

# About the job

**Title: AI First Engineer (Founder's Office)**

**Location: Remote / Bangalore**

**CTC: 7-12 LPA (based on experience)**

**Experience: 1-2 Years**

## The Mission

This is a Founder's Office role for a high-agency engineer who wants to own, build, and ship core, AI-driven products. You will be deployed on our most critical 0-to-1 challenges, working directly with the founders to build the backbone of our product.

## Your Role

You are an engineer who lives to build and thinks like a Product Manager. You will own the full lifecycle of new features, from backend services to AI integration.

- **Backend & Data Ownership:** Design and evolve scalable backend services, data models, and execute database migrations with minimal downtime.
- **Reliable Infrastructure:** Build robust APIs, handle external integrations (with reliability, retries, error handling), and deliver scalable infrastructure (caching, rate limiting, high availability).
- **Core Logic:** Implement custom business logic, workflows, and background jobs for automation and document processing.
- **AI Integration:** Collaborate with product teams to integrate LLMs (Gemini, GPT) via SDKs/APIs to ship new AI-driven features.
- **AI-Native Development:** You must be a "builder." We expect you to build RAG pipelines, fine-tune models, or build AI agents to solve real business problems.

## Who You Are

- **A Self-Starter:** You find the biggest problem and start solving it without a task list.
- **Proven (1-2 Years Exp):** You have 1-2 years of experience in a startup environment, but more importantly, you have proof of work (GitHub/Portfolio).
- **High-Velocity:** You have a track record of shipping significant features in short timeframes.
- **A Product Thinker:** You understand the why behind the what and can own a feature from spec to launch.
- **Tech Stack:** Experience with AWS/GCP, integrating LLM APIs.
- **Bonus:** Experience with Flutter or MERN stack is a major plus.

## Non-Negotiable Requirement

- You must have experience building with AI-native tools. Proficiency in coding using AI-assisted environments like Cursor or directly with Claude is a mandatory requirement.

## To Apply

Send us your resume and a one-paragraph summary of the most impressive thing you've built or achieved in the last year. This summary is mandatory.

---

# CoinedOne Founder's Office: AI Engineering Challenge

## "The Anti-Calculator"

Role: AI First Engineer (Founder's Office)

Time Limit: 24 Hours

---

### 1. The Context

The UAE mortgage market is unique and intimidating.

- **The User:** Typically an Expat who is new to the country. They are afraid of hidden fees, fluctuating interest rates, and being "locked in".
- **The Current Solution:** "Calculators" that ask for **Price**, **Down Payment**, and **Rate** to spit out a monthly payment (EMI).
- **The Failure:** This is mathematically correct but emotionally useless. It doesn't tell the user *if* they can afford it, what the *hidden costs* are, or if they should just keep renting.

**Your Mission:** Build an AI Agent that acts like a "Smart Friend," not a calculator. It needs to guide the user through the financial maze using natural conversation.

### 2. Domain Cheat Sheet (The "Logic")

*Don't waste time researching UAE Mortgage laws. Use these primitives to build your logic.*

**A. The Hard Constraints (Rules for your Code)** If your AI hallucinates these numbers, it fails. These must be handled via **Function Calling/Tools**:

1. **Maximum LTV (Loan to Value):** Expats can only borrow up to **80%** of the property value (meaning a 20% down payment is mandatory).
2. **Upfront Costs (The Hidden Killer):** Buying a house costs **~7%** on top of the price (4% Transfer Fee + 2% Agency Fee + Misc). *Your AI should warn users about this.*
3. **Interest Rates:** Assume a standard market rate of **4.5%** for your calculations.
4. **Max Tenure:** 25 Years.

**B. The Math (The "Tool" You Must Build)** Your AI must accurately calculate the EMI (Equated Monthly Installment).

- **Inputs:** Loan Amount (Price minus Down Payment), Interest Rate (Annual), Tenure (Years).
- **The Test:** If a user says "I want to buy a 2M AED apartment," your bot shouldn't just guess. It should calculate:  $2M * 0.8 = 1.6M$  **Loan**. Then run the EMI math on 1.6M.

**C. The "Buy vs Rent" Logic (Heuristics)** If you choose the "Buy vs Rent" scenario, use this logic to generate the advice:

- *If User plans to stay < 3 years: **Advise Renting*** (Transaction fees kill the profit).
- *If User plans to stay > 5 years: **Advise Buying*** (Equity buildup beats rent).
- *The Calculation: Compare (Monthly Rent) vs (Monthly Mortgage Interest + Maintenance Fees).*

### 3. The Build

You must build a functional **Conversational Mortgage Assistant**.

#### Core Scenario (Pick One):

1. **Buy vs. Rent:** Help a user decide if they should stop renting and buy a home based on their finances and market trends.
2. **The Refinance Check:** Help a user decide if switching their current mortgage to a new rate is actually worth the switching costs.

#### Minimum Viable Requirements (Must Have):

- **Conversational Interface:** A chat UI (Web or Mobile) where the user speaks naturally.
- **Intent Recognition:** The AI must understand vague inputs (e.g., "I make 20k a month and want to buy in Marina").
- **Data Collection:** It must unobtrusively gather the required variables (Income, Down Payment, Tenure) without feeling like a robotic survey.
- **The "Math" Integration:** The AI must provide a calculated numerical recommendation.
- **Lead Capture:** The conversation must end with a compelling reason for the user to provide their contact details.

### 4. The Engineering Constraints (Crucial)

This is where we filter "Script Kiddies" from "AI Engineers."

#### Constraint A: The Hallucination Trap

LLMs are notoriously bad at arithmetic. If your bot uses a raw LLM to calculate the mortgage payment, it will be wrong, and you will fail this assignment.

- **Requirement:** You must demonstrate **Tool Use / Function Calling**. The LLM should handle the empathy and intent, but hand off the math to a deterministic function (code) to get the exact numbers.

#### Constraint B: Latency vs. Quality

The user shouldn't wait 10 seconds for a reply.

- **Requirement:** Optimize for speed. Streaming responses are highly preferred.

#### Constraint C: AI-Native Workflow

We expect you to use modern tools to move fast.

- **Requirement:** We encourage the use of Cursor, VO, Lovable, Bolt, or similar AI-assisted dev tools.

### 5. Evaluation Metrics

We are grading you on four specific axes (MECE):

#### 1. Architecture & Reliability (40%)

- Did you solve the hallucination problem?
- How do you manage conversation state/history?
- How do you handle edge cases (e.g., user says "I have zero income")?

## 2. Product Sense (30%)

- Does the bot feel "human"? (Empathy, checking for understanding).
- Did you effectively guide the user to the conversion point?
- Is the UI/UX usable?

## 3. Velocity & Tooling (20%)

- How much did you achieve in 24 hours?
- Did you leverage AI coding tools effectively?

## 4. Code Quality (10%)

- Is the code modular? Can we easily plug in a different LLM model later?

## 5. Submission

Please reply back to [mithun@coined.one](mailto:mithun@coined.one) and **CC to** [nithesh@coined.one](mailto:nithesh@coined.one) with:

1. **Live Link:** A URL where we can test the bot immediately.
2. **Repo Link:** Public GitHub repository.
3. **The "Black Box" Walkthrough (Loom or README):**
  - **Architecture:** Which LLM? What framework (LangChain, Vercel AI SDK, etc.)? Why?
  - **The Math:** Show us the specific code block handling the Tool Call for calculation.
  - **The Speed Run:** Briefly mention which AI tools (Cursor, Claude, etc.) you used to accelerate your build.

**Good luck! Start building.**