

 **Project Objective** To analyze BigBasket's product data for actionable insights that can support a grocery or e-commerce startup in:

- .Inventory planning
- ..Product categorization
- ...Price optimization
-Understanding customer preferences

 **Dataset Summary** The dataset contains information about various products listed on BigBasket. Columns may described as follows:

1. index - Simply the Index!
1. product - Title of the product (as they're listed)
2. category - Category into which product has been classified.
3. sub_category - Subcategory into which product has been kept
- brand - Brand of the product.
4. sale_price - Price at which product is being sold on the site.
5. market_price - Market price of the product.
6. type - Type into which product falls.
7. rating - Rating the product has got from its consumers.
8. description - Description of the dataset (in detail).

 **BigBasket Product Data Helps in following ways:**

 1. Understand Market Demand Analyzing BigBasket's product catalog reveals which categories are most in demand (e.g., dairy, fruits, snacks).

Shows current consumer shopping patterns.

 2. Identify Profitable Categories Helps you identify top-selling and low-competition niches.

Useful for building your initial product line or MVP.

 3. Optimize Pricing Strategy Product prices across categories let you see price ranges, premium vs. budget trends, and discount patterns.

Useful for setting your own pricing tiers competitively.

 4. Learn from Brand Positioning Find which brands dominate in each category.

Decide whether to compete, partner, or offer alternatives (e.g., local brands, private labels).

Import Libraries

```
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
```

Step 1: Load DataSet.

```
data=pd.read_csv("BigBasket Products.csv")
data
```

index	product	category	sub_category	brand	sale_price	market_price	type	rating	description
0	1 Garlic Oil - Vegetarian Capsule 500 mg	Beauty & Hygiene	Hair Care	Sri Sri Ayurveda	220.00	220.0	Hair Oil & Serum	4.1	This Product contains Garlic Oil that is known...
1	2 Water Bottle - Orange	Kitchen, Garden & Pets	Storage & Accessories	Mastercook	180.00	180.0	Water & Fridge Bottles	2.3	Each product is microwave safe (without lid), ...
2	3 Brass Angle Deep - Plain, No.2	Cleaning & Household	Pooja Needs	Trm	119.00	250.0	Lamp & Lamp Oil	3.4	A perfect gift for all occasions, be it your m...
3	4 Cereal Flip Lid Container/Storage Jar - Assort...	Cleaning & Household	Bins & Bathroom Ware	Nakoda	149.00	176.0	Laundry, Storage Baskets	3.7	Multipurpose container with an attractive desi...
4	5 Creme Soft Soap - For Hands & Body	Beauty & Hygiene	Bath & Hand Wash	Nivea	162.00	162.0	Bathing Bars & Soaps	4.4	Nivea Creme Soft Soap gives your skin the best...
...
27550	27551 Wottagirl Perfume Spray - Heaven, Classic	Beauty & Hygiene	Fragrances & Deos	Layerr	199.20	249.0	Perfume	3.9	Layerr brings you Wottagirl Classic fragrant b...
27551	27552 Rosemary	Gourmet & World Food	Cooking & Baking Needs	Puramate	67.50	75.0	Herbs, Seasonings & Rubs	4.0	Puramate rosemary is enough to transform a dis...
27552	27553 Peri-Peri Sweet Potato Chips	Gourmet & World Food	Snacks, Dry Fruits, Nuts	FabBox	200.00	200.0	Nachos & Chips	3.8	We have taken the richness of Sweet Potatoes (...
27553	27554 Green Tea - Pure Original	Beverages	Tea	Tetley	396.00	495.0	Tea Bags	4.2	Tetley Green Tea with its refreshing pure, ori...
27554	27555 United Dreams Go Far Deodorant	Beauty & Hygiene	Men's Grooming	United Colors Of Benetton	214.53	390.0	Men's Deodorants	4.5	The new mens fragrance from the United Dreams ...

27555 rows × 10 columns

Step 2. Head function to look for first 12 rows

```
data.head(12)
```

index	product	category	sub_category	brand	sale_price	market_price	type	rating	description
0	1 Garlic Oil - Vegetarian Capsule 500 mg	Beauty & Hygiene	Hair Care	Sri Sri Ayurveda	220.0	220.0	Hair Oil & Serum	4.1	This Product contains Garlic Oil that is known...
1	2 Water Bottle - Orange	Kitchen, Garden & Pets	Storage & Accessories	Mastercook	180.0	180.0	Water & Fridge Bottles	2.3	Each product is microwave safe (without lid), ...
2	3 Brass Angle Deep - Plain, No.2	Cleaning & Household	Pooja Needs	Trm	119.0	250.0	Lamp & Lamp Oil	3.4	A perfect gift for all occasions, be it your m...
3	4 Cereal Flip Lid Container/Storage Jar - Assort...	Cleaning & Household	Bins & Bathroom Ware	Nakoda	149.0	176.0	Laundry, Storage Baskets	3.7	Multipurpose container with an attractive desi...
4	5 Creme Soft Soap - For Hands & Body	Beauty & Hygiene	Bath & Hand Wash	Nivea	162.0	162.0	Bathing Bars & Soaps	4.4	Nivea Creme Soft Soap gives your skin the best...
5	6 Germ - Removal Multipurpose Wipes	Cleaning & Household	All Purpose Cleaners	Nature Protect	169.0	199.0	Disinfectant Spray & Cleaners	3.3	Stay protected from contamination with Multip...
6	7 Multani Mati	Beauty & Hygiene	Skin Care	Satinance	58.0	58.0	Face Care	3.6	Satinance multani mati is an excellent skin t...
7	8 Hand Sanitizer - 70% Alcohol Base	Beauty & Hygiene	Bath & Hand Wash	Bionova	250.0	250.0	Hand Wash & Sanitizers	4.0	70%Alcohol based is gentle of hand leaves skin...
8	9 Biotin & Collagen Volumizing Hair Shampoo + Bi...	Beauty & Hygiene	Hair Care	StBotanica	1098.0	1098.0	Shampoo & Conditioner	3.5	An exclusive blend with Vitamin B7 Biotin, Hyd...
9	10 Scrub Pad - Anti- Bacterial, Regular	Cleaning & Household	Mops, Brushes & Scrubs	Scotch brite	20.0	20.0	Utensil Scrub-Pad, Glove	4.3	Scotch Brite Anti- Bacterial Scrub Pad thorough...
10	11 Wheat Grass Powder - Raw	Gourmet & World Food	Cooking & Baking Needs	NUTRASHIL	261.0	290.0	Flours & Pre-Mixes	4.0	Wheatgrass is a superfood potent health food w...
11	12 Butter Cookies Gold Collection	Gourmet & World Food	Chocolates & Biscuits	Sapphire	600.0	600.0	Luxury Chocolates, Gifts	2.2	Enjoy a tin full of delicious butter cookies m...

Firstly, check for the duplicated row if existed.

```
data.duplicated().sum()
```

```
np.int64(0)
```

Step 3. Description of the data in the DataFrame

```
data.describe()
```

	index	sale_price	market_price	rating
count	27555.00000	27549.000000	27555.000000	18919.000000
mean	13778.00000	334.648391	382.056664	3.943295
std	7954.58767	1202.102113	581.730717	0.739217
min	1.00000	2.450000	3.000000	1.000000
25%	6889.50000	95.000000	100.000000	3.700000
50%	13778.00000	190.320000	220.000000	4.100000
75%	20666.50000	359.000000	425.000000	4.300000
max	27555.00000	112475.000000	12500.000000	5.000000

Step4. Information about the DataFrame.

```
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 27555 entries, 0 to 27554
Data columns (total 10 columns):
 #   Column      Non-Null Count  Dtype  
--- 
 0   index       27555 non-null   int64  
 1   product     27554 non-null   object  
 2   category    27555 non-null   object  
 3   sub_category 27555 non-null   object  
 4   brand       27554 non-null   object
```

```
5    sale_price    27549 non-null   float64
6    market_price  27555 non-null   float64
7    type          27555 non-null   object
8    rating        18919 non-null   float64
9    description   27440 non-null   object
dtypes: float64(3), int64(1), object(6)
memory usage: 2.1+ MB
```

Step5. Top & least sold products

```
data["product"].unique()

array(['Garlic Oil - Vegetarian Capsule 500 mg', 'Water Bottle - Orange',
       'Brass Angle Deep - Plain, No.2', ...,
       'Wottagirl! Perfume Spray - Heaven, Classic',
       'Peri-Peri Sweet Potato Chips', 'Green Tea - Pure Original'],
      dtype=object)

data["product"].value_counts()

product
Turmeric Powder/Arisina Pudi                26
Extra Virgin Olive Oil                      15
Cow Ghee/Tuppa                             14
Olive Oil - Extra Virgin                   12
Soft Drink                                 12
..                                           ..
Opalware Classique Serving Bowl - Medium, Royal Irish  1
Lavangadi Vati - Respiratory Conditions, 300mg     1
Pomegranate - Small                         1
Butter - Cashew, Smooth                     1
Powder - Pepper                            1
Name: count, Length: 23540, dtype: int64
```

Top Products

```
data["product"].value_counts().head()

product
Turmeric Powder/Arisina Pudi                26
Extra Virgin Olive Oil                      15
Cow Ghee/Tuppa                             14
Olive Oil - Extra Virgin                   12
Soft Drink                                 12
Name: count, dtype: int64
```

Least Products

```
data["product"].value_counts().tail()

product
Opalware Classique Serving Bowl - Medium, Royal Irish    1
```

```
Lavangadi Vati - Respiratory Conditions, 300mg      1
Pomegranate - Small                                1
Butter - Cashew, Smooth                            1
Powder - Pepper                                  1
Name: count, dtype: int64
```

Step6. Measuring discount on a certain items.

```
data["discount"] = data["market_price"] - data["sale_price"]
data["discount"]

0        0.00
1        0.00
2     131.00
3      27.00
4        0.00
...
27550    49.80
27551     7.50
27552     0.00
27553    99.00
27554   175.47
Name: discount, Length: 27555, dtype: float64
```

Step7. To find the Missing Values from the Dataset

```
data.isnull().sum()
```

```
index          0
product        1
category       0
sub_category   0
brand          1
sale_price     6
market_price   0
type           0
rating         8636
description    115
discount        6
dtype: int64
```

```
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 27555 entries, 0 to 27554
Data columns (total 11 columns):
 #   Column      Non-Null Count  Dtype  
 ---  --  
 0   index       27555 non-null   int64  
 1   product     27554 non-null   object 

```

```

2   category      27555 non-null  object
3   sub_category  27555 non-null  object
4   brand         27554 non-null  object
5   sale_price    27549 non-null  float64
6   market_price  27555 non-null  float64
7   type          27555 non-null  object
8   rating        18919 non-null  float64
9   description   27440 non-null  object
10  discount      27549 non-null  float64
dtypes: float64(4), int64(1), object(6)
memory usage: 2.3+ MB

```

Filling of missing values

```

data[ "product" ].mode()[0]
{"type":"string"}

data[ "product" ]=data[ "product" ].fillna(data[ "product" ].mode()[0])

data[ "brand" ].mode()[0]
{"type":"string"}

data[ "brand" ]=data[ "brand" ].fillna(data[ "brand" ].mode()[0])

data[ "sale_price" ].mean()
np.float64(334.6483912301717)

data[ "sale_price" ]=data[ "sale_price" ].fillna(data[ "sale_price" ].mean())

data[ "rating" ].mean()
np.float64(3.9432951001638563)

data[ "rating" ]=data[ "rating" ].fillna(data[ "rating" ].mean())

data[ "description" ].mode()[0]
{"type":"string"}

data[ "description" ]=data[ "description" ].fillna(data[ "description" ].mode()[0])

data[ "discount" ].mean()
np.float64(47.469267850012706)

data[ "discount" ]=data[ "discount" ].fillna(data[ "discount" ].mean())

data.isnull().sum()/len(data)*100
index          0.0
product        0.0

```

```
category      0.0
sub_category  0.0
brand         0.0
sale_price    0.0
market_price   0.0
type          0.0
rating        0.0
description   0.0
discount      0.0
dtype: float64
```

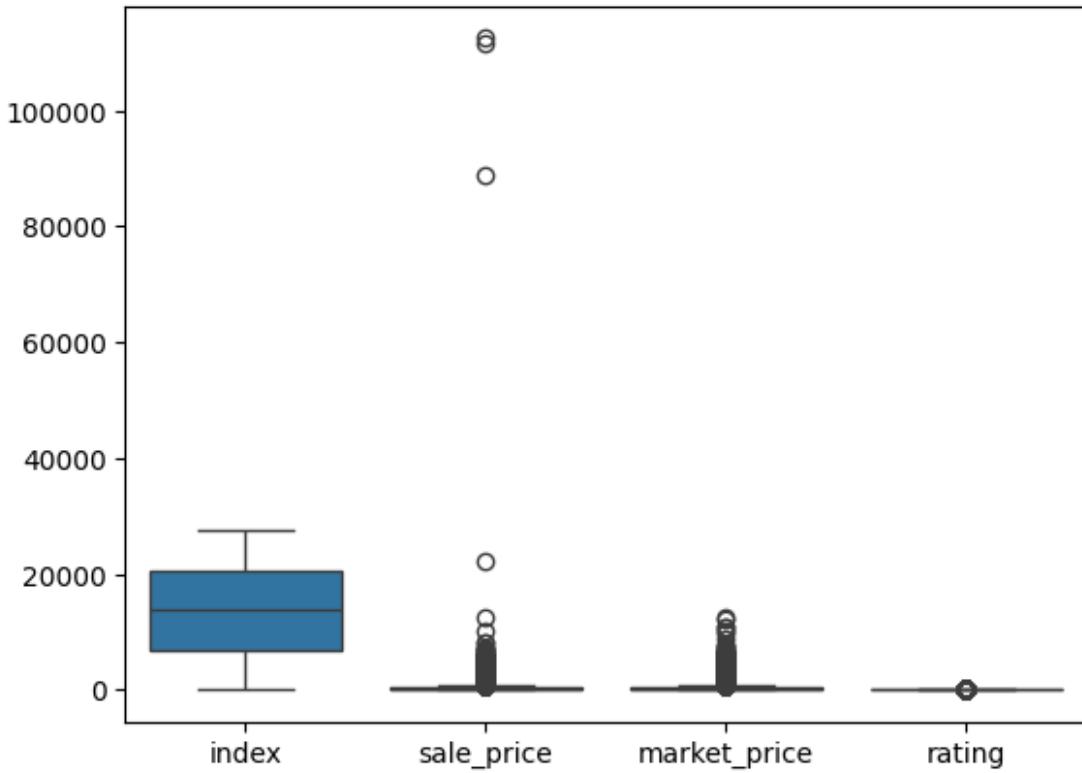
Step 8. To Find out the outliers from the dataset according to the columns and fill them with the mean.

Firstly we check the outliers.

```
import seaborn as sns

sns.boxplot(data=data[["index", "sale_price", "market_price", "rating"]])
```

<Axes: >



Removal of outliers according to columns.

Sale_price
calculate iqr and outliers fence

```
q1=data["sale_price"].quantile(0.25)
q3=data["sale_price"].quantile(0.75)
iqr=q3-q1
iqr

np.float64(264.0)

lower_fence=max(q1-1.5*iqr,0)
upper_fence=q3+1.5*iqr

lower_fence
0

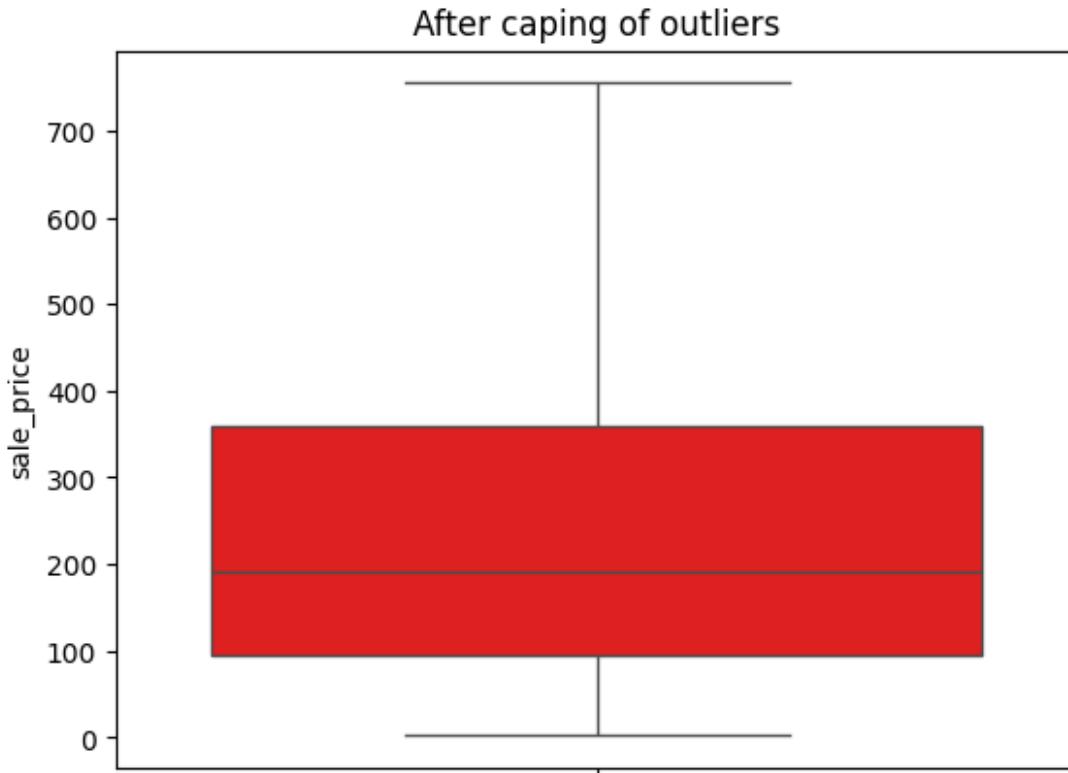
upper_fence
np.float64(755.0)

# To detect the number of outliers present in sale price
outliers=(data["sale_price"]< lower_fence) | (data["sale_price"] >
upper_fence)
print("Outliers_count:", len(outliers))

Outliers_count: 2205

# removing the outliers
data['sale_price']=np.where(data['sale_price']<=lower_fence,lower_fence,data[
'sale_price'])
data['sale_price']=np.where(data['sale_price']>=upper_fence,upper_fence,data[
'sale_price'])

#Boxplot after capping of outliers
sns.boxplot(data['sale_price'],color="red")
plt.title("After capping of outliers")
plt.show()
```



```
#checking of outliers after capping in sale_price
outliers_after_caping = data[(data["sale_price"] < lower_fence) &
                             (data["sale_price"] > upper_fence)]
print("outliers left after capping in
      sale_price:",outliers_after_caping.shape[0])

outliers left after capping in sale_price: 0

Market_price
# Calculate outliers and outer fence
q1=data["market_price"].quantile(0.25)
q3=data["market_price"].quantile(0.75)
iqr=q3-q1
iqr

np.float64(325.0)

lower_fence=max((q1-1.5*iqr,0))
upper_fence=q3+1.5*iqr

lower_fence

0

upper_fence

np.float64(912.5)
```

```

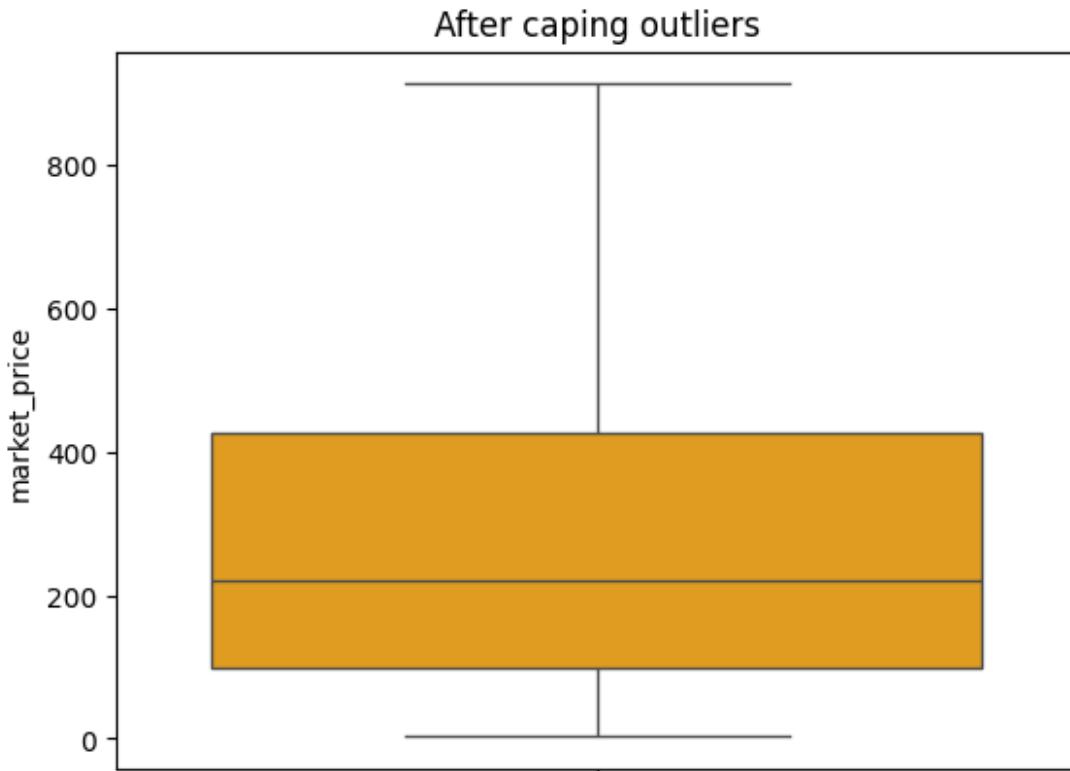
# To detect the number of outliers present in market_price
outliers=data[(data["market_price"]< lower_fence) | (data["market_price"] >
upper_fence)]
print("Outliers_count:", len(outliers))

Outliers_count: 2147

# Capping of outliers
data['market_price']=np.where(data['market_price']<=lower_fence,lower_fence,data[
data['market_price'])
data['market_price']=np.where(data['market_price']>=upper_fence,upper_fence,data[
data['market_price'])

# Showing boxplot after capping of outliers
sns.boxplot(data["market_price"], color="orange")
plt.title("After capping outliers")
plt.show()

```



```

#checking of outliers after capping in market price
outliers_after_caping = data[(data["market_price"] < lower_fence) &
(data["market_price"] > upper_fence)]
print("outliers left after capping in
market_price:",outliers_after_caping.shape[0])

outliers left after capping in market_price: 0

```

RATING

```
# Calculate outliers and outer fence of rating
q1=data["rating"].quantile(0.25)
q3=data["rating"].quantile(0.75)
iqr=q3-q1
iqr

np.float64(0.25670489983614386)

lower_fence=q1-1.5*iqr
upper_fence=q3+1.5*iqr

lower_fence

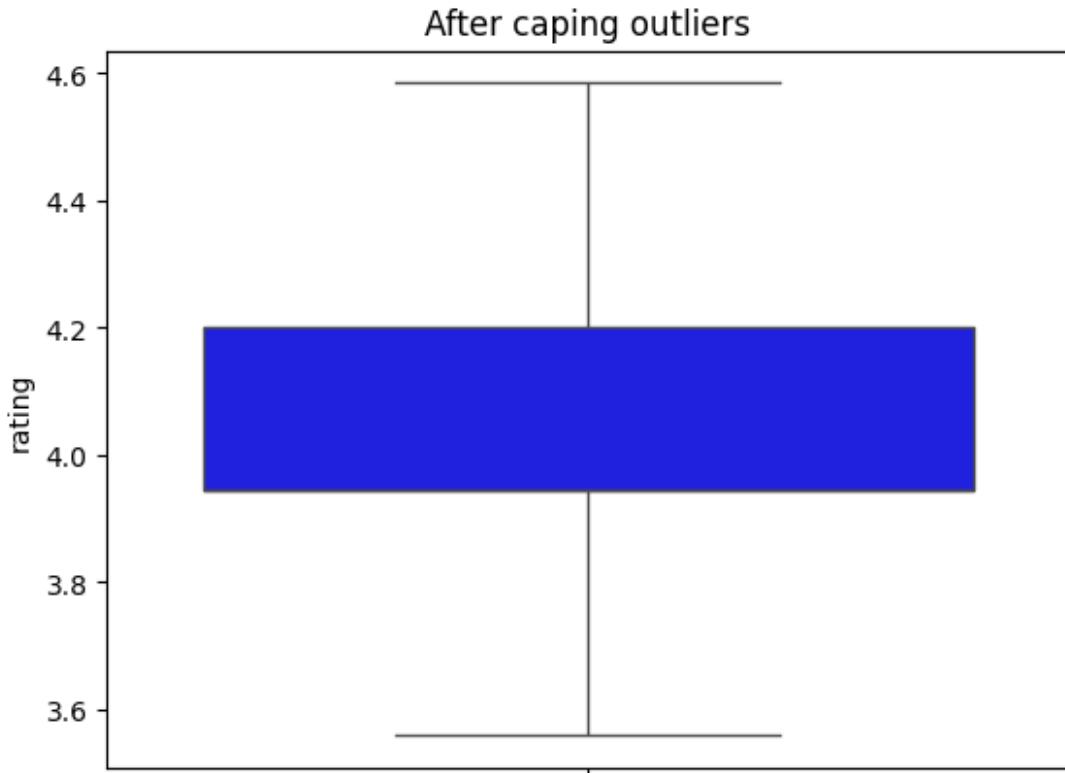
np.float64(3.5582377504096403)

upper_fence

np.float64(4.585057349754216)

# Capping of outliers
data["rating"]=np.where(data["rating"]<lower_fence,lower_fence,data["rating"])
)
data["rating"]=np.where(data["rating"]>upper_fence,upper_fence,data["rating"])
)

# Boxplot for rating after capping outliers
sns.boxplot(data["rating"], color="blue")
plt.title("After capping outliers")
plt.show()
```



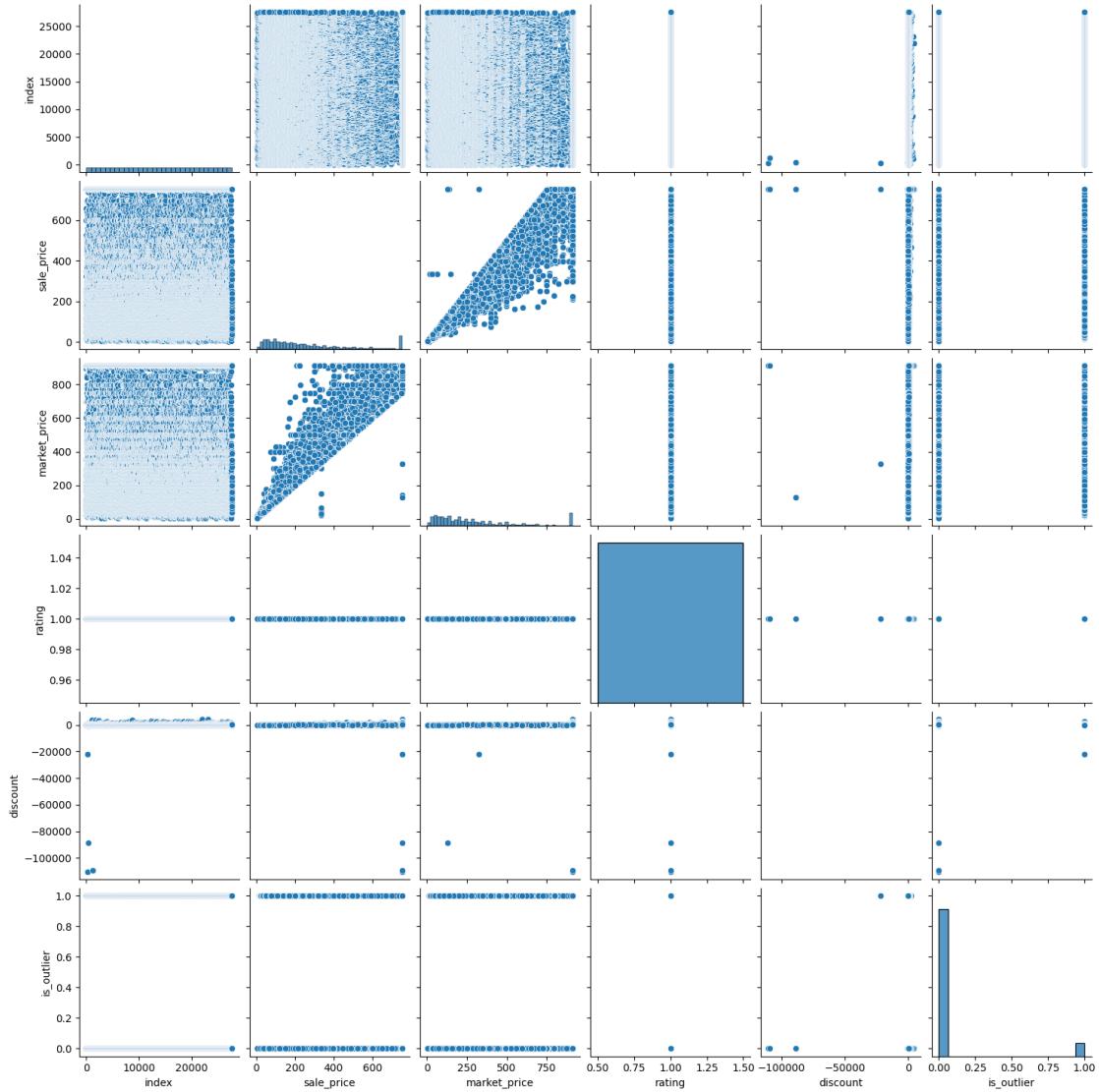
#checking of outliers after capping in rating

```
outliers_after_caping = data[(data["rating"] < lower_fence) & (data["rating"]
> upper_fence)]
print("outliers left after capping in rating:",outliers_after_caping.shape[0])
outliers left after capping in rating: 0
```

Step 9. Create Plots and Visualizations

#pairplot of all data

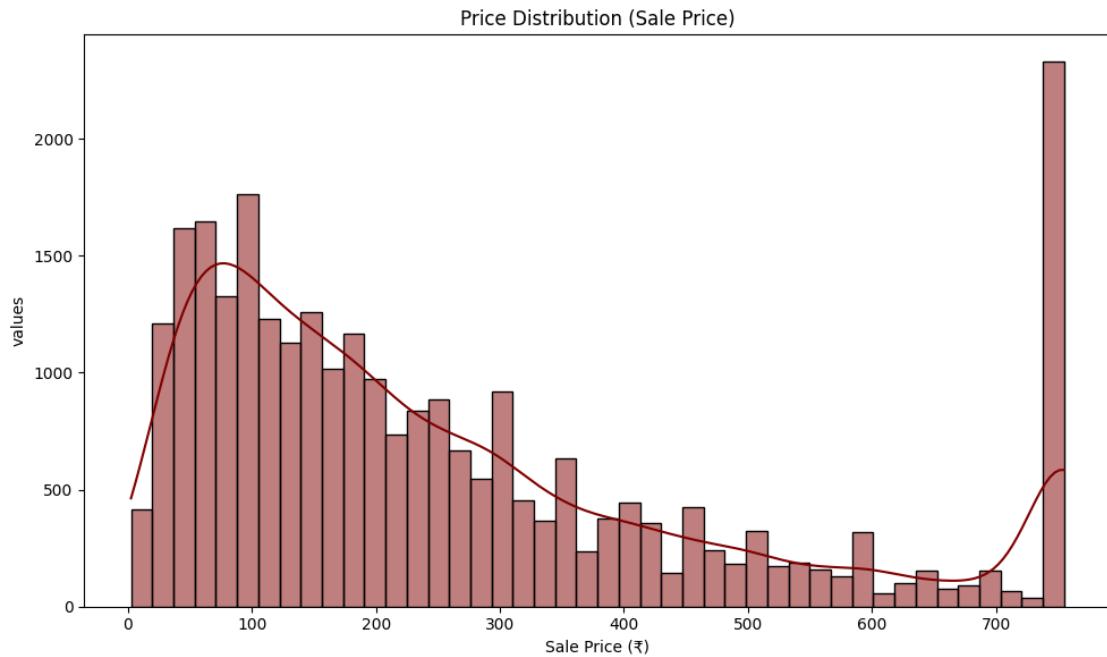
```
sns.pairplot(data)
plt.show()
```



Insights for pairplot:

It automatically selects numerical columns from data and, plots scatter plots between each pair of variables.

```
#Price Distribution of Sale price
plt.figure(figsize=(10, 6))
sns.histplot(data["sale_price"],kde=True,color='maroon')
plt.title("Price Distribution (Sale Price)")
plt.xlabel("Sale Price (₹)")
plt.ylabel("values")
plt.tight_layout()
plt.show()
```



Insights for Price Distribution of Sale_price: This histplot shows that most products are concentrated on the lower price range (₹300 – ₹7500).

1. The density decreases gradually as price increases, indicating fewer high-priced items.
1. The long tail on the right side suggests the presence of premium or bulk-packaged products priced much higher than average.
2. The Kernel Density Estimate (KDE) line helps visualize the smooth probability distribution of sale prices.

#Price Distribution of market price

```
plt.figure(figsize=(10, 6))
sns.distplot(data["market_price"], color='green', bins=50, kde=True,
hist=True)
plt.title("Distplot (Price_Distribution [Market Price]))")
plt.xlabel("Market Price (₹)")
plt.ylabel("Density")
plt.tight_layout()
plt.show()
```

/tmp/ipython-input-242-2051947461.py:3: UserWarning:

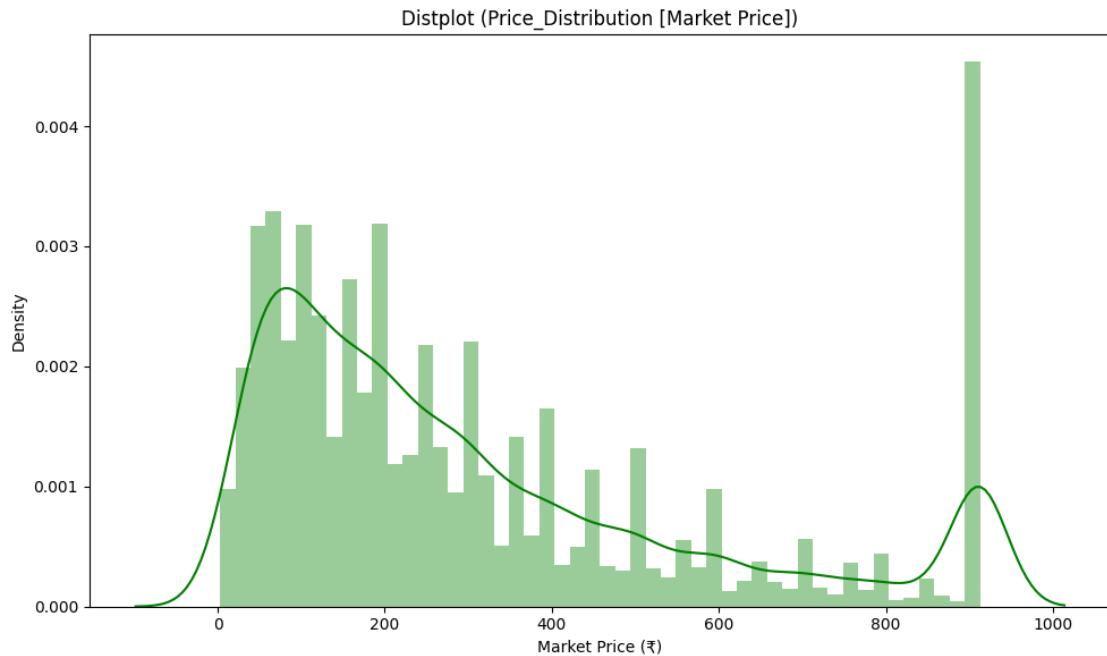
`distplot` is a deprecated function and will be removed in seaborn v0.14.0.

Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).

For a guide to updating your code to use the new functions, please see

<https://gist.github.com/mwaskom/de44147ed2974457ad6372750bbe5751>

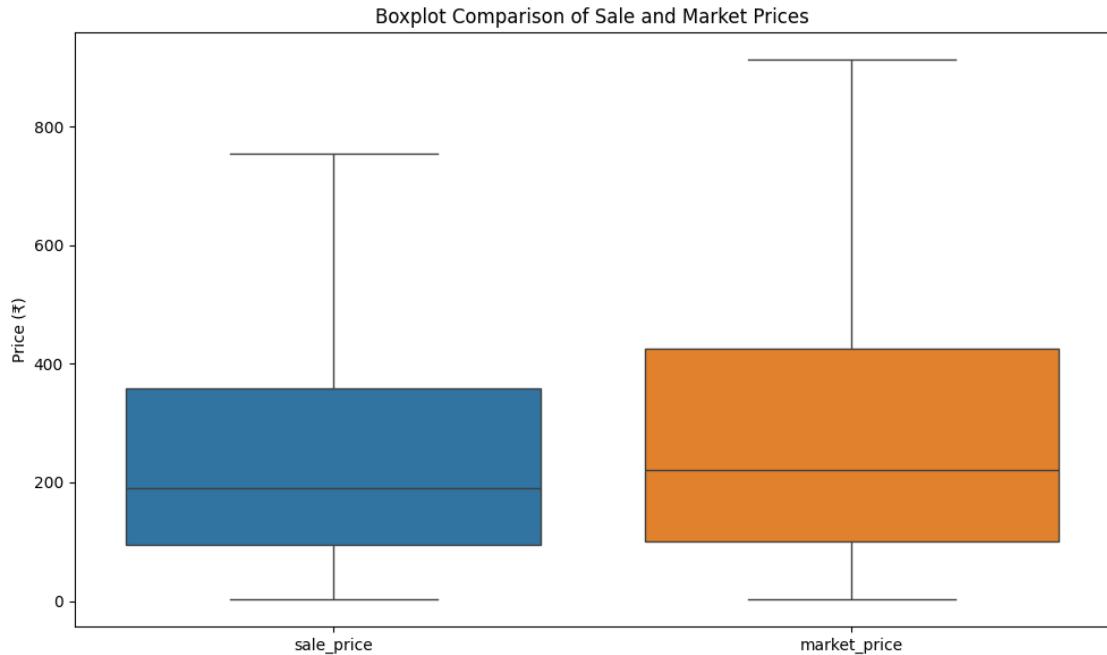
```
sns.distplot(data["market_price"], color='green', bins=50, kde=True, hist=True)
```



💻 Insights: Market Price Distribution:

1. Similar to sale_price, market_price is heavily right-skewed. Most values lie in the low to mid price range, typically under ₹500.
1. The KDE curve might show multiple peaks, suggesting: Popular market pricing tiers like ₹100, ₹250, ₹500 are commonly used.

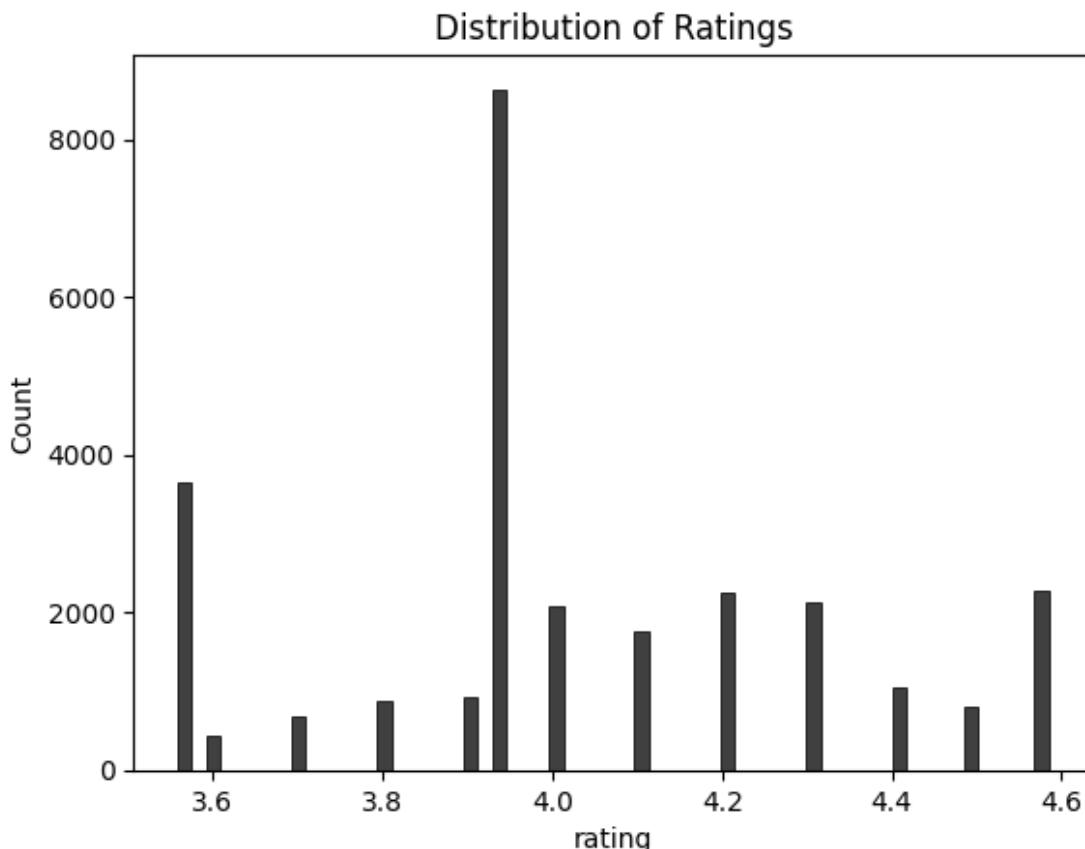
```
#Comparison between sale price and market price
plt.figure(figsize=(10, 6))
sns.boxplot(data=data[['sale_price', 'market_price']])
plt.title("Boxplot Comparison of Sale and Market Prices")
plt.ylabel("Price (₹)")
plt.tight_layout()
plt.show()
```



Insights: Boxplot – Sale Price vs Market Price

1. **Sale Prices Are Generally Lower** The median of sale_price is clearly lower than that of market_price, confirming that products are commonly sold at a discount. This validates the presence of promotional pricing strategies.
1. **Market Price Has Higher Spread and Variability** The interquartile range (IQR) for market_price is wider. Some products are priced much higher, possibly due to category, size, or brand premium.
2. **The consistent gap between sale_price and market_price supports:** An intentional pricing policy to show savings. Creation of a perceived value proposition that encourages purchases.

```
# Histogram for distribution of ratings
sns.histplot(data['rating'], color="black")
plt.title("Distribution of Ratings")
plt.show()
```



★ Insights: Distribution of Ratings

1. Most products have high ratings. This indicates generally good product quality or strong customer satisfaction.
1. Low-rated products are either poor performers or less reviewed, and could benefit from: Improved descriptions, packaging, or delivery experience. Review solicitation or product replacement.
2. The abundance of higher ratings builds trust for new customers and increases conversion likelihood. Consider highlighting top-rated products in marketing sections.

#To find avg rating by categories

```
rating_by_category = data[['category', 'rating']].dropna()

avg_rating =
rating_by_category.groupby('category')['rating'].mean().sort_values(ascending=False)
```

#Bar plot of avg rating by category

```
plt.figure(figsize=(12, 6))
sns.barplot(x=avg_rating.values, y=avg_rating.index, palette='viridis')
plt.title("Average Rating by Category")
```

```

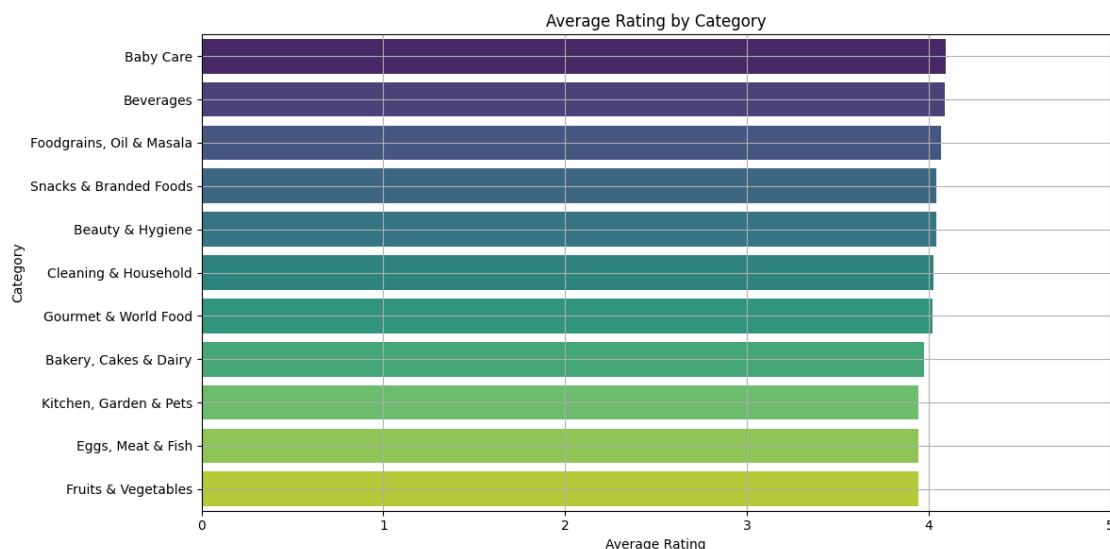
plt.xlabel("Average Rating")
plt.ylabel("Category")
plt.xlim(0, 5)
plt.grid(True)
plt.tight_layout()
plt.show()

/tmp/ipython-input-247-2541320514.py:2: FutureWarning:

```

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `y` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x=avg_rating.values, y=avg_rating.index, palette='viridis')
```



★ 📈 Insights: Average Rating by Category

1. Categories at the top of the chart represent products that are: High in customer satisfaction. Consistently well-reviewed in quality, packaging, or delivery.
1. Categories with average ratings below 3.5 may need attention:

Could indicate product quality issues, misleading descriptions, or stock problems. Suggest action like supplier review, product delisting, or customer feedback analysis.

```
data.columns
```

```
Index(['index', 'product', 'category', 'sub_category', 'brand', 'sale_price',
       'market_price', 'type', 'rating', 'description', 'discount'],
      dtype='object')
```

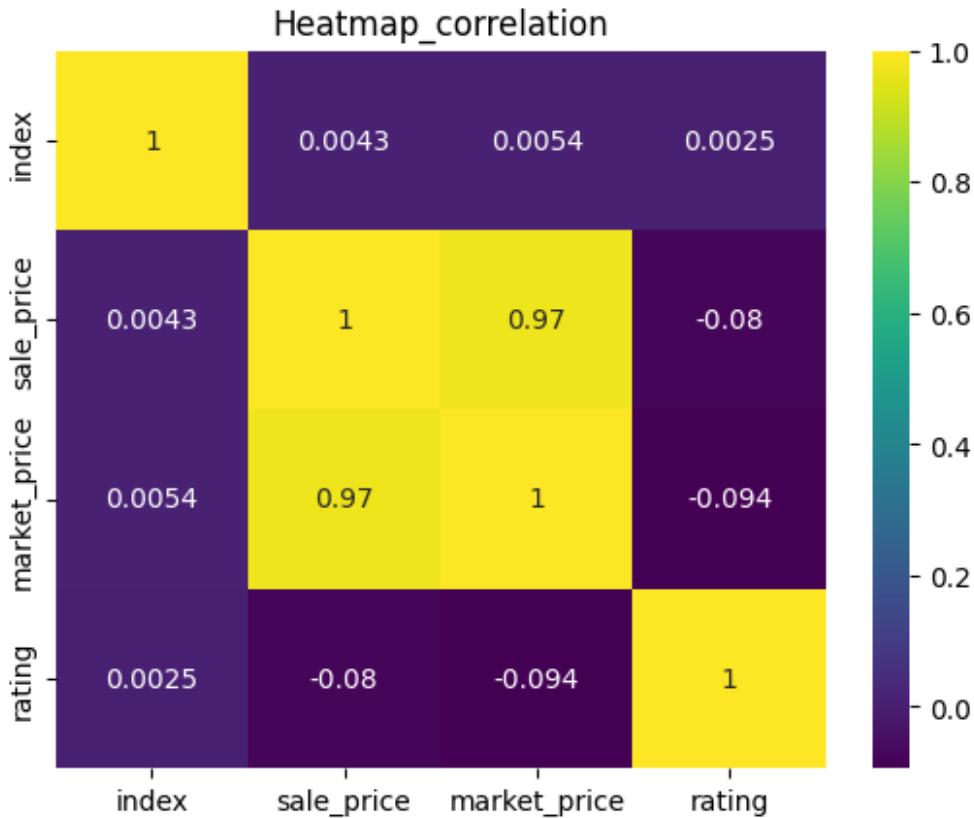
```
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 27555 entries, 0 to 27554
Data columns (total 11 columns):
 #   Column      Non-Null Count  Dtype  
--- 
 0   index       27555 non-null   int64  
 1   product     27555 non-null   object  
 2   category    27555 non-null   object  
 3   sub_category 27555 non-null   object  
 4   brand       27555 non-null   object  
 5   sale_price  27555 non-null   float64 
 6   market_price 27555 non-null   float64 
 7   type        27555 non-null   object  
 8   rating      27555 non-null   float64 
 9   description 27555 non-null   object  
 10  discount    27555 non-null   float64 
dtypes: float64(4), int64(1), object(6)
memory usage: 2.3+ MB
```

```
# To find the heatmap correlation.
df=data[["index","sale_price","market_price","rating"]]
df.corr()
```

	index	sale_price	market_price	rating
index	1.000000	0.004277	0.005392	0.002550
sale_price	0.004277	1.000000	0.971350	-0.079937
market_price	0.005392	0.971350	1.000000	-0.094196
rating	0.002550	-0.079937	-0.094196	1.000000

```
sns.heatmap(df.corr(),annot=True,cmap="viridis")
plt.title("Heatmap_correlation")
plt.show()
```



🔥 📈 Insights from Correlation Heatmap

1. 💡 Interpretation of Values Correlation values range from -1 to +1:

+1: Perfect positive correlation

-1: Perfect negative correlation

0: No correlation

1. 🔗 Highly Correlated Features Identify any cells with high positive correlation (e.g. > 0.75): Example: market_price vs sale_price is usually highly correlated — which is expected.

Strong correlation may indicate redundancy, useful for feature reduction in modeling.

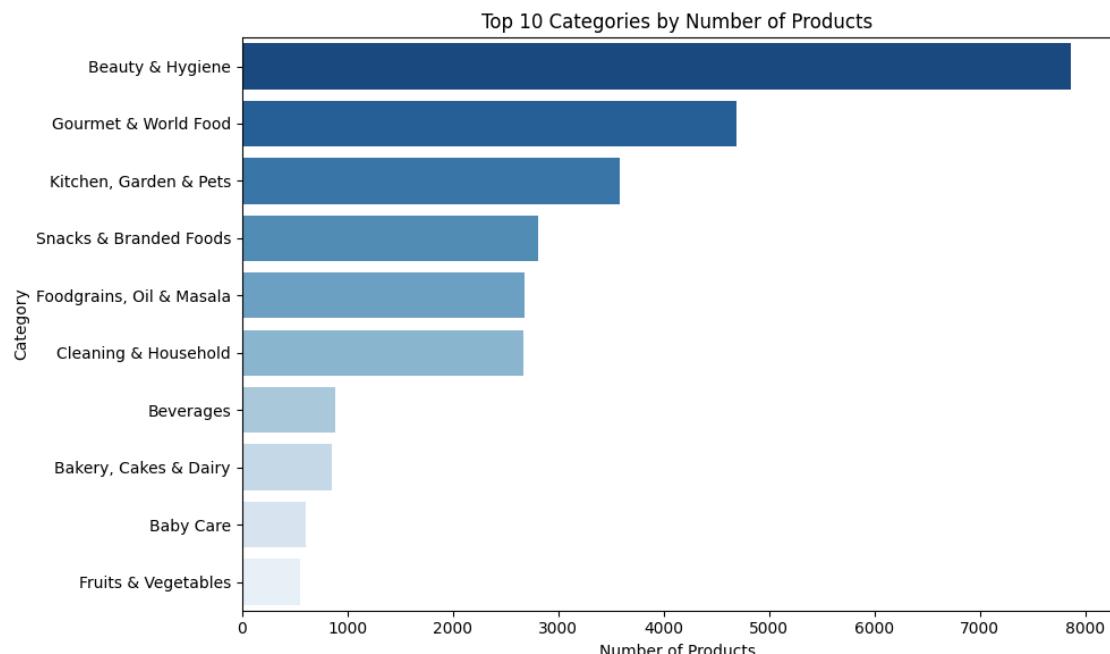
1. ⚠️ Low or No Correlation Features with correlations near 0 have no linear relationship. This doesn't mean they're not useful—some models (like tree-based) capture non-linear relationships.
1. ☒ Negative Correlation Look for values < 0: These show inverse relationships (e.g., higher discounts might correlate negatively with ratings in some edge cases).

```
# Barplot of top 10 categories
category_counts = data['category'].value_counts().nlargest(10)
plt.figure(figsize=(10, 6))
sns.barplot(x=category_counts.values, y=category_counts.index,
palette='Blues_r')
plt.title("Top 10 Categories by Number of Products")
plt.xlabel("Number of Products")
plt.ylabel("Category")
plt.tight_layout()
plt.show()
```

/tmp/ipython-input-253-2296679758.py:3: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `y` variable to `hue` and set `legend=False` for the same effect.

```
sns.barplot(x=category_counts.values, y=category_counts.index,
palette='Blues_r')
```



📊 🛍 Insights: Top 10 Product Categories

1. 💡 Most Populated Categories The top 1-3 categories are:

Beauty & Hygiene

Gourmet & World Food

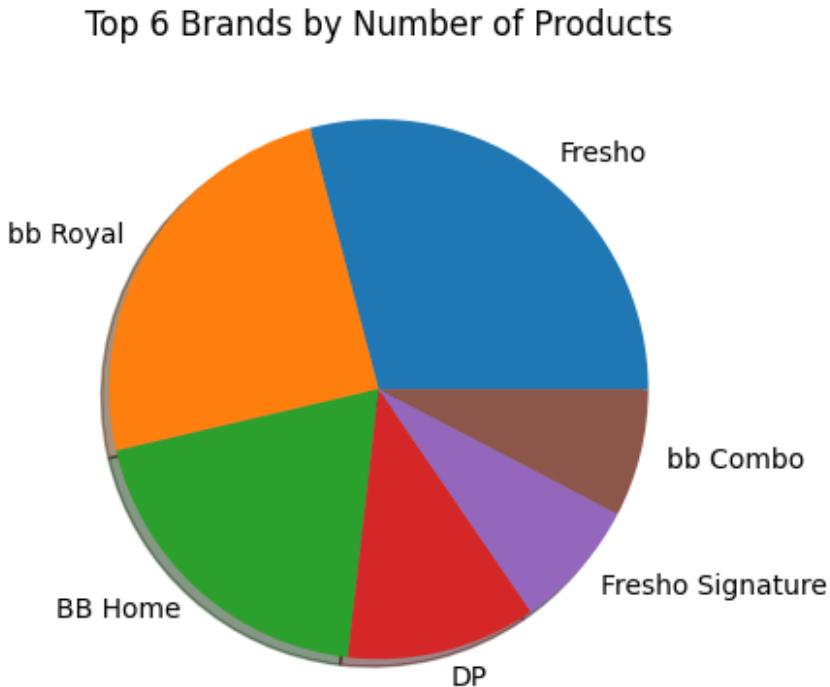
Kitchen,Garden &Pets

These categories dominate inventory and reflect core customer demand.

- The fact that just 10 categories account for a large number of products suggests:
A long-tail strategy where fewer products exist in niche categories.
Top categories may receive more frequent updates, offers, and shelf space.

Piechart of Top 6 brands

```
plt.figure(figsize=(8, 4))
top_brands = data['brand'].value_counts().nlargest(6)
plt.pie(top_brands, labels=top_brands.index, shadow=True)
plt.title("Top 6 Brands by Number of Products")
plt.tight_layout()
plt.show()
```



💡 📊 Insights: Top 6 Brands by Product Count (Pie Chart)

- One or two slices are likely significantly larger—these brands dominate the catalog.
 - 💡 High Product Variety These top brands offer many SKUs, possibly due to:
Variants (flavors, sizes, packaging)
Serving multiple categories (e.g., beverages, staples, and cleaning)
 - 🎯 Strategic Partners These brands are key for partnerships, promotions, and visibility on the platform.
- Consider featuring them in:

Deals of the day

Category highlights

Brand stores

Final Project Conclusion:

Through detailed exploration of product categories, ratings, pricing, and brands, the project uncovered valuable insights into consumer trends, market positioning, and product assortment strategies.

Key takeaways include:

High product concentration in essential categories such as fruits, vegetables, dairy, and snacks.

Opportunities to target underserved or high-demand niches identified through frequency analysis.

This analysis not only deepens understanding of the online grocery ecosystem but also provides actionable intelligence for:

Product catalog planning

Pricing strategies

Inventory decisions

Launching a Minimum Viable Product (MVP)

In conclusion, the BigBasket product data offers a practical foundation for startups to design a data-driven, customer-oriented, and competitive business model in the digital retail space.