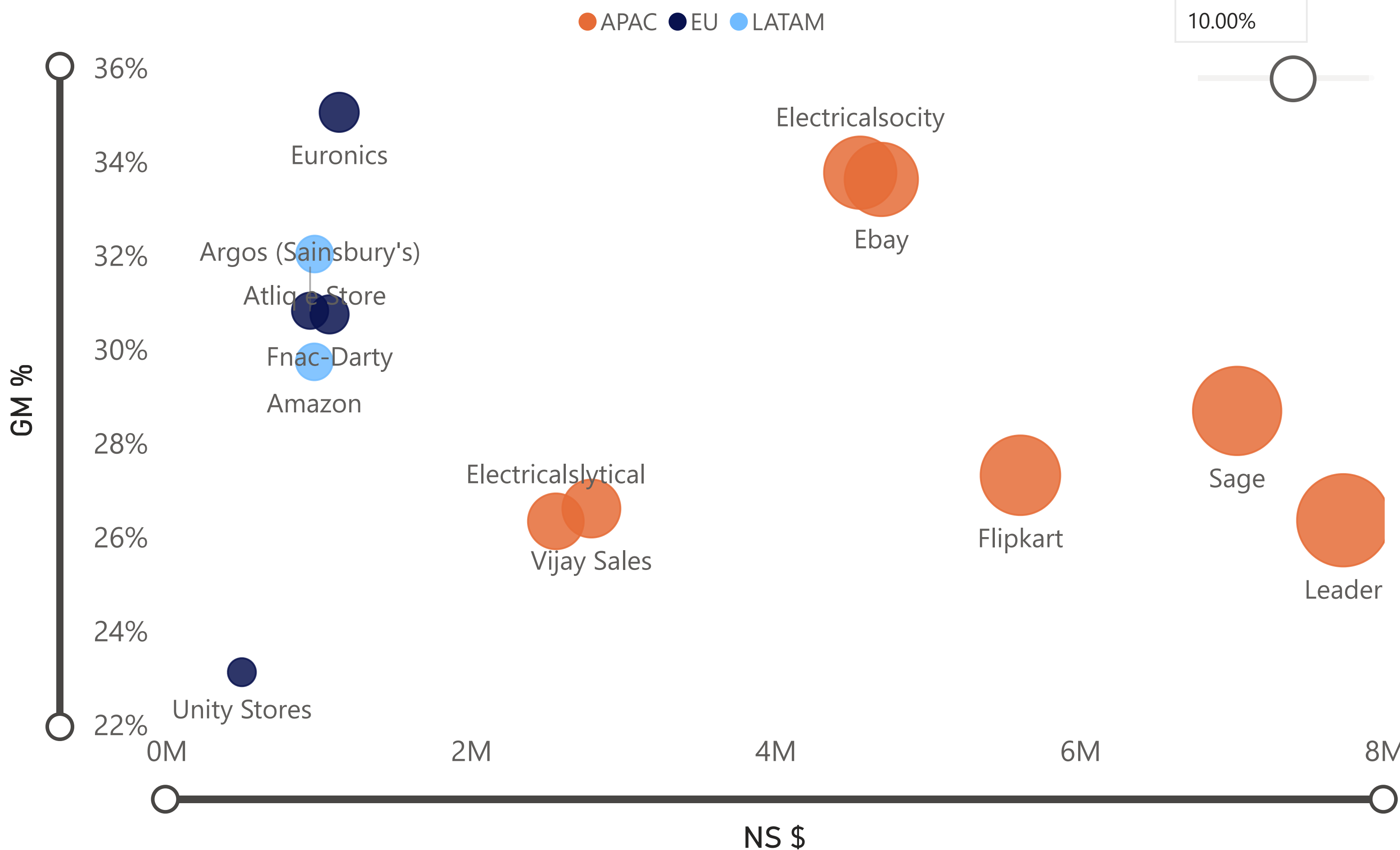
All

Abbreviations

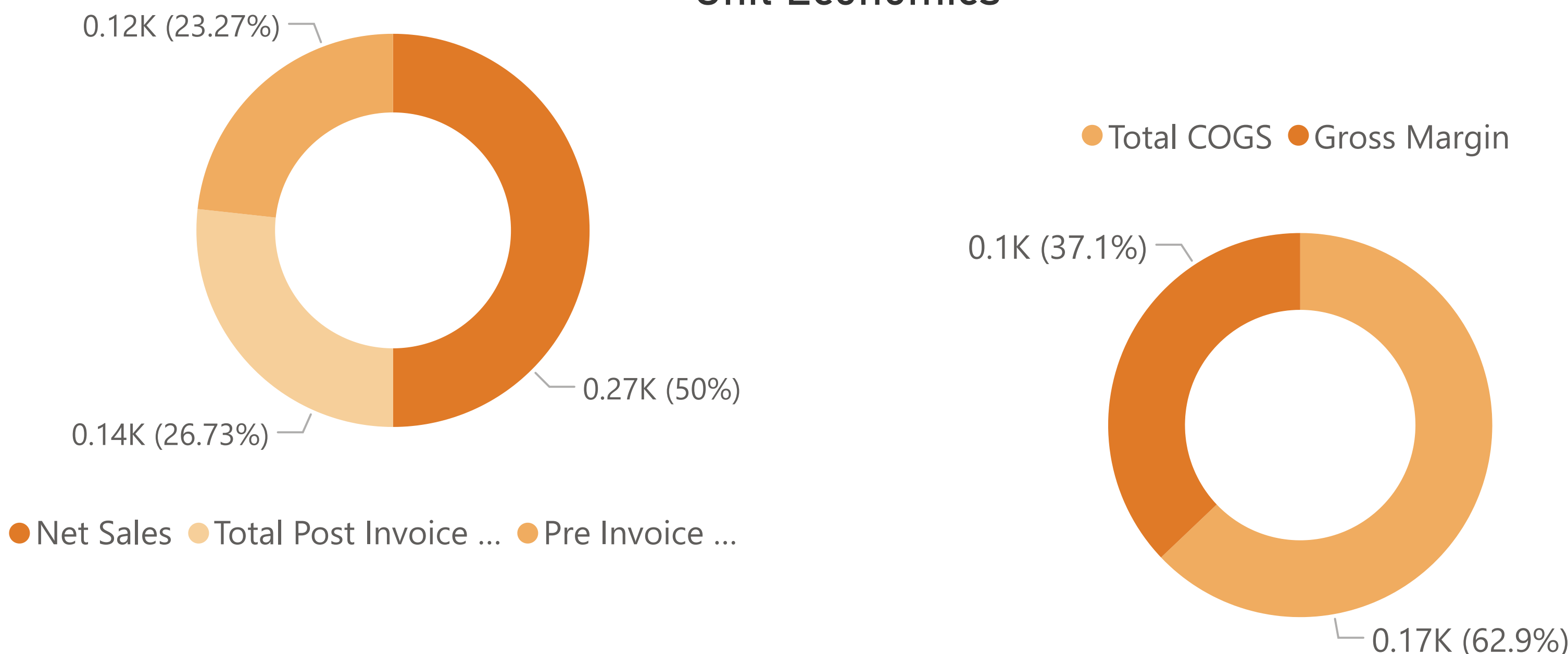
BM=Benchmark | LY=Last Year  
NS=Net Sales | GM=Gross Margin  
| NP = Net Profit | Chg=change

All Values in millions \$

Performance Matrix



Unit Economics



Key Metrics By Customer

Product

Customer	NS \$	GM \$	GM %	Quantity
Zone	2.04M	0.80M	39.43%	0M
walmart	3.42M	1.28M	37.43%	0M
Viveks	2.92M	0.91M	31.25%	0M
Vijay Sales	2.79M	0.74M	26.61%	0M
Unity Stores	0.50M	0.12M	23.13%	0M
UniEuro	2.10M	0.78M	36.99%	0M
Taobao	1.73M	0.69M	39.92%	0M
Synthetic	5.75M	2.54M	44.23%	0M
Surface Stores	0.69M	0.26M	38.10%	0M
Staples	3.71M	1.48M	39.99%	0M
Sound	2.18M	1.02M	46.64%	0M
Sorefoz	1.38M	0.53M	38.59%	0M
Saturn	0.50M	0.15M	30.81%	0M
Sage	8.32M	2.60M	31.22%	1M
Relief	1.33M	0.50M	37.59%	0M
Reliance Digital	3.36M	1.22M	36.36%	0M
Radio Shack	2.28M	0.86M	37.62%	0M
Radio Popular	1.89M	0.64M	33.76%	0M
Propel	3.23M	1.04M	32.18%	0M
Premium Stores	1.43M	0.54M	37.79%	0M
Power	0.93M	0.34M	37.15%	0M
Path	2.79M	0.97M	34.78%	0M
Total	267.98M	99.42M	37.10%	21M