SUHAIB KIANI

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SUMMARY

Core Competencies

▪ Data Science	▪ Data Analysis & Valuations	▪ Venture Capital & Private Equity
▪ Social Impact Investments	▪ Agri-tech & Water	▪ Energy, Power & Renewables

PROFILE OVERVIEW

- Seasoned professional with over 15 years of diverse experience in data analytics, financial evaluation and business problem solving;
- In the trenches leadership experience over a broad range of industries and locations with refined ability to manage talented teams, build relationships, and drive collective actions to produce results;

WORK EXPERIENCE

Draper Oakwood Technolology Acquisition, Inc. — New York
Manager - Data Analysis and Valuation — *Sept 2017– Jan 2020*

Responsible for data analysis, due diligence and valuation for private equity fund led by Tim Draper, investing in technology companies with data centric focus across US, Chinese and Asian markets. Completed NASDAQ listing for Reebonz, a leading online retail platform for luxury products in the Asia Pacific region utilizing data driven predictive analytics for potential customer base of over 6 million members.

Indus Basin Holding — Mauritius | Islamabad
Group Vice President — *Aug 2009 – June 2017*

Managed data analytics, financial evaluation, and business plan implementation for Mauritius-based private equity firm with social impact investments in agri-tech and energy sectors across South Asia. Pioneered and managed agri-tech contract farming database model, providing smallholder farmer data to ultimate grain customers, including Mars Foods (basmati rice) and US oil and gas companies (guar beans).

Bank of America - Merrill Lynch / KASB Securities — London | Islamabad | Karachi
Senior Associate, EMEA Investment Banking (Energy & Power) — *April 2009– Sep 2001*

Overall origination and execution of M&A and advisory transactions across the Europe, Middle East and North Africa regions. Execution of privatization mandates for two large E&P companies in Pakistan managing online & physical datarooms and excel valuation models for over oil 75 oil and gas fields. Closed projects with a collective value of over $8.0bn.

EDUCATION & TRAINING

Columbia University — New York
Columbia Engineering Data Science Boot Camp — *Oct 2019 – Mar 2020*

London School of Economics & Political Science — London
Master of Science, Finance & Econometrics — *Sep 1998 – Jul 1999*

University of London — London | Lahore
Bachelor of Science (Hons), Finance & Accounting — *Sep 1994 – Jul 1997*

Bank of America - Merrill Lynch Training Program — London
Advanced Excel VBA for Finance); Reservoir Engineering (Oil and Gas Probabilistic Estimation)

TECHNICAL SKILLS

Python, Excel VBA, Tableau, SQL, D3, Pandas, Matpotlib, JavaScript, PowerPoint, CSS, Git/GitHub.

INTERESTS

North Indian classical music; Off-road Motorsports; Mixed Martial Arts and Photography.