

# Sudip Bhunia

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## SUMMARY

Proactive CSE student with strengths in data analysis, software development, and Linux administration. Proficient in Python, C/C++, R, SQL, and DBMS with experience in data visualization, web application development and exposure to Linux scripting, networking, and infrastructure management. Recent experience in client relationships from a business development internship. Potential to transfer technical knowledge in IT or software development.

## EDUCATION

### B. Tech in Computer Science and Engineering

April, 2020 – March, 2025

Lovely Professional University, Phagwara, IN

CGPA: 7.40

### Higher Secondary

June, 2018 – March, 2020

Sagarpur Sir Ashutosh High School, West Bengal, IN

Percentile: 76.80%

## SKILLS

**Technical Skills:** Python, R, C/C++, DBMS, SQL, Pandas, HTML, CSS, RDBMS, Javascript, Hadoop, Redhat Linux

**Tools:** Excel, Tableau, Informatica Developer, Power BI, TeamViewer, PowerPoint, Git, Github, Salesforce, SSIS

**Analytical Skills:** OS Troubleshooting, Networking, Application Protocols, Database Management, Data Collection, ETL, Visualization, Machine Learning, Neural Language Processing, Probability, Statistics, Data Analytics

## WORK EXPERIENCE

### Business Development Executive

April, 2024 – September, 2024

Placify Technologies Pvt. Ltd. | Gurugram, HR

- Achieved a monthly sales growth of 40–60% by implementing effective sales strategies and nurturing client relationships.
- Spearheaded lead generation efforts, contributing to a 70% increase in qualified leads through targeted research and outreach campaigns.
- Analyzed sales performance data to optimize strategies, leading to sustained revenue growth and improved efficiency.

## ACADEMIC PROJECTS

### Fitness Tracking System | Python, JavaScript

October, 2021

- Identified the need for a fitness tracking web application to help users monitor their fitness goals.
- Developed a web application using Python and JavaScript to provide real-time fitness progress tracking.
- Integrated features for tracking workouts, and progress over time, with an intuitive and responsive user interface.

### Personal Finance Tracking Dashboard | Excel, Tableau

November, 2022

- Needed a solution to efficiently track and manage personal finances.
- Developed interactive dashboards using Excel and Tableau, incorporating real-time data and customizable filters for easy tracking.
- Provided users with centralized insights, enabling informed financial decision-making and better expense control.

### Data Analysis with Movie Data | Python, Excel

November, 2024

- Analyzed a movie dataset containing 10,000 movies, including user ratings, revenue, and various features such as cast, genres, budget, and popularity.
- Address key questions like the relationship between budget and popularity, runtime and vote count, and popularity's effect on profits, among others.
- Cleaned and analyzed the dataset using data exploration techniques in Python, conducted correlation analysis.
- Identified key insights, such as budget affects popularity, how runtime influences vote count, leading to data-driven recommendations for future movie investments.

## CERTIFICATIONS

- Python with Django** – Cipherschools | August, 2022
- Data Visualization with Tableau Specialization** – Coursera | March, 2023
- Google Advanced Data Analytics Capstone** – Coursera | March, 2023
- RedHat Program Learner** – RedHat Academy | May, 2024