

Filters

2019202020212022 Est

Vs LYVs Target

Q1Q2Q3Q4

YTDYTG

By Region/Country

All

By Stores

All

By Category

All

Abbreviations

BM=Benchmark | LY=Last Year  
NS=Net Sales | GM=Gross Margin  
| NP = Net Profit | Chg=change  
OOS=out of stock| EI=Excess  
Inventory

All Values in millions \$

Net Sales

267.98M  
BM: (Blank)  
(+Infinity%)

Forecast Accuracy %

72.99%  
BM: 0.86 (-15.57%)

GM%

37.10%  
BM: (Blank)  
(+Infinity%)

Net Profit %

-0.85%  
BM: (Blank) (-Infinity%)

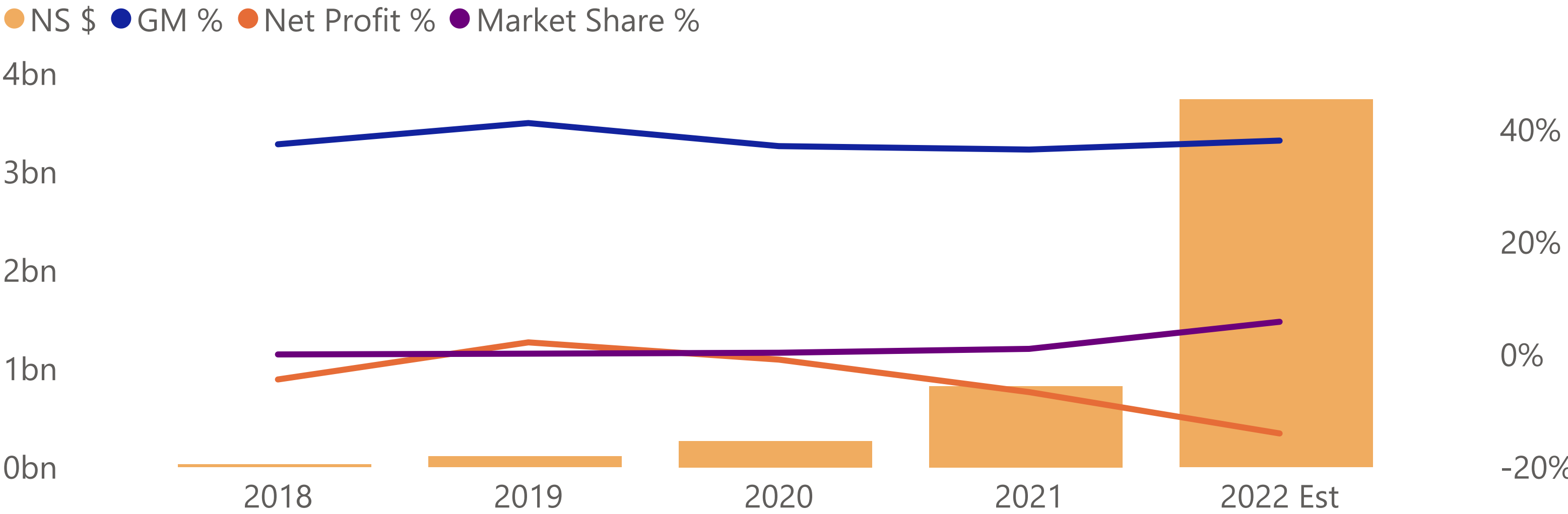
NS \$ by Channel

RetailerDirectDistribut...

NS \$ by Division

P & APCC & S

Net Sales Performance Over Time



Top 5 Customers and Products By Net Sales

Customer	RC%	GM %
AltIQ Exclusive	7.6%	48.02%
Amazon	18.6%	37.96%
Atliq e Store	11.8%	37.47%
Flipkart	4.1%	33.54%
Sage	3.1%	31.22%

product	RC%	GM %
AQ BZ Compact	4.3%	36.47%
AQ BZ Gen Y	4.5%	36.99%
AQ Lite	4.3%	36.47%
AQ Wi Power Dx1	4.4%	36.97%
AQ Wi Power Dx2	5.4%	37.96%

Key Insights By Sub Zone

Sub_zone	NS \$	GM %	RC%	Net Profit %	MS % Atliq	Net Error %
ANZ	16.80M	42.36%	6.3%	12.62%	0.4%	24.23%
India	64.73M	32.07%	24.2%	-14.73%	0.4%	-0.82%
LATAM	2.00M	30.96%	0.7%	-0.08%	0.4%	1.20%
NA	62.21M	39.35%	23.2%	-1.79%	0.4%	-22.10%
NE	30.68M	37.97%	11.4%	-4.58%	0.4%	8.34%
ROA	66.45M	38.15%	24.8%	8.87%	0.4%	9.35%
SE	25.11M	37.64%	9.4%	6.98%	0.4%	11.01%
Total	267.98M	37.10%	100.0%	-0.85%	0.4%	2.31%

Market Share % By Fiscal year and Manufacturer

