# Page 1 — Tech Stack & Architecture

Goal: Measure Share of Voice (SoV) for Atomberg on search platforms. This template reflects the YouTube-first build.

## Tech Stack:

- Language: Python 3.10+- APIs: YouTube Data API v3
- NLP: VADER sentiment (NLTK)
- Data: pandas
- Orchestration: CLI pipeline
- Optional extensions: Transformers for sentiment; Google CSE/SerpAPI; X API; Instagram Graph API

## Key Design Choices:

- Official APIs where possible for stability and TOS compliance.
- Engagement-weighted SoV metric: log-scaled function of views, likes, comments.
- Share of Positive Voice (SPV) from sentiment-labeled comments that mention each brand.

### How to Run:

- 1) pip install -r requirements.txt
- 2) python -c "import nltk; nltk.download('vader\_lexicon')"
- 3) Fill .env with YOUTUBE\_API\_KEY
- 4) python src/main.py --keywords-file data/keywords.txt --top-n 30 --days 365

#### Artifacts:

- reports/exports/posts.csv
- reports/exports/brand\_comments.csv
- reports/exports/sov.csv
- reports/exports/spv.csv
- reports/insights.md

# Page 2 — Findings & Recommendations (Fill After Running)

Findings Snapshot (auto from CSVs):

- Top Brands by SoV:

[paste top rows from sov.csv]

- Share of Positive Voice:

[paste SPV table from spv.csv]

### Observations:

- [e.g., Atomberg dominates 'BLDC fan' but trails on 'smart ceiling fan']
- [e.g., Channel types where Atomberg over-indexes]
- [e.g., Content formats that drive positive sentiment]

# Recommendations for Content & Marketing:

- 1) Double down on keywords with high SPV but moderate SoV to cheaply gain share.
- 2) Create content targeting queries where competitors lead in SoV but have low SPV.
- 3) Engage in the comments on videos with neutral sentiment to tip them positive.
- 4) Partner with top channels discovered in posts.csv that index for your audience.

## Next Steps:

- Add Google Search via Google CSE or SerpAPI.
- Add X via official API (or approved data provider).
- Compare SoV across platforms and over time (weekly job).