Says What have we heard them say? What can we imagine them saying?







Chennai went up 6 per cent to ₹7,653 per square feet



The law of pne price does not ho in the india



Does

housing prices in Ahmedabad rose 10 per cent Y-o-Y to ₹6,507 per square feet during April-June

What behavior have we observed? What can we imagine them doing?

The price of house in Delhi is

\$8652

See an example

Feels

Thinks

There was a notble housing price inflaction in aggregate

What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

