



## AtliQ Hardware

**FILTERS****GM% by Quarters(sub\_zone)**

FY 2019

GM% Sub_Zone	Quarters			
	Qtr1	Qtr2	Qtr3	Qtr4
ANZ	42.9%	42.4%	42.6%	42.5%
India	42.4%	42.3%	42.0%	42.5%
NA	35.1%	35.1%	35.4%	35.8%
NE	36.7%	37.0%	36.4%	36.7%
ROA	44.3%	44.4%	44.2%	44.4%
SE	44.5%	44.2%	44.0%	44.2%

FY 2020

GM% Sub_Zone	Quarters			
	Qtr1	Qtr2	Qtr3	Qtr4
ANZ	44.0%	42.7%	42.4%	42.5%
India	32.3%	32.4%	32.0%	32.2%
NA	39.6%	39.1%	39.7%	40.3%
NE	37.8%	38.0%	38.1%	37.6%
ROA	39.6%	39.5%	37.8%	37.5%
SE	38.3%	38.4%	37.6%	37.7%

FY 2021

GM% Sub_Zone	Quarters			
	Qtr1	Qtr2	Qtr3	Qtr4
ANZ	39.3%	38.0%	38.1%	38.0%
India	32.3%	31.9%	31.9%	32.0%
NA	37.1%	37.2%	37.5%	37.4%
NE	37.9%	38.6%	38.3%	38.3%
ROA	38.6%	38.7%	38.1%	38.0%
SE	38.7%	38.4%	38.6%	38.4%



**Grand Total**

42.6%  
42.4%  
35.4%  
36.7%  
44.4%  
44.2%

**Grand Total**

42.8%  
32.2%  
39.8%  
37.8%  
38.2%  
37.9%

**Grand Total**

38.3%  
32.0%  
37.3%  
38.3%  
38.3%  
38.5%